

BrokerCheck Report

LOUIS MICHAEL SALTARELLI JR

CRD# 2562976

<u>Section Title</u>	<u>Page(s)</u>
Report Summary	1
Broker Qualifications	2 - 4
Registration and Employment History	6
Disclosure Events	7



When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**LOUIS M. SALTARELLI JR**

CRD# 2562976

Currently employed by and registered with the following Firm(s):

IA LPL FINANCIAL LLC
 100 WITMER RD STE 140
 HORSHAM, PA 19044
 CRD# 6413
 Registered with this firm since: 01/16/2025

B LPL FINANCIAL LLC
 100 WITMER RD STE 140
 HORSHAM, PA 19044-2648
 CRD# 6413
 Registered with this firm since: 01/16/2025

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 7 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):**

- IA STIFEL, NICOLAUS & COMPANY, INCORPORATED**
 CRD# 793
 ST LOUIS, MO
 07/2009 - 02/2025
- B STIFEL, NICOLAUS & COMPANY, INCORPORATED**
 CRD# 793
 CONSHOHOCKEN, PA
 03/2009 - 02/2025
- B WACHOVIA SECURITIES, LLC**
 CRD# 19616
 MEDIA, PA
 01/2008 - 03/2009

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 7 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**

Main Office Address: **1055 LPL WAY
FORT MILL, SC 29715**

Firm CRD#: **6413**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	01/16/2025
B	FINRA	General Securities Sales Supervisor	Approved	01/16/2025

	U.S. State/ Territory	Category	Status	Date
B	Delaware	Agent	Approved	02/07/2025
B	Florida	Agent	Approved	01/16/2025
B	Massachusetts	Agent	Approved	01/17/2025
B	New Jersey	Agent	Approved	01/16/2025
B	Pennsylvania	Agent	Approved	01/16/2025
IA	Pennsylvania	Investment Adviser Representative	Approved	01/16/2025
B	Texas	Agent	Approved	01/16/2025
IA	Texas	Investment Adviser Representative	Restricted Approval	01/17/2025
B	Vermont	Agent	Approved	01/05/2026

Branch Office Locations

LPL FINANCIAL LLC

Broker Qualifications



Employment 1 of 1, continued

100 WITMER RD STE 140
HORSHAM, PA 19044-2648



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 2 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Sales Supervisor - Options Module Examination	Series 9	02/21/2000
B General Securities Sales Supervisor - General Module Examination	Series 10	01/17/2000

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	01/23/1995

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	07/06/2009
B Uniform Securities Agent State Law Examination	Series 63	03/08/1995

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 07/2009 - 02/2025	STIFEL, NICOLAUS & COMPANY, INCORPORATED	793	CONSHOHOCKEN, PA
B 03/2009 - 02/2025	STIFEL, NICOLAUS & COMPANY, INCORPORATED	793	CONSHOHOCKEN, PA
B 01/2008 - 03/2009	WACHOVIA SECURITIES, LLC	19616	MEDIA, PA
B 11/2000 - 01/2008	A. G. EDWARDS & SONS, INC.	4	MEDIA, PA
B 07/1995 - 11/2000	H&R BLOCK FINANCIAL ADVISORS, INC.	5979	DETROIT, MI
B 01/1995 - 06/1995	NETWORK 1 FINANCIAL SECURITIES INC.	13577	RED BANK, NJ

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2025 - Present	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	HORSHAM, PA, United States
03/2009 - 01/2025	STIFEL NICOLAUS & CO INC	FINANCIAL ADVISOR	Y	CONSHOHOCKEN, PA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source: Regulator

Employing firm when activities occurred which led to the complaint: OLDE DISCOUNT BROKERAGE

Allegations: IRIANA BLITSSTEIN, A CUSTOMER OF OLDE DISCOUNT CORPORATION, ALLEGES THAT THE FIRM ADVISED HER, IN ERROR, THAT SHE COULD NOT MAINTAIN TWO MARGIN ACCOUNTS. THE CLAIM ALLEGES THAT HER ACCOUNTS WERE FROZEN AND THAT SHE WAS UNABLE TO PURCHASE SHARES OF INTERNET CAPITAL GROUP. INTERNET CAPITAL GROUP SUBSEQUENTLY ROSE SIGNIFICANTLY IN VALUE. THE STATEMENT OF CLAIM ALLEGES BREACH OF CONTRACT, NEGLIGENCE, DURESS AND UNDUE INFLUENCE

Product Type: Equity - OTC

Alleged Damages: \$100,000.00

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NYSE - CASE #1999-008076](#)

