

## BrokerCheck Report

**ROBERT MARK COTTER**

CRD# 2315691

| <u>Section Title</u>                | <u>Page(s)</u> |
|-------------------------------------|----------------|
| Report Summary                      | 1              |
| Broker Qualifications               | 2 - 5          |
| Registration and Employment History | 7              |
| Disclosure Events                   | 8              |



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

**Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).

**ROBERT M. COTTER**

CRD# 2315691

**Currently employed by and registered with the following Firm(s):**

**IA WELLS FARGO ADVISORS**  
 100 FRONT ST STE 1900  
 WORCESTER, MA 01608  
 CRD# 19616  
 Registered with this firm since: 08/29/2008

**B WELLS FARGO CLEARING SERVICES, LLC**  
 100 FRONT ST STE 1900  
 WORCESTER, MA 01608  
 CRD# 19616  
 Registered with this firm since: 08/01/2008

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications**

**This broker is registered with:**

- 6 Self-Regulatory Organizations
- 25 U.S. states and territories

**This broker has passed:**

- 3 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

**Registration History**

**This broker was previously registered with the following securities firm(s):**

- B CITIGROUP GLOBAL MARKETS INC.**  
 CRD# 7059  
 WORCESTER, MA  
 02/2006 - 08/2008
- B LEGG MASON WOOD WALKER, INCORPORATED**  
 CRD# 6555  
 BALTIMORE, MD  
 11/1996 - 02/2006
- B DEAN WITTER REYNOLDS INC.**  
 CRD# 7556  
 PURCHASE, NY  
 02/1993 - 11/1996

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

| Type             | Count |
|------------------|-------|
| Customer Dispute | 2     |



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 6 SROs and is licensed in 25 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **WELLS FARGO CLEARING SERVICES, LLC**

Main Office Address: **ONE NORTH JEFFERSON AVENUE  
MAIL CODE: H0004-05E  
ST. LOUIS, MO 63103**

Firm CRD#: **19616**

|   | SRO                     | Category                            | Status   | Date       |
|---|-------------------------|-------------------------------------|----------|------------|
| B | Cboe Exchange, Inc.     | General Securities Representative   | Approved | 11/30/2021 |
| B | FINRA                   | General Securities Representative   | Approved | 08/01/2008 |
| B | FINRA                   | General Securities Sales Supervisor | Approved | 08/05/2008 |
| B | NYSE American LLC       | General Securities Representative   | Approved | 07/29/2011 |
| B | NYSE American LLC       | General Securities Sales Supervisor | Approved | 10/01/2018 |
| B | Nasdaq PHLX LLC         | General Securities Representative   | Approved | 09/30/2011 |
| B | Nasdaq PHLX LLC         | General Securities Sales Supervisor | Approved | 09/30/2011 |
| B | Nasdaq Stock Market     | General Securities Representative   | Approved | 08/01/2008 |
| B | Nasdaq Stock Market     | General Securities Sales Supervisor | Approved | 08/05/2008 |
| B | New York Stock Exchange | General Securities Representative   | Approved | 08/01/2008 |
| B | New York Stock Exchange | General Securities Sales Supervisor | Approved | 10/01/2018 |

|   | U.S. State/ Territory | Category | Status   | Date       |
|---|-----------------------|----------|----------|------------|
| B | Alabama               | Agent    | Approved | 10/15/2015 |
| B | Arkansas              | Agent    | Approved | 10/26/2020 |

## Broker Qualifications



### Employment 1 of 1, continued

|    | U.S. State/ Territory | Category                          | Status              | Date       |
|----|-----------------------|-----------------------------------|---------------------|------------|
| B  | California            | Agent                             | Approved            | 09/22/2008 |
| B  | Colorado              | Agent                             | Approved            | 08/01/2008 |
| B  | Connecticut           | Agent                             | Approved            | 08/01/2008 |
| B  | Florida               | Agent                             | Approved            | 08/01/2008 |
| B  | Georgia               | Agent                             | Approved            | 08/01/2008 |
| B  | Illinois              | Agent                             | Approved            | 02/18/2010 |
| B  | Maine                 | Agent                             | Approved            | 12/20/2017 |
| B  | Maryland              | Agent                             | Approved            | 03/06/2013 |
| B  | Massachusetts         | Agent                             | Approved            | 08/01/2008 |
| B  | Montana               | Agent                             | Approved            | 01/02/2014 |
| B  | Nevada                | Agent                             | Approved            | 11/21/2023 |
| B  | New Hampshire         | Agent                             | Approved            | 08/01/2008 |
| IA | New Jersey            | Investment Adviser Representative | Approved            | 08/29/2008 |
| B  | New Jersey            | Agent                             | Approved            | 07/17/2014 |
| B  | New York              | Agent                             | Approved            | 08/01/2008 |
| B  | North Carolina        | Agent                             | Approved            | 01/03/2023 |
| B  | Pennsylvania          | Agent                             | Approved            | 02/18/2010 |
| B  | Rhode Island          | Agent                             | Approved            | 01/22/2015 |
| B  | South Carolina        | Agent                             | Approved            | 06/17/2015 |
| B  | Texas                 | Agent                             | Approved            | 08/01/2008 |
| IA | Texas                 | Investment Adviser Representative | Restricted Approval | 04/26/2011 |

