

BrokerCheck Report

MICHAEL W. WILLIAM LAU

CRD# 1161307

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**MICHAEL W. W. LAU**

CRD# 1161307

Currently employed by and registered with the following Firm(s):

IA UBS FINANCIAL SERVICES INC.
 SOMERSET PLACE OFFICE BLDG
 2301 WEST BIG BEAVER RD.
 TROY, MI 48084
 CRD# 8174
 Registered with this firm since: 12/08/2004

B UBS FINANCIAL SERVICES INC.
 SOMERSET PLACE OFFICE BLDG
 2301 WEST BIG BEAVER RD.
 TROY, MI 48084
 CRD# 8174
 Registered with this firm since: 12/21/1987

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 10 Self-Regulatory Organizations
- 33 U.S. states and territories

This broker has passed:

- 3 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):**

- B DREXEL BURNHAM LAMBERT INCORPORATED**
 CRD# 7323
 09/1985 - 01/1988
- B MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**
 CRD# 7691
 07/1983 - 09/1985

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	2



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 10 SROs and is licensed in 33 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **UBS FINANCIAL SERVICES INC.**

Main Office Address: **1200 HARBOR BOULEVARD
WEEHAWKEN, NJ 07086**

Firm CRD#: **8174**

	SRO	Category	Status	Date
B	BOX Exchange LLC	General Securities Representative	Approved	05/16/2012
B	BOX Exchange LLC	General Securities Sales Supervisor	Approved	05/18/2020
B	Cboe Exchange, Inc.	General Securities Sales Supervisor	Approved	04/19/1988
B	Cboe Exchange, Inc.	General Securities Representative	Approved	03/03/1991
B	FINRA	General Securities Representative	Approved	12/21/1987
B	FINRA	General Securities Sales Supervisor	Approved	04/19/1988
B	NYSE American LLC	General Securities Representative	Approved	04/03/1988
B	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	NYSE Arca, Inc.	General Securities Representative	Approved	10/11/1992
B	NYSE Arca, Inc.	General Securities Sales Supervisor	Approved	10/11/1992
B	NYSE Texas, Inc.	General Securities Representative	Approved	07/13/2022
B	NYSE Texas, Inc.	General Securities Sales Supervisor	Approved	07/13/2022
B	Nasdaq ISE, LLC	General Securities Representative	Approved	01/25/2008
B	Nasdaq ISE, LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq PHLX LLC	General Securities Representative	Approved	10/16/1993

Broker Qualifications



Employment 1 of 1, continued

SRO	Category	Status	Date
B Nasdaq PHLX LLC	General Securities Sales Supervisor	Approved	06/29/1999
B Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B Nasdaq Stock Market	General Securities Sales Supervisor	Approved	07/12/2006
B New York Stock Exchange	General Securities Representative	Approved	12/21/1987
B New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018

U.S. State/ Territory	Category	Status	Date
B Alaska	Agent	Approved	07/07/2025
B Arizona	Agent	Approved	02/18/2004
B California	Agent	Approved	08/14/1993
B Colorado	Agent	Approved	09/04/2007
B Connecticut	Agent	Approved	10/23/2017
B Delaware	Agent	Approved	02/26/2021
B Florida	Agent	Approved	12/21/1987
B Georgia	Agent	Approved	02/24/2022
B Illinois	Agent	Approved	06/19/2014
B Indiana	Agent	Approved	02/26/2021
B Iowa	Agent	Approved	01/18/2018
B Kansas	Agent	Approved	02/25/2021
B Maine	Agent	Approved	08/24/2017
B Maryland	Agent	Approved	10/06/1999
B Massachusetts	Agent	Approved	02/26/2021

