

BrokerCheck Report

CONRAD EARL PEARSON

CRD# 1068155

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)

**CONRAD E. PEARSON**

CRD# 1068155

Currently employed by and registered with the following Firm(s):

IA OSAIC WEALTH, INC.
 3 CENTERPOINTE DRIVE
 SUITE 200
 LAKE OSWEGO, OR 97035
 CRD# 23131
 Registered with this firm since: 09/01/2023

B OSAIC WEALTH, INC.
 3 CENTERPOINTE DRIVE
 SUITE 200
 LAKE OSWEGO, OR 97035
 CRD# 23131
 Registered with this firm since: 09/01/2023

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 43 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- IA SAGEPOINT FINANCIAL, INC.**
 CRD# 133763
 PHOENIX, AZ
 08/2020 - 09/2023
- B SAGEPOINT FINANCIAL, INC.**
 CRD# 133763
 LAKE OSWEGO, OR
 08/2020 - 09/2023
- IA LPL FINANCIAL LLC**
 CRD# 6413
 FORT MILL, SC
 04/2018 - 05/2022

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	3



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 43 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**

Main Office Address: **18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255**

Firm CRD#: **23131**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	09/01/2023
B	FINRA	General Securities Representative	Approved	09/01/2023
B	FINRA	Municipal Fund	Approved	09/01/2023

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	09/01/2023
B	Alaska	Agent	Approved	09/01/2023
B	Arizona	Agent	Approved	09/01/2023
B	Arkansas	Agent	Approved	09/01/2023
B	California	Agent	Approved	09/01/2023
B	Colorado	Agent	Approved	09/01/2023
B	Connecticut	Agent	Approved	09/01/2023
B	District of Columbia	Agent	Approved	09/01/2023
B	Florida	Agent	Approved	09/01/2023
B	Georgia	Agent	Approved	09/01/2023

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Hawaii	Agent	Approved	09/01/2023
B	Idaho	Agent	Approved	09/01/2023
B	Illinois	Agent	Approved	09/01/2023
B	Indiana	Agent	Approved	09/01/2023
B	Iowa	Agent	Approved	09/01/2023
B	Kansas	Agent	Approved	09/01/2023
B	Kentucky	Agent	Approved	09/01/2023
B	Louisiana	Agent	Approved	09/01/2023
B	Maine	Agent	Approved	09/01/2023
B	Maryland	Agent	Approved	09/01/2023
B	Michigan	Agent	Approved	09/01/2023
B	Minnesota	Agent	Approved	09/01/2023
B	Mississippi	Agent	Approved	09/01/2023
B	Missouri	Agent	Approved	09/01/2023
B	Montana	Agent	Approved	09/01/2023
B	Nevada	Agent	Approved	09/01/2023
B	New Hampshire	Agent	Approved	09/01/2023
B	New Jersey	Agent	Approved	09/01/2023
B	New Mexico	Agent	Approved	09/01/2023
B	New York	Agent	Approved	09/01/2023
B	North Carolina	Agent	Approved	09/01/2023



Broker Qualifications

Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	North Dakota	Agent	Approved	09/01/2023
B	Ohio	Agent	Approved	09/01/2023
B	Oklahoma	Agent	Approved	09/01/2023
B	Oregon	Agent	Approved	09/01/2023
IA	Oregon	Investment Adviser Representative	Approved	09/01/2023
B	Pennsylvania	Agent	Approved	09/01/2023
B	South Carolina	Agent	Approved	09/01/2023
B	Texas	Agent	Approved	09/01/2023
IA	Texas	Investment Adviser Representative	Restricted Approval	09/10/2024
B	Utah	Agent	Approved	09/01/2023
B	Virginia	Agent	Approved	09/01/2023
B	Washington	Agent	Approved	09/01/2023
B	Wisconsin	Agent	Approved	09/01/2023
B	Wyoming	Agent	Approved	09/01/2023

Branch Office Locations

OSAIC WEALTH, INC.
 3 CENTERPOINTE DRIVE
 SUITE 200
 LAKE OSWEGO, OR 97035



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 2 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B Municipal Fund Securities Principal Examination	Series 51	03/18/2003
B General Securities Principal Examination	Series 24	12/02/1992

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	10/16/1982

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	12/14/1999
B Uniform Securities Agent State Law Examination	Series 63	05/08/1986

