

BrokerCheck Report

STEVEN MARK VANARNAM

CRD# 1934647

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**STEVEN M. VANARNAM**

CRD# 1934647

Currently employed by and registered with the following Firm(s):

- B** **OSAIC WEALTH, INC.**
 600 N JACKSON STREET
 SUITE 206
 MEDIA, PA 19063
 CRD# 23131
 Registered with this firm since: 11/02/2018

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 13 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- B** **SIGNATOR INVESTORS, INC.**
 CRD# 468
 MEDIA, PA
 04/2013 - 11/2018
- B** **ALLSTATE FINANCIAL SERVICES, LLC**
 CRD# 18272
 MEDIA, PA
 03/2002 - 05/2013
- B** **AXA ADVISORS, LLC**
 CRD# 6627
 NEW YORK, NY
 03/1989 - 05/2002

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	2
Judgment/Lien	6



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 13 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **OSAIC WEALTH, INC.**

Main Office Address: **18700 N. HAYDEN ROAD
SUITE 255
SCOTTSDALE, AZ 85255**

Firm CRD#: **23131**

	SRO	Category	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	11/02/2018

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	11/02/2018
B	California	Agent	Approved	11/02/2018
B	Connecticut	Agent	Approved	10/23/2019
B	Delaware	Agent	Approved	11/02/2018
B	District of Columbia	Agent	Approved	11/02/2018
B	Florida	Agent	Approved	11/02/2018
B	Illinois	Agent	Approved	05/23/2022
B	Maryland	Agent	Approved	11/02/2018
B	New Jersey	Agent	Approved	11/02/2018
B	New York	Agent	Approved	11/02/2018
B	North Carolina	Agent	Approved	11/02/2018
B	Pennsylvania	Agent	Approved	11/02/2018

Broker Qualifications



Employment 1 of 1, continued

U.S. State/ Territory	Category	Status	Date
B Texas	Agent	Approved	11/02/2018

Branch Office Locations

OSAIC WEALTH, INC.
600 N JACKSON STREET
SUITE 206
MEDIA, PA 19063



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination	Series 6	03/23/1989

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	04/10/1989

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 04/2013 - 11/2018	SIGNATOR INVESTORS, INC.	468	MEDIA, PA
B 03/2002 - 05/2013	ALLSTATE FINANCIAL SERVICES, LLC	18272	MEDIA, PA
B 03/1989 - 05/2002	AXA ADVISORS, LLC	6627	NEW YORK, NY
B 03/1989 - 01/2000	THE EQUITABLE LIFE ASSURANCE SOCIETY OF THE UNITED STATES	4039	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
11/2018 - Present	OSAIC WEALTH, INC.	REGISTERED REP	Y	MEDIA, PA, United States
01/1999 - Present	INSURANCE AND INVESTMENT SERVICES	PRESIDENT	N	WOODBURY, NJ, United States
04/2013 - 11/2018	SIGNATOR INVESTORS, INC/JHFN	REGISTERED REPRESENTATIVE	Y	ALLENTOWN, PA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. KEYSTONE FINANCIAL MANAGEMENT LLC - FIXED INSURANCE

POSITION: Registered Representative NATURE: LLC INVESTMENT RELATED: Yes NUMBER OF HOURS: 15 SECURITIES TRADING

HOURS: 15 START DATE: 04/19/2013

ADDRESS: 600 N Jackson Street, Suite 206, Media PA 19063, United States

DESCRIPTION: sales/marketing of fixed annuities and non-variable insurance

2. VP ASSOCIATES



Registration and Employment History

Other Business Activities, continued

POSITION: President NATURE: Corporation INVESTMENT RELATED: No NUMBER OF HOURS: 1 SECURITIES TRADING HOURS: 0 START DATE: 09/01/2002

ADDRESS: 600 N Jackson Street, Suite 206, Media PA 19063, United States

DESCRIPTION: processing business/office expenses

3. KEYSTONE FINANCIAL MANAGEMENT LLC

POSITION: Registered Representative NATURE: LLC INVESTMENT RELATED: Yes NUMBER OF HOURS: 160 SECURITIES TRADING HOURS: 130 START DATE: 04/19/2013

ADDRESS: 600 N Jackson Street, Suite 206, Media PA 19063, United States

DESCRIPTION: sales/marketing of securities and insurance products

4. S. MARK VANARNAM

POSITION: Sole Proprietor NATURE: Voice acting INVESTMENT RELATED: No NUMBER OF HOURS: 15 SECURITIES TRADING HOURS: 4 START DATE: 10/01/2023

ADDRESS: 417 Lees Ave, Collingswood NJ 08108, United States

DESCRIPTION: I send auditions to various companies that are looking for voice actors.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	2	N/A
Judgment/Lien	6	N/A	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 2

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	ALLSTATE FINANCIAL SERVICES, LLC
Allegations:	CUSTOMER ALLEGES MISREPRESENTATION OF SURRENDER CHARGES OF VARIABLE ANNUITIES
Product Type:	Annuity(ies) - Variable
Alleged Damages:	\$13,500.00

Customer Complaint Information

Date Complaint Received:	11/14/2007
Complaint Pending?	No
Status:	Settled
Status Date:	11/26/2007
Settlement Amount:	\$0.00
Individual Contribution Amount:	\$0.00

Arbitration Information

Broker Statement	PARENT INSURANCE COMPANY RESPONDED TO CUSTOMER STATING THAT THEY HAVE FREE LOOKED THE FIXED ANNUITIES AND RETURNED THE FUNDS TO BE REINVESTED IN THE VA'S THEREFORE REVERSING THE TRANSACTIONS.
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Disclosure 2 of 2

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: EQUITABLE LIFE

Allegations: PLAINTIFF ALLEGES SHE WAS TOLD HER INVESTMENT WOULD BE PLACED INTO NO-LOAD MUTUAL FUNDS. HOWEVER, LOAD CLASS SHARES WERE PURCHASED. PLAINTIFF FURTHER ALLEGES THE INVESTING FUNDS WERE TITLED IN THE NAME OF A TRUST WITHOUT THE CONSENT OF THE TRUSTEES. CLIENT REQUESTED THE REFUND OF \$1,768.00 PLUS INTEREST OF \$14,583.00.

