

BrokerCheck Report

IVAN GARLAND EARLE

CRD# 1855578

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 3
Registration and Employment History	5
Disclosure Events	6



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)



IVAN G. EARLE
CRD# 1855578

Currently employed by and registered with the following Firm(s):

B PFS INVESTMENTS INC.
115 ATRIUM WAY
STE 200-A
COLUMBIA, SC 29223
CRD# 10111
Registered with this firm since: 11/04/1992

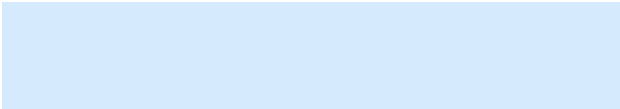
Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 5 U.S. states and territories



This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

No information reported.

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	3



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 5 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **PFS INVESTMENTS INC.**

Main Office Address: **1 PRIMERICA PARKWAY
DULUTH, GA 30099-0001**

Firm CRD#: **10111**

	SRO	Category	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	11/04/1992
B	FINRA	Investment Co./Variable Contracts Prin	Approved	04/10/1996

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	01/06/2011
B	Florida	Agent	Approved	09/30/2021
B	Georgia	Agent	Approved	09/05/2001
B	North Carolina	Agent	Approved	03/19/1996
B	South Carolina	Agent	Approved	11/19/1992

Branch Office Locations

PFS INVESTMENTS INC.
115 ATRIUM WAY
STE 200-A
COLUMBIA, SC 29223



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Principal Examination	Series 26	04/09/1996

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination	Series 6	10/30/1992

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	09/14/1992

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
No information reported.			

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
05/1988 - Present	PFS INVESTMENTS INC.	NOT PROVIDED	Y	COLUMBIA, SC, United States
01/1980 - Present	A. L. WILLIAMS	OTHER - REGIONAL VICE PRESIDENT	N	COLUMBIA, SC, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Sales of investment-related products; part-time or full-time, for companies affiliated with PFS Investments Inc. I may also receive non-investment related compensation from Primerica Mortgage, LLC for the sale of loan products and/or Primerica Client Services, Inc. (a co-located affiliate of PFS Investments Inc.) for part-time referrals of home security and automation products, as well as other home related services.

Member of the Board of Directors for Primerica's African American Leadership Council

Ivan F Earle, LLC., Investment related, Columbia, SC 29223, Primerica business purposes, Owner, 01/01/2015 to Present, 160 hours committed per month (120 hours during securities trading hours), Legal entity formed solely for Primerica business purposes.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	3	0



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 3

Reporting Source:	Broker
Regulatory Action Initiated By:	ALABAMA DEPARTMENT OF INSURANCE
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s)
Date Initiated:	11/15/2010
Docket/Case Number:	P-2010-228 FM
Employing firm when activity occurred which led to the regulatory action:	PFS INVESTMENTS
Product Type:	No Product
Allegations:	FAILURE TO DISCLOSE PRIOR REGULATORY ACTIONS ON STATE NON-RESIDENT LIFE LICENSE APPLICATION.
Current Status:	Final
Resolution:	Order



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	No
Resolution Date:	11/30/2010
Sanctions Ordered:	Monetary Penalty other than Fines
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Monetary Penalty other than Fines
Total Amount:	\$300.00
Portion Levied against individual:	\$300.00
Payment Plan:	
Is Payment Plan Current:	
Date Paid by individual:	11/15/2010
Was any portion of penalty waived?	No
Amount Waived:	
Broker Statement	N/A

Disclosure 2 of 3

Reporting Source:	Broker
Regulatory Action Initiated By:	GEORGIA DEPARTMENT OF INSURANCE
Sanction(s) Sought:	Civil and Administrative Penalt(ies) /Fine(s)
Other Sanction(s) Sought:	PROBATION
Date Initiated:	11/14/2002
Docket/Case Number:	2002-364



Employing firm when activity occurred which led to the regulatory action:	PFS INVESTMENTS,INC.
Product Type:	Mutual Fund(s)
Other Product Type(s):	VARIABLE ANNUITIES,LIFE INSURANCE
Allegations:	THE GA DEPARTMENT OF INSURANCE THAT I HAD NOT PROPERLY DISCLOSED ON A GEORGIA NONRESIDENT LICENSE APPLICATION A 1996 CONSENT ORDER I ENTERED WITH THE SC DEPARTMENT OF INSURANCE.
Current Status:	Final
Resolution:	Consent
Resolution Date:	12/05/2002
Sanctions Ordered:	Monetary/Fine \$500.00
Other Sanctions Ordered:	PROBATION FOR 12 MONTHS
Sanction Details:	FINE WAS PAID IN FULL ON NOVEMBER 14,2002.
Broker Statement	THE GA DEPT OF INSURANCE FOUND THAT I HAD NOT INCLUDED A 1996 FINE PAID TO THE SC DOI WHEN I COMPLETED MY GA NONRESIDENT LICENSE APPLICATION. I RECEIVED, SIGNED AND RETURNED THE CONSENT DOCUMENT SENT TO ME BY THE GA DEPT, ALONG WITH MY CHECK FOR THE FINE AMOUNT OF \$500 BY 12/5/2002.

Disclosure 3 of 3

Reporting Source:	Broker
Regulatory Action Initiated By:	STATE OF SOUTH CAROLINA DEPARTMENT OF INSURANCE
Sanction(s) Sought:	
Other Sanction(s) Sought:	
Date Initiated:	05/01/1996
Docket/Case Number:	1996 123-054-002-2-2

Employing firm when activity occurred which led to the regulatory action:

Product Type:

**Other Product Type(s):****Allegations:**

STATE DEPARTMENT OF INSURANCE (DOI) ALLEGED THAT PRELICENSING CERTIFICATION FORMS WERE CERTIFIED AND SUBMITTED FOR PROSPECTIVE LIFE INSURANCE AGENTS WHO HAD NOT MET THE EDUCATIONAL REQUIREMENTS.

Current Status:

Final

Resolution:

Consent

Resolution Date:

09/09/1996

Sanctions Ordered:

Monetary/Fine \$3,500.00

Other Sanctions Ordered:**Sanction Details:**

\$3,500 FINE.

Broker Statement

I TOOK THE POSITION WITH THE DOI THAT ANY SUCH SUBMISSION WAS UNINTENTIONAL THE ISSUES WERE DECIDED BY WAY OF CONSENSUAL RECOMMENDATION AND SUMMARY DECISION AS REFLECTED ABOVE.

End of Report



This page is intentionally left blank.