

BrokerCheck Report

CALVIN JAMES HATCHER

CRD# 3145837

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

For more information about FINRA, visit www.finra.org.

**CALVIN J. HATCHER**

CRD# 3145837

Currently employed by and registered with the following Firm(s):

IA TRUIST ADVISORY SERVICES, INC.
 825 VOLVO PARKWAY
 CHESAPEAKE, VA 23320
 CRD# 283390
 Registered with this firm since: 09/27/2016

B TRUIST INVESTMENT SERVICES, INC.
 5800 E VIRGINIA BEACH BLVD
 NORFOLK, VA 23502
 CRD# 17499
 Registered with this firm since: 05/26/2000

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 24 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

IA SUNTRUST INVESTMENT SERVICES, INC.
 CRD# 17499
 ATLANTA, GA
 09/2002 - 12/2016

B CRESTAR SECURITIES CORPORATION
 CRD# 17464
 RICHMOND, VA
 12/1998 - 05/2000

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 24 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **TRUIST ADVISORY SERVICES, INC.**

Main Office Address: **303 PEACHTREE STREET
2ND FLOOR
ATLANTA, GA 30303**

Firm CRD#: **283390**

	U.S. State/ Territory	Category	Status	Date
IA	Texas	Investment Adviser Representative	Restricted Approval	10/08/2025
IA	Virginia	Investment Adviser Representative	Approved	09/27/2016

Branch Office Locations

825 VOLVO PARKWAY
CHESAPEAKE, VA 23320

Employment 2 of 2

Firm Name: **TRUIST INVESTMENT SERVICES, INC.**

Main Office Address: **303 PEACHTREE STREET
2ND FLOOR
ATLANTA, GA 30303**

Firm CRD#: **17499**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	05/26/2000
B	FINRA	Investment Co./Variable Contracts Prin	Approved	11/15/2005

Broker Qualifications



Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Alabama	Agent	Approved	02/09/2018
B	California	Agent	Approved	03/14/2024
B	District of Columbia	Agent	Approved	04/05/2011
B	Florida	Agent	Approved	06/09/2008
B	Georgia	Agent	Approved	05/18/2011
B	Illinois	Agent	Approved	07/13/2007
B	Indiana	Agent	Approved	06/25/2018
B	Maryland	Agent	Approved	02/05/2008
B	Massachusetts	Agent	Approved	09/07/2017
B	Michigan	Agent	Approved	12/20/2011
B	Mississippi	Agent	Approved	02/18/2014
B	New Jersey	Agent	Approved	07/27/2015
B	New York	Agent	Approved	12/21/2010
B	North Carolina	Agent	Approved	05/26/2000
B	Ohio	Agent	Approved	07/09/2019
B	Oregon	Agent	Approved	09/22/2022
B	Pennsylvania	Agent	Approved	06/21/2016
B	Rhode Island	Agent	Approved	06/22/2018
B	South Carolina	Agent	Approved	09/07/2017
B	Tennessee	Agent	Approved	09/07/2017
B	Texas	Agent	Approved	09/12/2025



Broker Qualifications

Employment 2 of 2, continued

	U.S. State/ Territory	Category	Status	Date
B	Virginia	Agent	Approved	05/26/2000
B	Washington	Agent	Approved	09/07/2017
B	Wisconsin	Agent	Approved	06/25/2018

Branch Office Locations

TRUIST INVESTMENT SERVICES, INC.
5800 E VIRGINIA BEACH BLVD
NORFOLK, VA 23502

TRUIST INVESTMENT SERVICES, INC.
635 LYNNHAVEN PKWY
VIRGINIA BEACH, VA 23452

TRUIST INVESTMENT SERVICES, INC.
825 VOLVO PKWY
CHESAPEAKE, VA 23320

TRUIST INVESTMENT SERVICES, INC.
916 S MILITARY HWY
VIRGINIA BEACH, VA 23464

TRUIST INVESTMENT SERVICES, INC.
1433 KEMPSVILLE RD
VIRGINIA BEACH, VA 23464



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B Investment Company Products/Variable Contracts Principal Examination	Series 26	11/14/2005

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	11/23/1998

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	09/07/2002
B Uniform Securities Agent State Law Examination	Series 63	12/29/1998

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 09/2002 - 12/2016	SUNTRUST INVESTMENT SERVICES, INC.	17499	NORFOLK, VA
B 12/1998 - 05/2000	CRESTAR SECURITIES CORPORATION	17464	RICHMOND, VA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
09/2016 - Present	TRUIST Advisory Services	Advisor	Y	Atlanta, GA, United States
05/2000 - Present	TRUIST INVESTMENT SERVICES, INC.	IC	Y	ATLANTA, GA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

HATCHER PARDIS REAL ESTATE INVESTMENT, LLC

POSITION: Managing Partner NATURE: real estate INVESTMENT RELATED: No NUMBER OF HOURS: 40 SECURITIES TRADING HOURS: 0 START DATE: 09/01/2008
ADDRESS: , Norfolk VA , United States
DESCRIPTION: Landlord

HATCHER & ASSOCIATES LLC

POSITION: owner/partner NATURE: real estate INVESTMENT RELATED: No NUMBER OF HOURS: 10 SECURITIES TRADING HOURS: 0
START DATE: 01/01/1999
ADDRESS: , Norfolk VA , United States
DESCRIPTION: owner

CAFE MILO

POSITION: Co-owner NATURE: Cafe INVESTMENT RELATED: No NUMBER OF HOURS: 10 SECURITIES TRADING HOURS: 0 START DATE: 01/01/2022

Registration and Employment History



Other Business Activities, continued

ADDRESS: , Norfolk VA , United States

DESCRIPTION: co-owner

End of Report



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