

BrokerCheck Report

TJ IWAN SETRO

CRD# 1428815

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**TJ I. SETRO**

CRD# 1428815

Currently employed by and registered with the following Firm(s):

IA BFC PLANNING, INC.
 2992 REIDVILLE RD
 SPARTANBURG, SC 29301
 CRD# 119682
 Registered with this firm since: 11/21/2013

B BERTHEL, FISHER & COMPANY FINANCIAL SERVICES, INC.
 2992 REIDVILLE RD
 SPARTANBURG, SC 29301-5634
 CRD# 13609
 Registered with this firm since: 12/10/2008

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 8 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):**

- IA BERTHEL FISHER & COMPANY FINANCIAL SERVICES, INC.**
 CRD# 13609
 CEDAR RAPIDS, IA
 12/2008 - 11/2013
- IA RAYMOND JAMES FINANCIAL SERVICES**
 CRD# 6694
 ST. PETERSBURG, FL
 06/1999 - 12/2008
- B RAYMOND JAMES FINANCIAL SERVICES, INC.**
 CRD# 6694
 SPARTANBURG, SC
 05/1999 - 12/2008

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	2



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 8 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **BERTHEL, FISHER & COMPANY FINANCIAL SERVICES, INC.**

Main Office Address: **4201 42ND STREET NE
SUITE 100
CEDAR RAPIDS, IA 52402**

Firm CRD#: **13609**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	12/10/2008
B	FINRA	General Securities Representative	Approved	12/10/2008

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	02/10/2022
B	Arizona	Agent	Approved	03/02/2016
B	Florida	Agent	Approved	08/03/2018
B	Georgia	Agent	Approved	02/21/2013
B	North Carolina	Agent	Approved	12/10/2008
B	Ohio	Agent	Approved	08/12/2013
B	South Carolina	Agent	Approved	12/10/2008
B	Virginia	Agent	Approved	12/10/2008

Branch Office Locations

BERTHEL, FISHER & COMPANY FINANCIAL SERVICES, INC.



Broker Qualifications

Employment 1 of 2, continued

2992 REIDVILLE RD
SPARTANBURG, SC 29301-5634

Employment 2 of 2

Firm Name: BFC PLANNING, INC.
Main Office Address: 4201 42ND STREET NE
SUITE 100
CEDAR RAPIDS, IA 52402
Firm CRD#: 119682

U.S. State/ Territory	Category	Status	Date
IA South Carolina	Investment Adviser Representative	Approved	11/21/2013

Branch Office Locations

4201 42ND STREET NE
SUITE 100
CEDAR RAPIDS, IA 52402

2992 REIDVILLE RD
SPARTANBURG, SC 29301



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	10/13/1998
B Investment Company Products/Variable Contracts Principal Examination	Series 26	10/20/1995

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	09/22/1998
B Investment Company Products/Variable Contracts Representative Examination	Series 6	11/14/1985

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	10/06/1998
B Uniform Securities Agent State Law Examination	Series 63	06/02/1986

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 12/2008 - 11/2013	BERTHEL FISHER & COMPANY FINANCIAL SERVICES, INC.	13609	SPARTANBURG, SC
IA 06/1999 - 12/2008	RAYMOND JAMES FINANCIAL SERVICES	6694	SPARTANBURG, SC
B 05/1999 - 12/2008	RAYMOND JAMES FINANCIAL SERVICES, INC.	6694	SPARTANBURG, SC
B 06/1995 - 05/1999	SUNAMERICA SECURITIES, INC.	20068	PHOENIX, AZ
B 11/1985 - 06/1995	METLIFE SECURITIES INC.	14251	SPRINGFIELD, MA
B 11/1985 - 06/1995	METROPOLITAN LIFE INSURANCE COMPANY	4095	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
11/2013 - Present	BFC PLANNING, INC.	INVESTMENT ADVISOR REPRESENTATIVE	Y	SPARTANBURG, SC, United States
12/2008 - Present	BERTHEL FISHER & COMPANY FINANCIAL SERVICES, INC	REGISTERED REPRESENTATIVE	Y	SPARTANBURG, SC, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1.RETIREMENT INVESTMENT SOLUTION, LLC-Y-SPARTANBURG, SC-INVESTMENT RETIREMENT PLANNING-FINANCIAL ADVISOR-06/1995-240-120-PROVIDE INVESTMENT & RETIREMENT PLANNING
- 2.TJ Setro-N-Spartanburg, SC-Insurance Sales-Owner-08/1996-2-0-Sale of Life and Health Insurance.

