

## BrokerCheck Report

**SCOTT THOMAS PENNING**

CRD# 2252909

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

**Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at [brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).

**SCOTT T. PENNING**

CRD# 2252909

**Currently employed by and registered with the following Firm(s):**

- B** **NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC**  
 2000 Shawnee Msn Pkwy  
 Suite 115  
 Mission Woods, KS 66205  
 CRD# 2881  
 Registered with this firm since: 11/10/1994

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications**

**This broker is registered with:**

- 1 Self-Regulatory Organization
- 51 U.S. states and territories

**This broker has passed:**

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

**Registration History**

**This broker was previously registered with the following securities firm(s):**

- B** **ROBERT W. BAIRD & CO. INCORPORATED**  
 CRD# 8158  
 MILWAUKEE, WI  
 11/1994 - 01/2002
- B** **JANUS DISTRIBUTORS, INC.**  
 CRD# 28832  
 DENVER, CO  
 01/1994 - 04/1994

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

| Type             | Count |
|------------------|-------|
| Customer Dispute | 4     |



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 1 SRO and is licensed in 51 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC**

Main Office Address: **720 EAST WISCONSIN AVENUE  
MILWAUKEE, WI 53202-4797**

Firm CRD#: **2881**

|   | SRO   | Category                          | Status   | Date       |
|---|-------|-----------------------------------|----------|------------|
| B | FINRA | Invest. Co and Variable Contracts | Approved | 11/10/1994 |

|   | U.S. State/ Territory | Category | Status   | Date       |
|---|-----------------------|----------|----------|------------|
| B | Alabama               | Agent    | Approved | 07/28/2003 |
| B | Alaska                | Agent    | Approved | 01/30/2004 |
| B | Arizona               | Agent    | Approved | 03/21/2002 |
| B | Arkansas              | Agent    | Approved | 02/12/2004 |
| B | California            | Agent    | Approved | 02/06/2004 |
| B | Colorado              | Agent    | Approved | 01/01/2002 |
| B | Connecticut           | Agent    | Approved | 07/26/2004 |
| B | Delaware              | Agent    | Approved | 02/07/2020 |
| B | District of Columbia  | Agent    | Approved | 11/23/2004 |
| B | Florida               | Agent    | Approved | 01/01/2002 |
| B | Georgia               | Agent    | Approved | 10/09/2007 |
| B | Hawaii                | Agent    | Approved | 04/21/2009 |

## Broker Qualifications



### Employment 1 of 1, continued

|   | U.S. State/ Territory | Category | Status   | Date       |
|---|-----------------------|----------|----------|------------|
| B | Idaho                 | Agent    | Approved | 09/26/2003 |
| B | Illinois              | Agent    | Approved | 08/27/2014 |
| B | Indiana               | Agent    | Approved | 11/22/2004 |
| B | Iowa                  | Agent    | Approved | 01/01/2002 |
| B | Kansas                | Agent    | Approved | 01/01/2002 |
| B | Kentucky              | Agent    | Approved | 12/16/2002 |
| B | Louisiana             | Agent    | Approved | 04/17/2006 |
| B | Maine                 | Agent    | Approved | 02/04/2020 |
| B | Maryland              | Agent    | Approved | 03/20/2007 |
| B | Massachusetts         | Agent    | Approved | 12/15/2004 |
| B | Michigan              | Agent    | Approved | 03/20/2006 |
| B | Minnesota             | Agent    | Approved | 01/01/2002 |
| B | Mississippi           | Agent    | Approved | 08/28/2007 |
| B | Missouri              | Agent    | Approved | 01/01/2002 |
| B | Montana               | Agent    | Approved | 12/12/2019 |
| B | Nebraska              | Agent    | Approved | 08/23/2004 |
| B | Nevada                | Agent    | Approved | 01/04/2006 |
| B | New Hampshire         | Agent    | Approved | 02/05/2020 |
| B | New Jersey            | Agent    | Approved | 10/14/2004 |
| B | New Mexico            | Agent    | Approved | 01/25/2008 |
| B | New York              | Agent    | Approved | 08/02/2005 |



