

BrokerCheck Report

STEPHEN KEPCHAR JR

CRD# 268212

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**STEPHEN KEPCHAR JR**

CRD# 268212

Currently employed by and registered with the following Firm(s):

IA MORGAN STANLEY
 300 Granite Run Drive
 Suite 300
 Lancaster, PA 17601
 CRD# 149777
 Registered with this firm since: 06/01/2009

B MORGAN STANLEY
 300 Granite Run Drive
 Suite 300
 Lancaster, PA 17601
 CRD# 149777
 Registered with this firm since: 06/01/2009

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 4 Self-Regulatory Organizations
- 30 U.S. states and territories

This broker has passed:

- 5 Principal/Supervisory Exams
- 5 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- IA MORGAN STANLEY & CO. INCORPORATED**
 CRD# 8209
 NEW YORK, NY
 05/2009 - 06/2009
- B MORGAN STANLEY & CO. INCORPORATED**
 CRD# 8209
 LANCASTER, PA
 04/2007 - 06/2009
- B MORGAN STANLEY DW INC.**
 CRD# 7556
 LANCASTER, PA
 02/1978 - 04/2007

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	5

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 4 SROs and is licensed in 30 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **MORGAN STANLEY**

Main Office Address: **2000 WESTCHESTER AVENUE
PURCHASE, NY 10577-2530**

Firm CRD#: **149777**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	06/01/2009
B	FINRA	General Securities Representative	Approved	06/01/2009
B	FINRA	General Securities Sales Supervisor	Approved	06/01/2009
B	FINRA	Registered Options Principal	Approved	06/01/2009
B	NYSE American LLC	General Securities Principal	Approved	06/17/2011
B	NYSE American LLC	General Securities Representative	Approved	06/17/2011
B	NYSE American LLC	Registered Options Principal	Approved	06/17/2011
B	NYSE American LLC	General Securities Sales Supervisor	Approved	10/01/2018
B	Nasdaq Stock Market	General Securities Principal	Approved	06/01/2009
B	Nasdaq Stock Market	General Securities Representative	Approved	06/01/2009
B	Nasdaq Stock Market	General Securities Sales Supervisor	Approved	06/01/2009
B	Nasdaq Stock Market	Registered Options Principal	Approved	06/01/2009
B	New York Stock Exchange	General Securities Representative	Approved	06/01/2009
B	New York Stock Exchange	General Securities Principal	Approved	06/26/2010
B	New York Stock Exchange	General Securities Sales Supervisor	Approved	10/01/2018

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	06/01/2009
B	California	Agent	Approved	11/29/2016
B	Connecticut	Agent	Approved	06/01/2009
B	Delaware	Agent	Approved	06/01/2009
B	Florida	Agent	Approved	06/01/2009
B	Georgia	Agent	Approved	06/01/2009
B	Illinois	Agent	Approved	06/01/2009
B	Indiana	Agent	Approved	06/01/2009
B	Kansas	Agent	Approved	09/01/2023
B	Kentucky	Agent	Approved	06/01/2009
B	Louisiana	Agent	Approved	02/06/2025
B	Maine	Agent	Approved	06/01/2009
B	Maryland	Agent	Approved	06/01/2009
B	Massachusetts	Agent	Approved	06/01/2009
B	Michigan	Agent	Approved	06/01/2009
B	Nebraska	Agent	Approved	08/31/2010
B	Nevada	Agent	Approved	08/28/2023
B	New Jersey	Agent	Approved	06/01/2009
B	New York	Agent	Approved	06/01/2009
B	North Carolina	Agent	Approved	06/01/2009
B	Ohio	Agent	Approved	03/19/2018

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Oregon	Agent	Approved	06/01/2009
B	Pennsylvania	Agent	Approved	06/01/2009
IA	Pennsylvania	Investment Adviser Representative	Approved	09/17/2010
B	South Carolina	Agent	Approved	06/01/2009
B	Tennessee	Agent	Approved	06/01/2009
B	Texas	Agent	Approved	06/01/2009
IA	Texas	Investment Adviser Representative	Restricted Approval	06/01/2009
B	Utah	Agent	Approved	02/16/2024
B	Vermont	Agent	Approved	12/13/2022
B	Virginia	Agent	Approved	06/01/2009
B	West Virginia	Agent	Approved	07/06/2023