Registration and Employment History



Other Business Activities, continued

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 -
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	2	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	RAYMOND JAMES FINANCIAL SERVICES, INC.
Allegations:	SUITABILITY, BREACH OF THE COVENANT OF GOOD FAITH AND FAIR DEALING, BREACH OF FIDUCIARY DUTY, MATERIAL MISREPRESENTATIONS, OMISSIONS OF FACT, FAILURE TO SUPERVISE, BREACH OF WRITTEN AND ORAL CONTRACTS, BREACH OF CONTRACT, VIOLATIONS OF SOUTH CAROLINA SECURITIES LAWS AND SOUTH CAROLINA UNFAIR TRADE PRACTICES ACT
Product Type:	Annuity-Variable
Alleged Damages:	\$1,000,000.00

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):	FINRA
Docket/Case #:	12-01016
Date Notice/Process Served:	04/02/2012
Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	05/08/2013



Monetary Compensation Amount:	\$75,000.00
Individual Contribution Amount:	\$75,000.00
Firm Statement	AMOUNT OF CONTRIBUTION IS AMOUNT FINANCIAL ADVISOR IS REQUIRED TO PAY UNDER HIS FA AGREEMENT. THE TOTAL AMOUNT CONTRIBUTED MAY BE OFFSET BY ANY ERRORS & OMISSIONS INSURANCE IF COVERED"

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	RAYMOND JAMES FINANCIAL SERVICES, INC.; BERTHEL FISHER & COMPANY FINANCIAL SERVICES, INC
Allegations:	CLIENT ALLEGES THE INVESTMENTS WERE UNSUITABLE AND MISREPRESENTED TO HER. SHE ALSO ALLEGES THE REPRESENTATIVE ENGAGED IN EXCESSIVE TRADING OF HER ACCOUNT TO GENERATE HIGH SALES COMMISSIONS AND THAT THE FIRMS FAILED TO SUPERVISE THE REPRESENTATIVE.
Product Type:	Annuity-Variable Equity Listed (Common & Preferred Stock) Oil & Gas Real Estate Security
Alleged Damages:	\$1,000,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/03/2011
Complaint Pending?	No
Status:	Evolved into Arbitration/CFTC reparation (the individual is a named party)
Status Date:	04/03/2012
Settlement Amount:	
Individual Contribution Amount:	



Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.):

FINRA

Docket/Case #:

12-01016

Date Notice/Process Served:

04/03/2012

Arbitration Pending?

No

Disposition:

Settled

Disposition Date:

05/08/2013

Monetary Compensation Amount:

\$175,000.00

Individual Contribution Amount:

\$0.00

Broker Statement

THE REPRESENTATIVE DENIES THE ALLEGATIONS AND BELIEVES, GIVEN HER OBJECTIVES AND 16 YEARS OF INVESTMENT EXPERIENCE, THAT THE INVESTMENTS WERE SUITABLE. THE REPRESENTATIVE FEELS HE ACTED IN THE CLIENT'S BEST INTEREST AT ALL TIMES AND HAD HER APPROVAL FOR THE TRANSACTIONS. THE FIRM, SOLELY TO COMPROMISE AND SETTLE DISPUTED CLAIMS, AGREED TO SETTLE AN ARBITRATION WITH THE CLAIMANT.



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	RAYMOND JAMES FINANCIAL SERVICES, INC
Allegations:	CLIENT ALLEGES UNAUTHORIZED TRADING; SUITABILITY
Product Type:	Other
Other Product Type(s):	ANNUITY
Alleged Damages:	\$87,000.00

Customer Complaint Information

Date Complaint Received:	04/04/2003
Complaint Pending?	No
Status:	Denied
Status Date:	08/06/2003
Settlement Amount:	
Individual Contribution Amount:	
Broker Statement	CUSTOMER COMPLAINT IS NO LONGER REPORTABLE BECAUSE IT WAS FILED MORE THAN 24 MONTHS AGO AND DID NOT RESULT IN A SETTLEMENT OF \$10,000 OR MORE. PLEASE ARCHIVE.

End of Report



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