

# **BrokerCheck Report**

# **Danny Charles Vance**

CRD# 1606684

Section Title	Page(s)
Report Summary	1
Broker Qualifications	2 - 5
Registration and Employment History	7 - 8
Disclosure Events	9



When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

#### About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

#### What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
  qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
  reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
  same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
  to work with them. Your state securities regulator can help you research brokers and investment adviser
  representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

## Danny C. Vance

CRD# 1606684

# Currently employed by and registered with the following Firm(s):

IA EDWARD JONES

22 WEST WASHINGTON STREET

LEXINGTON, VA 24450

CRD# 250

Registered with this firm since: 02/09/2007

B EDWARD JONES
22 WEST WASHINGTON STREET
LEXINGTON, VA 24450
CRD# 250
Registered with this firm since: 12/26/1986

### **Report Summary for this Broker**



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

#### **Broker Qualifications**

#### This broker is registered with:

- 4 Self-Regulatory Organizations
- 37 U.S. states and territories

#### This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

### **Registration History**

This broker was previously registered with the following securities firm(s):

No information reported.

#### **Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Type Count
Customer Dispute 2



Date

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

Status

This individual is currently registered with 4 SROs and is licensed in 37 U.S. states and territories through his or her employer.

### **Employment 1 of 1**

Firm Name: **EDWARD JONES** 

Main Office Address: 12555 MANCHESTER ROAD

ST. LOUIS, MO 63131-3710

Category

Firm CRD#: **250** 

SRO

	SKU	Category	Status	Dale
B	FINRA	General Securities Representative	Approved	12/26/1986
B	NYSE American LLC	General Securities Representative	Approved	09/13/2011
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	12/26/1986
	U.S. State/ Territory	Category	Status	Date
В	Alabama	Agent	Approved	08/31/2000
В	Arizona	Agent	Approved	05/18/2004
B	California	Agent	Approved	02/25/1999
B	Colorado	Agent	Approved	02/18/2004
B	Connecticut	Agent	Approved	01/13/2015
B	Delaware	Agent	Approved	01/19/2021
B	District of Columbia	Agent	Approved	03/08/1996
B	Florida	Agent	Approved	08/13/1991
В	Georgia	Agent	Approved	11/07/1995



# **Employment 1 of 1, continued**

	U.S. State/ Territory	Category	Status	Date
B	Hawaii	Agent	Approved	07/28/2011
B	Illinois	Agent	Approved	06/27/1997
B	Indiana	Agent	Approved	01/04/1999
B	lowa	Agent	Approved	02/25/2014
B	Kentucky	Agent	Approved	07/08/1988
B	Louisiana	Agent	Approved	06/22/2004
B	Maryland	Agent	Approved	04/06/1992
B	Massachusetts	Agent	Approved	11/10/1994
B	Minnesota	Agent	Approved	01/21/2025
B	Missouri	Agent	Approved	05/11/1987
B	Nevada	Agent	Approved	12/01/2015
B	New Hampshire	Agent	Approved	11/15/2017
B	New Jersey	Agent	Approved	04/03/1989
B	New Mexico	Agent	Approved	04/24/2018
B	New York	Agent	Approved	07/24/1997
B	North Carolina	Agent	Approved	06/23/1994
B	Ohio	Agent	Approved	02/18/1992
B	Oregon	Agent	Approved	01/02/2004
B	Pennsylvania	Agent	Approved	03/02/1990
B	Rhode Island	Agent	Approved	07/25/2011
B	South Carolina	Agent	Approved	08/13/1996



### **Employment 1 of 1, continued**

	U.S. State/ Territory	Category	Status	Date
B	Tennessee	Agent	Approved	03/15/2006
B	Texas	Agent	Approved	05/07/1987
IA	Texas	Investment Adviser Representative	Restricted Approval	12/18/2018
B	Utah	Agent	Approved	02/12/2016
B	Vermont	Agent	Approved	03/08/2021
B	Virginia	Agent	Approved	02/11/1987
IA	Virginia	Investment Adviser Representative	Approved	02/09/2007
B	Washington	Agent	Approved	01/05/2016
В	Wisconsin	Agent	Approved	04/10/2025

### **Branch Office Locations**

**EDWARD JONES**22 WEST WASHINGTON STREET LEXINGTON, VA 24450

**EDWARD JONES** LEXINGTON, VA



### **Industry Exams this Broker has Passed**

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

### **Principal/Supervisory Exams**

Exam	Category	Date
No information reported.		

