

## BrokerCheck Report

**PAUL LEONARD ZAJCIW**

CRD# 2711901

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

## About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

**Thank you for using FINRA BrokerCheck.**



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at [brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).

**PAUL L. ZAJCIW**

CRD# 2711901

**Currently employed by and registered with the following Firm(s):**

**IA AMERIPRISE FINANCIAL SERVICES, LLC**  
 39400 Woodward Ave Ste 255  
 Bloomfield Hills, MI 48304  
 CRD# 6363  
 Registered with this firm since: 08/21/2023

**B AMERIPRISE FINANCIAL SERVICES, LLC**  
 39400 Woodward Ave Ste 255  
 Bloomfield Hills, MI 48304  
 CRD# 6363  
 Registered with this firm since: 11/05/2023

## Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

### Broker Qualifications

**This broker is registered with:**

- 1 Self-Regulatory Organization
- 23 U.S. states and territories

**This broker has passed:**

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

### Registration History

**This broker was previously registered with the following securities firm(s):**

**IA COMERICA SECURITIES**  
 CRD# 17079  
 DETROIT, MI  
 11/2004 - 11/2023

**B COMERICA SECURITIES**  
 CRD# 17079  
 BLOOMFIELD HILLS, MI  
 08/1996 - 11/2023

### Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

| Type             | Count |
|------------------|-------|
| Customer Dispute | 4     |



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 1 SRO and is licensed in 23 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **AMERIPRISE FINANCIAL SERVICES, LLC**

Main Office Address: **9013RD AVENUE SOUTH  
MINNEAPOLIS, MN 55402**

Firm CRD#: **6363**

|   | SRO   | Category                          | Status   | Date       |
|---|-------|-----------------------------------|----------|------------|
| B | FINRA | General Securities Representative | Approved | 11/05/2023 |

|    | U.S. State/ Territory | Category                          | Status   | Date       |
|----|-----------------------|-----------------------------------|----------|------------|
| B  | Alabama               | Agent                             | Approved | 11/07/2023 |
| B  | Arizona               | Agent                             | Approved | 11/09/2023 |
| B  | California            | Agent                             | Approved | 11/06/2023 |
| B  | Colorado              | Agent                             | Approved | 11/07/2023 |
| B  | Florida               | Agent                             | Approved | 11/07/2023 |
| B  | Georgia               | Agent                             | Approved | 11/08/2023 |
| B  | Illinois              | Agent                             | Approved | 01/08/2024 |
| B  | Indiana               | Agent                             | Approved | 11/13/2023 |
| B  | Kentucky              | Agent                             | Approved | 11/07/2023 |
| B  | Maryland              | Agent                             | Approved | 06/27/2024 |
| B  | Massachusetts         | Agent                             | Approved | 11/07/2023 |
| IA | Michigan              | Investment Adviser Representative | Approved | 08/21/2023 |



## Broker Qualifications

### Employment 1 of 1, continued

|    | U.S. State/ Territory | Category                          | Status              | Date       |
|----|-----------------------|-----------------------------------|---------------------|------------|
| B  | Michigan              | Agent                             | Approved            | 11/06/2023 |
| B  | Missouri              | Agent                             | Approved            | 12/18/2024 |
| B  | Montana               | Agent                             | Approved            | 05/07/2025 |
| B  | New Jersey            | Agent                             | Approved            | 11/06/2023 |
| B  | New York              | Agent                             | Approved            | 11/08/2023 |
| B  | North Carolina        | Agent                             | Approved            | 11/15/2023 |
| B  | Ohio                  | Agent                             | Approved            | 11/06/2023 |
| B  | Pennsylvania          | Agent                             | Approved            | 05/07/2025 |
| B  | South Carolina        | Agent                             | Approved            | 11/07/2023 |
| B  | Texas                 | Agent                             | Approved            | 11/06/2023 |
| IA | Texas                 | Investment Adviser Representative | Restricted Approval | 11/06/2023 |
| B  | Virginia              | Agent                             | Approved            | 11/08/2023 |
| B  | Wisconsin             | Agent                             | Approved            | 11/07/2023 |

