

BrokerCheck Report

RICHARD PREVOST HUBBARD

CRD# 2910167

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**RICHARD P. HUBBARD**

CRD# 2910167

Currently employed by and registered with the following Firm(s):

IA LPL FINANCIAL LLC
 3307 E LINCOLN WAY SUITE 5
 STERLING, IL 61081
 CRD# 6413
 Registered with this firm since: 07/21/2021

B LPL FINANCIAL LLC
 3307 E LINCOLN WAY SUITE 5
 STERLING, IL 61081
 CRD# 6413
 Registered with this firm since: 07/21/2021

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 29 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):**

- IA WADDELL & REED**
 CRD# 866
 OVERLAND PARK, KS
 01/2008 - 07/2021
- B WADDELL & REED**
 CRD# 866
 STERLING, IL
 01/2008 - 07/2021
- IA CHASE INVESTMENT SERVICES CORP.**
 CRD# 25574
 NEW YORK, NY
 05/2007 - 01/2008

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	4



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 29 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**

Main Office Address: **1055 LPL WAY
FORT MILL, SC 29715**

Firm CRD#: **6413**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	07/21/2021

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	07/21/2021
IA	Alabama	Investment Adviser Representative	Approved	07/21/2021
B	Arizona	Agent	Approved	07/21/2021
B	California	Agent	Approved	07/21/2021
IA	California	Investment Adviser Representative	Approved	07/21/2021
B	Colorado	Agent	Approved	07/21/2021
B	Delaware	Agent	Approved	07/21/2021
B	Florida	Agent	Approved	07/21/2021
IA	Florida	Investment Adviser Representative	Approved	07/21/2021
B	Idaho	Agent	Approved	07/21/2021
IA	Idaho	Investment Adviser Representative	Approved	07/21/2021
B	Illinois	Agent	Approved	07/21/2021

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
IA	Illinois	Investment Adviser Representative	Approved	07/21/2021
B	Indiana	Agent	Approved	07/21/2021
IA	Indiana	Investment Adviser Representative	Approved	07/21/2021
B	Iowa	Agent	Approved	07/21/2021
IA	Iowa	Investment Adviser Representative	Approved	07/21/2021
B	Kansas	Agent	Approved	07/21/2021
IA	Kansas	Investment Adviser Representative	Approved	07/21/2021
B	Kentucky	Agent	Approved	07/21/2021
IA	Kentucky	Investment Adviser Representative	Approved	07/21/2021
B	Louisiana	Agent	Approved	07/21/2021
IA	Louisiana	Investment Adviser Representative	Approved	07/21/2021
B	Maryland	Agent	Approved	07/21/2021
B	Massachusetts	Agent	Approved	03/16/2022
B	Michigan	Agent	Approved	07/21/2021
IA	Michigan	Investment Adviser Representative	Approved	07/21/2021
B	Minnesota	Agent	Approved	12/01/2023
B	Missouri	Agent	Approved	07/21/2021
IA	Missouri	Investment Adviser Representative	Approved	07/21/2021
B	Nebraska	Agent	Approved	07/28/2021
B	Nevada	Agent	Approved	07/21/2021
IA	Nevada	Investment Adviser Representative	Approved	07/21/2021



Broker Qualifications

Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	New Jersey	Agent	Approved	07/21/2021
IA	New Jersey	Investment Adviser Representative	Approved	07/21/2021
B	North Carolina	Agent	Approved	07/21/2021
IA	North Carolina	Investment Adviser Representative	Approved	07/21/2021
B	Oklahoma	Agent	Approved	07/21/2021
B	Pennsylvania	Agent	Approved	07/21/2021
IA	Pennsylvania	Investment Adviser Representative	Approved	07/21/2021
B	Tennessee	Agent	Approved	07/21/2021
B	Texas	Agent	Approved	07/21/2021
IA	Texas	Investment Adviser Representative	Approved	07/21/2021
B	Virginia	Agent	Approved	07/21/2021
B	Washington	Agent	Approved	07/21/2021
IA	Washington	Investment Adviser Representative	Approved	07/21/2021
B	Wisconsin	Agent	Approved	07/21/2021
IA	Wisconsin	Investment Adviser Representative	Approved	07/21/2021

