Client Relationship Summary Thomas Capital Group, Inc., June 30, 2020

Thomas Capital Group, Inc. is registered with the Securities and Exchange Commission and FINRA as a broker-dealer and is a member of SIPC. Brokerage and investment advisory services and fees differ, and it is important for you to understand the differences.

This document is a summary of the services we offer to retail investors who are natural persons who seek or receive securities services primarily for personal, family, or household purposes. Additionally, free and simple tools are available to research firms and financial professionals at Investor.gov/CRS which also provides educational materials about broker-dealers, investment advisers, and investing and brokercheck.finra.org which provides pertinent facts including disciplinary history about member firms and individual registered representatives.

What investment services and advice can you provide me?

We make recommendations of Private Placement Securities. There may be a minimum investment for these offerings. Please refer to the offering memorandum for specific limitations. We do not open brokerage accounts and will not monitor your investments.

Key Questions to Ask Your Financial Professional

- ✓ Given my financial situation, should I choose a brokerage service? Why or Why Not?
- √ How will you choose investments to recommend to me?
- ✓ What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

What fees will I pay?

As an investor you are subject to commissions, reimbursements and management costs of any offering as established by the issuer of the Private Placement Securities. These fees are outlined within the offering memorandum and are paid to the offering issuer. Based on how the firm is paid we may have incentive to encourage an investor to participate in an offering. All fees and costs are disclosed within the offering materials for each offering.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Key Questions to Ask Your Financial Professional

✓ Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"

What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you. Here are some examples to help you understand what this means.

Our brokerage services cover a limited selection of investments. Other firms could provide a wider range of choices, some of which may have lower costs.

Key Question to Ask Your Financial Professional

✓ How might your conflicts of interest affect me, and how will you address them?

How do our financial professionals make money?

Thomas Capital Group, Inc., may receive commissions for the execution of sales in privately offered securities. Such commissions are paid by the issuer. Representatives will receive a portion of the commission based on the capital raised by the firm. The compensation structure for every offering may be different. For information regarding a specific offering please refer to the offering memorandum. The firm's representatives do not receive compensation tied to your decision to invest but may receive a discretionary bonus based on the firm's overall performance.

Do you or your financial professionals have legal or disciplinary history?

No, neither our firm nor any of our financial professionals currently have any legal or disciplinary history. Visit <u>Investor.gov/CRS</u> for a free and simple search tool to research our firm and our financial professionals.

Key Questions to Ask Your Financial Professional

✓ As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about our brokerage services and request a copy of the relationship summary by contacting Stephen Myott at 253-777-4593 or by email at simyott@thomascapital.com.

Key Questions to Ask Your Financial Professional

- √ Who is my primary contact person?
- ✓ Is he or she a representative of an investment adviser or a broker-dealer?
- √ Who can I talk to if I have concerns about how this person is treating me?