

## BrokerCheck Report

**John Howard Hurlbut**

CRD# 1899107

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 5
Registration and Employment History	7 - 8
Disclosure Events	9



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

**Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at [brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).



**John H. Hurlbut**

CRD# 1899107

**Currently employed by and registered with the following Firm(s):**

**IA EDWARD JONES**  
4315 WINDSOR CENTRE TRAIL  
SUITE 700  
FLOWER MOUND, TX 75028  
CRD# 250  
Registered with this firm since: 02/09/2007

**B EDWARD JONES**  
4315 WINDSOR CENTRE TRAIL  
SUITE 700  
FLOWER MOUND, TX 75028  
CRD# 250  
Registered with this firm since: 08/10/1998

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications**

**This broker is registered with:**

- 4 Self-Regulatory Organizations
- 29 U.S. states and territories

**This broker has passed:**

- 3 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

**Registration History**

**This broker was previously registered with the following securities firm(s):**

- B FIDELITY BROKERAGE SERVICES, INC.**  
CRD# 7784  
SMITHFIELD, RI  
03/1994 - 07/1998
- B FIDELITY DISTRIBUTORS CORPORATION**  
CRD# 6848  
SMITHFIELD, RI  
07/1991 - 03/1994
- B FIDELITY BROKERAGE SERVICES, INC.**  
CRD# 7784  
SMITHFIELD, RI  
03/1990 - 07/1991

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

Type	Count
Customer Dispute	1



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 4 SROs and is licensed in 29 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **EDWARD JONES**

Main Office Address: **12555 MANCHESTER ROAD  
ST. LOUIS, MO 63131-3710**

Firm CRD#: **250**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	08/10/1998
B	FINRA	General Securities Sales Supervisor	Approved	08/10/1998
B	NYSE American LLC	General Securities Representative	Approved	09/13/2011
B	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	08/10/1998
B	New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	09/28/1998
B	Arkansas	Agent	Approved	09/29/1998
B	California	Agent	Approved	09/28/1998
B	Colorado	Agent	Approved	04/12/2005
B	Florida	Agent	Approved	09/30/1998

## Broker Qualifications



### Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Georgia	Agent	Approved	11/25/2014
B	Hawaii	Agent	Approved	03/05/2025
B	Illinois	Agent	Approved	03/02/2021
B	Indiana	Agent	Approved	12/04/2006
B	Kansas	Agent	Approved	04/15/2025
B	Louisiana	Agent	Approved	02/28/2024
B	Maryland	Agent	Approved	07/24/2015
B	Massachusetts	Agent	Approved	10/03/2013
B	Michigan	Agent	Approved	08/26/2019
B	Minnesota	Agent	Approved	11/18/2019
B	Nevada	Agent	Approved	04/26/2012
B	New Mexico	Agent	Approved	09/29/1998
B	New York	Agent	Approved	05/11/2021
B	North Carolina	Agent	Approved	09/28/1998
B	Ohio	Agent	Approved	03/16/2006
B	Oklahoma	Agent	Approved	07/05/2005
B	Pennsylvania	Agent	Approved	07/03/2001
B	South Carolina	Agent	Approved	12/17/2024
B	South Dakota	Agent	Approved	10/11/2005
B	Tennessee	Agent	Approved	06/21/2022
B	Texas	Agent	Approved	08/10/1998

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
IA	Texas	Investment Adviser Representative	Approved	02/09/2007
B	Utah	Agent	Approved	07/19/2001
B	Virginia	Agent	Approved	04/30/2003
B	Wisconsin	Agent	Approved	02/13/2013

Branch Office Locations

EDWARD JONES  
4315 WINDSOR CENTRE TRAIL  
SUITE 700  
FLOWER MOUND, TX 75028

---



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 3 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Sales Supervisor - General Module Examination	Series 10	01/02/2023
<b>B</b> General Securities Sales Supervisor - Options Module Examination	Series 9	01/02/2023
<b>B</b> General Securities Sales Supervisor Examination (Options Module & General Module)	Series 8	05/02/1994

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> General Securities Representative Examination	Series 7	12/17/1988

### State Securities Law Exams

Exam	Category	Date
<b>B IA</b> Uniform Combined State Law Examination	Series 66	01/26/2007
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	01/11/1989

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.





## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>B</b> 03/1994 - 07/1998	FIDELITY BROKERAGE SERVICES, INC.	7784	SMITHFIELD, RI
<b>B</b> 07/1991 - 03/1994	FIDELITY DISTRIBUTORS CORPORATION	6848	SMITHFIELD, RI
<b>B</b> 03/1990 - 07/1991	FIDELITY BROKERAGE SERVICES, INC.	7784	SMITHFIELD, RI
<b>B</b> 12/1988 - 12/1989	EDWARD D. JONES & CO., L.P.	250	ST. LOUIS, MO

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
08/1998 - Present	EDWARD D. JONES & CO., L.P.	NOT PROVIDED	Y	LEWISVILLE, TX, United States
07/1988 - Present	STICKER STATION/XTRA LUBE	OTHER - STATE VEHICLE INSPECTOR	N	DENTON, TX, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Christian Community Action  
 Lewisville, TX  
 Start date: 10/1/1999  
 Finance Committee member  
 Hours per week: 0  
 Hours during trading: 0  
 attend monthly finance committee meetings

Case Creek Ranch  
 Type of business: Farming/ Ranching

## Registration and Employment History



### Other Business Activities, continued

Highland Village, TX

Start date: 1/1/2010

Owner/Operator

Hours per week: 3

Hours during trading: 0

pasture maintenance & improvement, feeding and monitoring health of market cow/ calf units

---

## Disclosure Events



### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  -
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  -
4. **There are different statuses and dispositions for disclosure events:**
  - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

#### Disclosure 1 of 1

**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** EDWARD JONES

**Allegations:** 10/08-11-08; CLIENT STATES FA RECOMMENDED SHE REMOVE SOME MONIES FROM HER HARTFORD ANNUITY LEAVING A PORTION TO RETAIN HER DEATH BENEFIT. CLIENT STATES SHE FOLLOWED HIS ADVICE AND PROCEEDED WITH THE WITHDRAWAL. CLIENT STATES FA DID NOT TELL HER THERE WAS A MINIMUM BALANCE REQUIREMENT AND THE WITHDRAWAL CAUSED HER ENTIRE ANNUITY TO BE LIQUIDATED LOSING OUT ON A \$34,000 DEATH BENEFIT.

**Product Type:** Annuity(ies) - Variable

**Alleged Damages:** \$5,000.00

### Customer Complaint Information

**Date Complaint Received:** 11/07/2008

**Complaint Pending?** No

**Status:** Denied

**Status Date:** 12/19/2008

**Settlement Amount:**

**Individual Contribution**

**Amount:****Broker Statement**

FA HAS INDICATED THAT THE CLIENT WAS DISSATISFIED WITH THE PERFORMANCE OF HER PUTNAM HARTFORD CAPITAL ANNUITY AND THAT HE AND THE CLIENT DISCUSSED DOING A PARTIAL LIQUIDATION AND INVESTING THOSE MONIES INTO SOMETHING DIFFERENT. FA CONTENTS DURING THIS DISCUSSION HE INFORMED THE CLIENT THAT IN ORDER TO MAINTAIN THE DEATH BENEFIT OF THE ANNUITY, THE ANNUITY WAS REQUIRED TO MAINTAIN A MINIMUM BALANCE. A FEW WEEKS LATER WHEN THE PARTIAL LIQUIDATION WAS DONE, THE FA AGAIN MET WITH THE CLIENT TO GO OVER THE TRANSACTION AND REQUIREMENTS AND/OR CONSEQUENCES OF THE LIQUIDATION. DURING THIS DISCUSSION, THE FA HAS STATED HE INFORMED THE CLIENT OF THE \$1,000 MINIMUM AND IT IS OUR UNDERSTANDING THE "REPOSITIONING ASSETS USING A PARTIAL VARIABLE ANNUITY LIQUIDATION OR TRANSFER" LETTER WAS COMPLETED AND ALL TOPICS DISCUSSED. INCLUDED IN THIS LETTER ARE DISCLOSURES PERTAINING TO THE REQUIRED MINIMUM AMOUNT INCLUDING THE STATEMENT "IF MY ACCOUNT VALUE EVER FALLS BELOW THIS (THE REQUIRED MINIMUM) AMOUNT, I UNDERSTAND MY CONTRACT COULD AUTOMATICALLY BE LIQUIDATED". WE HAVE VERIFIED WITH HARTFORD THAT THE VALUE OF THE ANNUITY AT THE CLOSE OF BUSINESS ON 10/21/08 WAS \$13,745.61. THE PARTIAL LIQUIDATION FOR \$12,000 DONE ON OCTOBER 21, 2008 WOULD HAVE LEFT THE ACCOUNT WITH A VALUE OF A LITTLE OVER \$1,700. UNFORTUNATELY, DUE TO MARKET CONDITIONS, THE VALUE DROPPED BELOW THE REQUIRED \$1,000 AND THE ANNUITY WAS AUTOMATICALLY LIQUIDATED BY HARTFORD. WHILE WE CERTAINLY UNDERSTAND THE CLIENT'S DISAPPOINTMENT WITH THE FINAL LIQUIDATION OF THE ANNUITY, IT IS OUR BELIEF THE CLIENT WAS AWARE OF THIS RISK DUE TO CONVERSATIONS WITH THE FA AS WELL AS THE DISCLOSURES ON THE PAPERWORK THAT THE CLIENT SIGNED, THEREFORE, THE REQUEST FOR COMPENSATION WAS DENIED.

## End of Report



**This page is intentionally left blank.**