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Michigan	Agent	Approved	12/21/1987
IA	Michigan	Investment Adviser Representative	Approved	09/16/2010
B	Missouri	Agent	Approved	02/25/2021
B	Nevada	Agent	Approved	07/18/1997
B	New Hampshire	Agent	Approved	02/25/2021
B	New Jersey	Agent	Approved	02/25/2021
B	New Mexico	Agent	Approved	02/25/2021
B	New York	Agent	Approved	12/21/1987
B	North Carolina	Agent	Approved	09/20/2016
B	Ohio	Agent	Approved	12/21/1987
IA	Oklahoma	Investment Adviser Representative	Approved	12/08/2004
B	Oregon	Agent	Approved	02/05/2021
B	Pennsylvania	Agent	Approved	10/24/2017
B	South Carolina	Agent	Approved	07/19/2017
B	Tennessee	Agent	Approved	01/09/2017
B	Texas	Agent	Approved	01/14/2019
IA	Texas	Investment Adviser Representative	Restricted Approval	02/11/2013
B	Utah	Agent	Approved	08/24/2009
B	Virginia	Agent	Approved	02/27/2015
B	Wisconsin	Agent	Approved	04/16/2007

Broker Qualifications



Employment 1 of 1, continued Branch Office Locations

UBS FINANCIAL SERVICES INC.
SOMERSET PLACE OFFICE BLDG
2301 WEST BIG BEAVER RD.
TROY, MI 48084

UBS FINANCIAL SERVICES INC.
Rochester Hills, MI



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 3 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Sales Supervisor - Options Module Examination	Series 9	01/02/2023
B General Securities Sales Supervisor - General Module Examination	Series 10	01/02/2023
B General Securities Sales Supervisor Examination (Options Module & General Module)	Series 8	04/04/1988

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	07/16/1983

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	02/05/1996
B Uniform Securities Agent State Law Examination	Series 63	07/29/1983

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 09/1985 - 01/1988	DREXEL BURNHAM LAMBERT INCORPORATED	7323	
B 07/1983 - 09/1985	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
12/1987 - Present	UBS FINANCIAL SERVICES INC.	FINANCIAL ADVISOR	Y	ROCHESTER, MI, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 -
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	2	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 2

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	UBS FINANCIAL SERVICES INC
Allegations:	THE COMPLAINT AROSE OUT OF THE SALE OF AN AUCTION RATE SECURITY (ARS) THAT WAS MADE PRIOR TO THE WIDESPREAD ILLIQUIDITY IN THE ARS MARKET THAT OCCURRED IN FEBRUARY 2008
Product Type:	Other: AUCTION RATE SECURITIES
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	THE CUSTOMER DID NOT MAKE A CLAIM FOR COMPENSATORY DAMAGES AND/OR DAMAGES WERE DETERMINED TO BE LESS THAN \$5,000
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	04/03/2008
Complaint Pending?	No
Status:	Settled



Status Date: 12/23/2008

Settlement Amount: \$350,000.00

Individual Contribution Amount: \$0.00

Broker Statement

THE COMPLAINT AROSE IN CONNECTION WITH THE INDUSTRY WIDE BREAKDOWN OF THE LIQUIDITY IN THE MARKET FOR AUCTION RATE SECURITIES ("ARS"). THE FIRM AGREED TO REPURCHASE THE ARS SECURITIES AT ISSUE AT PAR VALUE FROM THE CLIENT PURSUANT TO A GLOBAL REPURCHASE AGREEMENT IT ENTERED INTO WITH SEVERAL REGULATORY BODIES. THIS WAS NOT A SETTLEMENT OF A DISPUTE BETWEEN THE CLIENT AND THE REPRESENTATIVE AND WAS NOT BASED ON THE MERITS OF THE CLIENT'S SPECIFIC CONCERNS OR ANY FINDING OF FAULT OR WRONGDOING BY THE NAMED REPRESENTATIVE. THE NAMED REPRESENTATIVE WAS NOT A PARTY TO, AND DID NOT AGREE TO OR PARTICIPATE IN, THE REPURCHASE AGREEMENT BETWEEN THE FIRM AND THE RELEVANT REGULATORY BODIES. THE NAMED REPRESENTATIVE DID NOT MAKE ANY PAYMENTS TO THE CLIENT AND THE NAMED REPRESENTATIVE WAS NOT ASKED TO AND DID NOT CONTRIBUTE TO THE SETTLEMENT AMOUNT. THE LISTED "SETTLEMENT AMOUNT" REPRESENTS ONLY THE GROSS INITIAL PAR VALUE OF THE ARS POSITION AND DOES NOT TAKE INTO ACCOUNT THE ACTUAL VALUE OF THE ARS POSITION AT THE TIME THE FIRM RECEIVED IT BACK FROM THE CLIENT IN CONNECTION WITH THE SETTLEMENT. THIS MATTER IS BEING REPORTED AS A SETTLEMENT PURSUANT TO THE REQUIREMENTS OF FINRA REGULATORY NOTICE 09-12.

