

BrokerCheck Report

TERRY MICHAEL RICHTER

CRD# 3062588

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

For more information about FINRA, visit www.finra.org.

**TERRY M. RICHTER**

CRD# 3062588

Currently employed by and registered with the following Firm(s):

- IA STATE FARM INVESTMENT MANAGEMENT CORP.**
 Gold Canyon, AZ
 CRD# 3487
 Registered with this firm since: 10/06/2025
- B STATE FARM VP MANAGEMENT CORP.**
 201 N. 19TH STREET
 BISMARCK, ND 58501
 CRD# 43036
 Registered with this firm since: 09/08/1998

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 8 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

No information reported.

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 8 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **STATE FARM INVESTMENT MANAGEMENT CORP.**

Main Office Address: **ONE STATE FARM PLAZA
B-2
BLOOMINGTON, IL 61710-0001**

Firm CRD#: **3487**

	U.S. State/ Territory	Category	Status	Date
IA	Arizona	Investment Adviser Representative	Approved	10/15/2025
IA	Colorado	Investment Adviser Representative	Approved	10/06/2025
IA	Minnesota	Investment Adviser Representative	Approved	10/06/2025
IA	Montana	Investment Adviser Representative	Approved	10/06/2025
IA	North Dakota	Investment Adviser Representative	Approved	10/13/2025
IA	South Dakota	Investment Adviser Representative	Approved	10/06/2025
IA	Wisconsin	Investment Adviser Representative	Approved	10/06/2025
IA	Wyoming	Investment Adviser Representative	Approved	10/06/2025

Branch Office Locations

STATE FARM INVESTMENT MANAGEMENT CORP.
Gold Canyon, AZ

STATE FARM INVESTMENT MANAGEMENT CORP.
Bismarck, ND

STATE FARM INVESTMENT MANAGEMENT CORP.
201 N. 19TH STREET



Broker Qualifications

Employment 1 of 2, continued

Bismarck, ND 58501

Employment 2 of 2

Firm Name: **STATE FARM VP MANAGEMENT CORP.**

Main Office Address: **ONE STATE FARM PLAZA
BLOOMINGTON, IL 61710-0001**

Firm CRD#: **43036**

SRO	Category	Status	Date
B FINRA	Invest. Co and Variable Contracts	Approved	09/08/1998

U.S. State/ Territory	Category	Status	Date
B Arizona	Agent	Approved	05/03/2022
B Colorado	Agent	Approved	05/03/2022
B Minnesota	Agent	Approved	04/30/2020
B Montana	Agent	Approved	07/27/2020
B North Dakota	Agent	Approved	11/20/1998
B South Dakota	Agent	Approved	11/22/2019
B Wisconsin	Agent	Approved	11/12/2021
B Wyoming	Agent	Approved	09/10/2024

Branch Office Locations

STATE FARM VP MANAGEMENT CORP.
201 N. 19TH STREET
BISMARCK, ND 58501



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam	Category	Date
No information reported.		

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Investment Company Products/Variable Contracts Representative Examination	Series 6	09/04/1998

State Securities Law Exams

Exam	Category	Date
B Uniform Securities Agent State Law Examination	Series 63	09/28/1998

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
No information reported.			

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
10/2025 - Present	State Farm Investment Management Corp	Investment Adviser Representative	Y	BISMARCK, ND, United States
05/1998 - Present	STATE FARM VP MANAGEMENT CORP.	REGISTERED REPRESENTATIVE	Y	BISMARCK, ND, United States
02/1996 - Present	TERRY RICHTER INSURANCE AGENCY	OWNER/OPERATOR	Y	BISMARCK, ND, United States
02/2013 - 10/2025	STATE FARM VP MANAGEMENT CORP	REGISTERED REPRESENTATIVE	Y	MINOT, ND, United States
02/2013 - 10/2025	TERRY RICHTER INSURANCE AGENCY	OWNER/OPERATOR	Y	MINOT, ND, United States
11/2018 - 06/2019	State Farm Investment Management Corp	INVESTMENT ADVISOR REPRESENTATIVE	Y	Bismarck, ND, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) Risk Management Group; non-investment related; 3827 Crest Circle, Bismarck, ND 58501; Risk Management advice. I have been asked by various non profit organizations to help them with Risk Management Questions and advice. I want to set up an LLC or Corp and give that advice there so is not affiliated with State Farm; owner; 3/31/2021; 10; 4; none.

2) Terry Richter's Insurance Agency; Insurance Agency; Investment-related; 201 N 19th St Bismarck, ND 58501-4747; Insurance (State Farm



Registration and Employment History

Other Business Activities, continued

Mutual Automobile Insurance Company and its affiliates); Owner; Agent; 02/01/1994; 80; 80; Service customers and supervise employees

3) University of Mary; NOT investment-related; 7500 University Dr., Bismarck, ND 58504; Education; Independent Contractor; Teacher; 8/15/2014; 12; 0; teach risk management class at the college level.

4) Richter Holding LLC; non-investment-related; 3827 Crest Circle, Bismarck, ND 58503; Other; Owner; President; 7/31/2015; 10; 0; initial funding of LLC for marketing sea foam products in the EU.

5) Risk Management Group; NOT investment-related; 3827 Crest Circle, Bismarck, ND 58501; Service Industry; Owner; Owner; 3/31/2021; 10; 0; no duties.

End of Report



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