

BrokerCheck Report

DONALD ROBERT HEILBUTH

CRD# 1457625

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**DONALD R. HEILBUTH**

CRD# 1457625

Currently employed by and registered with the following Firm(s):

IA OSAIC WEALTH, INC.
5764 SUNNYBROOK DR.
SIOUX CITY, IA 51106
CRD# 23131
Registered with this firm since: 06/14/2024

B OSAIC WEALTH, INC.
5764 SUNNYBROOK DR.
SIOUX CITY, IA 51106
CRD# 23131
Registered with this firm since: 06/14/2024

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 6 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

IA SECURITIES AMERICA ADVISORS, INC.
CRD# 110518
LA VISTA, NE
02/2006 - 06/2024

B SECURITIES AMERICA, INC.
CRD# 10205
SIOUX CITY, IA
02/2006 - 06/2024

IA 1717 CAPITAL MANAGEMENT COMPANY
CRD# 4082
NEWARK, DE
01/2000 - 02/2006

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 6 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**
Main Office Address: **18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255**
Firm CRD#: **23131**

SRO	Category	Status	Date
B FINRA	General Securities Representative	Approved	06/14/2024

U.S. State/ Territory	Category	Status	Date
B Illinois	Agent	Approved	06/14/2024
B Iowa	Agent	Approved	06/14/2024
IA Iowa	Investment Adviser Representative	Approved	06/14/2024
B Nebraska	Agent	Approved	06/14/2024
B New Mexico	Agent	Approved	06/14/2024
B South Dakota	Agent	Approved	06/14/2024
IA Texas	Investment Adviser Representative	Restricted Approval	06/14/2024

Branch Office Locations

OSAIC WEALTH, INC.
5764 SUNNYBROOK DR.
SIOUX CITY, IA 51106



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	03/15/1986

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	10/28/1999
B Uniform Securities Agent State Law Examination	Series 63	01/28/1986

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 02/2006 - 06/2024	SECURITIES AMERICA ADVISORS, INC.	110518	SIOUX CITY, IA
B 02/2006 - 06/2024	SECURITIES AMERICA, INC.	10205	SIOUX CITY, IA
IA 01/2000 - 02/2006	1717 CAPITAL MANAGEMENT COMPANY	4082	SIOUX CITY, IA
B 09/1998 - 02/2006	1717 CAPITAL MANAGEMENT COMPANY	4082	NEWARK, DE
B 02/1995 - 07/1998	EMPIRE FINANCIAL GROUP, INC.	28759	LONGWOOD, FL
B 07/1994 - 01/1995	F.J. GARBER & CO.	17989	
B 05/1989 - 07/1994	SECURITIES AMERICA, INC.	10205	LAVISTA, NE
B 07/1988 - 06/1989	INTEGRATED RESOURCES EQUITY CORPORATION	6403	
B 03/1986 - 08/1988	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	6363	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	SIOUX CITY, IA, United States
06/2024 - Present	OSAIC WEALTH, INC.	Mass Transfer	Y	SIOUX CITY, IA, United States
02/1986 - Present	EFS GROUP LLC	PARTNER	Y	SIOUX CITY, IA, United States
02/2006 - 06/2024	SECURITIES AMERICA ADVISOR, INC	INVESTMENT ADVISOR REPRESENTATIVE	Y	SIOUX CITY, IA, United States



Registration and Employment History

Employment History, continued

Employment	Employer Name	Position	Investment Related	Employer Location
02/2006 - 06/2024	SECURITIES AMERICA, INC.	REGISTERED REPRESENTATIVE	Y	SIOUX CITY, IA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

***EFS GROUP EDUCATION TEACH EMERALD SEMINAR 1% TIME SPENT

***EFS GROUP -FIXED ANNUITY GENERAL AGENT OWNER 5% TIME SPENT

***SECURITIES AMERICA ADVISORS, INC.

INVESTMENT ADVISORY - IAR - INVESTMENT RELATED - START DATE: 02/2006 - LOCATED AT 600 4TH ST TERRA CENTRE - SIOUX CITY, IA

***EFS GROUP LLC

POSITION: adviser NATURE: EFS GROUP LLC - INSURANCE SALES INVESTMENT RELATED: Yes NUMBER OF HOURS: 5 SECURITIES TRADING HOURS: 5 START DATE: 02/01/1986 ADDRESS: 5764 Sunnybrook Dr., Sioux City IA 51108 DESCRIPTION: financial adviser

***EFS GROUP WEALTH MANAGEMENT

POSITION: Wealth Manager NATURE: Advising clients on various financial planning and retirement planning and the money managers to utilize to support those plans INVESTMENT RELATED: Yes NUMBER OF HOURS: 80 SECURITIES TRADING HOURS: 80 START DATE: 11/10/2016 ADDRESS: 5764 Sunnybrook Drive, Sioux City IA 51106 DESCRIPTION: I will be advising on Social Security strategies, review portfolio analyses, developing income for life plans, various insurance solutions, money manager solutions, product recommendations and other advise related to my clients.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Broker
Regulatory Action Initiated By:	IOWA INSURANCE DEPARTMENT
Sanction(s) Sought:	Cease and Desist
Date Initiated:	04/06/2005
Docket/Case Number:	DIVISION FILE #50290
Employing firm when activity occurred which led to the regulatory action:	1717 CAPITAL MANAGEMENT
Product Type:	Annuity-Fixed
Allegations:	THE REPRESENTATIVE WAS FOUND TO HAVE VIOLATED IOWA ADMINISTRATIVE RULE 191-15.3(1). THIS RULE REQUIRES THAT AN ADVERTISEMENT BE TRUTHFUL AND SUFFICIENTLY COMPLETE AND CLEAR TO AVOID DECEPTION OR THE CAPACITY OR TENDENCY TO MISREPRESENT OR DECEIVE.
Current Status:	Final
Resolution:	Order



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	Yes
Resolution Date:	12/07/2005
Sanctions Ordered:	Cease and Desist Monetary Penalty other than Fines Other: REIMBURSEMENT OF \$500.00 TO IOWA INSURANCE DIVISION FOR COSTS INCURRED
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Monetary Penalty other than Fines
Total Amount:	\$500.00
Portion Levied against individual:	\$500.00
Payment Plan:	
Is Payment Plan Current:	
Date Paid by individual:	10/26/2005
Was any portion of penalty waived?	No
Amount Waived:	
Broker Statement	ADVERTISEMENT WAS INCOMPLETE AND FAILED TO STATE THAT THERE COULD BE POSSIBLE SURRENDER CHARGES INCURRED.



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	SECURITIES AMERICA, INC.
Allegations:	CLAIMANT ALLEGES THAT THE EIA CONTRACT SHOULD HAVE BEEN ROLLED OVER AND INSTEAD THE CONTRACT WAS CASHED OUT RESULTING IN A TAXABLE GAIN. ADDITIONALLY, CLAIMANT ALLEGES THAT THE PROCEEDS WERE INVESTED TOO AGGRESSIVELY FOR THE CLIENT'S AGE AND RISK TOLERANCE.
Product Type:	Annuity(ies) - Fixed
Other Product Type(s):	MANAGED ACCOUNT
Alleged Damages:	\$16,000.00

Customer Complaint Information

Date Complaint Received:	07/01/2008
Complaint Pending?	No
Status:	Denied
Status Date:	07/16/2008
Settlement Amount:	
Individual Contribution Amount:	

End of Report



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