Disclosure 2 of 2

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: UBS PAINWEBBER INC.

Allegations: CLIENT ALLEGES THAT CERTAIN HIGH YIELD BOND FUNDS PURCHASED ON 9/1/99 WERE "INAPPROPRIATE". NO SPECIFIC DAMAGES ALLEGED BUT ESTIMATED TO EXCEED \$5,000.

Product Type: Debt - Corporate

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 12/18/2000



Complaint Pending? No

Status: Settled

Status Date: 08/24/2001

Settlement Amount: \$2,500.00

Individual Contribution Amount: \$0.00

Broker Statement

THE CLIENT AND HER LATE HUSBAND WERE REFERRED TO ME BY ANOTHER CLIENT IN 1994. ORIGINALLY JERRY HAD ASKED FOR SOME CDS AND MONEY MARKET FUNDS AND IN 1998 WANTED BOND MUTUAL FUNDS. HE WAS ALWAYS CONCERNED WITH GETTING THE HIGHEST INCOME RATE HE COULD DESPITE THE VOLATILITY. UPON JERRY'S DEATH I WAS ASKED BY THE CUSTOMER TO SIT IN ON A SERIES OF MEETINGS WITH THE ESTATE ATTORNEY, THE CPA AND HER STEPCHILDREN. IN ONE OF THE MEETINGS, THE CPA SUGGESTED TO THE CUSTOMER THAT SHE TAKE ADVANTAGE OF ANY LOSS IN SECURITIES TO OFFSET OTHER CAPITAL GAINS. UPON THAT RECOMMENDATION SHE SAID TO SELL THE FUNDS IN THE ACCOUNT AND REPURCHASE NEW ONES TO CAPTURE THE TAX LOSS. SHE INDICATED THAT SHE NEEDED THE HIGHEST INCOME SHE COULD GET BECAUSE SHE DID NOT KNOW WHAT THE INCOME FROM THE TRUST WOULD PROVIDE HER. I CAUTIONED HER THAT THESE FUNDS WERE NOT GUARANTEED AND COULD GO DOWN IN VALUE. SHE INDICATED THAT SHE DID NOT WORRY ABOUT THE PRINCIPAL, HER MAIN CONCERN WAS THE INCOME. WHEN I MENTIONED TO HER THAT THE STRATEGY SHE WANTED INVOLVED RISK SHE SAID THAT SHE WAS COMFORTABLE WITH THAT. I HAD THIS CONVERSATION WITH THE CLIENT ON AUGUST 18 AND 23 OF 1999. AT THE END OF 1999, THE CLIENT BROUGHT IN AN ATTORNEY TO ADVISE HER AND HE DEMANDED A WRITTEN ANALYSIS OF ALL POSSIBLE OPTIONS SO HE COULD MAKE THE DECISIONS FOR HER. PRIOR TO THAT I EXPLAINED EACH INVESTMENT OPTION TO THE CLIENT DIRECTLY AND WE MADE THE DECISIONS TOGETHER. THE CLIENT WAS COMFORTABLE WITH THE LEVEL OF RISK FOR OVER A YEAR BEFORE THE LIQUIDATION WAS NECESSARY.

End of Report



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