

BrokerCheck Report

LANCE FAIRBANKS HALLAM

CRD# 2271389

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 7
Registration and Employment History	9 - 10



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)

**LANCE F. HALLAM**

CRD# 2271389

Currently employed by and registered with the following Firm(s):**IA VOYA INVESTMENT MANAGEMENT CO. LLC**

Severna Park, MD

CRD# 106494

Registered with this firm since: 10/20/2025

B VOYA INVESTMENTS DISTRIBUTOR, LLC

Pembroke, MA

CRD# 37886

Registered with this firm since: 10/20/2025

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 53 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):****B CITIZENS SECURITIES, INC.**

CRD# 39550

JOHNSTON, RI

04/2024 - 10/2025

IA CITIZENS SECURITIES, INC.

CRD# 39550

JOHNSTON, RI

04/2024 - 10/2025

IA ADVICE AND PLANNING SERVICES

CRD# 20472

NEW YORK, NY

04/2009 - 10/2023

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 53 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **VOYA INVESTMENT MANAGEMENT CO. LLC**

Main Office Address: **200 PARK AVENUE
NEW YORK, NY 10166**

Firm CRD#: **106494**

	U.S. State/ Territory	Category	Status	Date
IA	Alaska	Investment Adviser Representative	Approved	10/24/2025
IA	Arizona	Investment Adviser Representative	Approved	10/28/2025
IA	Delaware	Investment Adviser Representative	Approved	10/21/2025
IA	Georgia	Investment Adviser Representative	Approved	10/21/2025
IA	Illinois	Investment Adviser Representative	Approved	10/21/2025
IA	Indiana	Investment Adviser Representative	Approved	10/28/2025
IA	Kentucky	Investment Adviser Representative	Approved	10/27/2025
IA	Louisiana	Investment Adviser Representative	Approved	10/21/2025
IA	Maine	Investment Adviser Representative	Approved	10/21/2025
IA	Maryland	Investment Adviser Representative	Approved	10/20/2025
IA	New Mexico	Investment Adviser Representative	Approved	10/21/2025
IA	North Dakota	Investment Adviser Representative	Approved	10/31/2025
IA	Oklahoma	Investment Adviser Representative	Approved	10/22/2025
IA	Rhode Island	Investment Adviser Representative	Approved	10/21/2025

Broker Qualifications



Employment 1 of 2, continued

	U.S. State/ Territory	Category	Status	Date
IA	South Carolina	Investment Adviser Representative	Approved	10/21/2025
IA	Texas	Investment Adviser Representative	Restricted Approval	10/21/2025
IA	Virginia	Investment Adviser Representative	Approved	10/21/2025

Branch Office Locations

200 PARK AVENUE
NEW YORK, NY 10166

Severna Park, MD

Employment 2 of 2

Firm Name: **VOYA INVESTMENTS DISTRIBUTOR, LLC**

Main Office Address: **ONE ORANGE WAY
WINDSOR, CT 06095**

Firm CRD#: **37886**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	10/20/2025
B	FINRA	General Securities Representative	Approved	10/20/2025

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	10/20/2025
B	Alaska	Agent	Approved	10/20/2025
B	Arizona	Agent	Approved	10/20/2025
B	Arkansas	Agent	Approved	10/20/2025

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	California	Agent	Approved	10/20/2025
B	Colorado	Agent	Approved	10/20/2025
B	Connecticut	Agent	Approved	10/20/2025
B	Delaware	Agent	Approved	10/20/2025
B	District of Columbia	Agent	Approved	10/20/2025
B	Florida	Agent	Approved	10/20/2025
B	Georgia	Agent	Approved	10/20/2025
B	Hawaii	Agent	Approved	10/20/2025
B	Idaho	Agent	Approved	10/20/2025
B	Illinois	Agent	Approved	10/20/2025
B	Indiana	Agent	Approved	10/20/2025
B	Iowa	Agent	Approved	10/20/2025
B	Kansas	Agent	Approved	10/20/2025
B	Kentucky	Agent	Approved	10/20/2025
B	Louisiana	Agent	Approved	10/20/2025
B	Maine	Agent	Approved	10/20/2025
B	Maryland	Agent	Approved	10/20/2025
B	Massachusetts	Agent	Approved	10/20/2025
B	Michigan	Agent	Approved	10/20/2025
B	Minnesota	Agent	Approved	10/20/2025
B	Mississippi	Agent	Approved	10/20/2025

