

## BrokerCheck Report

# INVESTORS BROKERAGE SERVICES, INC.

CRD# 4257

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Registration and Withdrawal	2
Firm Profile	3 - 7
Firm History	8
Firm Operations	9 - 15
Disclosure Events	16



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

• **Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at [brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).



**INVESTORS BROKERAGE SERVICES, INC.**

CRD# 4257

SEC# 8-14989

**Main Office Location**

1707 N RANDALL ROAD  
STE 310  
ELGIN, IL 60123-9409

**Mailing Address**

1707 N RANDALL ROAD  
STE 310  
ELGIN, IL 60123-9409

**Business Telephone Number**

847-930-7872

Report Summary for this Firm

This report summary provides an overview of the brokerage firm. Additional information for this firm can be found in the detailed report.

**Firm Profile**

This firm is classified as a corporation.

This firm was formed in Delaware on 07/08/1968.

Its fiscal year ends in December.

**Firm History**

Information relating to the brokerage firm's history such as other business names and successions (e.g., mergers, acquisitions) can be found in the detailed report.

**Firm Operations**

This brokerage firm is no longer registered with FINRA or a national securities exchange.

Disclosure Events

Brokerage firms are required to disclose certain criminal matters, regulatory actions, civil judicial proceedings and financial matters in which the firm or one of its control affiliates has been involved.

Are there events disclosed about this firm?

Yes

The following types of disclosures have been reported:

Type	Count
Regulatory Event	2

## Registration Withdrawal Information

This section provides information relating to the date the brokerage firm ceased doing business and the firm's financial obligations to customers or other brokerage firms.



**Date firm ceased business:** 10/22/2010

**Does this brokerage firm owe any money or securities to any customer or brokerage firm?** No



## Firm Profile

This firm is classified as a corporation.

This firm was formed in Delaware on 07/08/1968.

Its fiscal year ends in December.

## Firm Names and Locations

This section provides the brokerage firm's full legal name, "Doing Business As" name, business and mailing addresses, telephone number, and any alternate name by which the firm conducts business and where such name is used.

### INVESTORS BROKERAGE SERVICES, INC.

Doing business as INVESTORS BROKERAGE SERVICES, INC.

**CRD#** 4257

**SEC#** 8-14989

### Main Office Location

1707 N RANDALL ROAD  
STE 310  
ELGIN, IL 60123-9409

### Mailing Address

1707 N RANDALL ROAD  
STE 310  
ELGIN, IL 60123-9409

### Business Telephone Number

847-930-7872



## Firm Profile

This section provides information relating to all direct owners and executive officers of the brokerage firm.

### Direct Owners and Executive Officers

<b>Legal Name &amp; CRD# (if any):</b>	PROTECTIVE LIFE INSURANCE COMPANY
<b>Is this a domestic or foreign entity or an individual?</b>	Domestic Entity
<b>Position</b>	SHAREHOLDER
<b>Position Start Date</b>	07/2006
<b>Percentage of Ownership</b>	75% or more
<b>Does this owner direct the management or policies of the firm?</b>	Yes
<b>Is this a public reporting company?</b>	Yes

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<b>Legal Name &amp; CRD# (if any):</b>	BARRETT, THOMAS RALPH 2820433
<b>Is this a domestic or foreign entity or an individual?</b>	Individual
<b>Position</b>	DIRECTOR
<b>Position Start Date</b>	07/2006
<b>Percentage of Ownership</b>	Less than 5%
<b>Does this owner direct the management or policies of the firm?</b>	No
<b>Is this a public reporting company?</b>	No

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<b>Legal Name &amp; CRD# (if any):</b>	CALLAWAY, STEVE MANLEY 2863190
<b>Is this a domestic or foreign entity or an individual?</b>	Individual
<b>Position</b>	PRESIDENT/DIRECTOR
<b>Position Start Date</b>	10/2009

## Firm Profile



### Direct Owners and Executive Officers (continued)

**Percentage of Ownership** Less than 5%

**Does this owner direct the management or policies of the firm?** Yes

**Is this a public reporting company?** No

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**Legal Name & CRD# (if any):** CALLAWAY, STEVE MANLEY  
2863190

