

Skill Capital Associates LLC
Customer Relationship Summary (Form CRS)
November 11, 2024

Introduction

Skill Capital Associates LLC (“the Firm”) is registered with the Securities and Exchange Commission as a broker-dealer and is a member of the Financial Industry Regulatory Authority (“FINRA”) and the Securities and Investor Protection Corporation. Brokerage and Investment Advisory fees differ, and it is important for you, the retail investor, to understand the differences. Free and simple tools are available to research firms and financial professionals at www.investor.gov/CRS which also provides educational materials about broker-dealers, investment advisers and investing.

Relationships and Services

What investment services and advice can you provide me?

Skill Capital Associates LLC acts as a Broker-Dealer. Our business focuses on private placement of securities and debt instruments, Executive Placement and Market Research. Our Clients are primarily Private Equity Firms, Sovereign Wealth Funds, Pension Funds, Family Offices, Financial Institutions and Private Companies. They engage our Firm to both introduce retail investors to them for investment, as well to act as an Executive Placement Agent. The Firm may match the investor (a highly experienced executive), with the Client as a potential adviser/employee of their Firm/Portfolio Companies. Lastly, we may engage in Market Research when requested by a Private Equity Firm. This research may include an analysis of an industry, relevant companies and Executives (both past and present). The work is confidential and covered by a NDA. Private Placements are exempt from registration with the SEC and the Firm acts in the capacity of agent. The issuer (client) has sole discretion over whether to accept a proposed commitment by you, the retail investor. **We do not offer** any other type of products, services, or investments to retail Investors. We offer recommendations through our introduction. Should you, the retail investor, request information about a private placement of securities, we will provide you with documents such as an Offering Memorandum or Private Placement Memorandum. **There is a minimum** commitment on your part that is required to participate in a private placement of securities. These are determined by the Issuer and vary by Issuer. **We do not monitor your investment.**

You, the investor, make the ultimate decision regarding the purchase or sale of investments.

Additional Information: To learn more about the brokerage services that Skill Capital Associates LLC offers, please speak directly with one of our Registered Representatives.

CONVERSATION STARTERS: Given my financial situation, should I choose a brokerage service? Why or why not? How will you choose investments to recommend to me? What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

Fees, Costs, Conflicts, and Standard of Conduct

What fees will I pay?

In a private placement of securities, the investor does not pay any fees directly to our Firm. Our revenue stream is derived from “success fees” paid by an Issuer to the Firm, based upon either the total amount of solely equity investments or equity and debt investments made by the Investors and will differ between the various Issuers. The “success fees” are conditional upon the deal’s success. The Firm will also be paid when an investor/Executive is introduced to the PE Firm and is contracted by the Issuer. The Firm may be paid by the Issuer for “Material Contributions” made by the Firm, which is determined by the Issuer based upon their subjective analysis of the Firm’s contribution. Lastly, the Firm may be paid a fixed monthly amount by an Issuer for the Market Research it provides, or in some cases, payment will only be made if a deal transpires with the Issuer. Fees are often negotiated and often, the fees are solely at their discretion. No other benefits are paid to the Firm other than those noted above. Skill Capital Associates LLC may work with multiple Issuers but will only work with one Issuer on a transaction at any given time. There is a potential conflict by encouraging the Client to accept the investor, as it would be in the Firm’s best interest to do so and for the introduction to be successful.

Additional Information: You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Please speak with your Registered Representative for additional information.

CONVERSATION STARTER: Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

We provide recommendations to individuals through our introductions. When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask about these conflicts because they can affect the services we provide to you. We will provide you with the most current version of the offering materials as provided to us by an Issuer when we make an introduction to the Issuer for a potential investment. Here is an example to help you understand what this means:

The amount of “success fees” will be determined by each Issuer in our Engagement with them. Therefore, acting as a Placement Agent, a conflict of interest exists to place investors with an Issuer paying a greater “success fees.” The Firm may possibly invest in the same private placement as an Investor, which would increase the “aggregate” amount being invested and potentially encourage an Investor towards the same investment, as an added incentive for the Firm.

Additional Information: Please feel free to discuss any questions that you have about conflicts of interest with your Registered Representative.

CONVERSATION STARTER: How might your conflicts of interest affect me and how will you address them?

How do your financial professionals make money?

Our financial professionals are salaried. In addition, there is a discretionary bonus paid at the end of the year. Compensation is not related to any specific engagement the Firm is involved in. A conflict of interest is created through the receipt of compensation for any aggregate private placement fees based upon a percentage of the fees agreed upon with the Issuer, which may be a higher for some Issuers than others, when acting as a Placement Agent.

Disciplinary History

Do you or your financial professionals have legal or disciplinary history?

Yes. Please visit the following link for a free and simple search tool to research our firm and its financial professionals: www.investor.gov/CRS.

CONVERSATION STARTER: As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information: You can find additional information about our brokerage services please speak with one of our Registered Representatives.

You can find a free copy of Form CRS on our website. You can request up-to-date information and a hard copy of our Customer Relationship Summary (CRS) by contacting the firm at: +447785522208

CONVERSATION STARTER: Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?