Branch Office Locations

MORGAN STANLEY
 300 Granite Run Drive
 Suite 300
 Lancaster, PA 17601



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 5 principal/supervisory exams, 5 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Sales Supervisor - Options Module Examination	Series 9	01/02/2023
B General Securities Sales Supervisor - General Module Examination	Series 10	01/02/2023
B NYSE Branch Manager Examination	Series 12	05/16/1981
B Registered Options Principal Examination	Series 4	01/13/1981
B General Securities Principal Examination	Series 24	07/18/1980

General Industry/Product Exams

Exam	Category	Date
B General Securities Representative Examination	Series 7TO	01/02/2023
B Securities Industry Essentials Examination	SIE	10/01/2018
B Interest Rate Options Examination	Series 5	12/11/1982
B AMEX Put and Call Exam	PC	04/01/1977
B Registered Representative Examination	Series 1	06/18/1973

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	09/27/2000
B Uniform Securities Agent State Law Examination	Series 63	02/22/1991

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at

Broker Qualifications



Industry Exams this Broker has Passed, continued

www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 05/2009 - 06/2009	MORGAN STANLEY & CO. INCORPORATED	8209	LANCASTER, PA
B 04/2007 - 06/2009	MORGAN STANLEY & CO. INCORPORATED	8209	LANCASTER, PA
B 02/1978 - 04/2007	MORGAN STANLEY DW INC.	7556	LANCASTER, PA
B 06/1973 - 02/1978	REYNOLDS SECURITIES, INC.	712	
B 06/1972 - 02/1973	MUTUAL OF OMAHA FUND MANAGEMENT COMPANY	611	

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2015 - Present	MORGAN STANLEY PRIVATE BANK, NATIONAL ASSOCIATION	FINANCIAL ADVISOR	Y	NEW YORK, NY, United States
06/2009 - Present	MORGAN STANLEY SMITH BARNEY	FINANCIAL ADVISOR	Y	LANCASTER, PA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1- OWNER OF A THOROBRED RACEHORSE("ACTIVITY").

2- TO SERVE AS CHAIRMAN OF THE VOLUNTEER COMMITTEE (FUNDRAISING) FOR THE MILLERSVILLE UNIVERSITY CAPITAL CAMPAIGN.

*514357 - student lodging for millersville university; Investment related: No; millersville, Pennsylvania; advisory board not investment related; Advisory Board (proprietor, partner, officer, director, employee, trustee, agent); 01/1999; During business hours: 1; After business hours: 1; advise on student occupancy and building space

Registration and Employment History



Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	5	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 4

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	MS
Allegations:	Claimants allege, inter alia, that from 1991 to 2016 the FA made unsuitable investments.
Product Type:	Equity Listed (Common & Preferred Stock)
Alleged Damages:	\$300,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	17-00039
Filing date of arbitration/CFTC reparation or civil litigation:	01/03/2017

Customer Complaint Information

Date Complaint Received:	01/05/2017
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Complaint Pending?	No
Status:	Settled
Status Date:	02/20/2018
Settlement Amount:	\$13,000.00
Individual Contribution Amount:	\$0.00
Broker Statement	This matter was settled at a small fraction of the alleged damages as a business decision by the Firm to avoid the cost and uncertainty of litigation. The advisor denies any allegation of wrongdoing and was not asked to contribute to the settlement.

Disclosure 2 of 4

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	MSDW
Allegations:	CUSTOMER CLAIMED TRANSACTIONS WERE NOT EXECUTED IN A TIMELY FASHION.
Product Type:	Other
Other Product Type(s):	STOCKS
Alleged Damages:	\$18,849.22

Customer Complaint Information

Date Complaint Received:	11/17/2005
Complaint Pending?	No
Status:	Settled
Status Date:	02/07/2006
Settlement Amount:	\$18,849.22
Individual Contribution Amount:	\$0.00
Broker Statement	ORIGINAL COMPLAINT WAS NOT CONSTRUED TO RAISE A SALES PRACTICE ISSUE BUT LATER SETTLED FOR GREATER THAN 10K.

**Disclosure 3 of 4**

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: DEAN WITTER REYNOLDS INC.