**Is this a domestic or foreign entity or an individual?** Individual

**Position** CHIEF COMPLIANCE OFFICER/SECRETARY

**Position Start Date** 06/2007

**Percentage of Ownership** Less than 5%

**Does this owner direct the management or policies of the firm?** Yes

**Is this a public reporting company?** No

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**Legal Name & CRD# (if any):** CARROLL, GARY MICHAEL  
2846420

**Is this a domestic or foreign entity or an individual?** Individual

**Position** ASSISTANT COMPLIANCE OFFICER

**Position Start Date** 02/2010

**Percentage of Ownership** Less than 5%

**Does this owner direct the management or policies of the firm?** No

**Is this a public reporting company?** No

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**Legal Name & CRD# (if any):** DEBNAR, LAWRENCE JAMES

## Firm Profile



### Direct Owners and Executive Officers (continued)

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<b>Is this a domestic or foreign entity or an individual?</b>	Individual
<b>Position</b>	CHIEF FINANCIAL OFFICER / FINANCIAL & OPERATIONS PRINCIPAL
<b>Position Start Date</b>	07/2006
<b>Percentage of Ownership</b>	Less than 5%
<b>Does this owner direct the management or policies of the firm?</b>	Yes
<b>Is this a public reporting company?</b>	No

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<b>Legal Name &amp; CRD# (if any):</b>	MAJEWSKI, CAROL LOUANN 1423566
<b>Is this a domestic or foreign entity or an individual?</b>	Individual
<b>Position</b>	ASST COMPLIANCE OFFICER/ DIRECTOR
<b>Position Start Date</b>	07/2006
<b>Percentage of Ownership</b>	Less than 5%
<b>Does this owner direct the management or policies of the firm?</b>	No
<b>Is this a public reporting company?</b>	No

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Firm Profile

This section provides information relating to any indirect owners of the brokerage firm.



Indirect Owners

Legal Name & CRD# (if any):	PROTECTIVE LIFE CORPORATION
Is this a domestic or foreign entity or an individual?	Domestic Entity
Company through which indirect ownership is established	PROTECTIVE LIFE INSURANCE COMPANY
Relationship to Direct Owner	INDIRECT PARENT
Relationship Established	07/2006
Percentage of Ownership	75% or more
Does this owner direct the management or policies of the firm?	Yes
Is this a public reporting company?	Yes

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## Firm History

This section provides information relating to any successions (e.g., mergers, acquisitions) involving the firm.

No information reported.



## Firm Operations



## Registrations

This section provides information about the regulators (Securities and Exchange Commission (SEC), self-regulatory organizations (SROs), and U.S. states and territories) with which the brokerage firm is currently registered and licensed, the date the license became effective, and certain information about the firm's SEC registration.

**This firm is no longer registered.**

**The firm's registration was from 10/24/1969 to 12/21/2010.**

## Firm Operations

### Types of Business

This section provides the types of business, including non-securities business, the brokerage firm is engaged in or expects to be engaged in.

**This firm currently conducts 1 type of business.**

### Types of Business

Broker or dealer selling variable life insurance or annuities



## **Firm Operations**



### **Clearing Arrangements**

**This firm does not hold or maintain funds or securities or provide clearing services for other broker-dealer(s).**

### **Introducing Arrangements**

**This firm does not refer or introduce customers to other brokers and dealers.**

## **Firm Operations**

### **Industry Arrangements**



**This firm does not have books or records maintained by a third party.**

**This firm does not have accounts, funds, or securities maintained by a third party.**

**This firm does not have customer accounts, funds, or securities maintained by a third party.**

#### **Control Persons/Financing**

**This firm does not have individuals who control its management or policies through agreement.**

**This firm does not have individuals who wholly or partly finance the firm's business.**



## Firm Operations

### Organization Affiliates

This section provides information on control relationships the firm has with other firms in the securities, investment advisory, or banking business.

