

BrokerCheck Report
Tracy Lyn Gallman
 CRD# 2814720

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.
 Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.



Tracy L. Gallman

CRD# 2814720

Currently employed by and registered with the following Firm(s):

IA AXOS INVEST, INC
 9205 W RUSSELL ROAD
 SUITE 400
 LAS VEGAS, NV 89148
 CRD# 150953
 Registered with this firm since: 07/07/2021

B AXOS INVEST LLC
 4350 La Jolla Village Drive
 San Diego, CA 92122
 CRD# 172393
 Registered with this firm since: 07/06/2021

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 51 U.S. states and territories

This broker has passed:

- 2 Principal/Supervisory Exams
- 4 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- B PFS INVESTMENTS INC.**
 CRD# 10111
 DULUTH, GA
 11/2016 - 06/2021
- IA PRIMERICA ADVISORS**
 CRD# 10111
 DULUTH, GA
 11/2016 - 06/2021
- B ADVISER DEALER SERVICES, INC.**
 CRD# 36773
 DUBLIN, OH
 12/2014 - 11/2016

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 51 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **AXOS INVEST LLC**

Main Office Address: **9205 W RUSSELL ROAD
SUITE 400
LAS VEGAS, NV 89148**

Firm CRD#: **172393**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	07/06/2021
B	FINRA	Invest. Co and Variable Contracts	Approved	07/06/2021
B	FINRA	Investment Co./Variable Contracts Prin	Approved	07/06/2021
B	FINRA	Operations Professional	Approved	07/06/2021
B	FINRA	General Securities Principal	Approved	07/29/2022

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	02/06/2023
B	Alaska	Agent	Approved	02/06/2023
B	Arizona	Agent	Approved	02/06/2023
B	Arkansas	Agent	Approved	02/06/2023
B	California	Agent	Approved	07/07/2021
B	Colorado	Agent	Approved	02/06/2023
B	Connecticut	Agent	Approved	02/06/2023
B	Delaware	Agent	Approved	02/06/2023

Broker Qualifications



Employment 1 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	District of Columbia	Agent	Approved	02/06/2023
B	Florida	Agent	Approved	02/06/2023
B	Georgia	Agent	Approved	02/06/2023
B	Hawaii	Agent	Approved	02/06/2023
B	Idaho	Agent	Approved	02/06/2023
B	Illinois	Agent	Approved	02/06/2023
B	Indiana	Agent	Approved	02/06/2023
B	Iowa	Agent	Approved	02/06/2023
B	Kansas	Agent	Approved	02/06/2023
B	Kentucky	Agent	Approved	02/06/2023
B	Louisiana	Agent	Approved	02/06/2023
B	Maine	Agent	Approved	02/06/2023
B	Maryland	Agent	Approved	02/06/2023
B	Massachusetts	Agent	Approved	02/06/2023
B	Michigan	Agent	Approved	02/06/2023
B	Minnesota	Agent	Approved	02/06/2023
B	Mississippi	Agent	Approved	02/06/2023
B	Missouri	Agent	Approved	02/06/2023
B	Montana	Agent	Approved	02/06/2023
B	Nebraska	Agent	Approved	02/06/2023
B	Nevada	Agent	Approved	02/06/2023

Broker Qualifications



Employment 1 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	New Hampshire	Agent	Approved	02/06/2023
B	New Jersey	Agent	Approved	02/06/2023
B	New Mexico	Agent	Approved	02/06/2023
B	New York	Agent	Approved	11/16/2022
B	North Carolina	Agent	Approved	02/06/2023
B	North Dakota	Agent	Approved	02/06/2023
B	Ohio	Agent	Approved	02/06/2023
B	Oklahoma	Agent	Approved	02/06/2023
B	Oregon	Agent	Approved	02/06/2023
B	Pennsylvania	Agent	Approved	02/06/2023
B	Rhode Island	Agent	Approved	02/06/2023
B	South Carolina	Agent	Approved	02/06/2023
B	South Dakota	Agent	Approved	02/06/2023
B	Tennessee	Agent	Approved	02/06/2023
B	Texas	Agent	Approved	02/06/2023
B	Utah	Agent	Approved	02/06/2023
B	Vermont	Agent	Approved	02/06/2023
B	Virginia	Agent	Approved	02/06/2023
B	Washington	Agent	Approved	02/06/2023
B	West Virginia	Agent	Approved	02/06/2023
B	Wisconsin	Agent	Approved	02/06/2023



Broker Qualifications

Employment 1 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Wyoming	Agent	Approved	02/06/2023

Branch Office Locations

AXOS INVEST LLC

4350 La Jolla Village Drive
San Diego, CA 92122

Employment 2 of 2

Firm Name: **AXOS INVEST, INC**

Main Office Address: **9205 W RUSSELL ROAD
SUITE 400
LAS VEGAS, NV 89148**

Firm CRD#: **150953**

	U.S. State/ Territory	Category	Status	Date
IA	California	Investment Adviser Representative	Approved	07/07/2021
IA	Nevada	Investment Adviser Representative	Approved	03/09/2023
IA	Texas	Investment Adviser Representative	Restricted Approval	02/06/2023

Branch Office Locations

9205 W RUSSELL ROAD
SUITE 400
LAS VEGAS, NV 89148



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 2 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	07/29/2022
B Investment Company Products/Variable Contracts Principal Examination	Series 26	01/03/2020

General Industry/Product Exams

Exam	Category	Date
B Operations Professional Examination	Series 99TO	01/02/2023
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	12/07/1999
B Investment Company Products/Variable Contracts Representative Examination	Series 6	04/15/1997

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	08/10/1998
B Uniform Securities Agent State Law Examination	Series 63	01/10/1997

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 11/2016 - 06/2021	PFS INVESTMENTS INC.	10111	DULUTH, GA
IA 11/2016 - 06/2021	PRIMERICA ADVISORS	10111	DULUTH, GA
B 12/2014 - 11/2016	ADVISER DEALER SERVICES, INC.	36773	DUBLIN, OH
IA 07/2013 - 11/2014	CAPITAL ADVISORS, INC.	104643	POWAY, CA
B 05/2003 - 03/2013	LPL FINANCIAL LLC	6413	SAN DIEGO, CA
IA 05/2003 - 03/2013	LPL FINANCIAL LLC	6413	SAN DIEGO, CA
IA 04/2002 - 04/2003	RBC DAIN RAUSCHER INC.	31194	SAN FRANCISCO, CA
B 01/2002 - 04/2003	RBC DAIN RAUSCHER INC.	31194	NEW YORK, NY
B 04/1997 - 01/2002	NICHOLAS-APPLEGATE SECURITIES (A CALIFORNIA LIMITED PARTNERSHIP)	31205	SAN DIEGO, CA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
07/2021 - Present	AXOS INVEST, INC.	SVP	Y	LAS VEGAS, NV, United States
06/2021 - Present	AXOS INVEST LLC	Head of Invest Product Management	Y	LAS VEGAS, NV, United States
11/2016 - 06/2021	PRIMERICA FINANCIAL SERVICES	SENIOR VICE PRESIDENT	Y	DULUTH, GA, United States
03/2013 - 05/2019	GALLMAN CONSULTING GROUP	PRESIDENT	Y	POWAY, CA, United States
11/2014 - 11/2016	MEEDER INVESTMENT MANAGEMENT, INC.	CONSULTANT	Y	DUBLIN, OH, United States

Registration and Employment History



Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Axos Bank - Role, Supervise Premier Banking and Lending - Beginning 2/2023 - Non-Investment Related - 80 Hours Per Month

End of Report



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