Branch Office Locations

LPL FINANCIAL LLC
 3307 E LINCOLN WAY SUITE 5
 STERLING, IL 61081



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	09/21/2007

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	02/02/1999
B Investment Company Products/Variable Contracts Representative Examination	Series 6	07/20/1998

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	04/27/2007
B Uniform Securities Agent State Law Examination	Series 63	02/05/1999

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

	Registration Dates	Firm Name	CRD#	Branch Location
IA	01/2008 - 07/2021	WADDELL & REED	866	STERLING, IL
B	01/2008 - 07/2021	WADDELL & REED	866	STERLING, IL
IA	05/2007 - 01/2008	CHASE INVESTMENT SERVICES CORP.	25574	BATON ROUGE, LA
B	07/2006 - 01/2008	CHASE INVESTMENT SERVICES CORP.	25574	BATON ROUGE, LA
B	05/2004 - 05/2005	LINSCO/PRIVATE LEDGER CORP.	6413	FORT MILL, SC
IA	05/2004 - 05/2005	LINSCO/PRIVATE LEDGER CORP.	6413	LEES SUMMIT, MO
IA	11/1999 - 05/2004	EDWARD JONES	250	LEE'S SUMMIT, MO
B	01/1999 - 05/2004	EDWARD JONES	250	ST. LOUIS, MO
B	07/1998 - 01/1999	DST SECURITIES, INC.	8129	KANSAS CITY, MO

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
07/2021 - Present	LPL FINANCIAL LLC	Financial Advisor	Y	STERLING, IL, United States
03/2021 - 07/2021	Richard P Hubbard Inc	Owner/President	N	Sterling, IL, United States
03/2008 - 07/2021	VARIOUS INSURANCE CARRIERS FOR W&R INSURANCE AGENCIES	INSURANCE AGENT	Y	DAVENPORT, IA, United States
01/2008 - 07/2021	WADDELL & REED, INC.	ASSOCIATED PERSON	Y	STERLING, IL, United States

Registration and Employment History



Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. 07/2021/ Richard Hubbard/ Non-Variable Insurance/ Investment Related/ 0HR/MO/ Illinois
 2. 11/16/2020/ Richard P Hubbard Inc/ Business Entity For Tax/Investment Purposes Only/ Not Investment Related/ 0HR/MO/ 3307 E. LINCOLN WAY STE.5 STERLING, IL 60181
 3. 06/15/2023 - Corporation - Investment Related - At Reported Business Location(s) - Other - Notary - Start Date 05/22/2023 - 1 Hour Per Month/ 0 Hours During Securities Trading
-

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 -
4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	4	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Firm
Employing firm when activities occurred which led to the complaint:	CHASE INVESTMENT SERVICES CORP.
Allegations:	CLIENT ALLEGES SUITABILITY RELATING TO A MUTUAL FUND INVESTMENT. ACTIVITY DATES 04/20/07-02/19/09.
Product Type:	Mutual Fund
Alleged Damages:	\$140,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/23/2009
Complaint Pending?	No
Status:	Settled
Status Date:	09/17/2009
Settlement Amount:	\$14,802.70
Individual Contribution Amount:	\$0.00



Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	CHASE INVESTMENT SERVICES CORP.
Allegations:	CLIENT ALLEGES SUITABILITY RELATING TO A MUTUAL FUND INVESTMENT. ACTIVITY DATES 4/20/07 - 2/19/09.
Product Type:	Mutual Fund
Alleged Damages:	\$140,000.00
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	03/23/2009
Complaint Pending?	No
Status:	Settled
Status Date:	09/17/2009
Settlement Amount:	\$14,802.70
Individual Contribution Amount:	\$0.00



Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 3

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint: EDWARD JONES

Allegations: THE THIRD PARTY FEELS THE CLIENT'S PURCHASE OF A \$50,000 GM BOND ON 11/18/04 WAS NOT SUITABLE AS THIS WAS ALLEGEDLY THE ONLY INVESTMENT RECOMMENDED BY THE FORMER IR. A RESOLUTION IS NOT SPECIFIED. AUTHORIZATION FROM THE ACCOUNT TO PURSUE THE ALLEGATIONS WAS RECEIVED ON 3/27/06. LOSSES AT TIME OF SALE EXCEEDED \$5,000

Product Type: Debt - Corporate

Alleged Damages: \$5,000.00

Customer Complaint Information

Date Complaint Received: 03/22/2006

Complaint Pending? No

Status: Denied

Status Date: 05/18/2006

Settlement Amount:

Individual Contribution Amount:

Firm Statement

THE FORMER IR STATED THAT THE CLIENT'S INVESTMENT OBJECTIVES, GOALS, FEATURES OF THE BONDS, RISK ASSOCIATED WITH THE INVESTMENT AND THE CLIENT'S RISK TOLERANCE WAS DISCUSSED. IN ADDITION, OTHER OPTIONS FOR INVESTMENT WERE OFFERED. THE IR STATED THAT THE CLIENT WAS INTERESTED IN THE GMAC BONDS ONLY AS HE LIKED THE INCOME AND THE ESTATE FEATURE. THE TRADE WAS ALSO AUTHORIZED BY THE CLIENT. BASED ON THE INFORMATION AVAILABLE, IT APPEARS AS THOUGH THE INVESTMENT WAS THOROUGHLY DISCUSSED, THE BONDS AT THE TIME OF PURCHASE WERE IN LINE WITH THE CLIENT'S OBJECTIVES AND PROPER DISCLOSURES WERE MADE.



CLAIM DENIED

Reporting Source: Broker

Employing firm when activities occurred which led to the complaint: EDWARD JONES

Allegations: THE THIRD PARTY FEELS THE CLIENT'S PURCHASE OF A \$50,000 GM BOND ON 11/18/04 WAS NOT SUITABLE AS THIS WAS ALLEGEDLY THE ONLY INVESTMENT RECOMMENDED BY THE FORMER IR. A RESOLUTION IS NOT SPECIFIED. AUTHORIZATION FROM THE ACCOUNT TO PURSUE THE ALLEGATIONS WAS RECEIVED ON 3/27/06. LOSSES AT TIME OF SALE EXCEEDED \$5,000.

Product Type: Debt - Corporate

Alleged Damages: \$5,000.00

Customer Complaint Information

Date Complaint Received: 03/22/2006

Complaint Pending? No

Status: Denied

Status Date: 05/18/2006

Settlement Amount:

Individual Contribution Amount:

Broker Statement THE FORMER IR STATED THAT THE CLIENT'S INVESTMENT OBJECTIVES, GOALS, FEATURES OF THE BONDS, RISK ASSOCIATED WITH THE INVESTMENT AND THE CLIENT'S RISK TOLERANCE WAS DISCUSSED. IN ADDITION, OTHER OPTIONS FOR INVESTMENT WERE OFFERED. THE IR STATED THAT THE CLIENT WAS INTERESTED IN THE GMAC BONDS ONLY AS HE LIKED THE INCOME AND THE ESTATE FEATURE. THE TRADE WAS ALSO AUTHORIZED BY THE CLIENT. BASED ON THE INFORMATION AVAILABLE, IT APPEARS AS THOUGH THE INVESTMENT WAS THOROUGHLY DISCUSSED, THE BONDS AT THE TIME OF PURCHASE WERE IN LINE WITH THE CLIENT'S OBJECTIVES AND PROPER DISCLOSURES WERE MADE. CLAIM DENIED.