Broker Qualifications



Employment 1 of 1, continued

|   | U.S. State/ Territory | Category | Status   | Date       |
|---|-----------------------|----------|----------|------------|
| B | Utah                  | Agent    | Approved | 06/16/2016 |
| B | Vermont               | Agent    | Approved | 02/18/2010 |
| B | Virginia              | Agent    | Approved | 02/18/2010 |
| B | Washington            | Agent    | Approved | 07/21/2025 |

Branch Office Locations

WELLS FARGO CLEARING SERVICES, LLC  
100 FRONT ST STE 1900  
WORCESTER, MA 01608

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## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 3 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

| Exam                                                                                       | Category  | Date       |
|--------------------------------------------------------------------------------------------|-----------|------------|
| <b>B</b> General Securities Sales Supervisor - Options Module Examination                  | Series 9  | 01/02/2023 |
| <b>B</b> General Securities Sales Supervisor - General Module Examination                  | Series 10 | 01/02/2023 |
| <b>B</b> General Securities Sales Supervisor Examination (Options Module & General Module) | Series 8  | 02/03/1997 |

### General Industry/Product Exams

| Exam                                                   | Category  | Date       |
|--------------------------------------------------------|-----------|------------|
| <b>B</b> Securities Industry Essentials Examination    | SIE       | 10/01/2018 |
| <b>B</b> Futures Managed Funds Examination             | Series 31 | 10/05/1993 |
| <b>B</b> General Securities Representative Examination | Series 7  | 02/19/1993 |

### State Securities Law Exams

| Exam                                                    | Category  | Date       |
|---------------------------------------------------------|-----------|------------|
| <b>IA</b> Uniform Investment Adviser Law Examination    | Series 65 | 11/03/2000 |
| <b>B</b> Uniform Securities Agent State Law Examination | Series 63 | 03/02/1993 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

| Registration Dates         | Firm Name                            | CRD# | Branch Location |
|----------------------------|--------------------------------------|------|-----------------|
| <b>B</b> 02/2006 - 08/2008 | CITIGROUP GLOBAL MARKETS INC.        | 7059 | WORCESTER, MA   |
| <b>B</b> 11/1996 - 02/2006 | LEGG MASON WOOD WALKER, INCORPORATED | 6555 | BALTIMORE, MD   |
| <b>B</b> 02/1993 - 11/1996 | DEAN WITTER REYNOLDS INC.            | 7556 | PURCHASE, NY    |

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

| Employment        | Employer Name                      | Position       | Investment Related | Employer Location            |
|-------------------|------------------------------------|----------------|--------------------|------------------------------|
| 11/2016 - Present | WELLS FARGO CLEARING SERVICES, LLC | REGISTERED REP | Y                  | WORCESTER, MA, United States |
| 05/2009 - 11/2016 | WELLS FARGO ADVISORS LLC           | REGISTERED REP | Y                  | WORCESTER, MA, United States |

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

TOWN OF BOYLSTON, MA ZONING BOARD OF APPEALS; NOT INV. RELATED; BOYLSTON, MA; START DATE 2007; LESS THAN 1 HR PER MONTH; 0 HRS DURING TRADING; DUTIES; HEARING APPEALS FROM CITIZENS OF THE DECISIONS MADE BY THE ZONING BOARD ON ZONING ISSUES AND VOTING TO RESOLVE ISSUES.  
 TRUSTEE FOR MOTHER; INV RELATED; WORCESTER, MA; START: 9/11/18; 0 HR/MO; 0 DURING TRADING.  
 UNION 4 CAPITAL, LLC, INVT RELATED, WORCESTER, MA, START DATE 11/14/2024, 10 HRS PER MONTH, 2 HRS DURING TRADING, TRANSITIONING TO FINET PRACTICE. |  
 IKON PRIVATE WEALTH, LLC; INV RELATED; WORCESTER, MA; 50% OWNERSHIP; 09/2025; 15 HOURS PER MONTH; 0 DURING TRADING; FINET PRACTICE.

