

BrokerCheck Report

JOHN STEPHEN PRONOVOST

CRD# 1990612

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About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. [For more information about FINRA, visit www.finra.org.](http://www.finra.org)

JOHN S. PRONOVOST

CRD# 1990612

Currently employed by and registered with the following Firm(s):**CAMBRIDGE INVESTMENT RESEARCH, INC.**

777 Echo Lake Road
WATERTOWN, CT 06795
CRD# 39543
Registered with this firm since: 02/29/2008

CAMBRIDGE INVESTMENT RESEARCH, INC.

1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757
CRD# 39543
Registered with this firm since: 02/29/2008

CAMBRIDGE INVESTMENT RESEARCH, INC.

4 NORTH WATER STREET
NANTUCKET, MA 02554
CRD# 39543
Registered with this firm since: 02/29/2008

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 30 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):****MML INVESTORS SERVICES, INC.**

CRD# 10409
WATERTOWN, CT
03/1996 - 03/2008

G. R. PHELPS & CO., INC.

CRD# 173
09/1989 - 03/1996

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	7

Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at <https://www.adviserinfo.sec.gov>



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 30 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **CAMBRIDGE INVESTMENT RESEARCH, INC.**

Main Office Address: **1776 PLEASANT PLAIN RD.
FAIRFIELD, IA 52556-8757**

Firm CRD#: **39543**

SRO	Category	Status	Date
FINRA	General Securities Principal	APPROVED	03/05/2010
FINRA	General Securities Representative	APPROVED	02/29/2008
FINRA	Investment Co./Variable Contracts Prin	APPROVED	02/29/2008
FINRA	Operations Professional	APPROVED	12/09/2011

U.S. State/ Territory	Category	Status	Date	U.S. State/ Territory	Category	Status	Date
Arizona	Agent	APPROVED	02/29/2008	Maryland	Agent	APPROVED	02/29/2008
California	Agent	APPROVED	02/29/2008	Massachusetts	Agent	APPROVED	02/29/2008
Colorado	Agent	APPROVED	02/29/2008	Montana	Agent	APPROVED	01/02/2015
Connecticut	Agent	APPROVED	02/29/2008	New Hampshire	Agent	APPROVED	02/29/2008
Delaware	Agent	APPROVED	10/08/2014	New Jersey	Agent	APPROVED	02/29/2008
Florida	Agent	APPROVED	02/29/2008	New York	Agent	APPROVED	02/29/2008
Georgia	Agent	APPROVED	02/29/2008	North Carolina	Agent	APPROVED	01/05/2012
Idaho	Agent	APPROVED	01/02/2015	Ohio	Agent	APPROVED	02/29/2008
Illinois	Agent	APPROVED	02/29/2008	Oklahoma	Agent	APPROVED	01/02/2015
Kansas	Agent	APPROVED	02/29/2008	Oregon	Agent	APPROVED	01/02/2015
Maine	Agent	APPROVED	02/29/2008	Pennsylvania	Agent	APPROVED	02/29/2008



Broker Qualifications

Employment 1 of 1, continued

U.S. State/ Territory	Category	Status	Date
Rhode Island	Agent	APPROVED	02/29/2008
South Carolina	Agent	APPROVED	02/29/2008
South Dakota	Agent	APPROVED	04/21/2016
Tennessee	Agent	APPROVED	01/28/2019
Texas	Agent	APPROVED	01/14/2011
Vermont	Agent	APPROVED	02/29/2008
Virginia	Agent	APPROVED	02/29/2008
Washington	Agent	APPROVED	01/02/2015

Branch Office Locations

CAMBRIDGE INVESTMENT RESEARCH, INC.

777 Echo Lake Road
WATERTOWN, CT 06795

CAMBRIDGE INVESTMENT RESEARCH, INC.

4 NORTH WATER STREET
NANTUCKET, MA 02554



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 2 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
General Securities Principal Examination	Series 24	02/26/2010
Investment Company Products/Variable Contracts Principal Examination	Series 26	04/28/1994

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination	SIE	10/01/2018
General Securities Representative Examination	Series 7	04/04/1995
Investment Company Products/Variable Contracts Representative Examination	Series 6	09/27/1989

State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination	Series 65	10/22/1997
Uniform Securities Agent State Law Examination	Series 63	05/24/1994

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
03/1996 - 03/2008	MML INVESTORS SERVICES, INC.	10409	WATERTOWN, CT
09/1989 - 03/1996	G. R. PHELPS & CO., INC.	173	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment Dates	Employer Name	Employer Location
02/2008 - Present	CAMBRIDGE INVESTMENT RESEARCH ADVISORS, INC	FAIRFIELD, IA
02/2008 - Present	CAMBRIDGE INVESTMENT RESEARCH, INC	FAIRFIELD, IA

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1)MAIN STREET FINANCIAL GROUP LLC, 485 MAIN ST, WATERTOWN, CT, 8/2012 AS INDEPENDENT INSURANCE AGENT FOR VARIOUS INDEPENDENT INSURANCE COMPANIES. INV REL - 22/MO - 20/TRADING.

2)CIRA, 1776 PLEASANT PLAIN RD, FAIRFIELD, IA, AS ADVISORY REP OF A RIA. INV REL - 1/WK - 1/TRADING. SEE EMPLOYMENT HISTORY FOR START DATE.

3)WATERTOWN ROTARY CLUB, MAIN ST, WATERTOWN, CT 06795. BEGAN 9/94 AS CLUB MEMBER. DEVOTES 2 HRS/MNTH 1/TRADE.

4.CO-TRUSTEE OF FAMILY MEMBER'S TRUST, WATERTOWN, CT, 10/2018. NIR - 1/WK - 0/TRADING.