Reporting Source: Firm
Employing firm when activities occurred which led to the complaint: EDWARD JONES

Allegations: CLIENT CLAIMS HE WAS NEVER MADE AWARE OF THE FEES ASSOCIATED WITH MOVING HIS ACCOUNT TO EDWARD JONES. CLIENT CLAIMS NONE OF THE INFORMATION PROVIDED TO HIM BY THE IR REFLECTED THE COMMISSIONS AND WHEN ASKED FOR INFORMATION, CLIENT CLAIMED HE WAS INFORMED COMMISSIONS DID NOT HAVE TO BE PROVIDED. CLIENT CLAIMS HAD THE IR INFORMED HIM OF THE COSTS, CLIENT WOULD HAVE NEVER MOVED HIS ASSETS TO EDWARD JONES. CLIENT CLAIMS THIS HAS COST HIM \$20,000 - \$25,000.

Product Type: Annuity(ies) - Variable

Alleged Damages: \$25,000.00

Customer Complaint Information

Date Complaint Received: 11/15/2004

Complaint Pending? No

Status: Denied

Status Date: 12/29/2004

Settlement Amount:

Individual Contribution Amount:

Firm Statement IR STATED HE DID NOT INFORM CLIENT THERE WOULD BE NO FEES ASSOCIATED WITH THE TRANSFER OF ACCOUNTS TO EDWARD JONES. HE INDICATED HE FULLY DISCLOSED ALL FEES/ COMMISSIONS ASSOCIATED WITH ACCOUNTS AT EVERY POINT DURING DISCUSSIONS. HE FURTHER INDICATED THIS INCLUDED DETAILED DISCUSSIONS REGARDING BREAKPOINTS ASSOCIATED WITH THE MUTUAL FUND & ANNUITY PURCHASES. IR STATED HE PROVIDED CLIENT WITH PROSPECTUSES (ON THE MUTUAL FUND) AS REQUIRED WHICH ALSO PROVIDE DETAILS ASSOCIATED WITH FEES/ COMMISSIONS. IN ADDITION, CLIENTS WERE PROVIDED WITH A CONTRACT AND PROSPECTUS ON THE ANNUITY PURCHASES. IR STATED WHEN MONIES WERE ADDED TO INVESTMENTS, COMMISSIONS WERE AGAIN REVIEWED AND DISCUSSED. ACCORDING TO IR, IN EFFORT BY CLIENT TO BETTER TRACK THE PERFORMANCE OF INVESTMENTS, CLIENT REQUESTED THE PURCHASE INFORMATION INCLUDING ALL FEES, TRANSACTIONS & PRICES. IR STATED INFORMATION



WAS PROVIDED TO CLIENT. ADDITIONALLY, THE IR INDICATED HE AT NO TIME HAD A DISCUSSION WITH CLIENT IN WHICH HE "LAUGHED" IN CLIENT'S FACE. HE STATED HE DID MEET WITH CLIENT AND REVIEWED CLIENT'S ACCTS INCLUDING THE BROKER BOOK WHICH REFLECTS EACH TRANSACTION IN ACCOUNTS. FURTHER, IT WOULD APPEAR CLIENT EXECUTED A SWITCH LETTER/REPOSITIONING OF ASSETS ON 10/13/03 IN IRA #[ACCT NO]. BY SIGNING THIS DOCUMENT CLIENT ACKNOWLEDGE HIS UNDERSTAND HE PAID A COMMISSION WHEN HE PURCHASED THE INVESTMENT(S) HE WAS LIQUIDATING AND THAT HE IS PAYING ANOTHER COMMISSION ON THE NEW INVESTMENT(S) PURCHASE. CLIENT ALSO EXECUTED IRA ADOPTION AGREEMENTS WHICH DISCLOSE FEES ASSOCIATED WITH HAVING A SELF-DIRECTED IRA WITH EDWARD JONES, I.E. ANNUAL FEES AND TERMINATION FEES, ETC. BASED ON OUR REVIEW, IT WOULD APPEAR CLIENTS WERE MADE AWARE OF FEES/COMMISSIONS ASSOCIATED WITH THE INVESTMENTS EFFECTED IN EDWARD JONES ACCOUNTS (WHICH WERE ESTABLISHED IN 2002). CLAIM DENIED.

