

Alpaca Securities LLC

Customer Relationship Summary (Form CRS)

Alpaca Securities LLC (Alpaca", "Firm", "we", "our") is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

Alpaca offers brokerage accounts and services to retail and institutional investors. Through these accounts, we facilitate trading in a variety of securities, including stocks, exchange-traded funds (ETFs), mutual funds, and options. For eligible customers, we also offer trading on margin and in fractional shares for certain securities. Orders are typically placed through Alpaca's client dashboard, a client-created trading algorithm integrated with our application programming interface (API), or via an authorized business partner's integration with our API. An "authorized business partner" may include other broker-dealers, or investment advisers, financial institutions or financial technology firms.

Alpaca does not provide recommendations or investment advice regarding securities or investment strategies, including advice on account types. We do not monitor your account or investments for performance or suitability. When you place trades through Alpaca, we are responsible for executing, clearing and settling those trades. Your funds and securities are custodied by Alpaca. We deliver your account statements and trade confirmations electronically. There are no minimum account sizes or investment amounts required to open an account with us.

If you trade through an authorized business partner, Alpaca acts solely as your broker-dealer clearing firm, executing and clearing trades in your brokerage account. Any investment recommendations or advice you receive come solely from your authorized business partner, not from Alpaca. Your authorized business partner may impose investment limitations, account minimums, or other restrictions that differ from Alpaca's offerings.

We offer access to educational content and investment tools to help investors learn about investing and the markets. This information is for informational and educational purposes only and should not be construed as investment advice.

For additional information about the services we provide, please see alpaca.markets.

Conversation Starters:

- Given my financial situation, should I choose a brokerage service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

Please see here for the <u>responses to the conversation starters</u>.

What fees will I pay?

We generally do not charge a commission for trades, unless you enroll in Alpaca Elite or our arrangement with your authorized business partner precludes commission-free trading. If your account is established via an authorized business partner, please refer to the fee schedule provided through your authorized partner's website or platform. For more information, please refer to the Alpaca Securities Brokerage Fee Schedule and https://alpaca.markets/elite.

Some investments (e.g. ETFs) impose additional fees that will reduce the value of your investment over time. We may charge you additional fees, such as margin interest fees, stock borrow fees, and wire fees, per our published fee schedule. Please ensure you review the fees and costs identified on any confirmations and statements you receive.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.



Conversation Starter:

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

We do not provide recommendations. The way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the services we provide you. Here are some examples to help you understand what this means.

When you buy or sell securities, Alpaca receives Payment For Order Flow (PFOF) from third-party market centers to which we route your orders for part or all of your transactions, so we have an incentive for you to trade more. When you trade on margin, we earn interest on the amount you borrow, so we have an incentive for you to trade more on margin.

If you participate in the Alpaca FDIC Bank Sweep Program (Sweep Program), we earn money on the difference (or spread) between the rate at which the Program Bank pays you for the cash and the fees paid to us by the Program Banks for use of your cash, so Alpaca has an incentive for you to participate in the Sweep Program. The amount of the fee paid to us by the Program Banks reduces the interest paid to you.

We make money on stock borrow fees and earn interest on uninvested cash deposits outside the Sweep Program and margin loans.

Our interests can conflict with your interests. We benefit from transactions executed on your behalf. This summary does not identify all of our conflicts of interest, or all material facts about the conflicts of interest listed. For additional information, please see alpaca.markets/disclosures, or, if applicable, your authorized business partner's platform.

Conversation Starter:

How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

Alpaca employees are paid a base salary and may receive discretionary bonuses based on company and individual performance. Alpaca employees are **not** compensated based on commissions, fees, performance of your account, amount of your assets, or your selection of securities or services.

Do you or your financial professionals have legal or disciplinary history?

Yes. Visit <u>Investor.gov/CRS</u> or <u>brokercheck.finra.org</u> for free and simple search tools to research Alpaca and its financial professionals.

Conversation Starter:

As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information

For additional information about our services, please refer to our website at alpaca.markets. If you would like additional, up-to-date information or a copy of this disclosure, please email support@alpaca.markets or call 941-231-4093. If your account is established via an authorized business partner, you may contact them directly.

Conversation Starter:

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?



Exhibit A - Summary of Material Changes to Form CRS

- 1. Added language to incorporate references to Mutual Funds and Options being provided.
- 2. Added language to reflect Alpaca Elite Fees.
- 3. Added language to reference being a clearing firm.
- 4. Updated to reflect that there is disciplinary history.