## Broker Qualifications

### Employment 1 of 1, continued

|   | U.S. State/ Territory | Category | Status   | Date       |
|---|-----------------------|----------|----------|------------|
| B | North Carolina        | Agent    | Approved | 01/01/2002 |
| B | North Dakota          | Agent    | Approved | 08/30/2001 |
| B | Ohio                  | Agent    | Approved | 01/01/2002 |
| B | Oklahoma              | Agent    | Approved | 04/06/2002 |
| B | Oregon                | Agent    | Approved | 01/01/2002 |
| B | Pennsylvania          | Agent    | Approved | 08/25/2003 |
| B | Rhode Island          | Agent    | Approved | 02/04/2020 |
| B | South Carolina        | Agent    | Approved | 05/01/2019 |
| B | South Dakota          | Agent    | Approved | 10/29/2004 |
| B | Tennessee             | Agent    | Approved | 02/07/2020 |
| B | Texas                 | Agent    | Approved | 01/01/2002 |
| B | Utah                  | Agent    | Approved | 10/01/1999 |
| B | Vermont               | Agent    | Approved | 02/03/2020 |
| B | Virginia              | Agent    | Approved | 04/13/2010 |
| B | Washington            | Agent    | Approved | 02/24/2005 |
| B | West Virginia         | Agent    | Approved | 02/20/2020 |
| B | Wisconsin             | Agent    | Approved | 12/13/2002 |
| B | Wyoming               | Agent    | Approved | 05/16/2003 |

### Branch Office Locations

**NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC**  
2000 Shawnee Msn Pkwy

## Broker Qualifications



### Employment 1 of 1, continued

Suite 115  
Mission Woods, KS 66205

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## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.**

### Principal/Supervisory Exams

| Exam                     | Category | Date |
|--------------------------|----------|------|
| No information reported. |          |      |

### General Industry/Product Exams

| Exam                                                                               | Category | Date       |
|------------------------------------------------------------------------------------|----------|------------|
| <b>B</b> Securities Industry Essentials Examination                                | SIE      | 10/01/2018 |
| <b>B</b> Investment Company Products/Variable Contracts Representative Examination | Series 6 | 01/18/1994 |

### State Securities Law Exams

| Exam                                                    | Category  | Date       |
|---------------------------------------------------------|-----------|------------|
| <b>B</b> Uniform Securities Agent State Law Examination | Series 63 | 02/10/1994 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

| Registration Dates         | Firm Name                          | CRD#  | Branch Location |
|----------------------------|------------------------------------|-------|-----------------|
| <b>B</b> 11/1994 - 01/2002 | ROBERT W. BAIRD & CO. INCORPORATED | 8158  | MILWAUKEE, WI   |
| <b>B</b> 01/1994 - 04/1994 | JANUS DISTRIBUTORS, INC.           | 28832 | DENVER, CO      |

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

| Employment        | Employer Name                                 | Position          | Investment Related | Employer Location              |
|-------------------|-----------------------------------------------|-------------------|--------------------|--------------------------------|
| 01/2016 - Present | Northwestern Mutual Wealth Management Company | Representative    | Y                  | Milwaukee, WI, United States   |
| 11/1994 - Present | NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC  | NOT PROVIDED      | Y                  | KANSAS CITY, MO, United States |
| 08/1994 - Present | NORTHWESTERN MUTUAL LIFE INSURANCE CO         | AGENT - Agent     | N                  | MILWAUKEE, WI, United States   |
| 05/1992 - Present | DST SYSTEMS INC.                              | OTHER - I.S. REP. | N                  | KANSAS CITY, MO, United States |