Reporting Source:

Broker

Employing firm when activities occurred which led to the complaint:

EDWARD JONES

Allegations:

CLIENT CLAIMS HE WAS NEVER MADE AWARE OF THE FEES ASSOCIATED WITH MOVING HIS ACCOUNT TO EDWARD JONES. CLIENT CLAIMS NONE OF THE INFORMATION PROVIDED TO HIM BY THE IR REFLECTED THE COMMISSIONS AND WHEN ASKED FOR INFORMATION, CLIENT CLAIMED HE WAS INFORMED COMMISSIONS DID NOT HAVE TO BE PROVIDED. CLIENT CLAIMS HAD THE IR INFORMED HIM OF THE COSTS, CLIENT WOULD HAVE NEVER MOVED HIS ASSETS TO EDWARD JONES. CLIENT CLAIMS THIS HAS COST HIM \$20,000 - \$25,000.

Product Type:

Annuity(ies) - Variable

Alleged Damages:

\$25,000.00

Customer Complaint Information**Date Complaint Received:**

11/15/2004

Complaint Pending?

No

Status:

Denied

Status Date:

12/29/2004

Settlement Amount:



**Individual Contribution
Amount:**

Broker Statement

IR STATED HE DID NOT INFORM CLIENT THERE WOULD BE NO FEES ASSOCIATED WITH THE TRANSFER OF ACCOUNTS TO EDWARD JONES. HE INDICATED HE FULLY DISCLOSED ALL FEES/ COMMISSIONS ASSOCIATED WITH ACCOUNTS AT EVERY POINT DURING DISCUSSIONS. HE FURTHER INDICATED THIS INCLUDED DETAILED DISCUSSIONS REGARDING BREAKPOINTS ASSOCIATED WITH THE MUTUAL FUND & ANNUITY PURCHASES. IR STATED HE PROVIDED CLIENT WITH PROSPECTUSES (ON THE MUTUAL FUND) AS REQUIRED WHICH ALSO PROVIDE DETAILS ASSOCIATED WITH FEES/ COMMISSIONS. IN ADDITION, CLIENTS WERE PROVIDED WITH A CONTRACT AND PROSPECTUS ON THE ANNUITY PURCHASES. IR STATED WHEN MONIES WERE ADDED TO INVESTMENTS, COMMISSIONS WERE AGAIN REVIEWED AND DISCUSSED. ACCORDING TO IR, IN EFFORT BY CLIENT TO BETTER TRACK THE PERFORMANCE OF INVESTMENTS, CLIENT REQUESTED THE PURCHASE INFORMATION INCLUDING ALL FEES, TRANSACTIONS & PRICES. IR STATED INFORMATION WAS PROVIDED TO CLIENT. ADDITIONALLY, THE IR INDICATED HE AT NO TIME HAD A DISCUSSION WITH CLIENT IN WHICH HE "LAUGHED" IN CLIENT'S FACE. HE STATED HE DID MEET WITH CLIENT AND REVIEWED CLIENT'S ACCTS INCLUDING THE BROKER BOOK WHICH REFLECTS EACH TRANSACTION IN ACCOUNTS. FURTHER, IT WOULD APPEAR CLIENT EXECUTED A SWITCH LETTER/REPOSITIONING OF ASSETS ON 10/13/03 IN IRA #[ACCT NO]. BY SIGNING THIS DOCUMENT CLIENT ACKNOWLEDGE HIS UNDERSTAND HE PAID A COMMISSION WHEN HE PURCHASED THE INVESTMENT(S) HE WAS LIQUIDATING AND THAT HE IS PAYING ANOTHER COMMISSION ON THE NEW INVESTMENT(S) PURCHASE. CLIENT ALSO EXECUTED IRA ADOPTION AGREEMENTS WHICH DISCLOSE FEES ASSOCIATED WITH HAVING A SELF-DIRECTED IRA WITH EDWARD JONES, I.E. ANNUAL FEES AND TERMINATION FEES, ETC. BASED ON OUR REVIEW, IT WOULD APPEAR CLIENTS WERE MADE AWARE OF FEES/COMMISSIONS ASSOCIATED WITH THE INVESTMENTS EFFECTED IN EDWARD JONES ACCOUNTS (WHICH WERE ESTABLISHED IN 2002). CLAIM DENIED.

