

## BrokerCheck Report

### JOEL LANSAT

CRD# 1623241

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.

For more information read our [investor alert](#) on imposters.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. [For more information about FINRA, visit www.finra.org.](http://www.finra.org)

**Thank you for using FINRA BrokerCheck.**

**JOEL LANSAT**

CRD# 1623241

**Currently employed by and registered with the following Firm(s):**

**B** **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**  
 3507 KYOTO GARDENS DR  
 PALM BEACH GARDENS, FL 33410  
 CRD# 7691  
 Registered with this firm since: 02/14/2014

**IA** **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**  
 3507 KYOTO GARDENS DR  
 PALM BEACH GARDENS, FL 33410  
 CRD# 7691  
 Registered with this firm since: 02/18/2014

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications****This broker is registered with:**

- 10 Self-Regulatory Organizations
- 27 U.S. states and territories

**This broker has passed:**

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

**Registration History****This broker was previously registered with the following securities firm(s):**

- IA** **MORGAN STANLEY**  
 CRD# 149777  
 PURCHASE, NY  
 06/2009 - 02/2014
- B** **MORGAN STANLEY**  
 CRD# 149777  
 WEST PALM BEACH, FL  
 06/2009 - 02/2014
- IA** **CITIGROUP GLOBAL MARKETS INC.**  
 CRD# 7059  
 NEW YORK, NY  
 07/1993 - 06/2009

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

Type	Count
Customer Dispute	3



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 10 SROs and is licensed in 27 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED**

Main Office Address: **ONE BRYANT PARK  
NEW YORK, NY 10036**

Firm CRD#: **7691**

SRO	Category	Status	Date
<b>B</b> Cboe BYX Exchange, Inc.	General Securities Representative	APPROVED	05/06/2014
<b>B</b> Cboe BZX Exchange, Inc.	General Securities Representative	APPROVED	05/06/2014
<b>B</b> Cboe EDGA Exchange, Inc.	General Securities Representative	APPROVED	05/06/2014
<b>B</b> Cboe EDGX Exchange, Inc.	General Securities Representative	APPROVED	05/06/2014
<b>B</b> Cboe Exchange, Inc.	General Securities Representative	APPROVED	02/14/2014
<b>B</b> FINRA	General Securities Representative	APPROVED	02/14/2014
<b>B</b> Investors' Exchange LLC	General Securities Representative	APPROVED	08/16/2016
<b>B</b> Nasdaq PHLX LLC	General Securities Representative	APPROVED	02/14/2014
<b>B</b> Nasdaq Stock Market	General Securities Representative	APPROVED	02/14/2014
<b>B</b> New York Stock Exchange	General Securities Representative	APPROVED	02/14/2014

U.S. State/ Territory	Category	Status	Date
<b>B</b> Arizona	Agent	APPROVED	02/28/2014
<b>B</b> California	Agent	APPROVED	02/14/2014
<b>B</b> Colorado	Agent	APPROVED	02/14/2014



## Broker Qualifications

### Employment 1 of 1, continued

U.S. State/ Territory	Category	Status	Date
B Connecticut	Agent	APPROVED	02/14/2014
B District of Columbia	Agent	APPROVED	02/14/2014
B Florida	Agent	APPROVED	02/28/2014
IA Florida	Investment Adviser Representative	APPROVED	02/28/2014
B Georgia	Agent	APPROVED	05/29/2019
B Illinois	Agent	APPROVED	02/18/2014
B Kansas	Agent	APPROVED	08/10/2015
B Louisiana	Agent	APPROVED	02/04/2019
B Maryland	Agent	APPROVED	02/14/2014
B Massachusetts	Agent	APPROVED	02/14/2014
B Michigan	Agent	APPROVED	02/14/2014
IA Michigan	Investment Adviser Representative	APPROVED	05/15/2019
B New Jersey	Agent	APPROVED	02/14/2014
B New Mexico	Agent	APPROVED	09/24/2018
B New York	Agent	APPROVED	02/14/2014
B North Carolina	Agent	APPROVED	02/14/2014
B Oklahoma	Agent	APPROVED	09/24/2018
B Pennsylvania	Agent	APPROVED	02/14/2014
B Rhode Island	Agent	APPROVED	10/13/2017
B South Carolina	Agent	APPROVED	01/26/2017
B Texas	Agent	APPROVED	01/17/2017



## Broker Qualifications

### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
IA	Texas	Investment Adviser Representative	APPROVED	02/18/2014
B	Utah	Agent	APPROVED	05/21/2019
B	Virgin Islands	Agent	APPROVED	10/02/2018
B	Virginia	Agent	APPROVED	02/14/2014
B	Washington	Agent	APPROVED	03/04/2014
B	Wisconsin	Agent	APPROVED	08/29/2016

### Branch Office Locations

#### MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

3507 KYOTO GARDENS DR  
PALM BEACH GARDENS, FL 33410

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## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> General Securities Representative Examination	Series 7	02/21/1987

### State Securities Law Exams

Exam	Category	Date
<b>IA</b> Uniform Investment Adviser Law Examination	Series 65	06/04/1992
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	03/16/1987

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.





## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>B</b> 06/2009 - 02/2014	MORGAN STANLEY	149777	WEST PALM BEACH, FL
<b>IA</b> 06/2009 - 02/2014	MORGAN STANLEY	149777	WEST PALM BEACH, FL
<b>B</b> 07/1993 - 06/2009	CITIGROUP GLOBAL MARKETS INC.	7059	WEST PALM BEACH, FL
<b>IA</b> 07/1993 - 06/2009	CITIGROUP GLOBAL MARKETS INC.	7059	WEST PALM BEACH, FL
<b>B</b> 05/1988 - 07/1993	LEHMAN BROTHERS INC.	7506	NEW YORK, NY
<b>B</b> 02/1987 - 05/1988	E. F. HUTTON & COMPANY INC	235	

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
04/2014 - Present	BANK OF AMERICA, N.A.	FINANCIAL ADVISOR WEALTH MANAGEMENT ADVISOR	Y	PALM BEACH GARDENS, FL, United States
02/2014 - Present	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	FINANCIAL ADVISOR WEALTH MANAGEMENT ADVISOR	Y	PALM BEACH GARDENS, FL, United States
06/2009 - 02/2014	MORGAN STANLEY SMITH BARNEY	MASS TRANSFER	Y	WEST PALM BEACH, FL, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

## Registration and Employment History



### Other Business Activities, continued

I\*516893  
For profit or not for profit: Entity Charitable  
Name of outside business organization: Healing and Creative Arts Center of the Palm Beaches  
Investment related:  
Address of business:  
Jupiter, Florida 33469  
Nature of business: Entity Charitable, Entity Charitable  
Compensation for Activity:  
Position, title, association: , I will be President of the Board for a 501(c)(3) Non-Profit therapy group. I will be advising them on financial, policy, community involvement, expansion and fundraising decisions. This is strictly a volunteer position, no compensation is involved. The  
Start date of relationship: 8/2021  
Number of hours devoted: Monthly hour(s) 10  
Number of hours devoted during trading hours: 2  
Duties:

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## Disclosure Events

### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  - o
4. **There are different statuses and dispositions for disclosure events:**
  - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - § A "pending" event involves allegations that have not been proven or formally adjudicated.
    - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - § A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	3	N/A



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Broker
<b>Employing firm when activities occurred which led to the complaint:</b>	CITIGROUP GLOBAL MARKETS INC.
<b>Allegations:</b>	FA MADE RECOMMENDATIONS NOT IN LINE WITH CLIENT'S INVESTMENT OBJECTIVES; UNAUTHORIZED TRANSACTIONS - 12/14-15/2005.
<b>Product Type:</b>	Debt - Municipal
<b>Other Product Type(s):</b>	UNIT INVESTMENT TRUSTS
<b>Alleged Damages:</b>	\$80,000.00

### Customer Complaint Information

<b>Date Complaint Received:</b>	06/13/2006
<b>Complaint Pending?</b>	No
<b>Status:</b>	Settled
<b>Status Date:</b>	10/06/2006
<b>Settlement Amount:</b>	\$24,900.00
<b>Individual Contribution Amount:</b>	\$0.00
<b>Broker Statement</b>	TO AVOID THE UNCERTANTIES AND COST OF LITIGATION, THE CLAIM SETTLED FOR \$24,900.



## Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

### Disclosure 1 of 2

<b>Reporting Source:</b>	Broker
<b>Employing firm when activities occurred which led to the complaint:</b>	Merrill Lynch, Pierce, Fenner & Smith Incorporated
<b>Allegations:</b>	The customer alleges unauthorized trading from February 2020 until March 2020.
<b>Product Type:</b>	Other: Managed/Wrap Accounts (In House Money Manager)
<b>Alleged Damages:</b>	\$0.00
<b>Alleged Damages Amount Explanation (if amount not exact):</b>	Damages are not specified.
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

### Customer Complaint Information

<b>Date Complaint Received:</b>	04/09/2020
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	05/06/2020
<b>Settlement Amount:</b>	
<b>Individual Contribution Amount:</b>	
<b>Broker Statement</b>	Following an investigation, Merrill found that the complaint lacked merit. The financial advisor denies the allegations. The claim was a result of the extreme market volatility due to the global coronavirus pandemic.



## Disclosure 2 of 2

<b>Reporting Source:</b>	Broker
<b>Employing firm when activities occurred which led to the complaint:</b>	Merrill Lynch, Pierce, Fenner & Smith Incorporated
<b>Allegations:</b>	Customer alleges material inaccuracies with respect to documents concerning variable annuities in January 2016.
<b>Product Type:</b>	Annuity-Variable
<b>Alleged Damages:</b>	\$0.00
<b>Alleged Damages Amount Explanation (if amount not exact):</b>	Damages are not specified.
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	Yes
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	No

## Customer Complaint Information

<b>Date Complaint Received:</b>	12/04/2017
<b>Complaint Pending?</b>	No
<b>Status:</b>	Denied
<b>Status Date:</b>	04/02/2018
<b>Settlement Amount:</b>	
<b>Individual Contribution Amount:</b>	
<b>Broker Statement</b>	Following an investigation, the Firm found that the allegations in the complaint lacked merit.

## End of Report



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