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. MAY EARN COMMISSIONS FROM INSURANCE COMPANIES NOT AFFILIATED WITH NORTHWESTERN MUTUAL FOR SALES OF NON-VARIABLE LIFE, HEALTH, ANNUITY AND/OR DISABILITY INCOME INSURANCE PRODUCTS.
2. COACH/CONSULTANT/SPEAKER; INVESTMENT RELATED; COACH/CONSULTANT; OWNER; START DATE 4/2014, APPROXIMATE NUMBER OF HOURS PER MONTH WILL BE MINIMAL; COACHING AND MENTORING OTHER NM REPRESENTATIVES, FACILITATING TRAINING WORKSHOPS.
3. 100% OWNER, SPINS, INC., LEGAL ENTITY, START DATE: 08/19/2016, HOURS PER MONTH: 6-20, HOURS DURING SECURITIES

## Registration and Employment History



### Other Business Activities, continued

TRADING HOURS: 6-20, Business expenses.

4. 100% OWNER, SP SERVICES, LEGAL ENTITY, START DATE: 12/20/2016, HOURS PER MONTH: 0-5, HOURS DURING SECURITIES TRADING HOURS: 0-5, FOR EXPENSE PURPOSES ONLY

5. 60% OWNERSHIP, WATTERS-PENNING LLC, LEGAL ENTITY - RECEIVING WMC COMPENSATION FROM PERSONAL PRODUCTION, START DATE: 1/1/2020, HOURS PER MONTH: 0-5, HOURS DURING SECURITIES TRADING HOURS: 0-5, ACCOUNTING OVERSIGHT

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## Disclosure Events



### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  - o
4. **There are different statuses and dispositions for disclosure events:**
  - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

|                  | Pending | Final | On Appeal |
|------------------|---------|-------|-----------|
| Customer Dispute | 0       | 4     | N/A       |



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

#### Disclosure 1 of 4

|                                                                            |                                                                                                                          |
|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|
| <b>Reporting Source:</b>                                                   | Broker                                                                                                                   |
| <b>Employing firm when activities occurred which led to the complaint:</b> | NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC                                                                             |
| <b>Allegations:</b>                                                        | CLIENTS ALLEGETHEY WERE SOLD VARIABLE LIFE INSURANCE POLICIES BASED ON MISREPRESENTATIONS OF PRODUCT COSTS AND FEATURES. |
| <b>Product Type:</b>                                                       | Insurance                                                                                                                |
| <b>Alleged Damages:</b>                                                    | \$47,898.30                                                                                                              |

### Customer Complaint Information

|                                 |            |
|---------------------------------|------------|
| <b>Date Complaint Received:</b> | 10/06/2005 |
| <b>Complaint Pending?</b>       | No         |
| <b>Status:</b>                  | Litigation |
| <b>Status Date:</b>             | 10/06/2005 |
| <b>Settlement Amount:</b>       |            |

**Individual Contribution Amount:**

### Civil Litigation Information

|                                    |                                                                      |
|------------------------------------|----------------------------------------------------------------------|
| <b>Court Details:</b>              | CIRCUIT COURT OF JACKSON COUNTY, KANSAS CITY, MO CASE # 0516-CV27337 |
| <b>Date Notice/Process Served:</b> | 10/06/2005                                                           |



|                                        |                                                                                                                                                                                                                                                  |
|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigation Pending?</b>             | No                                                                                                                                                                                                                                               |
| <b>Disposition:</b>                    | Settled                                                                                                                                                                                                                                          |
| <b>Disposition Date:</b>               | 04/12/2007                                                                                                                                                                                                                                       |
| <b>Monetary Compensation Amount:</b>   | \$25,000.00                                                                                                                                                                                                                                      |
| <b>Individual Contribution Amount:</b> | \$1,000.00                                                                                                                                                                                                                                       |
| <b>Broker Statement</b>                | CIVIL LITIGATION NAMING REPRESENTATIVE, AGENCIES, FIRM, AND INSURANCE COMPANY AS DEFENDANTS SETTLED PER AGREEMENT OF ALL PARTIES. REPRESENTATIVE EXPRESSLY DENIED LIABILITY. REPRESENTATIVE CONTRIBUTED \$1,000 OF TOTAL SETTLEMENT OF \$25,000. |