Date Notice/Process Served: 10/05/1999

Arbitration Pending? No

Disposition: Settled

Disposition Date: 03/30/2000

**Disposition Detail:**

THE UNDERSIGNED ARBITRATORS HAVE DECIDED AND DETERMINED IN FULL AND FINAL SETTLEMENT OF ALL CLAIMS BETWEEN THE PARTIES THAT: CONSENT AWARD STIPULATION TO DISMISS AND EXPUNGED REGISTERED REPRESENTATIVES' RECORDS IT IS HEREBY STIPULATED AND AGREED, BY AND BETWEEN CLAIMANT AND RESPONDENTS, THROUGH THEIR RESPECTIVE COUNSEL, THAT THIS MATTER HAS BEEN SETTLED PURSUANT TO A SETTLEMENT AGREEMENT BETWEEN THE PARTIES. IT IS FURTHER STIPULATED AND AGREED, BY AND BETWEEN CLAIMANT AND RESPONDENTS, THROUGH THEIR RESPECTIVE COUNSEL, THAT THIS MATTER BE DISMISSED WITH PREJUDICE AS TO OLDE DISCOUNT CORPORATION, LOUIS SALTARELLI AND THOMAS CAMPBELL. IT IS FURTHER STIPULATED AND AGREED THAT CLAIMANT AND RESPONDENTS, AS TO EACH OTHER, SHALL BEAR THEIR RESPECTIVE COSTS AND ATTORNEYS' FEES. IT IS FURTHER STIPULATED AND AGREED THAT SAID DISMISSAL SHALL BE A BAR TO THE BRINGING OF ANY ACTION BASED ON OR INCLUDING THE CLAIMS FOR WHICH THIS ACTION HAS BEEN OR COULD HAVE BEEN BROUGHT AGAINST OLDE DISCOUNT CORPORATION, LOUIS SALTARELLI AND THOMAS CAMPBELL. IT IS FURTHER STIPULATED AND AGREED THAT THIS MATTER BE EXPUNGED, PENDING CONFIRMATION BY A COURT OF COMPETENT JURISDICTION, FROM THE PERMANENT RECORD OF LOUIS SALTARELLI AND THOMAS CAMPBELL. IN ACCORDANCE WITH THE PARTIES' REQUEST, THE ARBITRATORS DISMISS THIS ARBITRATION WITH PREJUDICE AS TO OLDE DISCOUNT CORPORATION, LOUIS SALTARELLI AND THOMAS CAMPBELL, WITHOUT COSTS. IN ACCORDANCE WITH THE PARTIES' REQUEST, THE ARBITRATORS ORDER THIS MATTER EXPUNGED, PENDING CONFIRMATION BY A COURT OF COMPETENT JURISDICTION, FROM THE PERMANENT RECORD OF LOUIS SALTARELLI AND THOMAS CAMPBELL EITH CENTRAL REGISTRATION DEPOSITORY.

Reporting Source:

Firm

Employing firm when activities occurred which led to the complaint:

OLDE DISCOUNT CORPORATION

Allegations:

CUSTOMER ALLEGES MR. SALTARELLI MISTAKENLY OPENED 2 MARGIN ACCOUNTS AND THAT HIS FAILURE TO RECTIFY THE ERROR AND FAILURE TO PROVIDE ACCOUNT STATEMENTS IN A TIMELY FASHION IN ORDER TO TRANSFER THE ACCOUNTS RESULTED IN BEING DENIED ACCESS TO MARGIN AND FUNDS AND LOST OPPORTUNITY TO BUY AND SELL ICGE. CLAIMS NEGLIGENCE, BREACH OF FIDUCIARY DUTY AND BREACH OF CONTRACT. ALLEGED INCIDENTAL, CONSEQUENTIAL, ACTUAL, PUNITIVE AND COMPENSATORY DAMAGES "NOT IN \$100,000.



Product Type: Equity - OTC

Alleged Damages: \$100,000.00

Customer Complaint Information

Date Complaint Received: 08/16/1999

Complaint Pending? No

Status: Arbitration/Reparation

Status Date: 10/26/1999

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/Reparation Claim filed with and Docket/Case No.: [NYSE CASE NO. 1999-008076](#)

Date Notice/Process Served: 10/23/1999

Arbitration Pending? No

Disposition: Settled

Disposition Date: 03/12/2000

Monetary Compensation Amount: \$7,000.00

Individual Contribution Amount: \$0.00

Firm Statement OLDE DISCOUNT CORPORATION MADE A BUSINESS DECISION TO SETTLE THIS MATTER AFTER CONSIDERING THE AMOUNTS INVOLVED TOGETHER WITH THE COSTS AND RISKS OF ARBITRATION. MR. SALTARELLI DID NOT PARTICIPATE IN THE DECISION TO SETTLE AND DID NOT CONTRIBUTE TO THE SETTLEMENT.

End of Report



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