### Branch Office Locations

#### AMERIPRISE FINANCIAL SERVICES, LLC

39400 Woodward Ave Ste 255  
Bloomfield Hills, MI 48304

#### AMERIPRISE FINANCIAL SERVICES, LLC

Sterling Heights, MI



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

**This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

| Exam                     | Category | Date |
|--------------------------|----------|------|
| No information reported. |          |      |

### General Industry/Product Exams

| Exam                                                   | Category | Date       |
|--------------------------------------------------------|----------|------------|
| <b>B</b> Securities Industry Essentials Examination    | SIE      | 10/01/2018 |
| <b>B</b> General Securities Representative Examination | Series 7 | 08/14/1996 |

### State Securities Law Exams

| Exam                                                      | Category  | Date       |
|-----------------------------------------------------------|-----------|------------|
| <b>B</b> <b>IA</b> Uniform Combined State Law Examination | Series 66 | 11/24/2004 |
| <b>B</b> Uniform Securities Agent State Law Examination   | Series 63 | 10/03/1996 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).

## Broker Qualifications



## Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

| Registration Dates          | Firm Name           | CRD#  | Branch Location      |
|-----------------------------|---------------------|-------|----------------------|
| <b>IA</b> 11/2004 - 11/2023 | COMERICA SECURITIES | 17079 | BLOOMFIELD HILLS, MI |
| <b>B</b> 08/1996 - 11/2023  | COMERICA SECURITIES | 17079 | BLOOMFIELD HILLS, MI |

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

| Employment        | Employer Name                      | Position                                   | Investment Related | Employer Location                   |
|-------------------|------------------------------------|--------------------------------------------|--------------------|-------------------------------------|
| 08/2023 - Present | AMERIPRISE FINANCIAL SERVICES, LLC | Registered Representative                  | Y                  | Bloomfield Hills, MI, United States |
| 08/1995 - 08/2023 | COMERICA SECURITIES                | SENIOR VICE PRESIDENT/FINANCIAL CONSULTANT | Y                  | CHICAGO, IL, United States          |

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Outside Employment; Comerica Bank; Dual Employee ; Retail; 39400 Woodward Ave., Suite 255, , Bloomfield Hills, MI, 48304; Investment-Related; 11/06/2023; 40 to 59 hours per month; 10 to 19 during trading hours. Other Business Activities; Maestro Comerica bank; Institutional Money Market Fund administration for corporate clients, institutions, etc. ; 39400 Woodward Ave., Suite 255, , Bloomfield Hills, MI, 48304; Investment-Related; 11/06/2023; 1 to 9 hours per month; 1 to 9 during trading hours.

## Disclosure Events



### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  - o
4. **There are different statuses and dispositions for disclosure events:**
  - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

|                  | Pending | Final | On Appeal |
|------------------|---------|-------|-----------|
| Customer Dispute | 0       | 4     | N/A       |



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

#### Disclosure 1 of 4

|                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                     |
|----------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Reporting Source:</b>                                                   | Broker                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>Employing firm when activities occurred which led to the complaint:</b> | Comerica Securities, Inc.                                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Allegations:</b>                                                        | Client purchased two Small Business Administration Agency Bonds in October of 2015. These bonds have been improperly valued on their account statement due a factoring error by the Firm's clearing firm, Pershing LLC. The client alleges that the corrections of the factoring issue, in December 2017 and January 2018, resulted in a loss of a portion of their working capital, which could have been avoided. |
| <b>Product Type:</b>                                                       | Other: Small Business Administration Bond                                                                                                                                                                                                                                                                                                                                                                           |
| <b>Alleged Damages:</b>                                                    | \$159,749.00                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>Is this an oral complaint?</b>                                          | No                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Is this a written complaint?</b>                                        | Yes                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Is this an arbitration/CFTC reparation or civil litigation?</b>         | No                                                                                                                                                                                                                                                                                                                                                                                                                  |

### Customer Complaint Information

|                                 |            |
|---------------------------------|------------|
| <b>Date Complaint Received:</b> | 01/26/2018 |
| <b>Complaint Pending?</b>       | No         |
| <b>Status:</b>                  | Settled    |
| <b>Status Date:</b>             | 03/19/2018 |



