

# SMITH CAPITAL MARKETS, LLC.

## FORM CRS RELATIONSHIP SUMMARY

### 1. INTRODUCTION

Smith Capital Markets, LLC. ("SCM") is registered with the Securities & Exchange Commission as a broker-dealer and is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investor Protection Corporation ("SIPC"). SCM has a Fully Disclosed Clearing Agreement with Interactive Brokers LLC. ("Interactive")

- **Brokerage and investment advisory services and fees differ and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at: [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.**

### 2. WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?

When we act as a broker-dealer in connection with your brokerage account, we will facilitate the execution of transactions based on your instructions. When we act as your broker-dealer, we will not have discretion to buy and sell securities for you (except in some very limited circumstances). This means that you will provide approval for each trade before it is executed and that you, not we, will make individual buy, sell and hold decisions.

#### **Questions to ask:**

- *Given my financial situation, should I choose a brokerage service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

### 3. FEES, COSTS, CONFLICTS, AND STANDARD OF CONDUCT

#### **3A. What Fees Will I Pay?**

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

- The fee you pay is based on the specific transaction and not on the value of your account.
- Depending on what you buy or sell, you may pay commissions, markups or markdowns, sales charges, margin interest and/or administrative fees. In addition, you pay transaction-based fees on the purchase or sale of certain equity and fixed-income products

#### **Questions to ask:**

*Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

#### **3B. What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?**

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you.

#### **Questions to ask:**

*How might your conflicts of interest affect me, and how will you address them?*

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**3C. How do your financial professionals make money?**

- SCM and registered representatives are compensated through fees incurred with each transaction. For example, you generally pay SCM a commission for each equity transaction, a mark-up/mark-down for bond transactions and a sales charge for mutual fund transactions. Therefore, in a brokerage account your total costs will generally increase or decrease as a result of the frequency of transactions in the account and the type of securities you purchase. Other costs will also apply to your account. Please ask your representative to discuss, in detail, their commission schedule.
- Margin interest charged to customers are shared and allocated between SCM and Interactive.

**4. DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?**

Yes for our firm. No for our financial professionals.

Visit [www.investor.gov/CRS](http://www.investor.gov/CRS) for a free and simple search tool to research our firm and our financial professionals. For additional information about our brokers and services, visit <https://brokercheck.finra.org/> or you may call us at 214-420-0300 where you can request additional information.

**Questions to ask:**

*As a financial professional, do you have any disciplinary history? For what type of conduct?*

**5. ADDITIONAL INFORMATION**

- You may request a copy of the Form CRS Relationship Summary by contacting your investment professional. You may also call Ms. Cindy Murdock at 214-420-0300 for a copy or to request up-to-date information.

**Questions to ask:**

*Who is the primary contact person for my account? Is he or she a registered representative of a broker-dealer? If I have concerns about how this person is treating me, who can I talk to?*