Product Type: Mutual Fund(s)

Alleged Damages: \$16,351.00

Customer Complaint Information

Date Complaint Received: 08/02/2001

Complaint Pending? No

Status: Litigation

Status Date: 06/27/2002

Settlement Amount:

Individual Contribution Amount:

Civil Litigation Information

Court Details: THE COURT OF COMMON PLEAS, DELAWARE COUNTY, PENNSYLVANIA; NO. 02-7781

Date Notice/Process Served: 07/10/2002

Litigation Pending? No

Disposition: Settled

Disposition Date: 09/22/2003

Monetary Compensation Amount: \$12,000.00

Individual Contribution Amount: \$11,500.00

**Firm Statement**

AXA ADVISORS PAID \$500.00 OF THE \$12,000.00 TOTAL SETTLEMENT.

Reporting Source:

Broker

Employing firm when activities occurred which led to the complaint:

EQUITABLE LIFE

Allegations:

COUNSEL ALLEGES THE CLIENT WAS TOLD HER INVESTMENT WOULD BE PLACED INTO NO-LOAD MUTUAL FUNDS. HOWEVER, LOAD CLASS SHARES WERE PURCHASED. COUNSEL FURTHER ALLEGES THE INVESTING FUNDS WERE TITLED IN THE NAME OF A TRUST WITHOUT THE CONSENT OF THE TRUSTEES. CLIENT REQUESTED THE REFUND OF \$1,768 PLUS INTEREST OF \$14,583.

Product Type:

Mutual Fund(s)

Alleged Damages:

\$16,351.00

Customer Complaint Information**Date Complaint Received:**

08/02/2001

Complaint Pending?

No

Status:

Litigation

Status Date:

06/27/2002

Settlement Amount:**Individual Contribution Amount:****Civil Litigation Information****Court Details:**

COURT OF COMMON PLEASE, DELAWARE COUNTY, PA NO. 02-7781

Date Notice/Process Served:

07/10/2002

Litigation Pending?

No

Disposition:

Settled

Disposition Date:

09/22/2003

Monetary Compensation Amount:

\$12,000.00

Individual Contribution Amount:

\$11,500.00





Judgment / Lien

This type of disclosure event involves an unsatisfied and outstanding judgments or liens against the broker.

Disclosure 1 of 6

Reporting Source:	Broker
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$35,262.58
Judgment/Lien Type:	Tax
Date Filed with Court:	06/08/2023
Date Individual Learned:	07/25/2023
Type of Court:	County
Name of Court:	Office of County Clerk
Location of Court:	Camden County, NJ
Docket/Case #:	473686623
Judgment/Lien Outstanding?	Yes

Disclosure 2 of 6

Reporting Source:	Broker
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$14,797.31
Judgment/Lien Type:	Tax
Date Filed with Court:	06/15/2021
Date Individual Learned:	07/16/2021
Type of Court:	County
Name of Court:	Office of County Clerk
Location of Court:	Camden County NJ
Docket/Case #:	432591721
Judgment/Lien Outstanding?	Yes

Disclosure 3 of 6



Reporting Source:	Broker
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$29,930.97
Judgment/Lien Type:	Tax
Date Filed with Court:	12/02/2017
Date Individual Learned:	04/29/2019
Type of Court:	County
Name of Court:	Camden County Court
Location of Court:	Camden County, NJ
Docket/Case #:	2017089807
Judgment/Lien Outstanding?	Yes

Disclosure 4 of 6

Reporting Source:	Broker
Judgment/Lien Holder:	commonwealth real estate investors
Judgment/Lien Amount:	\$11,487.48
Judgment/Lien Type:	Civil
Date Filed with Court:	10/03/2016
Date Individual Learned:	11/07/2016
Type of Court:	county court
Name of Court:	County of Delaware
Location of Court:	media, pa
Docket/Case #:	MJ-32128-LT-0000047-2016
Judgment/Lien Outstanding?	Yes

Broker Statement	Former partner suddenly left the office and stopped paying his share of the rent. I have paid my share consistently. Landlord has to file a judgement against both of us, but has confirmed that they are only going after former partner for payment.
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Disclosure 5 of 6



Reporting Source:	Broker
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$93,491.69
Judgment/Lien Type:	Tax
Date Filed with Court:	12/16/2015
Date Individual Learned:	02/23/2016
Type of Court:	Federal Court
Name of Court:	office of the county clerk
Location of Court:	Camden, NJ
Judgment/Lien Outstanding?	Yes
Broker Statement	in speaking to the IRS regarding a payment schedule on 02/23/16 I was made aware of this lien

Disclosure 6 of 6

Reporting Source:	Broker
Judgment/Lien Holder:	IRS
Judgment/Lien Amount:	\$49,965.65
Judgment/Lien Type:	Tax
Date Filed with Court:	12/16/2015
Date Individual Learned:	02/23/2016
Type of Court:	Federal Court
Name of Court:	office of the county clerk
Location of Court:	camden , NJ
Judgment/Lien Outstanding?	Yes
Broker Statement	in speaking to the IRS regarding a payment schedule on 02/23/16 I was made aware of this lien

End of Report



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