**Settlement Amount:** \$90,810.44

**Individual Contribution Amount:** \$0.00

**Broker Statement** This issue was the result of Pershing's error in displaying the factor-based value of a Principal Pay-Down bond. This was a statement display issue and the client did not suffer a loss of any of its invested dollars due to the valuation error. The RR was not responsible for the valuation error. Firm met with client to provide explanation; client acknowledged an understanding of above facts. Notwithstanding the foregoing, the Firm elected to provide the consideration amount noted above to the client.

#### Disclosure 2 of 4

**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** COMERICA SECURITIES INC

**Allegations:** THE CLIENT ALLEGES IN THE COMMUNICATION THAT HE BELIEVES HE WAS MISLED IN THE ASSURANCES THAT HE WAS GIVEN ABOUT THE LIQUIDITY OF THE INVESTMENT AND THAT THE INVESTMENT WAS UNSUITABLE BASED ON HIS AGE, INVESTMENT OBJECTIVE, AND THE AMOUNT OF MONEY INVESTED IN THE ARS.

**Product Type:** Other: AUCTION RATE SECURITIES

**Alleged Damages:** \$950,000.00

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

#### Customer Complaint Information

**Date Complaint Received:** 07/16/2008

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 01/02/2009

**Settlement Amount:** \$650,000.00



**Individual Contribution Amount:** \$0.00

**Broker Statement**

COMERICA SECURITIES ("FIRM") WAS THE SUBJECT OF INVESTIGATIONS REGARDING AUCTION RATE SECURITIES ("ARS") BY FINRA RELATED TO THE ALLEGED (I) USE OF ADVERTISING AND MARKETING MATERIALS AND/OR OTHER COMMUNICATIONS TO THE PUBLIC REGARDING ARS THAT WERE NOT FAIR AND BALANCED AND DID NOT PROVIDE A SOUND BASIS FOR EVALUATING THE FACTS IN REGARD TO A PURCHASE OF ARS , (II) FAILURE TO ADEQUATELY DISCLOSE RISKS, AND (III) FAILURE TO ESTABLISH AND MAINTAIN A SUPERVISORY SYSTEM REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH CERTAIN SECURITIES LAWS. WITHOUT ADMITTING OR DENYING SUCH ALLEGATIONS, THE FIRM CONSENTED TO SANCTIONS IMPOSED BY FINRA AND TO THE ENTRY OF CERTAIN FINDINGS AS TO THE FIRM'S CONDUCT IN CONNECTION WITH ARS SALES (FINRA LETTER OF ACCEPTANCE, WAIVER AND CONSENT - 20080130555,"AWC"). PURSUANT TO THE AWC, THE FIRM AGREED TO PURCHASE AT PAR CERTAIN ARS PURCHASED THROUGH THE FIRM DURING A CERTAIN PERIOD BY INVESTORS IN A CERTAIN CLASS. THERE WAS NO FINDING OF INDIVIDUAL WRONGDOING ON THE PART OF THE REGISTERED REPRESENTATIVE.

**Disclosure 3 of 4**

**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** COMERICA SECURITIES INC.

**Allegations:** THE CLIENT ALLEGES THAT THE AUCTION RATE SECURITIES INVESTMENT WAS UNSUITABLE BASED ON HIS STATED LIQUIDITY NEEDS AND THE CURRENT LACK OF LIQUIDITY OF THE PRODUCT.

