

BrokerCheck Report

SCOTT DAVID FERGANG

CRD# 1758758

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.

For more information read our [investor alert](#) on imposters.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)

Thank you for using FINRA BrokerCheck.



SCOTT D. FERGANG

CRD# 1758758

Currently employed by and registered with the following Firm(s):

IA STIFEL, NICOLAUS & COMPANY, INCORPORATED
 433 HACKENSACK AVENUE
 8TH FLOOR
 HACKENSACK, NJ 07601
 CRD# 793
 Registered with this firm since: 07/29/2019

B STIFEL, NICOLAUS & COMPANY, INCORPORATED
 433 HACKENSACK AVENUE
 8TH FLOOR
 HACKENSACK, NJ 07601
 CRD# 793
 Registered with this firm since: 07/29/2019

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 6 Self-Regulatory Organizations
- 17 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- IA RBC CAPITAL MARKETS, LLC**
 CRD# 31194
 NEW YORK, NY
 07/2010 - 07/2019
- B RBC CAPITAL MARKETS, LLC**
 CRD# 31194
 PARAMUS, NJ
 03/2003 - 07/2019
- B FIRST INSTITUTIONAL SECURITIES, L.L.C.**
 CRD# 23910
 WEST PATERSON, NJ
 03/1989 - 03/2003

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	1
Termination	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 6 SROs and is licensed in 17 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **STIFEL, NICOLAUS & COMPANY, INCORPORATED**

Main Office Address: **501 NORTH BROADWAY
ST. LOUIS, MO 63102**

Firm CRD#: **793**

SRO	Category	Status	Date
B Cboe BZX Exchange, Inc.	General Securities Representative	APPROVED	07/29/2019
B FINRA	General Securities Representative	APPROVED	07/29/2019
B FINRA	General Securities Sales Supervisor	APPROVED	07/29/2019
B NYSE American LLC	General Securities Representative	APPROVED	07/29/2019
B NYSE American LLC	General Securities Sales Supervisor	APPROVED	07/29/2019
B Nasdaq PHLX LLC	General Securities Representative	APPROVED	07/29/2019
B Nasdaq PHLX LLC	General Securities Sales Supervisor	APPROVED	07/29/2019
B Nasdaq Stock Market	General Securities Representative	APPROVED	07/29/2019
B Nasdaq Stock Market	General Securities Sales Supervisor	APPROVED	07/29/2019
B New York Stock Exchange	General Securities Representative	APPROVED	07/29/2019
B New York Stock Exchange	General Securities Sales Supervisor	APPROVED	07/29/2019

U.S. State/ Territory	Category	Status	Date
B Arizona	Agent	APPROVED	09/11/2019
B Arkansas	Agent	APPROVED	08/28/2019



Broker Qualifications

Employment 1 of 1, continued

U.S. State/ Territory	Category	Status	Date
B California	Agent	APPROVED	06/09/2021
B Connecticut	Agent	APPROVED	07/29/2019
B Florida	Agent	APPROVED	09/27/2019
B Georgia	Agent	APPROVED	07/29/2019
B Illinois	Agent	APPROVED	09/05/2019
B Maryland	Agent	APPROVED	07/29/2019
B New Jersey	Agent	APPROVED	07/29/2019
IA New Jersey	Investment Adviser Representative	APPROVED	07/30/2019
B New York	Agent	APPROVED	07/29/2019
B North Carolina	Agent	APPROVED	10/11/2019
B Ohio	Agent	APPROVED	07/29/2019
B Pennsylvania	Agent	APPROVED	08/01/2019
B South Carolina	Agent	APPROVED	07/29/2019
B Tennessee	Agent	APPROVED	07/29/2019
B Texas	Agent	APPROVED	09/26/2019
IA Texas	Investment Adviser Representative	APPROVED	07/29/2019
B Virginia	Agent	APPROVED	07/29/2019

Branch Office Locations

STIFEL, NICOLAUS & COMPANY, INCORPORATED
 433 HACKENSACK AVENUE
 8TH FLOOR
 HACKENSACK, NJ 07601

Broker Qualifications



Employment 1 of 1, continued



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 2 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Sales Supervisor - Options Module Examination	Series 9	12/06/2006
B General Securities Sales Supervisor - General Module Examination	Series 10	11/16/2006

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	10/17/1987

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	07/22/2010
B Uniform Securities Agent State Law Examination	Series 63	12/08/1987

