

BrokerCheck Report

JORGE RAMON PEREZ

CRD# 2253547

Section Title	Page(s)
Report Summary	1
Broker Qualifications	2 - 4
Registration and Employment History	6 - 7



When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
 qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
 reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
 same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
 to work with them. Your state securities regulator can help you research brokers and investment adviser
 representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck **User Guidance**

JORGE R. PEREZ

CRD# 2253547

Currently employed by and registered with the following Firm(s):

A COMPASS FINANCIAL MANAGEMENT LLC

17961 Hunting Bow Circle Lutz, FL 33558 CRD# 156345

Registered with this firm since: 03/20/2024

DMK ADVISOR GROUP, INC. 17961 HUNTING BOW CIRCLE SUITE 102 LUTZ. FL 33558 CRD# 41067

Registered with this firm since: 01/06/2022

DMK ADVISOR GROUP, INC. 17961 HUNTING BOW CIRCLE **SUITE 102** LUTZ, FL 33558 CRD# 41067 Registered with this firm since: 06/28/2019

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 5 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

A ROYAL ALLIANCE ASSOCIATES, INC. CRD# 23131 SCOTTSDALE, AZ 11/2017 - 07/2019

ROYAL ALLIANCE ASSOCIATES, INC. CRD# 23131

LUTZ. FL 06/2015 - 07/2019

R THE LEADERS GROUP, INC. CRD# 37157 WINTER SPRINGS, FL 06/2009 - 07/2015

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? No

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 5 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: COMPASS FINANCIAL MANAGEMENT LLC

Main Office Address: 2422 W. SUNSET DRIVE

TAMPA, FL 33629

Firm CRD#: **156345**

	U.S. State/ Territory	Category	Status	Date
IA	Florida	Investment Adviser Representative	Approved	03/20/2024

Branch Office Locations

17961 Hunting Bow Circle Lutz, FL 33558

Employment 2 of 2

Firm Name: DMK ADVISOR GROUP, INC.

Main Office Address: 17961 HUNTING BOW CIRCLE

SUITE 102

LUTZ, FL 33558

Firm CRD#: **41067**

	SRO	Category	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	06/28/2019
	U.S. State/ Territory	Category	Status	Date

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Florida	Agent	Approved	06/28/2019
IA	Florida	Investment Adviser Representative	Approved	01/06/2022
B	Illinois	Agent	Approved	06/28/2019
B	Massachusetts	Agent	Approved	06/28/2019
B	Puerto Rico	Agent	Approved	06/28/2019
IA	Puerto Rico	Investment Adviser Representative	Approved	01/18/2024

Branch Office Locations

DMK ADVISOR GROUP, INC. 17961 HUNTING BOW CIRCLE SUITE 102 LUTZ, FL 33558 www.finra.org/brokercheck

Broker Qualifications



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
В	Investment Company Products/Variable Contracts Representative Examination	Series 6	05/05/1993

State Securities Law Exams

Exam		Category	Date
IA	Uniform Investment Adviser Law Examination	Series 65	08/23/2017
В	Uniform Securities Agent State Law Examination	Series 63	03/28/2011

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Reg	istration Dates	Firm Name	CRD#	Branch Location
IA	08/2019 - 12/2021	DMK ADVISOR GROUP, INC.	41067	Winter Springs, FL
IA	11/2017 - 07/2019	ROYAL ALLIANCE ASSOCIATES, INC.	23131	LUTZ, FL
B	06/2015 - 07/2019	ROYAL ALLIANCE ASSOCIATES, INC.	23131	LUTZ, FL
B	06/2009 - 07/2015	THE LEADERS GROUP, INC.	37157	WINTER SPRINGS, FL
B	05/1993 - 06/2009	SECURITIES MANAGEMENT & RESEARCH, INC.	759	WINTER SPRINGS, FL

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
06/2019 - Present	DMK Advisors (formerly Stephen A. Kohn & Associates, Ltd.)	Registered Representative	Υ	Lakewood, CO, United States
01/1992 - Present	AMERICAN NATIONAL INSURANCE CO.	AGENT - Agent	N	LONGWOOD, FL, United States
06/2015 - 06/2019	ROYAL ALLIANCE	REGISTERED REPRESENTATIVE	Υ	WINTER SPRINGS, FL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. DMG FINANCIAL LLC SINCE 09/01/2009

7114 W. JEFFERSON AVE., STE. 305, LAKEWOOD, CO 80235

INV-RELATED- MANAGING MEMBER, GENERAL OPERATIONS, HIRING AND SALES. APPROX 10HRS/MONTH.

RELATED TO DMK ADVISOR GROUP INC.

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Registration and Employment History



Other Business Activities, continued

2. PROPERTY RENTALS

POSITION: OWNER NATURE: real-estate rentals as sole proprietor INVESTMENT RELATED: Yes NUMBER OF HOURS: 5 HOURS/MONTH

START DATE: 2004

ADDRESS: 308 Hazelnut St., Winter Springs FL 32708

3. SOPER, PEREZ AND ASSOCIATES INC.

POSITION: President Owner NATURE: General Line Agency Property and Casualty INVESTMENT RELATED: Yes NUMBER OF HOURS: 40

HOURS/Month START DATE: 01/01/1990

ADDRESS: 506 east state rd 434, Winter Springs FL 32708, United States

DESCRIPTION: Overall management of company and and follow up of daily sales activity

4. DMK Advisory Group, board member and registered rep and IAR, investment related yes, start date 8/2019, Hours: 40 trading hours per month Address: 17461 Hunting Bow Circle Suite 102 Lutz, FL

5. DMK Advisor Group LLC, broker dealer, board member and registered rep and IAR, investment related yes, start date 1/2020, Hours: 100 hours per month

Address: 17461 Hunting Bow Circle Suite 102 Lutz, FL

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End of Report



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