

BrokerCheck Report

MARK ALLAN STAAT

CRD# 1572403

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**MARK A. STAAT**

CRD# 1572403

Currently employed by and registered with the following Firm(s):

B **NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC**
 305 HOOVER BLVD STE 400
 HOLLAND, MI 49423
 CRD# 2881
 Registered with this firm since: 04/29/1988

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 6 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

B **ROBERT W. BAIRD & CO. INCORPORATED**
 CRD# 8158
 MILWAUKEE, WI
 04/1988 - 01/2002

B **WASHINGTON NATIONAL EQUITY COMPANY**
 CRD# 4242
 01/1987 - 04/1988

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Financial	3
Judgment/Lien	3



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 6 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC**

Main Office Address: **720 EAST WISCONSIN AVENUE
MILWAUKEE, WI 53202-4797**

Firm CRD#: **2881**

	SRO	Category	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	04/29/1988

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	12/24/2024
B	California	Agent	Approved	10/03/2024
B	Colorado	Agent	Approved	03/23/2006
B	Florida	Agent	Approved	12/21/2009
B	Michigan	Agent	Approved	01/01/2002
B	Ohio	Agent	Approved	01/12/2006

Branch Office Locations

NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC
305 HOOVER BLVD STE 400
HOLLAND, MI 49423



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination	Series 6	01/15/1987

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	12/16/1999
B Uniform Securities Agent State Law Examination	Series 63	02/11/1987

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 04/1988 - 01/2002	ROBERT W. BAIRD & CO. INCORPORATED	8158	MILWAUKEE, WI
B 01/1987 - 04/1988	WASHINGTON NATIONAL EQUITY COMPANY	4242	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
05/2014 - Present	Producer Insight Panel	Forwards emails	N	Chicago, IL, United States
03/1988 - Present	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	NOT PROVIDED	Y	MILWAUKEE, WI, United States
02/1988 - Present	NORTHWESTERN MUTUAL LIFE	AGENT - Agent	N	MILWAUKEE, WI, United States
10/1985 - Present	WASHINGTON NATIONAL INS. CO.	AGENT - Agent	N	EVANSTON, IL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. MAY EARN COMMISSIONS FROM INSURANCE COMPANIES NOT AFFILIATED WITH NORTHWESTERN MUTUAL FOR SALES OF NON-VARIABLE LIFE, HEALTH, ANNUITY AND/OR DISABILITY INCOME INSURANCE PRODUCTS.

2. 100% OWNER, HOLLAND OFFICE LLC, 305 HOOVER BOULEVARD, STE 400, HOLLAND, , MICHIGAN, 49423, UNITED STATES OF AMERICA, LEGAL ENTITY, START DATE: 8/28/2012, HOURS PER MONTH: 0-5, HOURS DURING SECURITIES TRADING HOURS: 0-5, LLC FORMED FOR THE PURPOSES OF TWO NMFN FRS SHARING AN OFFICE SPACE AND SHARING THE DAILY OVERHEAD EXPENSES AND EQUIPMENT COSTS ASSOCIATED WITH IT.

Registration and Employment History



Other Business Activities, continued

3. PRODUCER INSIGHT PANEL. 333 W. WACKER DR, STE 1100, CHICAGO, IL 60606. FORWARDS INSURANCE AND INVESTMENT RELATED EMAILS FROM OTHER COMPANIES TO THIS RESEARCH FIRM. NOT INVESTMENT RELATED, START DATE 5/1/14, 1 HOUR PER MONTH.

4. NAIFA PAC MICHIGAN CHAIR, NAIFA PAC, NO ADDRESS, NO CITY, , MICHIGAN, 49423, UNITED STATES OF AMERICA, PAC-RELATED ACTIVITY, START DATE: 1/1/2021, HOURS PER MONTH: 0-5, HOURS DURING SECURITIES TRADING HOURS: 0-5, THE PAC COMMITTEE RAISES AWARENESS OF THE IMPORTANCE OF THE NAIFA PAC AMONG NAIFA MEMBERS.