Allegations: ALLEGED CHURNING AND UNSUITABILITY SEEKING DAMAGES IN EXCESS OF \$266,000. EVENTS OCCURRED WHILE AE AT DEAN WITTER.

Product Type:

Alleged Damages:

Customer Complaint Information

Date Complaint Received: 01/05/1998

Complaint Pending? No

Status: Settled

Status Date:

Settlement Amount: \$175,000.00

Individual Contribution Amount: \$0.00

Broker Statement DEAN WITTER TO PAY \$175,000.
Not Provided

Disclosure 4 of 4

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: DEAN WITTER REYNOLDS INC.

Allegations:

Product Type:

Alleged Damages:

Customer Complaint Information

Date Complaint Received:



Complaint Pending? No
Status: Litigation

Status Date:

Settlement Amount:

**Individual Contribution
Amount:**

Civil Litigation Information

Disposition: Settled

Disposition Date:

Broker Statement

CUSTOMER COMMENCED A LAWSUIT AGAINST DEAN WITTER REYNOLDS, INC., STEPHEN KEPCHAR AND [OTHER FIRM EMPLOYEE] ALLEGING THAT THE DEFENDANTS CHURNED HIS ACCOUNT AT DEAN WITTER REYNOLDS. DEFENDANTS INTERPOSED AN ANSWER VIGOROUSLY DENYING THE CLAIMS AND PURSUED THEIR DEFENSE IN THAT ACTION FOR SEVERAL MONTHS. BECAUSE OF THE HIGH COST OF LITIGATION, IT WAS DETERMINED THAT THE MATTER SHOULD BE SETTLED IN THE AMOUNT OF \$13,500 WITH MR. KEPCHAR PARTICIPATING IN THE AMOUNT OF \$4,500. CUSTOMER HAD COME TO DEAN WITTER REYNOLDS AS A RESULT OF AN UNHAPPY EXPERIENCE AT HIS PRIOR BROKERAGE FIRM. THE INITIAL TRANSACTIONS AT DEAN WITTER REYNOLDS WERE UNSOLICITED. IN THE EARLY PERIOD OF THE ACCOUNT'S EXISTENCE AT DEAN WITTER, THE ACCOUNT PROVED PROFITABLE, AND THE ACCOUNT WAS SWITCHED TO MR. KEPCHAR AFTER CUSTOMER SUSTAINED SOME LOSSES IN HIS ACCOUNT. CUSTOMER, WHO HAD BEEN TRADING OPTIONS AT DEAN WITTER, MADE A SIGNIFICANT PROFIT IN HONEYWELL OPTIONS IN APRIL, AND THEN SHORTLY THEREAFTER BELIEVED THAT THE MARKET WOULD CHANGE AND CHANGED HIS STRATEGY ACCORDINGLY. UNFORTUNATELY, HE WAS UNSUCCESSFUL IN THE INVESTMENTS. UNTIL THIS CHANGE IN STRATEGY, THE ACCOUNT SHOWED A PROFIT OF APPROXIMATELY \$20,000. CUSTOMER HAS SHOWN HIS DISSATISFACTION WITH HIS VARIOUS BROKERS ON THREE



SEPARATE OCCASSIONS: 1) IN TRANSFERRING HIS ACCOUNT TO DEAN WITTER REYNOLDS; 2) IN TRANSFERRING HIS ACCOUNT FROM [OTHER FIRM EMPLOYEE] TO MR. KEPCHAR, AND 3) IN BRINGING SUIT AGAINST MESSRS. [OTHER FIRM EMPLOYEE] AND KEPCHAR.



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	MORGAN STANLEY DW INC.
Allegations:	CLIENT ALLEGES, INTER ALIA, UNAUTHORIZED TRANSACTIONS IN HIS ACCOUNT BY HIS FINANCIAL ADVISOR - NO DATES SPECIFIED. UNSPECIFIED - ESTIMATED TO BE OVER \$5,000.
Product Type:	Other
Other Product Type(s):	EQUITIES
Alleged Damages:	\$0.00

Customer Complaint Information

Date Complaint Received:	01/08/2007
Complaint Pending?	No
Status:	Denied
Status Date:	01/26/2007
Settlement Amount:	
Individual Contribution Amount:	

End of Report



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