

BrokerCheck Report

SANDY KAYE DERBY

CRD# 2102710

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 4
Registration and Employment History	6 - 7
Disclosure Events	8



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

SANDY K. DERBY

CRD# 2102710

Currently employed by and registered with the following Firm(s):

IA HARBOUR INVESTMENTS, INC.
 2725 AIRVIEW BLVD
 SUITE 204
 PORTAGE, MI 49002
 CRD# 19258
 Registered with this firm since: 07/23/2019

B HARBOUR INVESTMENTS, INC.
 2725 AIRVIEW BLVD
 SUITE 204
 PORTAGE, MI 49002
 CRD# 19258
 Registered with this firm since: 05/31/2019

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 6 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History**This broker was previously registered with the following securities firm(s):**

- IA LPL FINANCIAL LLC**
 CRD# 6413
 FORT MILL, SC
 03/2016 - 06/2019
- B LPL FINANCIAL LLC**
 CRD# 6413
 KALAMAZOO, MI
 03/2016 - 06/2019
- IA VOYA FINANCIAL ADVISORS, INC.**
 CRD# 2882
 WINDSOR, CT
 09/2012 - 03/2016

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 6 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **HARBOUR INVESTMENTS, INC.**

Main Office Address: **575 D'ONOFRIO DRIVE
SUITE 300
MADISON, WI 53719**

Firm CRD#: **19258**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	05/31/2019
B	FINRA	General Securities Representative	Approved	05/31/2019
B	FINRA	Invest. Co and Variable Contracts	Approved	05/31/2019

	U.S. State/ Territory	Category	Status	Date
B	Colorado	Agent	Approved	05/31/2019
B	Florida	Agent	Approved	08/17/2022
B	Michigan	Agent	Approved	05/31/2019
IA	Michigan	Investment Adviser Representative	Approved	07/23/2019
B	Ohio	Agent	Approved	05/31/2019
B	Oklahoma	Agent	Approved	05/31/2019
B	Texas	Agent	Approved	06/02/2019

Branch Office Locations

HARBOUR INVESTMENTS, INC.

Broker Qualifications



Employment 1 of 1, continued

2725 AIRVIEW BLVD
SUITE 204
PORTAGE, MI 49002



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	10/24/2005

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	09/15/1994
B Investment Company Products/Variable Contracts Representative Examination	Series 6	11/06/1990

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	11/06/1990

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Broker Qualifications

Professional Designations

This section details that the representative has reported **2** professional designation(s).

Certified Financial Planner
Chartered Financial Consultant

This representative holds or did hold **2** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 03/2016 - 06/2019	LPL FINANCIAL LLC	6413	KALAMAZOO, MI
B 03/2016 - 06/2019	LPL FINANCIAL LLC	6413	KALAMAZOO, MI
IA 09/2012 - 03/2016	VOYA FINANCIAL ADVISORS, INC.	2882	PORTAGE, MI
B 09/2012 - 03/2016	VOYA FINANCIAL ADVISORS, INC.	2882	PORTAGE, MI
IA 08/2010 - 09/2012	WOODBURY FINANCIAL SERVICES, INC.	421	PORTAGE, MI
B 01/2008 - 09/2012	WOODBURY FINANCIAL SERVICES, INC.	421	PORTAGE, MI
B 01/2005 - 01/2008	SUNSET FINANCIAL SERVICES, INC.	3538	PORTAGE, MI
B 05/2001 - 01/2005	FIFTH THIRD SECURITIES, INC.	628	CINCINNATI, OH
B 05/1997 - 05/2001	OLD KENT FINANCIAL ADVISORS	17039	GRAND RAPIDS, MI
B 12/1994 - 05/1997	JOHN HANCOCK DISTRIBUTORS, INC.	468	BOSTON, MA
B 12/1994 - 05/1997	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	5181	BOSTON, MA
B 11/1990 - 11/1994	PRUCO SECURITIES CORPORATION	5685	NEWARK, NJ
B 10/1994 - 10/1994	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	6363	MINNEAPOLIS, MN
B 10/1994 - 10/1994	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN
B 11/1990 - 12/1993	THE PRUDENTIAL INSURANCE COMPANY OF AMERICA	680	NEWARK, NJ

