### Kittle Capital Markets, LLC

### Form CRS Customer Relationship Summary

June 30, 2020

#### Introduction

Kittle Capital Markets, LLC ("Kittle" or the "Firm") is registered with the Securities and Exchange Commission (SEC) as a broker-dealer and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). There are different ways you can get help with your investments. You should carefully consider which types of accounts and services are right for you. We are a broker-dealer and provide brokerage accounts and services rather than advisory accounts and services. This document gives you a summary of the types of services we provide and how you pay. Please ask us for more information. In addition, there are various suggested "Conversation Starters" contained in this document. Free and simple tools are available to research firms and financial professionals at <a href="https://www.Investor.gov/CRS">www.Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisors, and investing.

# What investment services and advice can you provide me?

The Firm offers private placements in real estate, through private real estate funds that invest in specific properties, typically multi-family apartment buildings. The Firm also offers a private placement of promissory notes, the proceeds of which will be used in connection with the Firm's business development efforts. The Firm only solicits and sells these investments to accredited investors. The Firm does not monitor your account on an on-going basis. We may make a recommendation to you but all investment decisions are made by you. Finally, we only offer products that are sponsored by our affiliates. Other Firms could offer a wider range of investment choices, some of which might have lower costs

### Ask your financial professional:

- Given my financial situation, should I choose a brokerage service? Why or why not?
- How will you choose investments to recommend me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

### What fees will I pay?

If you open a brokerage account, you will pay us a **transaction based fee**, generally referred to as a commission, every time you buy an investment. Each investment offered by the Firm is solicited and sold utilizing a Private Placement Memorandum ("PPM") These offerings typically charge up-front fees of between 6-8%, although you should refer to the offering-specific PPM for the commission and other fees, if any, to be charged on your investment. The Firm, or an affiliate, may receive additional compensation as a result of your investment and you should again refer to the offering-specific PPM for a description of these fees and expenses.

You will pay fees and costs whether you make money or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you will be paying

#### Ask your financial professional:

- Help me understand how these fees and costs might affect my investments,
- If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

We must abide by certain laws and regulations in our interactions with you. When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations, we provide you. For example, a conflict of interest arises because either the Firm or an affiliate receives compensation for any investment you purchase. A prospective investor should refer to the PPM specific to their investment for a detailed discussion of the conflicts of interest relating the specific offering and the other ways our affiliates make money when a retail investor purchases investments through us.

# Ask your financial professional:

• How might your conflicts of interest affect me, and how will you address them?

## How do your financial professionals make money?

None of the individuals associated with the Firm receive any compensation as a result of your investment. All individuals associated with the Firm are employees of an affiliate and receive a salary, plus potential bonus based upon overall company profitability. As such, the Firm believes it has eliminated the conflict of interest created by making a recommendation to you. All client investments have to be approved by a senior manager, who is responsible for determining if the investment is in your best interest, thus mitigating the potential conflict of interest by the individual making recommendation(s) to you.

#### Do your financial professionals have legal or disciplinary history?

No, neither the firm or any individual associated with it has any disciplinary history. For more information, visit <a href="https://www.Investor.gov/CRS">www.Investor.gov/CRS</a> for a free and simple search tool to research us and our financial professionals.

#### **Conversation Starters**. Ask your financial professional:

- As a financial professional, do you have any disciplinary history?
- For what type of conduct?

# **Additional Information**

For additional up-to-date information, or to request a copy of this disclosure, please contact Patrick O'Connor at (317) 663-6888 or send him an e-mail at poconnor@hermankittle.com

#### Ask your financial professional:

- Who is my primary contact person?
- Is he or she a representative of an invest advisor or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?