5. TREASURER, NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS - MICHIGAN, PO BOX 530, DEWITT, , MICHIGAN, 48820, UNITED STATES OF AMERICA, NON-PROFIT, START DATE: 1/1/2024, HOURS PER MONTH: 0-5, HOURS DURING SECURITIES TRADING HOURS: 0-5, TREASURER; NON INVESTMENT-RELATED.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Financial	0	3	N/A
Judgment/Lien	3	N/A	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Financial - Final

This type of disclosure event involves a bankruptcy, compromise with one or more creditors, or Securities Investor Protection Corporation liquidation involving the broker or an organization/brokerage firm the broker controlled that occurred within the last 10 years.

Disclosure 1 of 3

Reporting Source:	Broker
Action Type:	Compromise
Action Date:	08/30/2019
Organization Investment-Related?	
Action Pending?	No
Disposition:	Satisfied/Released
Disposition Date:	08/05/2020
If a compromise with creditor, provide:	
Name of Creditor:	American Express
Original Amount Owed:	\$7,910.37
Terms Reached with Creditor:	Creditor agreed to accept payments totaling \$1,582.07 to settle the account.

Disclosure 2 of 3

Reporting Source:	Broker
Action Type:	Compromise
Action Date:	08/30/2019


Organization Investment-Related?
Action Pending? No

Disposition: Satisfied/Released

Disposition Date: 08/05/2020

If a compromise with creditor, provide:
Name of Creditor: American Express

Original Amount Owed: \$7,566.62

Terms Reached with Creditor: Creditor agreed to accept payments totaling \$1,513.32 to settle the account.

Disclosure 3 of 3
Reporting Source: Broker

Action Type: Compromise

Action Date: 09/21/2017

Organization Investment-Related?
Action Pending? No

Disposition: Resolved

Disposition Date: 04/04/2019

If a compromise with creditor, provide:
Name of Creditor: CACH, LLC

Original Amount Owed: \$5,647.85

Terms Reached with Creditor: Compromised amount is \$2823.92



Judgment / Lien

This type of disclosure event involves an unsatisfied and outstanding judgments or liens against the broker.

Disclosure 1 of 3

Reporting Source:	Broker
Judgment/Lien Holder:	State of Michigan
Judgment/Lien Amount:	\$2,902.88
Judgment/Lien Type:	Tax
Date Filed with Court:	10/19/2017
Date Individual Learned:	11/13/2017
Type of Court:	Michigan Dept. of Treasury - Collections
Name of Court:	N/A
Location of Court:	Lansing, MI
Docket/Case #:	1973741
Judgment/Lien Outstanding?	Yes

Disclosure 2 of 3

Reporting Source:	Broker
Judgment/Lien Holder:	Michigan-Department of Treasury
Judgment/Lien Amount:	\$3,491.84
Judgment/Lien Type:	Tax
Date Filed with Court:	01/04/2017
Date Individual Learned:	01/26/2017
Type of Court:	Michigan Treasury
Name of Court:	N/A
Location of Court:	Ottawa County, MI
Judgment/Lien Outstanding?	Yes
Broker Statement	Income tax 12/11/15, 9/23/16 and 12/9/16.

Disclosure 3 of 3



Reporting Source:	Broker
Judgment/Lien Holder:	MICHIGAN DEPT OF TREASURY
Judgment/Lien Amount:	\$3,793.08
Judgment/Lien Type:	Tax
Date Filed with Court:	08/31/2015
Date Individual Learned:	09/08/2015
Type of Court:	NA - MICHIGAN DEPT OF TREASURY - COLLECTIONS
Name of Court:	NA
Location of Court:	NA
Docket/Case #:	1925939
Judgment/Lien Outstanding?	Yes
Broker Statement	STATE TAX LIEN. ASSESSMENT DATES 6/12/2015 AND 6/15/2015.

End of Report



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