5. TOWN OF WOODBURY, CT, WOODBURY SELECTMEN 281 MAIN STREET S, WOODBURY, CT, 09/2017. TRUSTEE, TO PROVIDE GUIDANCE TO THE TOWN REGARDING FINANCES, INV REL-4/YR-0/TRADING.



Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - § A "pending" event involves allegations that have not been proven or formally adjudicated.
 - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - § A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	5	2	N/A





Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Award / Judgment

This type of disclosure event involves a final, consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the broker that resulted in an arbitration award or civil judgment for the customer.

Disclosure 1 of 1

Reporting Source:	Regulator
Employing firm when activities occurred which led to the complaint:	Cambridge Investment Research, Inc.
Allegations:	Respondent Pronovost was named in a customer complaint that asserted the following causes of action: breach of fiduciary duty, unsuitability, and misrepresentation.
Product Type:	Other: LJM Preservation and Growth Fund
Alleged Damages:	\$41,270.44
Arbitration Information	
Arbitration/Reparation Claim filed with and Docket/Case No.:	FINRA - CASE #18-01327
Date Notice/Process Served:	04/11/2018
Arbitration Pending?	No
Disposition:	Award
Disposition Date:	09/26/2018
Disposition Detail:	Respondent Pronovost is jointly and severally liable for and shall pay to the Claimant compensatory damages in the amount of \$41,270.44. Respondent Pronovost is jointly and severally liable for



and shall pay to Claimant interest at the rate of 2.00% per annum from the date of the Award until payment.

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: Cambridge Investment Research, Inc.

Allegations: Clients allege the RR misrepresented a mutual fund.

Product Type: Mutual Fund

Alleged Damages: \$41,870.44

Alleged Damages Amount Explanation (if amount not exact): Client also seeking interest to be determined.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/27/2018

Complaint Pending? No

Status: Evolved into Arbitration/CFTC reparation (the individual is a named party)

Status Date: 04/24/2018

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.): FINRA

Docket/Case #: [18-01327](#)

Date Notice/Process Served: 04/24/2018



Arbitration Pending?	No
Disposition:	Award to Customer
Disposition Date:	09/19/2018
Monetary Compensation Amount:	\$41,270.44
Individual Contribution Amount:	\$3,750.00
Broker Statement	RR believes he made a suitable recommendation for the purchase of a fund as a small percentage of the overall successful strategy for this customer based on the information and facts available at the time of sale.



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investment-related written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	Cambridge Investment Research, Inc.
Allegations:	Client alleges unauthorized sale of LJM funds was unsuitable, as well as non disclosure of fees associated with the fund.
Product Type:	Mutual Fund
Alleged Damages:	\$39,709.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	10/03/2018
Complaint Pending?	No
Status:	Denied
Status Date:	11/07/2018
Settlement Amount:	
Individual Contribution Amount:	



Customer Dispute - Pending

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investment-related written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

Disclosure 1 of 5

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	Cambridge Investment Research, Inc.
Allegations:	Clients allege the sale of LJM funds was unsuitable.
Product Type:	Mutual Fund
Alleged Damages:	\$75,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA-Hartford, CT
Docket/Case #:	18-04179
Filing date of arbitration/CFTC reparation or civil litigation:	12/11/2018

Customer Complaint Information

Date Complaint Received:	12/11/2018
Complaint Pending?	Yes
Settlement Amount:	
Individual Contribution Amount:	

Disclosure 2 of 5

Reporting Source:	Broker
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Employing firm when activities occurred which led to the complaint: Cambridge Investment Research, Inc.

Allegations: Clients allege the sale of LJM funds was unsuitable.

Product Type: Mutual Fund

Alleged Damages: \$70,000.00

Is this an oral complaint? No

Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA-Hartford, CT

Docket/Case #: 18-02370

Filing date of arbitration/CFTC reparation or civil litigation: 06/27/2018

Customer Complaint Information

Date Complaint Received: 06/28/2018

Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Disclosure 3 of 5

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: Cambridge Investment Research, Inc.

Allegations: Clients allege misrepresentation and suitability of mutual fund.

Product Type: Mutual Fund

Alleged Damages: \$50,000.00

Is this an oral complaint? No



Is this a written complaint? No

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA-Hartford, CT

Docket/Case #: 18-01709

Filing date of arbitration/CFTC reparation or civil litigation: 05/02/2018

Customer Complaint Information

Date Complaint Received: 05/03/2018

Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Disclosure 4 of 5

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: Cambridge Investment Research, Inc.

Allegations: Client alleges the fund was misrepresented and unsuitable for her needs.

Product Type: Mutual Fund

Alleged Damages: \$26,044.79

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

Customer Complaint Information

Date Complaint Received: 03/08/2018

Complaint Pending? No



Status: Evolved into Arbitration/CFTC reparation (the individual is a named party)

Status Date: 06/06/2018

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.): FINRA

Docket/Case #: 18:02041

Date Notice/Process Served: 06/06/2018

Arbitration Pending? Yes

Disclosure 5 of 5

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: Cambridge Investment Research, Inc.

Allegations: Client alleges a mutual fund purchased in 2016 is unsuitable for his risk tolerance. Alleged activity occurred between January 2017 and February 2018.

Product Type: Mutual Fund

Alleged Damages: \$150,000.00

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? Yes

Arbitration/Reparation forum or court name and location: FINRA-Hartford, CT

Docket/Case #: 18-01249

Filing date of arbitration/CFTC reparation or civil litigation: 04/11/2018



Customer Complaint Information

Date Complaint Received: 04/11/2018

Complaint Pending? Yes

Settlement Amount:

Individual Contribution Amount:

Broker Statement

RR states client's son is a CCIM/CFA and was active in the client's investment choices. The objective of the purchase was explained to all parties prior to the purchase.

End of Report



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