

BrokerCheck Report MARKELLOS NICHOLAS MARCOU CRD# 2449722

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money. Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

• What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



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Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org

For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

MARKELLOS N. MARCOU

CRD# 2449722

Currently employed by and registered with the following Firm(s):

IPL FINANCIAL LLC

175 FAIRFIELD AVE. SUITE 5B WEST CALDWELL, NJ 07006 CRD# 6413 Registered with this firm since: 05/19/2023

B LPL FINANCIAL LLC

175 FAIRFIELD AVE. SUITE 5B WEST CALDWELL, NJ 07006 CRD# 6413 Registered with this firm since: 05/19/2023

Report Summary	for	this	Broker
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This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 7 U.S. states and territories

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Туре	Count	
Customer Dispute	1	
Termination	1	

This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

 B SECURITIES AMERICA, INC. CRD# 10205 WEST CALDWELL, NJ 10/2009 - 05/2023
IA SECURITIES AMERICA ADVISORS, INC. CRD# 110518 LA VISTA, NE 10/2009 - 05/2023
B PNC INVESTMENTS CRD# 129052 SECAUCUS, NJ 03/2007 - 09/2009

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 7 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name:LPL FINANCIAL LLCMain Office Address:1055 LPL WAY
FORT MILL, SC 29715Firm CRD#:6413

	SRO	Category	Status	Date
В	FINRA	General Securities Principal	Approved	05/19/2023
В	FINRA	General Securities Representative	Approved	05/19/2023
	U.S. State/ Territory	Category	Status	Date
B	California	Agent	Approved	05/19/2023
В	Delaware	Agent	Approved	05/19/2023
B	Florida	Agent	Approved	05/19/2023
В	New Jersey	Agent	Approved	05/19/2023
A	New Jersey	Investment Adviser Representative	Approved	05/19/2023
В	New York	Agent	Approved	05/19/2023
B	North Carolina	Agent	Approved	05/22/2023
B	Virginia	Agent	Approved	09/11/2024

Branch Office Locations

LPL FINANCIAL LLC 175 FAIRFIELD AVE. SUITE 5B







Employment 1 of 1, continued

WEST CALDWELL, NJ 07006

LPL FINANCIAL LLC

175 Fairfield Ave. Suite 5B. West Caldwell, NJ 07006



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam		Category	Date
В	General Securities Principal Examination	Series 24	05/08/1997

General Industry/Product Exams

Exam	ı	Category	Date
В	Securities Industry Essentials Examination	SIE	10/01/2018
В	General Securities Representative Examination	Series 7	06/04/1994

State Securities Law Exams

Exam		Category	Date
IA	Uniform Investment Adviser Law Examination	Series 65	10/12/2002
В	Uniform Securities Agent State Law Examination	Series 63	06/09/1994

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



User Guidance

Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Reg	istration Dates	Firm Name	CRD#	Branch Location
В	10/2009 - 05/2023	SECURITIES AMERICA, INC.	10205	WEST CALDWELL, NJ
A	10/2009 - 05/2023	SECURITIES AMERICA ADVISORS, INC.	110518	WEST CALDWELL, NJ
В	03/2007 - 09/2009	PNC INVESTMENTS	129052	SECAUCUS, NJ
IA	03/2007 - 09/2009	PNC INVESTMENTS	129052	SECAUCUS, NJ
В	10/2006 - 03/2007	CHASE INVESTMENT SERVICES CORP.	25574	WALLINGTON, NJ
IA	10/2006 - 03/2007	CHASE INVESTMENT SERVICES CORP.	25574	WALLINGTON, NJ
В	09/2006 - 10/2006	BNY INVESTMENT CENTER INC.	47683	WALLINGTON, NJ
IA	09/2006 - 10/2006	BNY INVESTMENT CENTER INC.	47683	WALLINGTON, NJ
B	10/2004 - 09/2006	BANC OF AMERICA INVESTMENT SERVICES, INC.	16361	BELLEVILLE, NJ
IA	10/2004 - 09/2006	BANC OF AMERICA INVESTMENT SERVICES, INC.	16361	BELLEVILLE, NJ
A	10/2002 - 10/2004	QUICK & REILLY, INC.	11217	BELLEVILLE, NJ
В	03/2002 - 10/2004	QUICK & REILLY, INC.	11217	NEW YORK, NY
В	12/1998 - 02/2002	M. H. MEYERSON & CO., INC.	540	JERSEY CITY, NJ
В	06/1995 - 11/1998	PATTERSON TRAVIS, INC.	16540	ENGLEWOOD, CO
В	01/1995 - 05/1995	SEABOARD SECURITIES, INC.	755	FLORHAM PARK, NJ
B	08/1994 - 02/1995	THOMAS JAMES ASSOCIATES, INC.	15609	ROCHESTER, NY
B	06/1994 - 09/1994	HIBBARD BROWN & CO., INC.	18246	NEW YORK, NY
В	08/1994 - 08/1994	WESTFIELD FINANCIAL CORPORATION	8143	NEW YORK, NY

Employment History





Employment History, continued

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
05/2023 - Present	LPL FINANCIAL LLC	Registered Representative	Y	West Caldwell, NJ, United States
10/2009 - Present	SECURITIES AMERICA ADVISORS	INVESTMENT ADVISOR	Y	LAVISTA, NE, United States
10/2009 - Present	SECURITIES AMERICA INC	REGISTERED REP	Y	LAVISTA, NE, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) 5/09/2023- Strategic Advisors Group- DBA for LPL Business (entity for LPL business)- Inv. Related- At reported business location(s) - 160hrs/mth

