

BrokerCheck Report JOHN ARA NERSESIAN CRD# 1027427

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money. Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

• What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



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Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org

For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

JOHN A. NERSESIAN

CRD# 1027427

Currently employed by and registered with the following Firm(s):

B PIMCO INVESTMENTS LLC

1633 BROADWAY 45TH FLOOR NEW YORK, NY 10019 CRD# 154957 Registered with this firm since: 05/15/2018

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 51 U.S. states and territories

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

 NUVEEN ASSET MANAGEMENT, LLC CRD# 155584 CHICAGO, IL 09/2011 - 05/2018
NUVEEN SECURITIES, LLC CRD# 469 CHICAGO, IL 01/2001 - 01/2018
NUVEEN FUND ADVISORS, INC. CRD# 104626 CHICAGO, IL 01/2002 - 09/2011 Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Туре	Count	
Termination	1	

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 51 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name:	PIMCO INVESTMENTS LLC
Main Office Address:	1633 BROADWAY 45TH FLOOR NEW YORK, NY 10019
Firm CRD#:	154957

	SRO	Category	Status	Date
В	FINRA	General Securities Principal	Approved	05/15/2018
В	FINRA	General Securities Representative	Approved	05/15/2018
	U.S. State/ Territory	Category	Status	Date
В	Alabama	Agent	Approved	05/23/2018
В	Alaska	Agent	Approved	07/09/2018
В	Arizona	Agent	Approved	07/09/2018
В	Arkansas	Agent	Approved	06/27/2018
В	California	Agent	Approved	05/15/2018
В	Colorado	Agent	Approved	07/02/2018
В	Connecticut	Agent	Approved	06/28/2018
В	Delaware	Agent	Approved	07/24/2018
В	District of Columbia	Agent	Approved	05/17/2018
В	Florida	Agent	Approved	06/22/2018
В	Georgia	Agent	Approved	06/01/2018

User Guidance





Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
В	Hawaii	Agent	Approved	07/05/2018
В	Idaho	Agent	Approved	05/17/2018
В	Illinois	Agent	Approved	05/16/2018
В	Indiana	Agent	Approved	06/26/2018
В	lowa	Agent	Approved	06/25/2018
B	Kansas	Agent	Approved	05/24/2018
В	Kentucky	Agent	Approved	06/15/2018
B	Louisiana	Agent	Approved	06/26/2018
В	Maine	Agent	Approved	05/16/2018
В	Maryland	Agent	Approved	05/16/2018
В	Massachusetts	Agent	Approved	07/02/2018
В	Michigan	Agent	Approved	05/22/2018
В	Minnesota	Agent	Approved	06/24/2018
В	Mississippi	Agent	Approved	06/25/2018
В	Missouri	Agent	Approved	05/15/2018
B	Montana	Agent	Approved	05/21/2018
В	Nebraska	Agent	Approved	05/22/2018
В	Nevada	Agent	Approved	06/27/2018
В	New Hampshire	Agent	Approved	06/29/2018
B	New Jersey	Agent	Approved	06/26/2018
В	New Mexico	Agent	Approved	07/23/2018





Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
В	New York	Agent	Approved	06/26/2018
В	North Carolina	Agent	Approved	07/17/2018
В	North Dakota	Agent	Approved	06/28/2018
В	Ohio	Agent	Approved	05/15/2018
В	Oklahoma	Agent	Approved	06/26/2018
В	Oregon	Agent	Approved	05/22/2018
В	Pennsylvania	Agent	Approved	05/16/2018
В	Rhode Island	Agent	Approved	05/21/2018
В	South Carolina	Agent	Approved	07/03/2018
В	South Dakota	Agent	Approved	06/26/2018
В	Tennessee	Agent	Approved	06/28/2018
В	Texas	Agent	Approved	05/23/2018
В	Utah	Agent	Approved	05/16/2018
В	Vermont	Agent	Approved	06/25/2018
В	Virginia	Agent	Approved	05/22/2018
В	Washington	Agent	Approved	06/25/2018
В	West Virginia	Agent	Approved	06/26/2018
В	Wisconsin	Agent	Approved	05/18/2018
B	Wyoming	Agent	Approved	07/02/2018

Branch Office Locations



Employment 1 of 1, continued PIMCO INVESTMENTS LLC 1633 BROADWAY 45TH FLOOR NEW YORK, NY 10019



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	l literature de la construcción de	Category	Date
В	General Securities Principal Examination	Series 24	12/05/2008

General Industry/Product Exams

Exam		Category	Date
В	Securities Industry Essentials Examination	SIE	10/01/2018
В	Futures Managed Funds Examination	Series 31	08/27/1999
В	General Securities Representative Examination	Series 7	01/16/1982

State Securities Law Exams

Exam		Category	Date
IA	Uniform Investment Adviser Law Examination	Series 65	12/21/1994
B	Uniform Securities Agent State Law Examination	Series 63	06/11/1986

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



User Guidance

Registration and Employment History



User Guidance

Registration History

The broker previously was registered with the following firms:

Reg	istration Dates	Firm Name	CRD#	Branch Location
I A	09/2011 - 05/2018	NUVEEN ASSET MANAGEMENT, LLC	155584	CHICAGO, IL
В	01/2001 - 01/2018	NUVEEN SECURITIES, LLC	469	CHICAGO, IL
IA	01/2002 - 09/2011	NUVEEN FUND ADVISORS, INC.	104626	CHICAGO, IL
IA	01/2002 - 12/2003	RITTENHOUSE ASSET MANAGEMENT, INC.	106562	CHICAGO, IL
B	01/1982 - 05/2000	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
04/2018 - Present	Nersesian Wealth Education	Consultant	Ν	Naples, FL, United States
04/2018 - Present	PIMCO Investments LLC	Registered Representative	Y	New York, NY, United States
01/2018 - 04/2018	Nersesian Wealth Education	Founder	Ν	Naples, FL, United States
09/2011 - 01/2018	NUVEEN ASSET MANAGEMENT, LLC	Mass Transfer	Y	CHICAGO, IL, United States
10/2000 - 01/2018	NUVEEN INVESTMENTS	MANAGING DIRECTOR	Y	CHICAGO, IL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Independent Contractor/Consultant for Financial Services Industry Association. Develop and present (recorded) educational content for Retirement Management Advisor curriculum. Not Investment related. 3 - 5 hours per month, none of which are completed during trading hours

www.finra.org/brokercheck



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

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3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

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4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1	
Reporting Source:	Broker
Employer Name:	MERRILL LYNCH
Termination Type:	Discharged
Termination Date:	04/11/2000
Allegations:	JOHN NERSESIAN WAS TERMINATED FOR VIOLATION OF FIRM'S INTERNAL POLICY WHEN HE ACKNOWLEDGED SIGNING CLIENT LETTERS OF AUTHORIZATION.
Product Type:	No Product
Other Product Types:	
Broker Statement	THESE ACTS WERE DONE TO HELP FACILITATE CLIENT REQUESTED ACTIVITIES IN A TIMELY FASHION. NO CLIENT COMPLAINTS WERE RECEIVED AND THERE WAS NO PERSONAL GAIN OR MOTIVATION INVOLVED.



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