Employment History



Registration and Employment History

Employment History, continued

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
05/2019 - Present	HARBOUR INVESTMENTS, INC	REGISTERED ADVISOR	Y	MADISON, WI, United States
03/2016 - 05/2019	LPL Financial	Registered Representative	Y	Kalamazoo, MI, United States
03/2016 - 05/2019	OLD NATIONAL BANK	REGISTERED REP	Y	PORTAGE, WI, United States
09/2014 - 03/2016	VOYA FINANCIAL ADVISORS	REG REP	Y	PORTAGE, MI, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1) Preferred Financial Group, owner,
- 2) Independent Insurance Agent Which May Include Equity Indexed Annuities, start date 5/31/2019
- 3) Derby Financial,Is Investment Related,,Investments and Insurance,"Insurance Agent, Registered Rep",2002-12-05,80 hours per month,80 hours per month during trading hours,Commission Compensation,Insurance and Investment services

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 -
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 -
4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	PRUCO SECURITIES
Allegations:	REGARDING THE PURCHASE OF A VARIABLE APPRECIABLE LIFE INSURANCE POLICY, THE CLIENT ALLEGES MIREPRESENTATION CONCERNING THE POLICY BEING PAID UP. THE INSURED DID NOT ALLEGE ANY SPECIFIED DAMAGES.
Product Type:	Insurance
Alleged Damages:	

Customer Complaint Information

Date Complaint Received:	05/14/2003
Complaint Pending?	No
Status:	Settled
Status Date:	05/14/2003
Settlement Amount:	\$30,015.94
Individual Contribution Amount:	\$0.00
Firm Statement	MARKETING DECISION AND TOTAL LOSS \$30,016.94. THIS CONCERNS A POLICY INCLUDED IN THE CLASS OF POLICIES THAT WAS THE SUBJECT OF A NATIONWIDE CLASS ACTION SETTLEMENT IN WHICH PRUDENTIAL,



ITS INSURANCE AFFILIATES AND PERSONNEL WERE RELEASED CONCERNING LIFE INSURANCE SALES PRACTICES. THE CLASS ACTION SETTLEMENT REMEDIATION PROCESSES FOR ADDRESSING CLAIMS FOR POLICIES INCLUDED IN THE CLASS HAVE CONCLUDED. BECAUSE THE COMPANY AND THE REPRESENTATIVE WERE RELEASED FROM ANY FURTHER LIABILITY OR OBLIGATION WITH RESPECT TO CLAIMS LIKE THOSE MADE BY THE POLICYHOLDER, THE COMPANY IS NOT REVIEWING THIS INQUIRY AND IS MAKING NO FINDING OR FURTHER FILING REGARDING THIS INQUIRY.

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	PRUCO SECURITIES
Allegations:	REGARDING THE PURCHASE OF A VARIABLE APPRECIABLE LIFE INSURANCE POLICY, THE CLIENT ALLEGES MISREPRESENTATION CONCERNING THE POLICY BEING PAID UP. THE INSURED DID NOT ALLEGE ANY SPECIFIC DAMAGES. COMPLAINE INITATED AS PART OF CLASS ACTION.
Product Type:	Insurance
Alleged Damages:	\$0.00
Customer Complaint Information	
Date Complaint Received:	05/14/2003
Complaint Pending?	No
Status:	Settled
Status Date:	05/14/2003
Settlement Amount:	\$30,015.94
Individual Contribution Amount:	\$0.00
Broker Statement	CUSTOMER NEVER COMPLAINED UNTIL CLASS ACTION SUIT CAME UP. PRUDENTIAL REFUNDED ORIGIONAL PREMIUM AND CLOSED THE ISSUE. I WAS NOT SANCTIONED IN ANY WAY.

End of Report



This page is intentionally left blank.