### **General Industry/Product Exams**

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
B	General Securities Representative Examination	Series 7	12/20/1986

### **State Securities Law Exams**

Exam		Category	Date
BIA	Uniform Combined State Law Examination	Series 66	01/23/2007
B	Uniform Securities Agent State Law Examination	Series 63	02/09/1987

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

### **Broker Qualifications**



# **Professional Designations**

This section details that the representative has reported **0** professional designation(s).

No information reported.

### **Registration and Employment History**



### **Registration History**

The broker previously was registered with the following firms:

Registration Dates Firm Name CRD# Branch Location

No information reported.

### **Employment History**

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

<b>Employment</b>	Employer Name	Position	Investment Related	Employer Location
08/1986 - Present	EDWARD D. JONES & CO., L.P.	NOT PROVIDED	Υ	LEXINGTON, VA, United States

#### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

LSM rental of rooms as Bed & Breakfast Type of business: rental real estate Lexington, VA Start date: 7/1/2012 owner of LSM Hours per week: 1 Hours during trading: 0 Maintain property

rental real estate through LSM ,LLC Type of business: 25-rental real estate

lexington, VA

Start date: 1/1/1990

owner

Hours per week: 1 Hours during trading: 0 Maintain property www.finra.org/brokercheck

# **Registration and Employment History**



### Other Business Activities, continued

LSM Ilc Type of business: real estate Lexington, VA Start date: 4/1/1994 50% owner Hours per week: 1

Hours during trading: 0 Maintain property

#### **Disclosure Events**



#### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

#### 2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

0

#### 3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

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#### 4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
  - A "pending" event involves allegations that have not been proven or formally adjudicated.
  - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	2	N/A



#### **Disclosure Event Details**

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

#### **Customer Dispute - Settled**

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 2

Reporting Source: Broker

Employing firm when activities occurred which led

to the complaint:

Allegations:

**EDWARD JONES** 

2/1/10-4/11/11; THE CLIENT ALLEGED THAT THE FA ADVISED HER THAT A

DISTRIBUTION COULD BE TAKEN FROM HER ANNUITY WITHOUT

INCURRING TAXES. THE CLIENT WITHDREW FUNDS FROM HER ANNUITY SEVERAL TIMES IN 2010 AND ON MARCH 25, 2011 RECEIVED A 1099R FROM PROTECTIVE SHOWING A TAXABLE GAIN OF \$55,000.00. THE CLIENT DOES NOT FEEL THAT SHE SHOULD BE HELD RESPONSIBLE FOR THE TAXES

ALLEGATIONS CLAIM DAMAGES THAT APPEAR TO BE IN EXCESS OF \$5,000

ASSOCIATED WITH THESE DISTRIBUTIONS.

**Product Type:** Annuity-Variable

Alleged Damages: \$5,000.00

Alleged Damages Amount Explanation (if amount not

Explanation (if amount not exact):

.....

Is this an oral complaint? No

Is this a written complaint? Yes

No

Is this an arbitration/CFTC reparation or civil litigation?

**Customer Complaint Information** 

**Date Complaint Received:** 04/11/2011



Complaint Pending?

No

Status:

Settled

Status Date:

06/01/2011

**Settlement Amount:** 

\$5,500.00

**Individual Contribution** 

**Amount:** 

\$0.00

**Broker Statement** 

IN PREVIOUS YEARS, THE CLIENT HAD TAKEN FUNDS FROM THEIR IRA ACCOUNT FOR THEIR CHILDREN'S EDUCATION. THE 10% EARLY SURRENDER PENALTY DID NOT APPLY ON THEIR DISTRIBUTIONS,

