

### **Customer Relationship Summary**

### Introduction

Ironlight Markets, LLC is a broker dealer registered with the Securities and Exchange Commission (SEC) and is a member of Financial Industry Regulatory Authority, Inc. (FINRA) and Securities Investor Protection Corporation (SIPC). Ironlight Markets, LLC is not a registered investment adviser. Brokerage and Investment Advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available for you to use at <a href="investor.gov/CRS">investor.gov/CRS</a>, a website maintained by the SEC. These tools can provide you with educational materials about broker-dealers, investment advisers, and investing. A **broker dealer** is defined as a firm that acts as an intermediary between buyers and sellers of securities for which they will usually receive a commission and in certain cases may purchase or sell those securities in/out of their own account. An **investment advisor** is generally any person or group that provides investment advice or conducts securities analysis in exchange for a fee.

## What investment services and advice can you provide me?

Ironlight Markets, LLC offers brokerage services to emerging and growth companies. Ironlight Markets, LLC provides issuers financial advice (e.g. regarding mergers and acquisitions) and helps them raise capital through Private Placements. Private Placements are investments in unregistered securities, and may be sold by affiliated or unaffiliated issuers of Ironlight Markets, LLC. Issuers may set varying minimum thresholds on investments size. In certain cases, offerings may only be sold to institutional investors, while in other cases, offerings may be sold to retail customers who qualify only as accredited investors.

Additional information about these services is available at: ironlight.io

### **Conversation Starters:**

- 1. Given my financial situation, should I choose a brokerage service? Why or why not?"
- 2. How will you choose investments to recommend to me?
- 3. What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

### **Brokerage Services**

Ironlight Markets, LLC offers a platform allowing for issuers to conduct primary securities issuances. Eligible investors may invest in the primary offerings on the platform.

## **Investment Advisory Services**

Ironlight Markets, LLC does not offer investment advisory services.

# What fees will I pay?

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

### **Brokerage Service Fees**

For investors and sellers in secondary transactions, fees are charged as a percentage of your transaction. Generally, Ironlight Markets, LLC charges 2.5% of the principal amount of the transaction. Issuers compensate Ironlight Markets, LLC for primary capital raising transactions. Compensation is generally determined as a percentage of the dollar amount of the securities sold in the transaction(s). You should understand that the issuer may pay these fees to Ironlight Markets, LLC out of the investment proceeds made by you and other investors. Investors participating in primary offerings do not pay any additional fees to Ironlight Markets, LLC.

## **Investment Advisory Service Fees**

Ironlight Markets, LLC is not an investment advisor.

### Other Fees and Costs

Issuers may also reimburse Ironlight Markets, LLC for any expenses incurred in connection with the transaction.

### **Conversation Starters:**

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when providing recommendations as my broker-dealer? How else does the firm make money and what conflicts of interest do you have?

We do not provide recommendations as your broker-dealer. At the same time, the way we make money creates some conflicts with your interest. You should understand and ask us about these conflicts because they can affect the services we provide you. Here are some examples to help you understand what this means.

## Examples of ways we make money and conflicts of interest

- It is likely that Ironlight Markets, LLC will be compensated by the buyer, seller, and/or the issuer of a transaction.
- There may be circumstances where Ironlight Markets, LLC personnel may be engaged as an officer or director or hold other similar positions at the issuer of the transaction.

#### Conversation Starters:

How might your conflicts of interest affect me, and how will you address them?

### How do your financial professionals make money?

Ironlight Market, LLC's financial professionals are typically compensated by salary and discretionary bonus. Financial professionals may also be paid a commission for placement of primary offerings, determined by percentage of money raised on primary offerings. Certain financial professionals are also owners in Ironlight Markets, LLC and their return may also be based on the firm's overall profitability.

# Do you or your financial professionals have legal or disciplinary history?

No. Ironlight Markets, LLC and its financial professionals do not have a legal or disciplinary history. Visit Investor.gov/CRS for a free and simple search tool to research Ironlight Markets, LLC and its financial professionals.

### **Additional Information**

You can learn more about us and request a copy of this relationship summary by email at compliance1@ironlight.market or by calling 512 745 5741

#### **Conversation Starters:**

1.As a financial professional, do you have any disciplinary history? For what type of conduct?"
2.Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?"