

BrokerCheck Report

GEOFFREY SCOTT MCCASH

CRD# 2692833

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About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. [For more information about FINRA, visit www.finra.org.](http://www.finra.org)



GEOFFREY S. MCCASH

CRD# 2692833

Currently employed by and registered with the following Firm(s):

WOODBURY FINANCIAL SERVICES, INC.
 1305 WORTHINGTON WOODS BLVD
 WORTHINGTON, OH 43085
 CRD# 421
 Registered with this firm since: 01/28/2000

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 12 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

ROOSEVELT EQUITY CORPORATION
 CRD# 6004
 NEW YORK, NY
 01/1997 - 02/2000

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1
Customer Dispute	1

Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at <https://www.adviserinfo.sec.gov>



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 12 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **WOODBURY FINANCIAL SERVICES, INC.**
 Main Office Address: **7755 3RD STREET NORTH
 OAKDALE, MN 55128**
 Firm CRD#: **421**

SRO	Category	Status	Date
FINRA	General Securities Representative	APPROVED	05/21/2007
FINRA	Invest. Co and Variable Contracts	APPROVED	01/28/2000

U.S. State/ Territory	Category	Status	Date
Florida	Agent	APPROVED	04/17/2008
Georgia	Agent	APPROVED	04/21/2014
Illinois	Agent	APPROVED	01/09/2013
Indiana	Agent	APPROVED	03/16/2005
Kentucky	Agent	APPROVED	01/08/2009
Michigan	Agent	APPROVED	06/03/2011
Minnesota	Agent	APPROVED	06/17/2003
Ohio	Agent	APPROVED	01/31/2000
Pennsylvania	Agent	APPROVED	04/11/2018
South Carolina	Agent	APPROVED	11/04/2014
Texas	Agent	APPROVED	01/08/2009
Wisconsin	Agent	APPROVED	04/11/2018

Broker Qualifications



Employment 1 of 1, continued

Branch Office Locations

WOODBURY FINANCIAL SERVICES, INC.
1305 WORTHINGTON WOODS BLVD
WORTHINGTON, OH 43085



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 0 principal/supervisory exams, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
Securities Industry Essentials Examination	SIE	10/01/2018
General Securities Representative Examination	Series 7	05/18/2007
Investment Company Products/Variable Contracts Representative Examination	Series 6	01/27/1997

State Securities Law Exams

Exam	Category	Date
Uniform Investment Adviser Law Examination	Series 65	07/25/2006
Uniform Securities Agent State Law Examination	Series 63	06/06/1996

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
01/1997 - 02/2000	ROOSEVELT EQUITY CORPORATION	6004	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment Dates	Employer Name	Employer Location
02/2000 - Present	WOODBURY FINANCIAL SERVICES, INC	WOODBURY, MN

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. MARINO & MCCASH LLC; INVT REL; WORTHINGTON, OHIO; TRADITIONAL INSURANCE SALES/INSURANCE AGENT; PRESIDENT; START 07/07/2007; 20 HRS/MTH; 20 HRS/MTH DURING TRADING; SALES AND SERVICE OF TRADITIONAL INSURANCE PRODUCTS.

2. AMSOIL OIL; NON-INVEST RELATED; SUPERIOR, WI; SELLS OIL AND OIL RELATED PRODUCTS; DISTRIBUTOR; STARTED 1/1/06; DEVOTE 1 HR/MO, 1 HR DURING TRADING HRS; DISTRIBUTOR OF OIL AND OIL RELATED PRODUCTS.



Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - § A "pending" event involves allegations that have not been proven or formally adjudicated.
 - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - § A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0



Customer Dispute	0	1	N/A
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Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Broker
Regulatory Action Initiated By:	STATE OF OHIO DEPARTMENT OF INSURANCE
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s)
Date Initiated:	05/11/2011
Docket/Case Number:	NONE PROVIDED
Employing firm when activity occurred which led to the regulatory action:	WOODBURY FINANCIAL SERVICES, INC.
Product Type:	Annuity-Fixed
Allegations:	THE OHIO DEPARTMENT OF INSURANCE ISSUED A CONSENT ORDER WITH REGARD TO A COMPLAINT REGARDING A FIXED ANNUITY. THE REPRESENTATIVE ADVISED A CLIENT THAT THERE WAS NO SPOUSAL CONTINUATION PROVISIONS AVAILABLE FOR HER ON A FIXED ANNUITY PRODUCT SHE HELD JOINTLY WITH HER HUSBAND. THE REPRESENTATIVE STATED THAT HE RELIED ON INFORMATION PROVIDED DIRECTLY BY THE ISSUER OF THE ANNUITY. THERE WAS SPOUSAL CONTINUATION, AND AS A RESULT OF THE ADVICE AND TREATMENT, THERE WAS AN UNNECESSARY TAX CONSEQUENCE TO THE CLIENT.
Current Status:	Final



Resolution: Order

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct? No

Resolution Date: 06/28/2011

Sanctions Ordered: Civil and Administrative Penalty(ies)/Fine(s)
Other: REPRESENTATIVE WAS ALSO ORDERED TO PROVIDE EACH INSURER WITH WHICH HE IS APPOINTED AND THE DEPARTMENT OF INSURANCE OF EACH STATE IN WHICH HE IS LICENSED WITH A COPY OF THE CONSENT ORDER WITHIN 30 DAYS.

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$3,000.00

Portion Levied against individual: \$3,000.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual: 07/01/2011

Was any portion of penalty waived? No

Amount Waived:



Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	WOODBURY FINIANCIAL SERVICES, INC.
Allegations:	CLIENT ALLEGES OIL AND GAS PRIVATE PLACEMENTS WERE NOT SUITABLE.
Product Type:	Direct Investment-DPP & LP Interests Oil & Gas
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	CLIENT ALLEGES DAMAGES IN THE RANGE OF \$100,000 TO \$350,000.
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	18-00199
Filing date of arbitration/CFTC reparation or civil litigation:	01/17/2018

Customer Complaint Information

Date Complaint Received:	03/02/2018
Complaint Pending?	No
Status:	Settled
Status Date:	12/17/2018
Settlement Amount:	\$60,000.00



Individual Contribution Amount:

\$0.00

Broker Statement

THE CLAIMS ARE WITHOUT MERIT AND DENIED IN THEIR ENTIRETY. THE FIRM SETTLED WITH THE CLIENT TO AVOID THE EXPENSE AND COSTS ASSOCIATED WITH LITIGATION.

End of Report



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