

BrokerCheck Report

CINDY SUE GLEASON

CRD# 2097347

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.



CINDY S. GLEASON
CRD# 2097347

Currently employed by and registered with the following Firm(s):

- IA

LPL FINANCIAL LLC
210 MAIN ST
CEDAR FALLS, IA 50613
CRD# 6413
Registered with this firm since: 08/05/2024
- B

LPL FINANCIAL LLC
210 MAIN ST
CEDAR FALLS, IA 50613
CRD# 6413
Registered with this firm since: 08/05/2024

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 14 U.S. states and territories



This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

- B

OSAIC WEALTH, INC.
CRD# 23131
Cedar Falls, IA
06/2024 - 08/2024
- IA

ARBOR POINT ADVISORS
CRD# 165127
LAVISTA, NE
03/2017 - 08/2024
- B

SECURITIES AMERICA, INC.
CRD# 10205
Cedar Falls, IA
03/2017 - 06/2024

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 14 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**

Main Office Address: **1055 LPL WAY
FORT MILL, SC 29715**

Firm CRD#: **6413**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	08/05/2024

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	08/05/2024
B	Arkansas	Agent	Approved	08/05/2024
B	Colorado	Agent	Approved	10/16/2024
B	Florida	Agent	Approved	08/05/2024
B	Iowa	Agent	Approved	08/05/2024
IA	Iowa	Investment Adviser Representative	Approved	08/05/2024
B	Kansas	Agent	Approved	08/05/2024
B	Missouri	Agent	Approved	08/05/2024
B	New Jersey	Agent	Approved	03/28/2025
B	North Dakota	Agent	Approved	08/05/2024
B	Ohio	Agent	Approved	08/05/2024
B	Oregon	Agent	Approved	03/12/2025

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Texas	Agent	Approved	08/05/2024
IA	Texas	Investment Adviser Representative	Approved	08/05/2024
B	West Virginia	Agent	Approved	08/05/2024
B	Wisconsin	Agent	Approved	08/05/2024

Branch Office Locations

LPL FINANCIAL LLC
210 MAIN ST
CEDAR FALLS, IA 50613



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	10/23/1990

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	10/29/1990

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Broker Qualifications

Professional Designations

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner
Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 06/2024 - 08/2024	OSAIC WEALTH, INC.	23131	Cedar Falls, IA
IA 03/2017 - 08/2024	ARBOR POINT ADVISORS	165127	Cedar Falls, IA
B 03/2017 - 06/2024	SECURITIES AMERICA, INC.	10205	Cedar Falls, IA
B 09/2016 - 04/2017	SUMMIT BROKERAGE SERVICES, INC.	34643	CEDAR FALLS, IA
IA 09/2016 - 04/2017	SUMMIT FINANCIAL GROUP INC	109485	CEDAR FALLS, IA
IA 02/2012 - 09/2016	VSR ADVISORY SERVICES	14503	CEDAR FALLS, IA
B 02/2012 - 09/2016	VSR FINANCIAL SERVICES, INC.	14503	CEDAR FALLS, IA
IA 01/2005 - 02/2012	BERTHEL FISHER & COMPANY FINANCIAL SERVICES, INC.	13609	WATERLOO, IA
B 09/2002 - 02/2012	BERTHEL, FISHER & COMPANY FINANCIAL SERVICES, INC.	13609	WATERLOO, IA
B 01/2001 - 09/2002	LOCUST STREET SECURITIES, INC.	1703	DES MOINES, IA
B 12/1999 - 01/2001	FSC SECURITIES CORPORATION	7461	ATLANTA, GA
B 10/1990 - 09/1999	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	6363	MINNEAPOLIS, MN
B 10/1990 - 09/1999	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
08/2024 - Present	LPL Financial, LLC	Registered Representative	Y	Cedar Falls, IA, United States