## Disclosure Events



### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  - o
4. **There are different statuses and dispositions for disclosure events:**
  - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

|                  | Pending | Final | On Appeal |
|------------------|---------|-------|-----------|
| Customer Dispute | 0       | 2     | N/A       |



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

#### Disclosure 1 of 2

|                                                                            |                                                    |
|----------------------------------------------------------------------------|----------------------------------------------------|
| <b>Reporting Source:</b>                                                   | Broker                                             |
| <b>Employing firm when activities occurred which led to the complaint:</b> | LEGG MASON WOOD WALKER, INC.                       |
| <b>Allegations:</b>                                                        | FA ALLEGEDLY PURCHASED UNSUITABLE STOCK FOR CLIENT |
| <b>Product Type:</b>                                                       | Equity Listed (Common & Preferred Stock)           |
| <b>Alleged Damages:</b>                                                    | \$35,800.00                                        |

#### Customer Complaint Information

|                                        |            |
|----------------------------------------|------------|
| <b>Date Complaint Received:</b>        | 06/18/2001 |
| <b>Complaint Pending?</b>              | No         |
| <b>Status:</b>                         | Denied     |
| <b>Status Date:</b>                    | 07/06/2001 |
| <b>Settlement Amount:</b>              |            |
| <b>Individual Contribution Amount:</b> |            |

#### Disclosure 2 of 2

|                          |      |
|--------------------------|------|
| <b>Reporting Source:</b> | Firm |
|--------------------------|------|



**Employing firm when activities occurred which led to the complaint:** DEAN WITTER REYNOLDS INC.

**Allegations:** CUSTOMER ALLEGED UNSUITABILITY AND NEGLIGENCE WITH RESPECT TO THE PURCHASE OF QUARTERDECK OFFICE SYSTEMS AND SEEKS COMPENSATORY DAMAGES OF \$8,250.00

**Product Type:**

**Alleged Damages:** \$8,250.00

**Customer Complaint Information**

**Date Complaint Received:** 02/10/1998

**Complaint Pending?** No

**Status:** Denied

**Status Date:**

**Settlement Amount:**

**Individual Contribution Amount:**

**Firm Statement** COMPLAINT REJECTED BY FIRM THE BROKER STATES THAT THE CLAIM IS FALSE AND INACCURATE. THE ACTUAL AMOUNT PERFORMANCE DURING THE RELEVANT TIME FRAME WAS A NET GAIN OF \$10,261.00

**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** DEAN WITTER REYNOLDS INC.

**Allegations:** MR. COTTER RECOMMENDED QUARTERDECK OFFICE SYSTEMS TO CUSTOMER IN FEBRUARY 1996. MR. COTTER SUBSEQUENTLY LEFT THE EMPLOY OF DEAN WITTER AND CUSTOMER WAS ASSIGNED ANOTHER DEAN WITTER BROKER. DESPITE HAVING SPECULATION AS AN INVESTMENT OBJECTIVE AND A SPECULATIVE TRADING HISTORY, CUSTOMER IS SEEKING \$8,250 IN DAMAGES BECAUSE QUARTERDECK OFFICE SYSTEMS FAILED TO PERFORM AS HE EXPECTED, CLAIMING THE



STOCK WAS MISREPRESENTED TO HIM.

**Product Type:**

**Alleged Damages:** \$8,250.00

**Customer Complaint Information**

**Date Complaint Received:** 02/10/1998

**Complaint Pending?** No

**Status:** Denied

**Status Date:**

**Settlement Amount:**

**Individual Contribution  
Amount:**

**Broker Statement**

NOT PROVIDED  
CUSTOMER ALLEGATIONS ARE FALSE AND  
INACCURATE. CUSTOMER WAS AWARE OF THE RISKS INVOLVED WITH  
TRADING INDIVIDUAL STOCKS AND HAD INCURRED LOSSES IN THE PAST.  
HIS ACCOUNT WAS RE-ASSIGNED TO ANOTHER BROKER WHEN MR.  
COTTER  
LEFT DEAN WITTER, AT WHICH TIME, THE LOSS WAS LESS THAN \$6000.  
CUSTOMER CHOSE TO STAY WITH DEAN WITTER AND HOLD THE STOCK,  
RATHER THAN SELL. ADDITIONALLY, CUSTOMER MISREPRESENTED THE  
OVERALL ACCOUNT PERFORMANCE; OVER \$19,900 IN PROFITS WAS  
REALIZED DURING THE TIME PERIOD. NET ACCOUNT PERFORMANCE WAS  
IN  
EXCESS OF \$10,000 IN PROFITS.

## End of Report



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