#### Disclosure 2 of 4

|                                                                            |                                                                                                                                            |
|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Reporting Source:</b>                                                   | Broker                                                                                                                                     |
| <b>Employing firm when activities occurred which led to the complaint:</b> | NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC                                                                                               |
| <b>Allegations:</b>                                                        | IN AN ORAL COMPLAINT CUSTOMER ALLEGES THAT THE REPRESENTATIVE MISREPRESENTED CERTAIN ELEMENTS OF A VARIABLE INSURANCE POLICY HE PURCHASED. |
| <b>Product Type:</b>                                                       | Insurance                                                                                                                                  |
| <b>Alleged Damages:</b>                                                    | \$0.00                                                                                                                                     |

#### Customer Complaint Information

|                                        |              |
|----------------------------------------|--------------|
| <b>Date Complaint Received:</b>        | 04/21/2004   |
| <b>Complaint Pending?</b>              | No           |
| <b>Status:</b>                         | Settled      |
| <b>Status Date:</b>                    | 05/05/2004   |
| <b>Settlement Amount:</b>              | \$647,720.00 |
| <b>Individual Contribution Amount:</b> | \$0.00       |

#### Disclosure 3 of 4



**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC

**Allegations:** CUSTOMERS ALLEGE REPRESENTATIVE MISREPRESENTED THE FEATURES OF THE VARIABLE LIFE POLICY SOLD TO THEM.

**Product Type:** Insurance

**Alleged Damages:** \$75,000.00

### Customer Complaint Information

**Date Complaint Received:** 10/02/2003

**Complaint Pending?** No

**Status:** Litigation

**Status Date:** 10/02/2003

**Settlement Amount:**

**Individual Contribution Amount:**

### Civil Litigation Information

**Court Details:** SIXTEENTH CIRCUIT COURT, JACKSON COUNTY, MO. CASE NO. 03CV224769

**Date Notice/Process Served:** 09/29/2003

**Litigation Pending?** No

**Disposition:** Settled

**Disposition Date:** 07/08/2005

**Monetary Compensation Amount:** \$9,000.00

**Individual Contribution Amount:** \$666.67

**Broker Statement** OF THE \$9000 SETTLEMENT, \$6000 IS ALLOTTED TO CLARKE AND \$3000 TO RAYMOND. PENNING CONTRIBUTED \$333.34 PER COMPLAINANT.

### Disclosure 4 of 4

**Reporting Source:** Broker



**Employing firm when activities occurred which led to the complaint:** NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC

**Allegations:** CUSTOMER ALLEGES REPRESENTATIVE MISREPRESENTED THE FEATURES OF THE VARIABLE LIFE POLICY SOLD TO HIM.

**Product Type:** Insurance

**Alleged Damages:** \$75,000.00

### **Customer Complaint Information**

**Date Complaint Received:** 02/27/2003

**Complaint Pending?** No

**Status:** Litigation

**Status Date:** 10/02/2003

**Settlement Amount:**

**Individual Contribution Amount:**

### **Civil Litigation Information**

**Court Details:** SIXTEENTH JUDICIAL CIRCUIT, JACKSON COUNTY, MO, CASE NO. 03CV224769

**Date Notice/Process Served:** 09/29/2003

**Litigation Pending?** No

**Disposition:** Settled

**Disposition Date:** 07/08/2005

**Monetary Compensation Amount:** \$9,000.00

**Individual Contribution Amount:** \$333.34

**Broker Statement** NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY CONCLUDED ITS INVESTIGATION, FINDING NO EVIDENCE TO SUPPORT THE CLIENT'S ALLEGATIONS.

## End of Report



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