BECAUSE THEY WERE USING THESE FUNDS FOR COLLEGE EXPENSES. IN 2010, THE FA SUGGESTED THAT SINCE THEIR ANNUITY WAS DOWN IN VALUE AS VIEWED BY HIM, HE SUGGESTED THAT THEY MAY WANT TO TAKE THE FUNDS FROM THAT SOURCE. SINCE IT WAS DOWN, THEY WOULD NOT BE SUBJECT TO THE 10% EARLY WITHDRAWAL FEES OR THE TAXES. AFTER THE CLIENT TOOK SEVERAL DISTRIBUTIONS DURING THE YEAR, THEY RECEIVED A CORRECTED 1099R FROM THE INSURANCE COMPANY ADVISING THEM THAT THE TAXES AND THE 10% PENALTY WERE OWED FOR THE TAX YEAR 2010. SINCE THE CLIENT WOULD HAVE OWED THE TAXES, IF THE FUNDS WERE TAKEN FROM THEIR IRA, WE OFFERED

TO REIMBURSETHE CLIENT FOR THE 10% PENALTY, WHICH WAS \$5,500.00. THE CLIENT ACCEPTED THIS OFFER AND SIGNED THE

SETTLEMENT AGREEMENT.

Disclosure 2 of 2

Reporting Source:

Broker

Employing firm when activities occurred which led to the complaint:

**EDWARD JONES** 

Allegations:

THE CLIENT STATES THEY WERE NOT AWARE OF THE MINIMUM HOLDING TIME FOR THE AMERICAN FUNDS, CLASS A, SHARES WAS ONE YEAR IF

THEY PURCHASED \$1MILLION AT NAV. THEY STATE THEY WERE

CONCERNED ABOUT HAVING ALL THERE FUNDS INVESTED IN ONE FUND

FAMILY. THEY HAVE INDICATED THEY HAVE HAD DIFFICULTIES

RECONCILING THE ACCOUNTS TO ACTIVITIES. THEY ALSO STATE WHEN THE CONTACTED THE BRANCH TO LIQUIDATE THE AMERICAN FUNDS TO CASH, IT WAS PUT INTO A CASH MANAGEMENT TRUST OF AMERICA INSTEAD OF A CASH ACCOUNT OUTSIDE OF THE MUTUAL FUND. THEY STATE THEY WANT THE REMAINING CDSC FEES WAIVED SHOULD THEY

LIQUIDATE PRIOR TO THE ONE YEAR HOLDING TIME.



Product Type: Mutual Fund

Alleged Damages: \$5,000.00

**Customer Complaint Information** 

Date Complaint Received: 03/07/2008

Complaint Pending? No

Status: Settled

**Status Date:** 05/16/2008

Settlement Amount: \$815.21

**Individual Contribution** 

Amount:

\$815.21

**Broker Statement** 

OUR RECORDS INDICATE YOU WERE CREDITED \$373.88 ON FEBRUARY 25, 2008 FOR THE CDSC FEES YOU WERE CHARGED ON THE LIQUIDATION CAPITAL INCOME BUILDER FUND CLASS A ON JANUARY 10, 2008 IN ACCOUNT [ACCOUNT NUMBER]. ON MAY 2, 2008, WE CREDITED ACCOUNT [ACCOUNT NUMBER] \$441.33; THIS IS THE AMOUNT OF THE CDSC FEE YOU WERE CHARGED FOR THE LIQUIDATION OF CASH MANAGEMENT TRUST OF AMERICA ON JANUARY 24, 2008. PLEASE DOUBLE CHECK YOUR MONTHLY STATEMENTS AND CONFIRMATIONS FOR VERIFICATION ON THE NUMBER OF SHARES SOLD. YOUR MONTHLY STATEMENT IS YOUR RECORD OF ACTIVITY AND HOLDINGS IN YOUR ACCOUNT. IT IS OUR UNDERSTANDING THE FA DISCUSSED THE BREAKPOINT OF THE AMERICAN FUNDS; ACCORDING TO THE FA YOU WERE INFORMED OF THE MINIMUM HOLDING TIME OF THE FUNDS IN ORDER TO RECEIVE THEM AT NET ASSET VALUE (NAV). THE CREDITS ON THE ABOVE FUNDS WERE DUE

TO AN ERROR MADE ON WHEN TRANSFERRING SHARES THAT WERE AVAILABLE TO LIQUIDATE WITH NO PENALTY TO OTHER ACCOUNTS TO

HELP REDUCE ANY POTENTIAL TAXES.

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# **End of Report**



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