

BrokerCheck Report

GREGORY PHILLIP WALDON

CRD# 1075634

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

GREGORY P. WALDON

CRD# 1075634

This broker is not currently registered.

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is not currently registered.

This broker has passed:

- 0 Principal/Supervisory Exams
- 1 General Industry/Product Exam
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- B MUTUAL SERVICE CORPORATION**
CRD# 4806
BOSTON, MA
10/2001 - 02/2002
- B MUTUAL SECURITIES, INC.**
CRD# 13092
CAMARILLO, CA
05/2001 - 09/2001
- B FASCO INTERNATIONAL, INC.**
CRD# 31009
WALNUT, CA
03/1998 - 06/2001

Disclosure Events

This broker has been involved in one or more disclosure events involving certain final criminal matters, regulatory actions, civil judicial proceedings, or arbitrations or civil litigations.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Civil Event	1

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs), states and U.S. territories the broker is currently registered and licensed with, the category of each registration, and the date on which the registration became effective. This section also provides, for each firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 1 general industry/product exam, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Representative Examination	Series 6	12/29/1982

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	02/11/1983

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following securities firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 10/2001 - 02/2002	MUTUAL SERVICE CORPORATION	4806	BOSTON, MA
B 05/2001 - 09/2001	MUTUAL SECURITIES, INC.	13092	CAMARILLO, CA
B 03/1998 - 06/2001	FASCO INTERNATIONAL, INC.	31009	WALNUT, CA
B 03/1996 - 03/1998	LEGACY FINANCIAL SERVICES, INC.	38697	PETALUMA, CA
B 07/1994 - 12/1995	TRANSAMERICA FINANCIAL RESOURCES, INC.	3600	LOS ANGELES, CA
B 08/1993 - 07/1994	SUNSET FINANCIAL SERVICES, INC.	3538	KANSAS CITY, MO
B 03/1992 - 08/1993	FIRST AFFILIATED SECURITIES	23737	LA JOLLA, CA
B 01/1983 - 02/1991	PRUCO SECURITIES CORPORATION	5685	NEWARK, NJ

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
09/2001 - Present	MUTUAL SERVICE CORPORATION	REG REP	Y	REDDING, CA, United States

Disclosure Events



What you should know about reported disclosure events:

- 1. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, their employing firms, and regulators. When more than one source reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions are separated by a solid line with the reporting source labeled.

For your convenience, below is a matrix of the number and status of regulatory disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Final	On Appeal
Regulatory Event	1	0
Civil Event	1	0



Disclosure Event Details

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event involves a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulator such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Sanction(s) Sought:	
Other Sanction(s) Sought:	
Date Initiated:	08/29/2003
Docket/Case Number:	FILE NO. 3-11238
Employing firm when activity occurred which led to the regulatory action:	FASCO INTERNATIONAL, INC.
Product Type:	Annuity(ies) - Variable
Other Product Type(s):	
Allegations:	SEC ADMINISTRATIVE RELEASE NO. 34-48419, FILE NO. 3-11238, DATED AUGUST 29, 2003; THE COMMISSION'S COMPLAINT IN THE INJUNCTIVE ACTION ALLEGED THAT WALDON DEFRAUDED CUSTOMERS IN CONNECTION WITH SALES TO THEM OF VARIABLE ANNUITIES, BY SOLICITING THEM TO SWITCH OUT OF INVESTMENTS THEY ALREADY HAD IN VARIABLE ANNUITIES AND USE THE FUNDS TO PURCHASE NEW VARIABLE ANNUITIES, INCURRING COSTS AND EXPENSES IN THE PROCESS. THE COMPLAINT ALLEGED THAT WALDON ACTED WITH SCIENTER, AS HE PROFITED FROM THE SALES WHILE THE CUSTOMERS INCURRED INCREASED COSTS OR RISKS FROM THE TRANSACTIONS, WITHOUT OFFSETTING BENEFITS. THE COMPLAINT FURTHER ALLEGED THAT WALDON MADE MATERIAL MISREPRESENTATIONS TO CUSTOMERS, AND OMITTED MATERIAL INFORMATION IMPORTANT TO THE CUSTOMERS, WITH RESPECT TO CERTAIN SALES.
Current Status:	Final



Resolution: Order

Resolution Date: 08/29/2003

Sanctions Ordered: Bar

Other Sanctions Ordered:

Sanction Details: BASED ON THE FOREGOING, THE COMMISSION DEEMS IT APPROPRIATE AND IN THE PUBLIC INTEREST TO IMPOSE THE SANCTIONS SPECIFIED IN RESPONDENT'S OFFER. ACCORDINGLY, IT IS HEREBY ORDERED: PURSUANT TO SECTION 15(B)(6) OF THE EXCHANGE ACT, THAT RESPONDENT BE, AND HEREBY IS, BARRED FROM ASSOCIATION WITH ANY BROKER OR DEALER, WITH THE RIGHT TO REAPPLY FOR ASSOCIATION AFTER THREE YEARS TO THE APPROPRIATE SELF-REGULATORY ORGANIZATION, OR IF THERE IS NONE, TO THE COMMISSION.



Civil - Final

This type of disclosure event involves an injunction issued by a court in connection with investment-related activity or a finding by a court of a violation of any investment-related statute or regulation.