2) 5/09/203- Non-Variable Insurance- Agent selling Life, Health, Disability, Long Term Care, Fixed Annuities - Inv. Related - West Caldwell NJstart date 5/2023- 15hrs/mth





What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

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3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

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4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of *pending, on appeal,* or *final.*
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1	
Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	PATTERSON TRAVIS, INC
Allegations:	CUSTOMER COMPLAINED OF ISSUES OF SUITABILITY, POOR PREFORMANCE OF STOCK,AS WELL AS NOT KNOWING CLIENTS TOLERANCES AND MAKING STATEMENTS REFLECTING GUARANTEES OF PREFORMANCE
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$16,586.50
Customer Complaint Infor	rmation
Date Complaint Received:	06/25/1999
Complaint Pending?	No
Status:	Settled
Status Date:	08/25/2000
Settlement Amount:	\$8,000.00
Individual Contribution Amount:	\$4,000.00
Arbitration Information	



Arbitration/Reparation Claim filed with and Docket/Case No.:	CASE WAS FILED UNDER NASD CASE NUMBER 99-02491
Date Notice/Process Served:	
Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	08/25/2000
Monetary Compensation Amount:	\$8,000.00
Individual Contribution Amount:	\$4,000.00
Firm Statement	CASE WAS SETTLED FOR \$8000.00, OF WHICH THE COMPANY AND THE AGENT EACH PAID \$4000.00
Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	PATTERSON TRAVIS, INC.
Allegations:	CLAIMANT ALLEGES MISREPRESENTATION WITH RECOMMENDATION W/ ALLEGED DAMAGES OF \$16,586.50.
Product Type:	Equity - OTC
Alleged Damages:	\$16,586.50
Customer Complaint Info	rmation
Date Complaint Received:	06/25/1999
Complaint Pending?	No
Status:	Settled
Status Date:	08/25/2000
Settlement Amount:	\$8,000.00
Individual Contribution Amount:	\$4,000.00
Arbitration Information	
Arbitration/Reparation Claim	CASE WAS FILED UNDER NASD CASE #99-02491 (AS FILED THROUGH



filed with and Docket/Case No.:	PATTERSON TRAVIS, INC.)
Date Notice/Process Served:	
Arbitration Pending?	No
Disposition:	Settled
Disposition Date:	08/25/2000
Monetary Compensation Amount:	\$8,000.00
Individual Contribution Amount:	\$4,000.00



Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

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Disclosure 1 of 1	
Reporting Source:	Firm
Employer Name:	PNC INVESTMENTS
Termination Type:	Voluntary Resignation
Termination Date:	09/11/2009
Allegations:	THE RESULTS OF THE INTERNAL REVIEW WERE INCONCLUSIVE AND THE MATTER WAS CLOSED WITH NO FURTHER ACTION. MR. MARCOU WAS UNDER INTERNAL REVIEW FOR ACCOUNT DOCUMENTATION IRREGULARITIES AND POSSIBLE DISHONESTY. MR. MARCOU WAS PLACE ON ADMINISTRATIVE LEAVE ON 09/11/09 PENDING FURTHER INVESTIGATION.
Product Type:	Annuity-Fixed
Reporting Source:	Broker
Employer Name:	PNC INVESTMENTS
Termination Type:	Voluntary Resignation
Termination Date:	09/11/2009
Allegations:	THE RESULTS OF THE INTERNAL REVIEW WERE INCONCLUSIVE AND THE MATTER WAS CLOSED WITH NO FURTHER ACTION.
Product Type:	Annuity-Variable
Broker Statement	FOR APPROXIMATELY A MONTH PRIOR TO MY RESIGNATION ON 09/10/2009, I HAD BEEN EXPLORING A POTENTIAL NEW BROKER/DEALER RELATIONSHIP. WHEN AN INTERNAL REVIEW WAS INSTIGATED, THE FIRM INDICATED THEY WERE PLACING ME ON "PAID LEAVE" WHICH WOULD INVOLVE MY BEING OUT OF THE BRANCH AND AWAY FROM MY CLIENT'S RECORDS. "PAID LEAVE" IS MISLEADING SINCE MY EARNINGS ARE BASED 100% ON COMMISSIONS. WITHOUT ACCESS TO MY CLIENTS OR THEIR RECORDS, I WOULD NOT BE ABLE TO EARN INCOME TO SUPPORT MY FAMILY. I RESIGNED FROM THE FIRM OUT OF NECESSITY TO EARN A WAGE. LATER, I LEARNED THAT MY FIRM HAD BEEN AWARE OF MY SEARCH FOR A NEW BROKER/DEALER AT THE TIME WHEN THE INTERNAL REVIEW WAS STARTED. I NOW BELIEVE THE INTERNAL REVIEW WAS



RETALIATORY AND INSTIGATED TO PREVENT ME FROM TAKING MY CLIENTS TO A NEW FIRM. THE INTERNAL REVIEW WAS CLOSED WITHOUT ACTION ON THE SAME DAY IT WAS OPENED BECAUSE THERE WAS NO WRONG-DOING ON MY PART.



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