

BrokerCheck Report

MARCUS D GERSBACH

CRD# 2322061

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

For more information about FINRA, visit www.finra.org.

**MARCUS D. GERSBACH**

CRD# 2322061

Currently employed by and registered with the following Firm(s):

IA CAPITOL SECURITIES MANAGEMENT, INC.

MARCUS D. GERSBACH, LLC
321 NORTH MAIN STREET
SUFFOLK, VA 23434
CRD# 14169

Registered with this firm since: 04/01/2011

B CAPITOL SECURITIES MANAGEMENT, INC.

MARCUS D. GERSBACH, LLC
321 NORTH MAIN STREET
SUFFOLK, VA 23434
CRD# 14169

Registered with this firm since: 04/01/2011

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 15 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

IA ANDERSON & STRUDWICK, INCORPORATED

CRD# 48
RICHMOND, VA
08/2005 - 04/2011

B ANDERSON & STRUDWICK, INCORPORATED

CRD# 48
NORFOLK, VA
08/2005 - 04/2011

IA MORGAN STANLEY

CRD# 7556
PURCHASE, NY
11/2001 - 08/2005

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 15 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **CAPITOL SECURITIES MANAGEMENT, INC.**

Main Office Address: **4050 INNSLAKE DRIVE
SUITE 250
GLEN ALLEN, VA 23060**

Firm CRD#: **14169**

SRO	Category	Status	Date
B FINRA	General Securities Representative	Approved	04/01/2011

U.S. State/ Territory	Category	Status	Date
B California	Agent	Approved	04/01/2011
B Connecticut	Agent	Approved	04/01/2011
B Delaware	Agent	Approved	11/25/2020
B District of Columbia	Agent	Approved	06/26/2018
B Florida	Agent	Approved	09/06/2023
B Georgia	Agent	Approved	04/01/2011
B Maryland	Agent	Approved	04/01/2011
B Michigan	Agent	Approved	04/27/2022
B New Hampshire	Agent	Approved	01/02/2024
B New York	Agent	Approved	02/27/2012
B North Carolina	Agent	Approved	04/07/2011
B Pennsylvania	Agent	Approved	04/01/2011

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	South Carolina	Agent	Approved	04/01/2011
B	Texas	Agent	Approved	02/27/2012
IA	Texas	Investment Adviser Representative	Restricted Approval	08/18/2016
B	Virginia	Agent	Approved	04/01/2011
IA	Virginia	Investment Adviser Representative	Approved	04/01/2011

Branch Office Locations

CAPITOL SECURITIES MANAGEMENT, INC.
MARCUS D. GERSBACH, LLC
321 NORTH MAIN STREET
SUFFOLK, VA 23434



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	04/05/1993

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	06/01/1993
B Uniform Securities Agent State Law Examination	Series 63	04/29/1993

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 08/2005 - 04/2011	ANDERSON & STRUDWICK, INCORPORATED	48	NORFOLK, VA
IA 08/2005 - 04/2011	ANDERSON & STRUDWICK, INCORPORATED	48	NORFOLK, VA
IA 11/2001 - 08/2005	MORGAN STANLEY	7556	VIRGINIA BCH, VA
B 10/2001 - 08/2005	MORGAN STANLEY DW INC.	7556	PURCHASE, NY
B 04/1993 - 10/2001	MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED	7691	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
03/2017 - Present	Prentis LLC	Owner	Y	Suffolk, VA, United States
04/2011 - Present	CAPITOL SECURITIES MANAGEMENT, INC.	REGISTERED REPRESENTATIVE	Y	GLEN ALLEN, VA, United States
01/1991 - Present	BGM PROPERTIES LLC	Owner	Y	Suffolk, VA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) Name : BGM PROPERTIES LLC

Investment-related: Yes

Address: 604 W RIVERVIEW DRIVE, SUFFOLK, VA

Nature of the other business: REAL ESTATE RENTAL

Title: OWNER/PARTNER



Registration and Employment History

Other Business Activities, continued

Start: 1995

Approx# of hours/month you devote to the other business: 2

Approx# of hours/month you devote to the other business during securities trading hours: 0