Disclosure 1 of 1

Reporting Source:	Regulator
Initiated By:	UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Relief Sought:	Civil and Administrative Penalty(ies)/Fine(s) Disgorgement Injunction Monetary Penalty other than Fines
Date Court Action Filed:	06/26/2002
Product Type:	Annuity-Variable
Type of Court:	Federal Court
Name of Court:	UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF CALIFORNIA
Location of Court:	SACRAMENTO, CA
Docket/Case #:	2:02-CV-01395
Employing firm when activity occurred which led to the action:	FASCO INTERNATIONAL, INC.
Allegations:	<p>SEC LITIGATION RELEASE 17591, JUNE 27, 2002: THE SECURITIES AND EXCHANGE COMMISSION ("COMMISSION") ANNOUNCED THE FILING OF CIVIL FRAUD CHARGES AGAINST GREGORY P. WALDON IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF CALIFORNIA. THE COMMISSION ALLEGED THAT WALDON VIOLATED SECTION 17(A) OF THE SECURITIES ACT OF 1933 ("SECURITIES ACT"), AND SECTION 10(B) OF THE SECURITIES EXCHANGE ACT OF 1934 ("EXCHANGE ACT") AND RULE 10B-5 THEREUNDER.</p> <p>THE COMMISSION ALLEGED THAT WALDON DEFRAUDED SCORES OF RETIRED CUSTOMERS BY RECOMMENDING THAT THEY REPLACE EXISTING INVESTMENTS IN VARIABLE ANNUITIES WITH NEW INVESTMENTS IN SIMILAR VARIABLE ANNUITIES, KNOWING THAT THE SWITCHES WOULD BE HARMFUL TO HIS CUSTOMERS BUT WOULD ENABLE HIM TO RECEIVE SIGNIFICANT COMMISSIONS. THE COMMISSION ALLEGED THAT WALDON RECOMMENDED APPROXIMATELY 57 SUCH SWITCHES BETWEEN JANUARY 1998 AND NOVEMBER 2001. WALDON'S</p>



CUSTOMERS EITHER RECEIVED NO ECONOMIC BENEFIT OR LOST MONEY IN THE SWITCH TRANSACTIONS AND TOGETHER INCURRED MORE THAN \$200,000 IN NEEDLESS TRANSACTION COSTS, WHILE WALDON RECEIVED APPROXIMATELY \$275,000 IN COMMISSIONS FOR THE UNSUITABLE SWITCHES. THE COMMISSION ALLEGED THAT WALDON FURTHER DEFRAUDED HIS CUSTOMERS BY MISREPRESENTING THE EFFECTS OR THE BENEFITS OF SWITCHING, AND BY FAILING TO DISCLOSE TO CERTAIN CUSTOMERS THE COSTS AND RISKS OF SWITCHING. THE COMMISSION ALLEGED THAT WALDON TOLD CERTAIN CUSTOMERS THAT THEY NEEDED TO SWITCH TO A NEW VARIABLE ANNUITY FROM THEIR ORIGINAL VARIABLE ANNUITY IN ORDER TO STEM INVESTMENT LOSSES CAUSED BY DECLINES IN THE STOCK MARKET DURING 2000 AND 2001, EVEN THOUGH SWITCHING DID NOT HALT THEIR LOSSES AND THE CUSTOMERS COULD HAVE ACHIEVED THEIR OBJECTIVE, WITHOUT INCURRING SWITCHING COSTS, BY SIMPLY ELECTING ANOTHER INVESTMENT OPTION WITHIN THEIR ORIGINAL VARIABLE ANNUITY. WALDON WAS AWARE THAT MOST OF HIS CUSTOMERS DID NOT HAVE SIGNIFICANT INVESTMENT EXPERIENCE, PARTICULARLY REGARDING VARIABLE ANNUITIES, AND RELIED UPON HIM WHEN MAKING THE DECISION TO SWITCH.

Current Status:	Final
Resolution:	Judgment Rendered
Resolution Date:	08/13/2003
Sanctions Ordered or Relief Granted:	Disgorgement Injunction Monetary Penalty other than Fines
Capacities 1 of 1	
Capacities Affected:	ALL CAPACITIES
Duration:	PERMANENT
Start Date:	08/13/2003
End Date:	
Monetary Sanction 1 of 2	
Monetary Sanction:	PREJUDGMENT INTEREST
Total Amount:	\$4,520.00
Portion against individual:	4520
Date Paid:	
Portion Waived:	Yes



Amount Waived: \$4,520.00

Monetary Sanction 2 of 2

Monetary Sanction: Disgorgement

Total Amount: \$231,858.00

Portion against individual: 231858

Date Paid:

Portion Waived: Yes

Amount Waived: \$141,858.00

Regulator Statement

ON AUGUST 13, 2003, THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF CALIFORNIA ENTERED A FINAL JUDGMENT BY CONSENT AGAINST GREGORY P. WALDON PERMANENTLY ENJOINING HIM FROM FUTURE VIOLATIONS OF SECTION 17(A) OF THE SECURITIES ACT, SECTION 10(B) OF THE EXCHANGE ACT AND RULE 10B-5 THEREUNDER. THE COURT ORDERED DISGORGEMENT OF \$231,858.00 PLUS PREJUDGMENT INTEREST OF \$4,520.00. BASED UPON WALDON'S SWORN REPRESENTATIONS, THE COURT DID NOT ORDER WALDON TO PAY A CIVIL PENALTY, AND WAIVED PAYMENT OF ALL BUT \$90,000.00 OF THE DISGORGEMENT AND PREJUDGMENT INTEREST. WALDON CONSENTED TO THE ENTRY OF THE JUDGMENT WITHOUT ADMITTING OR DENYING ANY OF THE ALLEGATIONS OF THE COMMISSION'S COMPLAINT.

End of Report



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