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 07/2010 - 07/2019	RBC CAPITAL MARKETS, LLC	31194	PARAMUS, NJ
B 03/2003 - 07/2019	RBC CAPITAL MARKETS, LLC	31194	PARAMUS, NJ
B 03/1989 - 03/2003	FIRST INSTITUTIONAL SECURITIES, L.L.C.	23910	WEST PATERSON, NJ
B 02/1989 - 12/1989	BROADWAY FINANCIAL INVESTMENT SERVICES CORP.	23906	
B 10/1987 - 02/1989	GLICKENHAUS & CO. - NEW JERSEY	7302	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
07/2019 - Present	Stifel Nicolaus & Co Inc	Financial Advisor	Y	Hackensack, NJ, United States
08/2016 - 06/2019	CITY NATIONAL BANK	EMPLOYEE OF AN AFFILAITE	Y	PARAMUS, NJ, United States
03/2008 - 06/2019	RBC CAPITAL MARKETS LLC	BRANCH DIRECTOR	Y	PARAMUS, NJ, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

State Theatre NJ;15 Livingston Ave New Brunswick NJ 08901;performing arts center;Chairman of board of trustee;chair of the board; 1/1/14;0 hr/day; not during securities trading hours;not investment related.



Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - § A "pending" event involves allegations that have not been proven or formally adjudicated.
 - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - § A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Customer Dispute	0	1	N/A
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Regulator
Regulatory Action Initiated By:	FINRA
Sanction(s) Sought:	
Date Initiated:	04/23/2021
Docket/Case Number:	2018059478701
Employing firm when activity occurred which led to the regulatory action:	RBC CAPITAL MARKETS, LLC
Product Type:	No Product
Allegations:	Without admitting or denying the findings, Fergang consented to the sanctions and to the entry of findings that he exercised discretionary trading authority to effect 814 transactions in four customer's account. The findings stated that none of the four customers provided written authorization for Fergang to exercise discretion in their accounts and his former member firm did not accept any of the four accounts as discretionary accounts.
Current Status:	Final
Resolution:	Acceptance, Waiver & Consent(AWC)



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date:

04/23/2021

Sanctions Ordered:

Civil and Administrative Penalty(ies)/Fine(s)
Suspension

If the regulator is the SEC, CFTC, or an SRO, did the action result in a finding of a willful violation or failure to supervise?

No

(1) willfully violated any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board, or to have been unable to comply with any provision of such Act, rule or regulation?



(2) willfully aided, abetted, counseled, commanded, induced, or procured the violation by any person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any of such Acts, or any of the rules of the Municipal Securities Rulemaking Board? or

(3) failed reasonably to supervise another person subject to your supervision, with a view to preventing the violation by such person of any provision of the Securities Act of 1933, the Securities Exchange Act of 1934, the Investment Advisers Act of 1940, the Investment Company Act of 1940, the Commodity Exchange Act, or any rule or regulation under any such Acts, or any of the rules of the Municipal Securities Rulemaking Board?

Sanction 1 of 1

Sanction Type:	Suspension
Capacities Affected:	All Capacities
Duration:	15 Business Days
Start Date:	05/17/2021
End Date:	06/07/2021



Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$5,000.00

Portion Levied against individual: \$5,000.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual: 05/03/2021

Was any portion of penalty waived? No

Amount Waived:

Reporting Source: Broker

Regulatory Action Initiated By: FINRA

Sanction(s) Sought:

Date Initiated: 04/23/2021

Docket/Case Number: [2018059478701](#)

Employing firm when activity occurred which led to the regulatory action: RBC CAPITAL MARKETS, LLC

Product Type: No Product

Allegations: Without admitting or denying the findings, Fergang consented to the sanctions and to the entry of findings that he exercised discretionary trading authority to effect 814 transactions in four customer's account. The findings stated that none of the four customers provided written authorization for Fergang to exercise discretion in their accounts and his former member firm did not accept any of the four accounts as discretionary accounts.

Current Status: Final

Resolution: Acceptance, Waiver & Consent(AWC)



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No

Resolution Date: 04/23/2021

Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)
Suspension

Sanction 1 of 1

Sanction Type: Suspension

Capacities Affected: All Capacities

Duration: 15 Business Days

Start Date: 05/17/2021

End Date: 06/07/2021

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$5,000.00

Portion Levied against individual: \$5,000.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual:

Was any portion of penalty waived? No

Amount Waived:



Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	RBC Capital Markets, LLC
Allegations:	Former client questions the suitability of mutual fund purchases and alleges she missed breakpoints. She seeks reimbursement of front-end sales charges from 2012-2017.
Product Type:	Mutual Fund
Alleged Damages:	\$86,528.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	05/04/2018
Complaint Pending?	No
Status:	Settled
Status Date:	02/19/2019
Settlement Amount:	\$51,286.00
Individual Contribution Amount:	\$25,643.00



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm
Employer Name: RBC Capital Markets, LLC.
Termination Type: Discharged
Termination Date: 06/19/2019
Allegations: Violation of the Firm's Time and Price Discretion policy
Product Type: Mutual Fund

Reporting Source: Broker
Employer Name: RBC Capital Markets, LLC.
Termination Type: Discharged
Termination Date: 06/19/2019
Allegations: Violation of the Firm's Time and Price Discretion policy
Product Type: Mutual Fund

End of Report



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