

BrokerCheck Report

PAUL JOSEPH HANSON

CRD# 3009055

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.



PAUL J. HANSON

CRD# 3009055

Currently employed by and registered with the following Firm(s):

- IA

STATE FARM INVESTMENT MANAGEMENT CORP.
1269 2nd St N
Ste 100
Sauk Rapids, MN 56379
CRD# 3487
Registered with this firm since: 08/03/2023
- B

STATE FARM VP MANAGEMENT CORP.
1269 2nd St N Ste 100
Sauk Rapids, MN 56379-3501
CRD# 43036
Registered with this firm since: 04/15/1998

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 4 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

No information reported.

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Regulatory Event	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 4 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **STATE FARM INVESTMENT MANAGEMENT CORP.**

Main Office Address: **ONE STATE FARM PLAZA
B-2
BLOOMINGTON, IL 61710-0001**

Firm CRD#: **3487**

	U.S. State/ Territory	Category	Status	Date
IA	Minnesota	Investment Adviser Representative	Approved	08/03/2023
IA	Nevada	Investment Adviser Representative	Approved	10/28/2024
IA	South Dakota	Investment Adviser Representative	Approved	06/06/2024
IA	Wisconsin	Investment Adviser Representative	Approved	06/07/2024

Branch Office Locations

STATE FARM INVESTMENT MANAGEMENT CORP.

1269 2nd St N

Ste 100

Sauk Rapids, MN 56379

Employment 2 of 2

Firm Name: **STATE FARM VP MANAGEMENT CORP.**

Main Office Address: **ONE STATE FARM PLAZA
BLOOMINGTON, IL 61710-0001**

Firm CRD#: **43036**

	SRO	Category	Status	Date
B	FINRA	Invest. Co and Variable Contracts	Approved	04/15/1998



Broker Qualifications

Employment 2 of 2, continued

SRO	Category	Status	Date
U.S. State/ Territory	Category	Status	Date
<div>B</div> Minnesota	Agent	Approved	03/02/2000
<div>B</div> Nevada	Agent	Approved	03/22/2019
<div>B</div> South Dakota	Agent	Approved	06/06/2024
<div>B</div> Wisconsin	Agent	Approved	07/12/2007

Branch Office Locations

STATE FARM VP MANAGEMENT CORP.
1269 2nd St N Ste 100
Sauk Rapids, MN 56379-3501



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Principal Examination	Series 26	08/13/1999

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination	Series 6	03/26/1998

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	03/01/2000

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.



Broker Qualifications

Professional Designations

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
No information reported.			

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
08/2023 - Present	State Farm Investment Management Corp	Investment Adviser Representative	Y	Sauk Rapids, MN, United States
03/2001 - Present	PAUL HANSON INSURANCE AGENCY	OWNER/OPERATOR	Y	SAUK RAPIDS, MN, United States
03/2001 - Present	STATE FARM VP MANAGEMENT CORP	REGISTERED REPRESENTATIVE	Y	SAUK RAPIDS, MN, United States
04/2019 - 10/2019	STATE FARM INVESTMENT MANAGEMENT CORP.	Investment Adviser Representative	Y	Sauk Rapids, MN, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) SDH LAND AND CATTLE LLC; NON-INVESTMENT-RELATED; 1269 2ND ST N, SAUK RAPIDS MN 56379; INVESTMENT OR COMMERCIAL PROPERTY; OWNER; 09/01/2002; 2; 0; Office Building for lease to Paul J Hanson State Farm and Edward Jones (effective 5/1/2004.

2) TBD; non-investment-related; 8176 17th Street SE, St. Cloud, MN 56304; Service Industry; Owner; 1/1/2021; 2; 1; Running business as a sports agent and certified per Major League Baseball requirements. Will operate for one client--my son. So, there will not be excessive time involved.

3) Gopher State Retriever Club; non-investment-related; 1269 2nd Street N, Sauk Rapids, MN 56379; education; officer; 12/1/2021; 1; 0; taking notes at semiannual meetings.

Registration and Employment History



Other Business Activities, continued

4) Paul Hanson's Insurance Agency; Insurance Agency; Investment-related; 1269 2nd St N Ste 100 Sauk Rapids, MN 56379-3501; Insurance (State Farm Mutual Automobile Insurance Company and its affiliates); Owner; Agent; 03/01/2001; 80; 80; Service customers and supervise employees

5) Retriever News; Non-investment-related; N8W22195 Johnson Dr Waukesha WI 53186; Education; Board Member; Vice President; 2; 2; Magazine has results of AKC retriever events and provides educational articles for the retriever community

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 -
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 -
4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Reporting Source:	Broker
Regulatory Action Initiated By:	Minnesota Department of Commerce
Sanction(s) Sought:	Civil and Administrative Penalty(ies)/Fine(s) Other: Informal Disposition
Date Initiated:	02/12/2020
Docket/Case Number:	2534
Employing firm when activity occurred which led to the regulatory action:	State Farm Insurance
Product Type:	Other: Property Insurance
Allegations:	Property License out of Force
Current Status:	Final
Resolution:	Consent



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?	Yes
Resolution Date:	02/12/2020
Sanctions Ordered:	Civil and Administrative Penalty(ies)/Fine(s) Other: Respondent shall cease and desist from violating any laws rules or order related to the duties and responsibilities entrusted to the Commissioner.
Monetary Sanction 1 of 1	
Monetary Related Sanction:	Civil and Administrative Penalty(ies)/Fine(s)
Total Amount:	\$1,101.25
Portion Levied against individual:	\$0.00
Payment Plan:	Check in Full
Is Payment Plan Current:	Yes
Date Paid by individual:	02/12/2020
Was any portion of penalty waived?	No
Amount Waived:	
Broker Statement	Renewed Life/Annuity/Health/Securities/Property/Casualty License through Sircom, Minnesota Department of Commerce E-Vendor. Never had a mistake renewing license in 35 years. Found out e-Vendor renewed all but Property. I did not believe it was our error and even if it was, I had corporate license in place for Paul J Hanson Insurance Agency Inc., and all Property Insurance was completed by my four licensed agents. Because the Minnesota Department of Commerce had no provisions in place to treat this clerical error, they fined me their minimum (which I guess is to cover costs) Or I could take them to court.

End of Report



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