Duties: Rental Management, Books and Records

2)Doing Business As: PRENTIS ASSET ADVISORY GROUP

Investment-related: Yes

Address: 321 NORTH MAIN STREET SUFFOLK, VA 23434

3)Name: Riddicks Folly Foundation

Investment-related: No

Address: . 510 N Main St, Suffolk, VA 23434

Nature of the other business: IN CHARGE OF FUNDRAISING

Title: BOARD MEMBER IN CHARGE OF FUNDRAISING

Start : 10/23/13

Approx # of hours/month you devote to the other business: 2

Approx # of hours/month you devote to the other business during securities trading hours: 0

Duties: IN CHARGE OF FUNDRAISING

4)Name: SUFFOLK DUCKS UNLIMITED COMMITTEE

Investment-related: No

Address: VARIOUS MEETING PLACES AROUND TOWN

Nature of the other business: Non-profit duck conservation

Title: COMMITTEE MEMBER

Start: 3/23/14

Approx# of hours/month you devote to the other business: 2

Approx# of hours/month you devote to the other business during securities trading hours: 0

Duties: Help with fundraisers

5)Doing Business As:MARCUS GERSBACH & CO LLC

Investment-related: Yes

Address: 321 NORTH MAIN STREET SUFFOLK, VA 23434

6) Name : THE SUFFOLK ROTARY

Investment-related: No

Address: 1100 Holland Road Suffolk, VA 23434

Nature of the other business: BUSINESS NETWORKING SOCIAL GROUP

Title: FOUNDATION CHAIR

Start date: 11/01/12

Approx # of hours/month you devote to the other business:100

Approx # of hours/month you devote to the other business during securities trading hours:0

Duties: RAISING FUNDS FOR FOUNDATION & EDUCATE MEMBERS



Registration and Employment History

Other Business Activities, continued

7) Name: SUFFOLK JOLLY BOYS

Investment-related: No

Address: 1100 Holland Road Suffolk, VA 23434

Nature of the other business: BUSINESS NETWORKING SOCIAL GROUP

Title: Member

Start : 11/01/12

Approx # of hours/month you devote to the other business: 100

Approx # of hours/month you devote to the other business during securities trading hours: 0

Duties: Attend monthly social meeting

8) Name: Prentis LLC

Investment-related: Yes

Address: 321 N Main Street Suffolk, VA 23434

Nature of the other business: Rental Real Estate Office Space

Title: Owner

Start date: 3/1/17

Approx # of hours/month you devote to the other business: 2

Approx # of hours/month you devote to the other business during securities trading hours: 1

Duties: Operation & Management

9) Name: Paul D. Camp Community College Board Member

Investment-related: no

Address: 100 N. College Drive Franklin, VA 23851

Nature of the other business: Operating Board Member

Title: Board Member

Start date: 8/1/21

Approx # of hours/month you devote to the other business: 1

Approx # of hours/month you devote to the other business during securities trading hours: 0

Duties: Meetings every other month

10) Name: Plein Air Committee

Investment-related: Yes

Address: 100 W Finney Ave Suffolk, VA 23434

Nature of the other business: supporting member - event staff Fall Art Show

Title: Owner

Start date: 8/1/21

Approx # of hours/month you devote to the other business:

Approx # of hours/month you devote to the other business during securities trading hours: 0

Describe your duties relating to the other business: meetings every month

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	CAPITOL SECURITIES MANAGEMENT
Allegations:	CLIENT UNHAPPY WITH BROKER'S ADVICE TO DIVERSIFY CONCENTRATED POSITION IN HER PORTFOLIO FOR TRADES THAT OCCURRED IN 2012-2013.
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	BASED ON MARKET PRICE OF STOCK TODAY, IF CLIENT HADN'T SOLD SECURITIES THE DIFFERENCE WOULD BE MORE THAN \$5,000.
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	12/12/2014
Complaint Pending?	No
Status:	Denied



Status Date: 01/05/2015

Settlement Amount:

**Individual Contribution
Amount:**

Broker Statement

FIRM BELIEVES BROKER ACTED IN CLIENT'S BEST INTEREST AND THAT THE ADVICE TO DIVERSIFY WAS SUITABLE. ALL TRADES WERE AUTHORIZED BY CLIENT. FIRM BELIEVES THERE IS NO MERIT TO THIS COMPLAINT AND THEREFORE DENIES IT.

End of Report



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