**This firm is, directly or indirectly:**

- in control of
  - controlled by
  - or under common control with
- the following partnerships, corporations, or other organizations engaged in the securities or investment advisory business.**

**CHASE LIFE is under common control with the firm.**

<b>Business Address:</b>	1707 N RANDALL RD STE 310 ELGIN, IL 60123
<b>Effective Date:</b>	01/15/2010
<b>Foreign Entity:</b>	No
<b>Country:</b>	
<b>Securities Activities:</b>	Yes
<b>Investment Advisory Activities:</b>	No
<b>Description:</b>	<p>AS A RESULT OF THE MERGER BETWEEN CHASE COMPANIES AND PROTECTIVE LIFE INSURANCE COMPANY, CHASE LIFE BECAME PROTECTIVE LIFE INSURANCE COMPANY EFFECTIVE JULY 1, 2006.</p> <p>CHASE INSURANCE LIFE AND ANNUITY COMPANY (CHASE LIFE) WAS THE OWNER OF IBS. CHASE LIFE MERGED INTO PROTECTIVE LIFE INSURANCE CO AND PROTECTIVE LIFE INSURANCE COMPANY IS THE OWNER OF IBS.</p>

**PROTECTIVE INVESTMENT ADVISORS, INC. is under common control with the firm.**

<b>Business Address:</b>	2801 HIGHWAY 280 SOUTH BIRMINGHAM, AL 35223
<b>Effective Date:</b>	01/07/2010
<b>Foreign Entity:</b>	No
<b>Country:</b>	
<b>Securities Activities:</b>	No
<b>Investment Advisory Activities:</b>	Yes

## Firm Operations



### Organization Affiliates (continued)

**Description:** PROTECTIVE INVESTMENT ADVISORS INC (PIA) IS A WHOLLY-OWNED SUBSIDIARY OF PROTECTIVE LIFE CORPORATION WHICH IS THE INDIRECT OWNER OF INVESTORS BROKERAGE SERVICES, INC.

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**PROEQUITIES, INC. is under common control with the firm.**

**CRD #:** 15708

**Business Address:** 2801 HIGHWAY 280 SOUTH  
BIRMINGHAM, AL 35223

**Effective Date:** 01/07/2010

**Foreign Entity:** No

**Country:**

**Securities Activities:** Yes

**Investment Advisory Activities:** No

**Description:** PROEQUITIES, INC IS A WHOLLY-OWNED SUBSIDIARY OF PROTECTIVE LIFE CORPORATION WHICH IS THE INDIRECT OWNER OF INVESTORS BROKERAGE SERVICES, INC.

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**FIRST VARIABLE CAPITAL SERVICES, INC. is under common control with the firm.**

**CRD #:** 30007

**Business Address:** 2801 HIGHWAY 280 SOUTH  
BIRMINGHAM, AL 35223

**Effective Date:** 01/15/2010

**Foreign Entity:** No

**Country:**

**Securities Activities:** Yes

**Investment Advisory Activities:** No

**Description:** FIRST VARIABLE CAPITAL SERVICES INC DEREGISTERED NOV 2008

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**INVESTMENT DISTRIBUTORS, INC. is under common control with the firm.**

**CRD #:** 35490

**Business Address:** 2801 HIGHWAY 280 SOUTH  
BIRMINGHAM, AL 35223



## Firm Operations



### Organization Affiliates (continued)

<b>Effective Date:</b>	01/07/2010
<b>Foreign Entity:</b>	No
<b>Country:</b>	
<b>Securities Activities:</b>	Yes
<b>Investment Advisory Activities:</b>	No
<b>Description:</b>	INVESTMENT DISTRIBUTORS INC. (IDI) IS A WHOLLY-OWNED SUBSIDIARY OF PROTECTIVE LIFE CORPORATION WHICH IS THE INDIRECT OWNER OF INVESTORS BROKERAGE SERVICES, INC.

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**This firm is not directly or indirectly, controlled by the following:**

- bank holding company
- national bank
- state member bank of the Federal Reserve System
- state non-member bank
- savings bank or association
- credit union
- or foreign bank



Disclosure Events

All firms registered to sell securities or provide investment advice are required to disclose regulatory actions, criminal or civil judicial proceedings, and certain financial matters in which the firm or one of its control affiliates has been involved. For your convenience, below is a matrix of the number and status of disclosure events involving this brokerage firm or one of its control affiliates. Further information regarding these events can be found in the subsequent pages of this report.