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Missouri	Agent	Approved	10/20/2025
B	Montana	Agent	Approved	10/20/2025
B	Nebraska	Agent	Approved	10/20/2025
B	Nevada	Agent	Approved	10/20/2025
B	New Hampshire	Agent	Approved	10/20/2025
B	New Jersey	Agent	Approved	10/20/2025
B	New Mexico	Agent	Approved	10/20/2025
B	New York	Agent	Approved	10/20/2025
B	North Carolina	Agent	Approved	10/20/2025
B	North Dakota	Agent	Approved	10/20/2025
B	Ohio	Agent	Approved	10/21/2025
B	Oklahoma	Agent	Approved	10/20/2025
B	Oregon	Agent	Approved	10/20/2025
B	Pennsylvania	Agent	Approved	10/20/2025
B	Puerto Rico	Agent	Approved	10/20/2025
B	Rhode Island	Agent	Approved	10/20/2025
B	South Carolina	Agent	Approved	10/20/2025
B	South Dakota	Agent	Approved	10/20/2025
B	Tennessee	Agent	Approved	10/20/2025
B	Texas	Agent	Approved	10/20/2025
B	Utah	Agent	Approved	10/20/2025

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Vermont	Agent	Approved	10/20/2025
B	Virgin Islands	Agent	Approved	10/20/2025
B	Virginia	Agent	Approved	10/20/2025
B	Washington	Agent	Approved	10/20/2025
B	West Virginia	Agent	Approved	10/20/2025
B	Wisconsin	Agent	Approved	10/20/2025
B	Wyoming	Agent	Approved	10/20/2025

Branch Office Locations

VOYA INVESTMENTS DISTRIBUTOR, LLC
Pembroke, MA



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	11/02/2010

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	10/09/1992

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	05/22/1997
B Uniform Securities Agent State Law Examination	Series 63	11/06/1992

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 04/2024 - 10/2025	CITIZENS SECURITIES, INC.	39550	JOHNSTON, RI
IA 04/2024 - 10/2025	CITIZENS SECURITIES, INC.	39550	Severna Park, MD
IA 04/2009 - 10/2023	ADVICE AND PLANNING SERVICES	20472	Severna Park, MD
B 04/2009 - 10/2023	TIAA-CREF INDIVIDUAL & INSTITUTIONAL SERVICES, LLC	20472	WASHINGTON, DC
IA 01/2009 - 04/2009	BANC OF AMERICA INVESTMENT SERVICES, INC.	16361	ANNAPOLIS, MD
B 12/2008 - 04/2009	BANC OF AMERICA INVESTMENT SERVICES, INC.	16361	ANNAPOLIS, MD
IA 04/2005 - 12/2008	COLUMBIA MANAGEMENT ADVISORS, LLC	107900	ANNAPOLIS, MD
B 06/2004 - 12/2008	COLUMBIA MANAGEMENT DISTRIBUTORS, INC.	30683	ANNAPOLIS, MD
IA 01/2003 - 04/2005	BACAP DISTRIBUTORS, LLC	46088	CHARLOTTE, NC
B 01/2003 - 06/2004	BACAP DISTRIBUTORS, LLC	46088	CHARLOTTE, NC
IA 12/2001 - 01/2003	STEPHENS INC.	3496	CHARLOTTE , NC
B 02/2001 - 01/2003	STEPHENS INC.	3496	LITTLE ROCK, AR
B 07/1997 - 01/2001	PAINWEBBER INCORPORATED	8174	WEEHAWKEN, NJ
B 05/1996 - 12/1996	USLIFE EQUITY SALES CORP.	7962	NEW YORK, NY
B 06/1993 - 06/1994	JARON EQUITIES CORP.	5764	HICKSVILLE, NY
B 08/1992 - 03/1993	FINANCIAL NORTHEASTERN SECURITIES, INC.	17007	FAIRFIELD, NJ

Employment History



Registration and Employment History

Employment History, continued

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
10/2025 - Present	Voya Investment Management	SVP Sr. Regional Director	Y	Severna Park, MD, United States
10/2025 - Present	Voya Investment Management Co. LLC	Investment Adviser Representative	Y	New York, NY, United States
10/2025 - Present	Voya Investments Distributor, LLC	Registered Representative	Y	Windsor, CT, United States
03/2024 - 10/2025	Citizens Securities, Inc.	Head of Productivity and Product Distribution	Y	Severna Park, MD, United States
11/2023 - 02/2024	Unemployed	Unemployed	N	Severna Park, MD, United States
04/2009 - 10/2023	TIAA	MD, Productivity and Development	Y	Severna Park, MD, United States
04/2009 - 10/2023	TIAA-CREF INDIVIDUAL & INSTITUTIONAL SERVICES, LLC	Registered Representative	Y	Severna Park, MD, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.

End of Report



This page is intentionally left blank.