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 08/2020 - 09/2023	SAGEPOINT FINANCIAL, INC.	133763	LAKE OSWEGO, OR
IA 08/2020 - 09/2023	SAGEPOINT FINANCIAL, INC.	133763	LAKE OSWEGO, OR
IA 04/2018 - 05/2022	LPL FINANCIAL LLC	6413	LAKE OSWEGO, OR
B 02/2018 - 09/2020	LPL FINANCIAL LLC	6413	LAKE OSWEGO, OR
B 02/2012 - 02/2018	SII INVESTMENTS, INC.	2225	LAKE OSWEGO, OR
B 11/1989 - 02/2012	ROYAL ALLIANCE ASSOCIATES, INC.	23131	LAKE OSWEGO, OR
B 10/1986 - 11/1989	INTEGRATED RESOURCES EQUITY CORPORATION	6403	
B 03/1984 - 10/1986	FSC SECURITIES CORPORATION	7461	
B 10/1982 - 02/1984	SOUTHMARK FINANCIAL SERVICES, INC.	6518	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
09/2023 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	LAKE OSWEGO, OR, United States
11/1989 - Present	PEARSON FINANCIAL GROUP	OWNER/ADVISOR	Y	LAKE OSWEGO, OR, United States
08/2020 - 09/2023	SAGEPOINT FINANCIAL, INC.	OSJ	Y	LAKE OSWEGO, OR, United States
02/2018 - 08/2020	LPL FINANCIAL LLC	Mass Transfer	Y	LAKE OSWEGO, OR, United States



Registration and Employment History

Employment History, continued

Employment	Employer Name	Position	Investment Related	Employer Location
02/2012 - 02/2018	SII INVESTMENTS	INVESTMENT REP	Y	LAKE OSWEGO, OR, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) PEARSON FINANCIAL GROUP - FIXED INSURANCE SALES.

2) GOD OF ABRAHAM FOUNDATION

POSITION: Founder NATURE: Non profit organization to encourage young people to "love your neighbor as yourself." INVESTMENT RELATED:

No NUMBER OF HOURS: 10 SECURITIES TRADING HOURS: 0 START DATE: 01/01/1800

ADDRESS: 5665 sw meadows road, Suite 160, Lake Oswego OR 97035, United States

DESCRIPTION: Oversee non profit organization that I created. All monies involved are my own. I do not solicit outside funds.

3) PEARSON FINANCIAL GROUP, DBA

POSITION: owner NATURE: Securities business as OSJ manager, rep with Sage Point INVESTMENT RELATED: Yes NUMBER OF HOURS: 170

SECURITIES TRADING HOURS: 130 START DATE: 09/01/2020

ADDRESS: 5665 sw Meadows Road, Suite 120, Lake Oswego OR 97035, United States

DESCRIPTION: Manage company

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	3	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 3

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	ROYAL ALLIANCE ASSOCIATES, INC.
Allegations:	Customer alleges that the representative miscalculated the maximum allowable withdrawal amount leading to an excess withdrawal situation which in turn lowered the guaranteed minimum income base.
Product Type:	Annuity-Variable
Alleged Damages:	\$5,000.00
Alleged Damages Amount Explanation (if amount not exact):	The Firm has made a good faith determination that the alleged damages would exceed \$5000.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	05/19/2021
Complaint Pending?	No



Status: Denied

Status Date: 08/30/2021

Settlement Amount:

Individual Contribution Amount:

Firm Statement The product was sold when the representative was associated with Royal Alliance. The decrease in the income base occurred in 2017 when the representative was associated with SII Investments, part of National Planning. The complaint has been referred to National Planning Holdings.

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: ROYAL ALLIANCE ASSOCIATES, INC.

Allegations: Customer alleges that representative misrepresented variable annuity purchase in 2007.

Product Type: Annuity-Variable

Alleged Damages: \$5,000.00

Alleged Damages Amount Explanation (if amount not exact): The Firm has made a good faith determination that the damages from the alleged conduct would exceed \$5000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 05/19/2021

Complaint Pending? No

Status: Denied

Status Date: 08/30/2021

Settlement Amount:

Individual Contribution

**Amount:****Broker Statement**

The alleged loss appears to have originated in consequence of activity while the representative was associated with SII Investments, part of National Planning Holdings(NPH). The complaint was forwarded to NPH for review and response.

Disclosure 2 of 3**Reporting Source:**

Broker

Employing firm when activities occurred which led to the complaint:

SII

Allegations:

CUSTOMER CLAIMS HE WAS NOT INFORMED OF TAX LIABILITY RELATED TO THE SURRENDER OF AN ANNUITY

Product Type:

Annuity-Variable

Alleged Damages:

\$5,000.00

Alleged Damages Amount Explanation (if amount not exact):

FIRM BELIEVES THE CLAIM WOULD BE MORE THAN \$5000

Is this an oral complaint?

No

Is this a written complaint?

Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information**Date Complaint Received:**

02/13/2017

Complaint Pending?

No

Status:

Denied

Status Date:

04/17/2017

Settlement Amount:**Individual Contribution Amount:****Disclosure 3 of 3****Reporting Source:**

Broker



Employing firm when activities occurred which led to the complaint: ROYAL ALLIANCE ASSOCIATES, INC.

Allegations: ALLEGE MISMANAGEMENT AND UNSUITABILITY FOR ANNUITY SUBACCOUNTS FROM SEPTEMBER 2000 TO FEBRUARY 2003.

Product Type: Annuity-Variable

Alleged Damages: \$95,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 02/03/2004

Complaint Pending? No

Status: Closed/No Action

Status Date: 01/27/2010

Settlement Amount:

Individual Contribution Amount:

Broker Statement AFTER A THROUGH INVESTIGATION, THIS COMPLIANT WAS FOUND TO BE WITHOUT MERIT.

End of Report



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