

## BrokerCheck Report

**KIMBERLY HAWS FALASCO**

CRD# 1537823

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

**Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at [brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).



## KIMBERLY HAWS FALASCO

CRD# 1537823

**Currently employed by and registered with the following Firm(s):**

**IA ROBERT W. BAIRD & CO. INCORPORATED**  
 3875 Embassy Pkwy  
 Ste 300  
 Akron, OH 44333  
 CRD# 8158  
 Registered with this firm since: 02/02/2009

**B ROBERT W. BAIRD & CO. INCORPORATED**  
 3875 Embassy Pkwy  
 Ste 300  
 Akron, OH 44333  
 CRD# 8158  
 Registered with this firm since: 01/30/2009

## Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

### Broker Qualifications

**This broker is registered with:**

- 4 Self-Regulatory Organizations
- 34 U.S. states and territories

**This broker has passed:**

- 3 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

### Registration History

**This broker was previously registered with the following securities firm(s):**

- B CITIGROUP GLOBAL MARKETS INC.**  
 CRD# 7059  
 AKRON, OH  
 02/2006 - 02/2009
- IA CITIGROUP GLOBAL MARKETS INC.**  
 CRD# 7059  
 NEW YORK, NY  
 02/2006 - 02/2009
- IA LEGG MASON WOOD WALKER INC**  
 CRD# 6555  
 BALTIMORE, MD  
 10/2002 - 02/2006

### Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

Type	Count
Customer Dispute	1



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 4 SROs and is licensed in 34 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **ROBERT W. BAIRD & CO. INCORPORATED**

Main Office Address: **777 E. WISCONSIN AVENUE  
MILWAUKEE, WI 53202**

Firm CRD#: **8158**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	01/30/2009
B	FINRA	General Securities Sales Supervisor	Approved	01/30/2009
B	NYSE American LLC	General Securities Representative	Approved	01/30/2009
B	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq Stock Market	General Securities Representative	Approved	01/30/2009
B	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	01/30/2009
B	New York Stock Exchange	General Securities Representative	Approved	01/30/2009
B	New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	01/30/2009
B	California	Agent	Approved	01/30/2009
B	Colorado	Agent	Approved	10/19/2011
B	Connecticut	Agent	Approved	11/05/2024
B	District of Columbia	Agent	Approved	02/05/2016

## Broker Qualifications



### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Florida	Agent	Approved	01/30/2009
IA	Florida	Investment Adviser Representative	Approved	10/26/2017
B	Georgia	Agent	Approved	01/30/2009
B	Illinois	Agent	Approved	01/30/2009
B	Indiana	Agent	Approved	01/30/2009
B	Iowa	Agent	Approved	09/28/2020
B	Kansas	Agent	Approved	01/27/2021
B	Kentucky	Agent	Approved	11/02/2022
B	Maine	Agent	Approved	10/15/2018
B	Maryland	Agent	Approved	01/30/2009
B	Massachusetts	Agent	Approved	01/30/2009
B	Michigan	Agent	Approved	10/21/2011
B	Minnesota	Agent	Approved	10/19/2011
B	Missouri	Agent	Approved	11/03/2017
B	New Jersey	Agent	Approved	07/29/2019
B	New York	Agent	Approved	03/23/2011
IA	New York	Investment Adviser Representative	Approved	05/16/2021
B	North Carolina	Agent	Approved	09/17/2010
B	Ohio	Agent	Approved	01/30/2009
IA	Ohio	Investment Adviser Representative	Approved	02/02/2009
B	Oklahoma	Agent	Approved	10/12/2018



## Broker Qualifications

### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Oregon	Agent	Approved	05/29/2019
B	Pennsylvania	Agent	Approved	01/30/2009
B	South Carolina	Agent	Approved	01/30/2009
B	South Dakota	Agent	Approved	12/08/2015
B	Tennessee	Agent	Approved	08/28/2017
B	Texas	Agent	Approved	06/22/2016
IA	Texas	Investment Adviser Representative	Restricted Approval	07/09/2018
B	Utah	Agent	Approved	12/14/2023
B	Virginia	Agent	Approved	01/30/2009
B	Washington	Agent	Approved	08/21/2023
B	West Virginia	Agent	Approved	09/01/2016
B	Wisconsin	Agent	Approved	01/26/2021

### Branch Office Locations

#### ROBERT W. BAIRD & CO. INCORPORATED

3875 Embassy Pkwy  
Ste 300  
Akron, OH 44333

#### ROBERT W. BAIRD & CO. INCORPORATED

MAYVILLE, NY

#### ROBERT W. BAIRD & CO. INCORPORATED

Wadsworth, OH



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 3 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Sales Supervisor - General Module Examination	Series 10	01/02/2023
<b>B</b> General Securities Sales Supervisor - Options Module Examination	Series 9	01/02/2023
<b>B</b> General Securities Sales Supervisor Examination (Options Module & General Module)	Series 8	02/28/1994

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> Futures Managed Funds Examination	Series 31	05/16/1997
<b>B</b> General Securities Representative Examination	Series 7	10/29/1991

### State Securities Law Exams

Exam	Category	Date
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	03/19/1997
<b>IA</b> Uniform Investment Adviser Law Examination	Series 65	05/19/1995

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.





## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>B</b> 02/2006 - 02/2009	CITIGROUP GLOBAL MARKETS INC.	7059	AKRON, OH
<b>IA</b> 02/2006 - 02/2009	CITIGROUP GLOBAL MARKETS INC.	7059	AKRON, OH
<b>IA</b> 10/2002 - 02/2006	LEGG MASON WOOD WALKER INC	6555	AKRON, OH
<b>B</b> 09/2002 - 02/2006	LEGG MASON WOOD WALKER, INCORPORATED	6555	AKRON, OH
<b>B</b> 10/1991 - 09/2002	MORGAN STANLEY DW INC.	7556	PURCHASE, NY

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
01/2009 - Present	ROBERT W. BAIRD	FIRST VICE PRESIDENT	Y	AKRON, OH, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

KINNIS INC 5043 RIDGE RD. MEDINA, OH 44256

49% SHAREHOLDER SINCE 1997 - THIS IS MY HUSBANDS COMPANY AND HE RUNS IT 100%. I HAVE NO DUTIES AND NO PAY. THIS IS A LANDSCAPING, LAWN CARE AND SNOW REMOVAL COMPANY.

Name: KDF Investments LLC; Investment-related; Address; 5043 Ridge Rd, Medina, OH 44256; Nature: Private Company; Role: Officer; Start Date: 12/1/2005; Appx hrs: 0 hours; Hrs during trading: 0; Duties: we are a two person LLC we discuss all things financial

NAME AND ADDRESS OF OTHER BUSINESS: HAWS FAMILY INVESTMENTS LLC, 64 SHARON WOODS RD., WADSWORTH, OH 44281  
NATURE OF ENTITY: REAL ESTATE INVESTMENTS



## Registration and Employment History

### Other Business Activities, continued

ROLE IN OUTSIDE BUSINESS ACTIVITY: CAPITAL PROVIDER AND CONSULTANT

HOW MUCH TIME IS DEVOTED TO OTHER BUSINESS: 1 HOUR PER WEEK. NONE DURING SECURITIES TRADING HOURS.

Name/Address: CASA 650 Dan Street, Akron OH, 44310

Start date: 9/20/10

Hours spent: 5 hours/month, 2 hours/month during trading hours

Role/Responsibility: General Board Responsibilities and discussion of excess funds. Investment related.

Name/Address: Akron Community Foundation 375 Cedar St Akron OH 44307

Start Date: 7/25/17 Hours Spent: 0-3 hours/month Hours Spent During Trading: 0-1 hours/month

Role/Responsibility: Board Member; Finance Committee Investment Related

Name/Address: Akron Urban League 440 Vernon Odom Blvd Akron OH 44307

Start Date: 5/4/22 Hours Spent: 0-2 hours/month Hours Spent During Trading: 0-1 hours/month

Role/Responsibility: Board Member Investment/Finance Committee Investment Related

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## Disclosure Events



### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  -
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
  - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employing firm when activities occurred which led to the complaint:</b>	CITIGROUP GLOBAL MARKETS, INC.
<b>Allegations:</b>	COMPLAINT ABOUT AUCTION RATE SECURITIES THAT ALLEGED MISREPRESENTATION. DAMAGES UNSPECIFIED.
<b>Product Type:</b>	Other: AUCTION RATE SECURITIES
<b>Alleged Damages:</b>	\$0.00
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	07/21/2008
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	12/13/2008
<b>Settlement Amount:</b>	\$250,000.00
<b>Individual Contribution Amount:</b>	\$0.00



## Firm Statement

THIS MATTER INVOLVES THE SALE OF AUCTION RATE SECURITIES (ARS). THE TRANSACTION(S) AT ISSUE TOOK PLACE BEFORE MID-FEBRUARY 2008, WHEN THE ARS MARKET SUFFERED WIDESPREAD AUCTION FAILURES AND ILLIQUIDITY. THE FINANCIAL ADVISOR DID NOT CAUSE, CONTRIBUTE OR HAVE ANY CONTROL WHATSOEVER OVER THESE MARKET EVENTS. THE FIRM REACHED AGREEMENT WITH CERTAIN OF ITS REGULATORS, PURSUANT TO WHICH IT REPURCHASED ARS FOR THEIR FULL PAR VALUE FROM CERTAIN CLIENTS, INCLUDING THE INSTANT CLIENT, WHETHER THEY COMPLAINED OR NOT. THE FINANCIAL ADVISOR WAS NOT A PARTY TO THAT AGREEMENT, DID NOT MAKE ANY PAYMENT TO THE CLIENT, AND WAS NOT ASKED TO AND DID NOT CONTRIBUTE TO THE REPURCHASE AMOUNT. THE SETTLEMENT AMOUNT IN ITEM 11 ABOVE REFLECTS THE PAR VALUE OF THE REPURCHASED ARS, AS REQUIRED BY FINRA REGULATORY NOTICE 09-12.

**Reporting Source:**  
**Employing firm when activities occurred which led to the complaint:**

Broker  
CITIGROUP GLOBAL MARKETS, INC.

**Allegations:**

COMPLAINT ABOUT AUCTION RATE SECURITIES THAT ALLEGED MISREPRESENTATION. DAMAGES UNSPECIFIED

**Product Type:**

Other: AUCTION RATE SECURITIES

**Alleged Damages:**

\$0.00

**Is this an oral complaint?**

No

**Is this a written complaint?**

Yes

**Is this an arbitration/CFTC reparation or civil litigation?**

No

## Customer Complaint Information

**Date Complaint Received:**

07/21/2008

**Complaint Pending?**

No

**Status:**

Settled

**Status Date:**

12/13/2008

**Settlement Amount:**

\$250,000.00

**Individual Contribution Amount:**

\$0.00



## End of Report



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