Registration and Employment History

Employment History, continued

Employment	Employer Name	Position	Investment Related	Employer Location
01/2006 - Present	GLEASON RESOURCE GROUP (OBA)	CERTIFIED DIVORCE FINANCIAL ANALYST (CDFA)	N	WATERLOO, IA, United States
10/2003 - Present	D/B/A GLEASON FINANCIAL GROUP	CFP, CHFC, FINANCIAL ADVISOR	Y	WATERLOO, IA, United States
06/2024 - 08/2024	OSAIC WEALTH, INC.	Mass Transfer	Y	Cedar Falls, IA, United States
03/2017 - 08/2024	ARBOR POINT ADVISORS	INVESTMENT ADVISOR REP	Y	CEDAR FALLS, IA, United States
03/2017 - 06/2024	SECURITIES AMERICA INC.	Registered Rep	Y	CEDAR FALLS, IA, United States
09/2016 - 03/2017	SUMMIT BROKERAGE SERVICES, INC.	REGISTERED REPRESENTATIVE	Y	CEDAR FALLS, IA, United States
09/2016 - 03/2017	SUMMIT FINANCIAL GROUP INC	IAR	Y	BOCA RATON, FL, United States
02/2012 - 09/2016	VSR ADVISORY SERVICES	IAR	Y	OVERLAND PARK, KS, United States
02/2012 - 09/2016	VSR FINANCIAL SERVICES, INC	REGISTERED REPRESENTATIVE	Y	OVERLAND PARK, KS, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1 - 06/18/2024 - Gleason Financial Group - DBA for LPL Business (entity for LPL business) - Inv Related - 100 Hours/Month - At reported business location(s).
- 2 - 06/18/2024 - Notary - Notary - Not Inv Related - 3 Hours/Month - IA 50613 - OBA Start Date: 12/01/2020.
- 3 - 06/18/2024 - Gleason Tax Services - Tax Prep/Accounting/CPA - Inv Related - 35 Hours/Month - IA 50613 - OBA Start Date: 11/01/2022.
- 4 - 06/18/2024 - Non-Variable Insurance - Non-Variable Insurance - Fixed Annuities - Inv Related - 15 Hours/Month - OBA Start Date: 11/14/1990.
- 5 - 06/18/2024 - Gleason Resource Group - Business Owner - Divorce Mediation - Not Inv Related - 10 Hours/Month - IA 50613 - OBA Start Date: 01/01/2005.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	AMERICAN EXPRESS FINANCIAL ADVISORS
Allegations:	PREVIOUSLY DISCLOSED. THE CLIENTS, AFTER DOING FINANCIAL PLANNING AND DISCUSSING PRODUCT ALTERNATIVES, WERE GIVEN PROSPECTUSES AND RECOMMENDED TO UTILIZE IDS EXTRA INCOME FUND FOR ONE SEGMENT OF THEIR RETIREMENT VEHICLE. I ALSO RECOMMENDED THEY NOT PAY OFF THEIR RESIDENCE WITH A TAXABLE DISTRIBUTION FROM THEIR IRA. CLIENTS DID NOT TAKE MY ADVICE REGARDING PAYING OFF RESIDENCE, AND THE VALUE OF THEIR INVESTMENT DECLINED. THE VALUE OF DAMAGES REQUESTED WAS \$12,000.00.
Product Type:	Mutual Fund(s)
Other Product Type(s):	THE CLIENTS MAJOR CONCERN WAS THAT THEY HAD TAX LIABILITY ON THEIR TAXABLE DISTRIBUTION OF THE IRA WHEN THEY PAID OFF THEIR RESIDENCE. THEY WERE MADE AWARE OF THAT ISSUE, BUT FELT THAT I SHOULD HAVE BEEN ABLE TO "GET AROUND" THE TAXES SOMEHOW.
Alleged Damages:	\$12,000.00

Customer Complaint Information

Date Complaint Received: 11/06/1998



Complaint Pending? No
Status: Denied
Status Date: 12/11/1998
Settlement Amount: \$0.00
Individual Contribution Amount: \$0.00

Arbitration Information

Disposition: Denied

Disposition Date:

Broker Statement

OUR REVIEW OF THE DOCUMENTATION SHOWED THAT FULL AND FAIR DISCLOSURE WAS GIVEN TO THE CLIENTS. NOT PROVIDED. THIS CLIENT HAD TWO ISSUES: 1) THAT EVEN THOUGH I HAD MADE IT VERY CLEAR THAT THEY WOULD INCUR SUBSTANTIAL TAX LIABILITY BY WITHDRAWING IRA FUNDS TO PAY OFF THEIR RESIDENCE, THEY WERE UPSET AND UNBELIEVING THAT THE TAX LIABILITY COULDN'T BE "FIXED" IN SOME WAY AFTER IT OCCURRED. 2) THEY WERE UPSET THAT THE VALUE OF THE INVESTMENT I HAD FULLY EXPLAINED NUMEROUS TIMES DECLINED. THEY HAD FOR EIGHT PREVIOUS YEARS USED VARIABLE ACCOUNTS AND KNEW ABOUT FLUCTUATIONS IN THE MARKET. THEY WERE MADE FULLY AWARE OF THE RISKS INVOLVED IN UTILIZING SUCH AN INVESTMENT.

End of Report



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