	Pending	Final	On Appeal
Regulatory Event	0	2	0



## Disclosure Event Details

### What you should know about reported disclosure events:

1. **BrokerCheck provides details for any disclosure event that was reported in CRD. It also includes summary information regarding FINRA arbitration awards in cases where the brokerage firm was named as a respondent.**
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - A law enforcement agency must file formal charges before a brokerage firm is required to disclose a particular criminal event.
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - Disclosure events for this brokerage firm were reported by the firm and/or regulators. When the firm and a regulator report information for the same event, both versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
4. **There are different statuses and dispositions for disclosure events:**
  - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.
5. **You may wish to contact the brokerage firm to obtain further information regarding any of the disclosure events contained in this BrokerCheck report.**

### Regulatory - Final

This type of disclosure event involves (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulator such as the U.S. Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of the authority of a brokerage firm or its control affiliate to act as an attorney, accountant or federal contractor.

#### Disclosure 1 of 2

**Reporting Source:** Firm

**Current Status:** Final



<b>Allegations:</b>	THE STATE OF NORTH DAKOTA ALLEGED THAT IBS AND ITS REPRESENTATIVES ENGAGED IN SECURITIES TRANSACTIONS IN NORTH DAKOTA WITHOUT BEING PROPERLY REGISTERED.
<b>Initiated By:</b>	NORTH DAKOTA SECURITIES COMMISSIONER
<b>Date Initiated:</b>	09/30/1996
<b>Docket/Case Number:</b>	UNKNOWN
<b>Principal Product Type:</b>	Other
<b>Other Product Type(s):</b>	FAILURE TO LICENSE
<b>Principal Sanction(s)/Relief Sought:</b>	Civil and Administrative Penalt(ies) /Fine(s)
<b>Other Sanction(s)/Relief Sought:</b>	
<b>Resolution:</b>	Consent
<b>Resolution Date:</b>	10/30/1996
<b>Sanctions Ordered:</b>	Monetary/Fine \$14,000.00
<b>Other Sanctions Ordered:</b>	
<b>Sanction Details:</b>	IN OCTOBER, 1996, WITHOUT ADMITTING OR DENYING ANY FINDINGS OF FACT AND CONCLUSIONS OF LAW, IBS CONSENTED TO AN ORDER ENTERED BY THE STATE OF NORTH DAKOTA SECURITIES COMMISSIONER IN WHICH IBS AND ITS REPRESENTATIVES WERE PROHIBITED FROM DOING BUSINESS WITH NORTH DAKOTA RESIDENTS UNTIL THEY WERE PROPERLY REGISTERED AS A DEALER AND SALESMEN, RESPECTIVELY. IBS WAS ORDERED TO PAY A PENALTY OF \$14,000 TO THE OFFICE OF THE NORTH DAKOTA SECURITIES COMMISSIONER.
<b>Firm Statement</b>	IN OCTOBER, 1996, WITHOUT ADMITTING OR DENYING ANY FINDINGS OF FACT AND CONCLUSIONS OF LAW, IBS CONSENTED TO AN ORDER ENTERED BY THE STATE OF NORTH DAKOTA SECURITIES COMMISSIONER IN WHICH IBS AND ITS REPRESENTATIVES WERE PROHIBITED FROM DOING BUSINESS WITH NORTH DAKOTA RESIDENTS UNTIL THEY WERE PROPERLY REGISTERED AS A DEALER AND SALESMEN, RESPECTIVELY. IBS WAS ORDERED TO PAY A PENALTY OF \$14,000 TO THE OFFICE OF THE NORTH DAKOTA SECURITIES COMMISSIONER.