**Product Type:** Other: AUCTION RATE SECURITIES

**Alleged Damages:** \$325,000.00

**Is this an oral complaint?** No

**Is this a written complaint?** Yes

**Is this an arbitration/CFTC reparation or civil litigation?** No

**Customer Complaint Information**

**Date Complaint Received:** 02/28/2008



**Complaint Pending?** No

**Status:** Settled

**Status Date:** 01/02/2009

**Settlement Amount:** \$275,000.00

**Individual Contribution Amount:** \$0.00

**Broker Statement**

COMERICA SECURITIES ("FIRM") WAS THE SUBJECT OF INVESTIGATIONS REGARDING AUCTION RATE SECURITIES ("ARS") BY FINRA RELATED TO THE ALLEGED (I) USE OF ADVERTISING AND MARKETING MATERIALS AND/OR OTHER COMMUNICATIONS TO THE PUBLIC REGARDING ARS THAT WERE NOT FAIR AND BALANCED AND DID NOT PROVIDE A SOUND BASIS FOR EVALUATING THE FACTS IN REGARD TO A PURCHASE OF ARS , (II) FAILURE TO ADEQUATELY DISCLOSE RISKS, AND (III) FAILURE TO ESTABLISH AND MAINTAIN A SUPERVISORY SYSTEM REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH CERTAIN SECURITIES LAWS. WITHOUT ADMITTING OR DENYING SUCH ALLEGATIONS, THE FIRM CONSENTED TO SANCTIONS IMPOSED BY FINRA AND TO THE ENTRY OF CERTAIN FINDINGS AS TO THE FIRM'S CONDUCT IN CONNECTION WITH ARS SALES (FINRA LETTER OF ACCEPTANCE, WAIVER AND CONSENT - 20080130555,"AWC"). PURSUANT TO THE AWC, THE FIRM AGREED TO PURCHASE AT PAR CERTAIN ARS PURCHASED THROUGH THE FIRM DURING A CERTAIN PERIOD BY INVESTORS IN A CERTAIN CLASS. THERE WAS NO FINDING OF INDIVIDUAL WRONGDOING ON THE PART OF THE REGISTERED REPRESENTATIVE.

#### Disclosure 4 of 4

**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** COMERICA SECURITIES INC

**Allegations:** THE CLIENT ALLEGES THAT THE AUCTION RATE SECURITIES INVESTMENT WAS UNSUITABLE BASED ON HER INVESTMENT OBJECTIVE AND RISK TOLERANCE.

**Product Type:** Other: AUCTION RATE SECURITIES

**Alleged Damages:** \$900,000.00

**Is this an oral complaint?** No

**Is this a written complaint?** Yes



**Is this an arbitration/CFTC  
reparation or civil litigation?** No

### Customer Complaint Information

**Date Complaint Received:** 02/28/2008

**Complaint Pending?** No

**Status:** Settled

**Status Date:** 01/02/2009

**Settlement Amount:** \$725,000.00

**Individual Contribution  
Amount:** \$0.00

### Broker Statement

COMERICA SECURITIES ("FIRM") WAS THE SUBJECT OF INVESTIGATIONS REGARDING AUCTION RATE SECURITIES ("ARS") BY FINRA RELATED TO THE ALLEGED (I) USE OF ADVERTISING AND MARKETING MATERIALS AND/OR OTHER COMMUNICATIONS TO THE PUBLIC REGARDING ARS THAT WERE NOT FAIR AND BALANCED AND DID NOT PROVIDE A SOUND BASIS FOR EVALUATING THE FACTS IN REGARD TO A PURCHASE OF ARS , (II) FAILURE TO ADEQUATELY DISCLOSE RISKS, AND (III) FAILURE TO ESTABLISH AND MAINTAIN A SUPERVISORY SYSTEM REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH CERTAIN SECURITIES LAWS. WITHOUT ADMITTING OR DENYING SUCH ALLEGATIONS, THE FIRM CONSENTED TO SANCTIONS IMPOSED BY FINRA AND TO THE ENTRY OF CERTAIN FINDINGS AS TO THE FIRM'S CONDUCT IN CONNECTION WITH ARS SALES (FINRA LETTER OF ACCEPTANCE, WAIVER AND CONSENT - 20080130555,"AWC"). PURSUANT TO THE AWC, THE FIRM AGREED TO PURCHASE AT PAR CERTAIN ARS PURCHASED THROUGH THE FIRM DURING A CERTAIN PERIOD BY INVESTORS IN A CERTAIN CLASS. THERE WAS NO FINDING OF INDIVIDUAL WRONGDOING ON THE PART OF THE REGISTERED REPRESENTATIVE.

## End of Report



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