Disclosure 3 of 3

Reporting Source:

Broker

**Employing firm when
activities occurred which led
to the complaint:**

EDWARD JONES

Allegations:

CLIENT CLAIMS HE WAS INFORMED BY THE IR HIS INVESTMENT WOULD ALWAYS BE WORTH THE PRINCIPAL AMOUNT INVESTED. CLIENT CLAIMS THE VALUE HAS DROPPED \$7,885 AND WOULD LIKE THE TRADES



CANCELLED AND HIS FULL INVESTMENT RETURNED TO HIM. CLAIM EXCEEDS \$5,000.

Product Type: Mutual Fund(s)

Alleged Damages: \$7,885.00

Customer Complaint Information

Date Complaint Received: 08/11/2003

Complaint Pending? No

Status: Denied

Status Date: 08/20/2003

Settlement Amount:

Individual Contribution Amount:

Broker Statement

IR STATED HE VISITED WITH CLIENT ON MORE THAN ONE OCCASION PRIOR TO THE PURCHASE OF THE BOND MUTUAL FUND AT WHICH TIME IR DISCUSSED CLIENT'S ASSETS, TAX SITUATION AND CLIENT'S PREVIOUS OWNERSHIP OF TAX-FREE BONDS. IR STATED HE ALSO DISCUSSED THE DIFFERENCES BETWEEN A BOND FUND AND AN INDIVIDUAL BOND. IR INDICATED HE PROVIDED CLIENT WITH ALL OF THE FEATURES OF THE VANKAMPEN FUND, INCLUDING THE RISK OF MARKET FLUCTUATION ASSOCIATED WITH THE INVESTMENT. IT ALSO APPEARS A PROSPECTUS WAS PROVIDED DURING THE INITIAL CONVERSATION (PRIOR TO THE PURCHASE) AS WELL AS AT THE TIME OF THE PURCHASE. THE PROSPECTUS PROVIDED CLIENT WITH ALL DETAILS OF THE MUTUAL FUND. IR STATED HE AT NO TIME GUARANTEED THE PRINCIPAL. IR FURTHER STATED HE INFORMED CLIENT ALL OR A PORTION OF THE FUND COULD BE LIQUIDATED AT ANY TIME AT THE CURRENT VALUE (WHICH COULD BE LESS THAN THE PRINCIPAL INVESTED); HOWEVER, IR STRESSED THE NEED TO HOLD THIS INVESTMENT FOR THE LONG TERM. BASED ON OUR REVIEW, IT DOES APPEAR THE VANKAMPEN HIGH YIELD MUNICIPAL FUND WAS PURCHASED BASED ON DISCUSSIONS WITH IR AND THE ORDERS WERE PLACED WITH CLIENT'S AUTHORIZATION. IR INDICATED HE BELIEVED CLIENT FULLY UNDERSTOOD THE FEATURES AND RISKS ASSOCIATED WITH THE INVESTMENT. ADDITIONALLY, CLIENT WOULD HAVE BEEN PROVIDED WITH TRADE CONFIRMATIONS AND A PROSPECTUS AT THE TIME OF PURCHASE. AS A RESULT, IT IS OUR OPINION CLIENT UNDERSTOOD THE RISK OF MARKET FLUCTUATION ASSOCIATED WITH THE INVESTMENT AND UNDERSTOOD THE PRINCIPAL WAS NOT GUARANTEED. CLAIM DENIED.

End of Report



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