Abraham Securities Corporation

Customer Relationship Summary

October 15, 2020

Introduction

Abraham Securities Corporation (ASC) is registered with the Securities Exchange Commission (SEC) as a Broker-Dealer and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation(SIPC). The parent company of ASC is Abraham & Co. Inc., a Registered Investment Adviser (RIA) that is registered in the states of Washington and Idaho. Interested parties can go to <code>investor.gov/CRS</code> which provides educational materials about broker-dealers, investment advisers, and investing.

What investment services can you provide me?

We offer brokerage services to retail investors who wish to buy and sell securities.

Investors interested in privately managed accounts are directed to our parent company, Abraham & Co., Inc., which is an RIA, who manages investor assets on a discretionary and fee-only basis. For additional information about privately managed accounts and important disclosures please see the Abraham & Co. website: https://abrahamco.com/

Some Commonly asked questions

- **Given my financial situation, should I choose a brokerage service?** We suggest that generally, investors experienced in buying and selling securities for their own account may choose and benefit most from retail brokerage services.
- How will you choose investments to recommend to me? If asked, we will recommend investments based on your age, risk tolerance, financial suitability, and investment objectives.
- What is your relevant experience, including yourlicenses, education and other qualifications? We are one of the oldest family owned and operated Broker Dealers in the Northwest. We've been in business for over 37 years. We strongly recommend that all interest parties consult Broker Check and "Disclosures" on our website for information about regulatory licenses and industry experience and education of our principal, Kye abraham.

As a brokerage customer, what fees can I expect to pay?

Brokerage customers can expect to pay commissions and ticket charges (fees) on purchase and sales transactions. These commission and fees vary depending on type and amount of securities purchased. These transaction charges change from time to time. Many discount brokerages charge commissions and fees that are substantially lower than ours. Interested parties should request a current commission/fee schedule prior to opening an account.

We believe that our higher commission/fee structure is justified by our industry experience and personalized recommendations which may not be available at the discount brokerages.

Brokerage customers are cautioned, and must acknowledge at the time they open an account, that commissions and fees are charged regardless of weather they make or lose money on trades or over time. Frequent transactions in a brokerage account can lead to substantial losses over time. For instance, if a customer purchases a security and pays a commission/fee load of 2.5% and then later sells that same security for an additional 2.5% that customer would lose 5% of the value of the investment even if the underlying price of the security did not gain or lose value. For this reason, frequent trading is discouraged.

Custodians and/or clearing agents of the Firm usually charge annual account maintenance fees. Such fees range \$25-\$100 depending on account type and activity. Custodians and clearing agents also charge service fees for wire and ACAT transfers of money, securities, and margin. ASC does not participate in these fees.

Our firm adheres to the "Fiduciary Standard" recomendations that we believe are not in your best interest.

Securities recommendations that we provide you will be based on your representation of your financial condition, suitability, risk tolerance and investment objectives . Recommendations will be based upon which means we will not information we have at the time but can not be guaranteed to be complete and accurate. It is our policy to **provide advice or make** make only those recomendation that we believe are in your best interest.

Avoiding Conflicts of Interest with our customers

We want to assure our brokerage customers that advice or recommendations will not be influenced by payments or incentives offered to the firm by third parties. In fact, our Firm policy prohibits such third party arrangements due to the inherent conflict of interest they present.

IF the Firm or its principals hold a position(s) in a particular security that it also recommends to it's customers, the Firm will disclose this fact prior to recommending the purchase of the same security. The purpose of this policy is to avoid potential conflicts of interest with its customers.

For additional information interested parties are encouraged to read the "Disclosures" on the Firm's website: https://abrahamco.com/ Additional information can also be found the Abraham & Co.'s "Form ADV" which is also on the website.

How do your financial professionals makemoney?

As stated above, the Firm charges commission/fees on securities transactions. A portion of these fees are passed along as compensation to persons (brokers) registered with the firm that hold the appropriate regulatory lincenses. Additionally, the Firm's principal is paid a salary based uppon the firms available financial resources. Bonuses are also paid based upon the Firm's productivity and financial objectives. Certain out-of-pocket expenses are also reimbursed to members of the Firm based on certain critera.

Our Firm and its principal has no criminal activity to report and no history of bankruptcy filing by its registered agents. The Firm has one regulatory disclosure of a diciplinary nature in its 37 year negotiated settlement and \$1,000 censure and monetary fine in 1987.

For information about this regulatory action (not a customer complaint) interested parties are directed to the Firm's Form BD Part II Section 11E(2) Items 1-13. Additionally, information about this regulatory action (contested) can be found in *BrokerCheck* under "Disclosures."

Details:

FINRA (formerly NASD) alleged that the Firm and its principal, Kye Abraham, failed to ensure history which resulted in a the timely delivery of stock certificates to its customers following the private offering of securities in Vanquard Cellular systems in 1987. The Firm contends that this was a dispute over a rules interpretation with a regulator. Without admitting or denying any impropriety, the Firm and FINRA agreed to a settlement involving a censure and a \$1,000 fine. None of the Firm's customers filed a complaint.

This Form must be delivered to all prospective brokerage customers prior to opening an account

For questions or additional information: visit the Firm's website at: https://abrahamco.com/ or contact us by email at: invest@abrahamco.com

You can also contact us by phone at: (253) 851-7486 during normal business hours Mon-Fri