348 Clifton Avenue PO Box 4938 Clifton, NJ 07015

August 22, 2024

#### FORM CRS CUSTOMER RELATIONSHIP SUMMARY

VBC Securities, LLC is registered with the Securities and Exchange Commission (SEC) as a broker-dealer and is a member of the Financial Industry Regulatory Authority, Inc. (FINRA) and Securities Investor Protection Corporation (SIPC). We believe that the foundation of our relationship with our customers is built on clear communication and delivery of complete and accurate information. We hope all current and prospective customers read this CRS form and discuss any questions that they may have with their financial professional. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

# What investment services and advice can you provide me?

Depending on your needs and investment objectives, we can provide brokerage services for individuals, families, trusts, businesses, and retirement plans in a retail investor brokerage account to buy and sell securities. We offer products such as stocks; preferred securities; exchange traded funds; options; fixed income products that include municipal, corporate or government securities; mutual funds; variable annuities; and cash and cash-alternatives including money market mutual funds, bank insured deposit programs, and certificates of deposit. We do not offer proprietary products or alternative investments. We can offer you additional services to assist you in developing and executing your investment strategy, but you might pay more. We offer a limited selection of investments. Other firms could offer a wider range of choices, some of which might have lower costs.

You may select investments, or we may recommend investments for your account, but the ultimate investment decision for your investment strategy and the purchase or sale of investments will be yours. We do not monitor the performance or provide custody for your brokerage account. Custody is provided by our third-party clearing firm, which will deliver account statements to you each quarter in paper or electronically.

We do not have account minimums for new accounts, but we do analyze whether to onboard prospective customers on a case-by-case basis, and we may consider the size of an account in that analysis.

# **Questions to Ask Us**

- Given my financial situation, should I choose a brokerage service? Why or Why not?
- How will your firm choose investments to recommend to me?
- What is your firm's relevant experience, including its licenses, education, and other qualifications? What do these qualifications mean?

You may find further information at <a href="https://www.vbcsecurities.com">www.vbcsecurities.com</a>. See Fee Schedule for Commission Based Accounts and Brokerage Services Disclosure Brochure under the tab "About Us" - "Disclosures."

#### What fees will I pay?

If you open a brokerage account, you will pay us a transaction-based fee, generally referred to as a commission, every time you buy or sell an investment. This fee is based on the specific transaction and not the value of your account. Commissions represent the compensation we receive if acting as your broker when we buy or sell securities on your behalf based on our recommendations to you or unsolicited transactions you have instructed us to make. The commission on each transaction depends on the asset bought or sold (stocks, bonds, mutual funds, etc.), the unit size (number of shares), maturity date, credit quality, and aggregate value of the position. In accordance with FINRA regulatory guidance, brokerage account commissions will typically not exceed 5% of an individual transaction, subject to a minimum commission of \$50 per transaction. With stocks or exchange-traded funds, this fee is usually a separate commission. With other investments, such as bonds, this fee might be part of the price you pay for the investment (called a "mark-up" or "mark-down"). With mutual funds, this fee (typically called a "load") reduces the value of your investment. Some investments (such as mutual funds and variable annuities) impose additional fees that will reduce the value of your investment over time. Also, with certain investments such as variable annuities, you may have to pay fees such as "surrender charges" to sell the investment. Additional fees you may be charged may include custodian fees, account maintenance fees, termination fees, and account inactivity fees.

### **Questions to Ask Us**

- Help me understand how these fees and cost might affect my investments.
- If I give your firm \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

A retail investor will be charged more when there are more trades in his or her account, and therefore we have an incentive to encourage you to trade often. From a cost perspective, you may prefer a transaction-based fee if you do not trade often or if you plan to buy and hold investments for longer periods.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investment over time. Please make sure you understand what fees and costs you are paying.

For additional information on our services, see Fee Schedule for Commission Based Accounts and Brokerage Services Disclosure Brochure.

# What are your firm's legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest does it have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide to you.

Here are some examples to help you understand what this means.

#### **Ouestions to Ask Us**

 How might your firm's conflicts of interest affect me, and how will your firm address them?

- When we provide recommendations, we must eliminate these conflicts or tell you about them and in some cases reduce them. We benefit from the services we provide to you. We have a revenue sharing agreement with our clearing firm regarding certain fees collected from network mutual fund platform, cash balances/sweep accounts, maintenance, handling, and other miscellaneous fees. We can make extra money by selling you certain investments, such as mutual funds or annuities, because they are offered by companies that pay our firm to offer their investments. These can be in the form of 12(b)1 shareholder services fees of 0.25% on mutual funds and variable annuity contracts. We have an incentive to offer or recommend certain investments, such as mutual funds and annuities, because the manager or sponsor of those investments share with us revenue it earns on those investments. When we engage in a principal trade, VBC buys for an account in which VBC temporarily has a beneficial ownership interest to facilitate the trade for you on the day of the trade. We do not offer proprietary products.
- We must abide by certain laws and regulations of the SEC, FINRA, MSRB, CFTC, and state securities divisions in our interactions with you. We must act in your best interest and not place our interests ahead of yours when we recommend an investment or an investment strategy involving securities. When we provide any service to you, we must treat you fairly and comply with a number of specifics. Unless we agree otherwise, we are not required to monitor your portfolio or investments on an ongoing basis.

You should understand and ask us about these conflicts. You may find further information at: www.sec.gov/tm/faq-regulation-best-interest

#### How do your financial professionals make money?

We pay compensation to your financial professional. The amount of that compensation is a percentage of revenue that he or she generates for us or an annual salary. The revenue includes commissions, loads, contingent deferred sales charges, and 12(b)1 fees. The revenue paid to your financial professional also includes revenue we receive in connection with the sale of other products and services such as insurance products. To eliminate potential conflicts, we do not use a performance-based fee structure.

# Questions to Ask Us

 As a financial professional, do you have any disciplinary history? For what type of conduct?

# Do you or your financial professionals have legal or disciplinary histories?

Yes for our firm. No for our financial professionals. **For additional information** about us and our financial professionals visit <a href="www.investor.gov/CRS">www.investor.gov/CRS</a> for a free and simple search tool to research the legal and disciplinary histories of our firm and its financial professionals.

#### **Additional Information:**

**For additional** and up-to-date information about our brokerage services, or to request a copy of this Relationship Summary, please contact us directly at (973) 928-5400 or toll free on (877/) 982-2732.

# **Questions to Ask Us**

Who is my primary contact person? Is he/she a representative of an investment adviser or broker dealer? Who can I talk to if I have concerns about how this person is treating me?

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# **VBC Securities, LLC**

# SUMMARY OF CHANGES TO FORM CRS CLIENT RELATIONSHIP SUMMARY

We are providing this exhibit to our updated Form CRS to help you understand the updates we made. We have updated Form CRS to ensure compliance with the Form CRS Regulation. The only material change we have made to the Form CRS is to correct the answer to the question title, "Do you or your financial professionals have legal or disciplinary histories?" The answer should have read, "Yes for our firm. No for our financial professionals." This version of the Form CRS corrects that error.