MARCH CAPITAL CORPORATION

CLIENT RELATIONSHIP SUMMARY

March Capital Corporation (MCC) is dually registered with the U.S. Securities and Exchange Commission as a broker-dealer, and with the State of Illinois as an investment advisor. MCC is also registered with FINRA. Brokerage and investment advisory services and fees differ and it is important for the retail investor to understand the differences. Free and simple tools are available for you to use at Investor.gov/CRS, a website maintained by the SEC. These tools can provide you with educational materials about broker-dealers, investment advisers, and investing. This relationship summary provides information that helps you make an informed decision about whether or not to invest with us. It is important for clients to understand that as a broker-dealer, we will earn a commission when we buy and sell securities on your behalf. As an investment advisor, our personnel offer investment advice and investment advisory services for a fee.

Free and simple tools are available to research firms and financial professionals at https://www.Investor.gov/CRS, which also provides educational materials about broker/dealers, investment advisors, and investing.

What investment services and advice can you provide to me?

We provide both investment advisory/financial planning and brokerage services to retail investors. As a broker-dealer, MCC offers private offerings in which we help the issuing company bring a securities offering to the private market. We offer a limited number of products. Other firms could offer a wider variety of products some of which might have lower costs.

Investment advisory services include asset allocation model portfolios managed by the firm on your behalf. These managed accounts consist of exchange traded funds (ETFs) or mutual funds and may include additional asset types. They are managed on a discretionary basis by the firm and monitored regularly by MCC IARs. There is a \$50,000 account minimum that may be waived on a case-by case basis.

March Capital Corporation will typically provide a variety of financial planning services to individuals and families, pursuant to a written Financial Planning or Consulting Agreement. Services are offered in several areas of a Client's financial situation, depending on their goals, objectives and financial situation.

Generally, such financial planning services will involve preparing a financial plan or rendering a financial consultation for clients based on the Client's financial goals and objectives. This planning or consulting may encompass one or more areas of need, including, but not limited to investment planning, retirement planning, personal savings, education savings and other areas of a Client's financial situation.

Managing accounts on a discretionary basis for retail clients means that MCC determines holdings allocation changes in various portfolios based upon market conditions, and executes the reallocation without consulting individual clients. Discretion is limited to portfolio holdings allocation and does not include the ability for the firm or adviser to process any money movement activity without the prior instruction and approval by the client. Non-discretionary means that you make the ultimate decision regarding the buying and selling of securities in your portfolio.

Additional information on our advisory programs may be found by reviewing our FINRA Broker Check Report at https://brokercheck.finra.org/firm/summary/147298.

We offer recommendations to retail investors that have been determined to be in their best interest according to the guidelines outlined in SEC Regulation Best Interest.

Questions for you to ask your representative/advisor:

- Given my financial situation, should I choose an investment advisory service?
 Should I choose a brokerage service? Should I choose both types of services?
 Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications?
- What do these qualifications mean?

What fees will I pay?

For brokerage services, retail investors are charged commissions for private offerings. The commission is paid by the issuing company. However, any commission paid by the issuing company is money that cannot be put to use in other projects and may affect the performance of your investment.

Since commissions are charged on a transaction basis, you would be charged more when there are more trades in your account, therefore we may have an incentive to encourage you to trade more frequently. However, investments in private offerings are illiquid investments and are not meant to be traded frequently. In fact, most investments in private offerings have no secondary market where your investment can be easily liquidated.

For advisory services, retail investors are charged an asset-based fee that is dependent on the value of the assets we manage. We charge this fee on a quarterly basis. The higher the asset value in your account, the more you will pay in fees and therefore we may have an incentive to encourage you to increase the assets held in your account.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

How do you determine what fee I will be charged?

What are your legal obligations to me when providing recommendations as my broker-dealer or when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation as your broker-dealer or act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests.

You should understand and ask us about these conflicts because they can affect the recommendations and investment advice we provide you.

Here are some examples to help you understand what this means:

Since brokerage commissions are charged on a trade basis, a retail investor would be charged more when there are more trades in his or her account, therefore we may have an incentive to encourage a retail investor to trade often. However, as mentioned earlier, the private offerings that MCC brings to market are highly illiquid.

We charge an investment advisory fee based on the assets we manage. We have an incentive to recommend adding assets to accounts that we manage which will increase the fee you pay us.

Commissions on investment products vary and we may have an incentive to recommend a product that pays a higher commission.

We may receive additional compensation from brokerage fee mark ups, transition assistance and money market fund revenue sharing from our custodian.

How does your firm make money?

As a broker-dealer, MCC receives compensation through commissions generated for securities sales.

As an investment adviser representative, MCC personnel receive compensation based on the amount of client assets maintained in advisory accounts, or fees charged for financial planning services.

Does your firm or its professionals have any legal or disciplinary history?

• In its 31 year history, March Capital Corporation has no legal or disciplinary history. The firm has one representative with a non-investment related disclosure. Visit www.Investor.gov for a free and simple search tool to research our firm and our financial professionals.

Retail investors can find additional information about our services and request a copy of this *relationship summary* by visiting our website <u>www.marchcapital.com</u> or calling 312-640-0480.