## Disclosure 2 of 2

<b>Reporting Source:</b>	Regulator
<b>Current Status:</b>	Final

**Allegations:****Initiated By:** NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.**Date Initiated:** 05/31/1990**Docket/Case Number:** CHI-1232-AWC**Principal Product Type:****Other Product Type(s):****Principal Sanction(s)/Relief Sought:****Other Sanction(s)/Relief Sought:****Resolution:** Consent**Resolution Date:** 05/31/1990**Sanctions Ordered:** Censure  
Monetary/Fine \$5,000.00**Other Sanctions Ordered:****Sanction Details:****Regulator Statement**

ON MAY 31, 1990, THE LETTER OF ACCEPTANCE, WAIVER AND CONSENT NUMBER CHI-1232-AWC (DISTRICT NO. 8) SUBMITTED BY RESPONDENTS INVESTORS BROKERAGE SERVICES, INC. AND DALE S. SILIGMUELLER WAS

ACCEPTED; THEREFORE, THEY ARE CENSURED AND FINED \$5,000, JOINTLY AND SEVERALLY - (ARTICLE III, SECTIONS 1 AND 21 OF THE RULES OF FAIR PRACTICE - RESPONDENT MEMBER, ACTING THROUGH RESPONDENT SILIGMUELLER, EFFECTED TRANSACTIONS IN SECURITIES WHEN IT FAILED TO MAINTAIN REQUIRED NET CAPITAL; FAILED TO ACCURATELY COMPUTE ITS AGGREGATE INDEBTEDNESS AND NET CAPITAL; FAILED TO MAINTAIN ACCURATE BOOKS AND RECORDS; AND, FILED INACCURATE FOCUS PARTS I AND II REPORTS).

\*\*\*\$5,000.00 J&S PAID ON 6/28/90 INVOICE #90-08-703\*\*\*

**Reporting Source:** Firm**Current Status:** Final**Allegations:** THIS MATTER AROSE FROM ALLEGATIONS AND FINDINGS BY THE NASD STAFF THAT IBS AND MR. DALE SILIGMUELLER, FINANCIAL PRINCIPAL,



INCORRECTLY ACCOUNTED FOR CERTAIN FOREIGN DRAFTS IN IBS'S AGGREGATE INDEBTEDNESS AND NET CAPITAL COMPUTATIONS DURING THE TIME PERIOD FROM 9/88 TO 1/89.

THE ALLEGED NET CAPITAL VIOLATIONS AND THE ALLEGED REPORTING VIOLATIONS INVOLVED THE CHARACTERIZATION OF FOREIGN DRAFTS RECEIVED WITH RESPECT TO UNIT INVESTMENT TRUST SECURITIES. THERE IS NO STATUTORY, REGULATORY OR INTERPRETATIVE GUIDANCE AS TO TREATMENT OF THESE KINDS OF INSTRUMENTS IN THIS SITUATION. NEITHER IBS NOR MR. SILIGMUELLER HAS BEEN THE SUBJECT OF DISCIPLINARY ACTIONS PREVIOUSLY.

<b>Initiated By:</b>	NATIONAL ASSOCIATION OF SECURITIES DEALERS
<b>Date Initiated:</b>	01/27/1989
<b>Docket/Case Number:</b>	CHI-1232-AWC
<b>Principal Product Type:</b>	Unit Investment Trust(s)
<b>Other Product Type(s):</b>	
<b>Principal Sanction(s)/Relief Sought:</b>	Civil and Administrative Penalt(ies) /Fine(s)
<b>Other Sanction(s)/Relief Sought:</b>	CENSURE
<b>Resolution:</b>	Acceptance, Waiver & Consent(AWC)
<b>Resolution Date:</b>	03/04/1990
<b>Sanctions Ordered:</b>	Censure Monetary/Fine \$5,000.00
<b>Other Sanctions Ordered:</b>	
<b>Sanction Details:</b>	IBS AND ITS FINANCIAL PRINCIPAL, MR. DALE SILIGMUELLER, RECEIVED A CENSURE AND A \$5,000 FINE, JOINTLY AND SEVERALLY, IN CONNECTION WITH THE SUBMISSION OF LETTER OF ACCEPTANCE, WAIVER & CONSENT.
<b>Firm Statement</b>	IBS AND ITS FINANCIAL PRINCIPAL, MR. DALE SILIGMUELLER, RECEIVED A CENSURE AND A \$5,000 FINE, JOINTLY AND SEVERALLY, IN CONNECTION WITH THE SUBMISSION OF LETTER OF ACCEPTANCE, WAIVER & CONSENT.

**End of Report**



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