

BrokerCheck Report

Astrid Liane Kouw

CRD# 3199027

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
 qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
 reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
 same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
 to work with them. Your state securities regulator can help you research brokers and investment adviser
 representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

Astrid L. Kouw

CRD# 3199027

Currently employed by and registered with the following Firm(s):

B RAYMOND JAMES & ASSOCIATES, INC. 880 CARILLON PARKWAY ST. PETERSBURG, FL 33716 CRD# 705 Registered with this firm since: 10/18/2022

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 9 Self-Regulatory Organizations
- 1 U.S. state or territory

This broker has passed:

- 3 Principal/Supervisory Exams
- 4 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

B AMERICAN PORTFOLIOS FINANCIAL SERVICES, INC.

CRD# 18487 SARASOTA, FL 01/2011 - 08/2012

- WELLS FARGO INVESTMENTS, LLC CRD# 10582 SEATTLE, WA 04/2008 - 05/2010
- B VALIC FINANCIAL ADVISORS, INC. CRD# 42803 HOUSTON, TX 09/2005 - 08/2007

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Type Count Customer Dispute 1

Broker Qualifications



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 9 SROs and is licensed in 1 U.S. state or territory through his or her employer.

Employment 1 of 1

Firm Name: RAYMOND JAMES & ASSOCIATES, INC.

Main Office Address: 880 CARILLON PARKWAY

ST. PETERSBURG, FL 33716

Firm CRD#: **705**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	10/18/2022
В	FINRA	General Securities Principal	Approved	01/01/2025
B	Investors' Exchange LLC	General Securities Principal	Approved	11/10/2025
B	Investors' Exchange LLC	General Securities Representative	Approved	11/10/2025
B	MEMX LLC	General Securities Principal	Approved	11/10/2025
B	MEMX LLC	General Securities Representative	Approved	11/10/2025
B	NYSE American LLC	General Securities Representative	Approved	10/20/2022
В	NYSE American LLC	General Securities Principal	Approved	01/01/2025
B	NYSE Arca, Inc.	General Securities Principal	Approved	11/10/2025
B	NYSE Arca, Inc.	General Securities Representative	Approved	11/10/2025
B	NYSE Texas, Inc.	General Securities Principal	Approved	11/10/2025
В	NYSE Texas, Inc.	General Securities Representative	Approved	11/10/2025
B	Nasdaq PHLX LLC	General Securities Representative	Approved	10/20/2022
B	Nasdaq PHLX LLC	General Securities Principal	Approved	01/03/2025
B	Nasdaq Stock Market	General Securities Representative	Approved	10/20/2022

Broker Qualifications



Employment 1	of 1,	continued
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	SRO	Category	Status	Date
B	Nasdaq Stock Market	General Securities Principal	Approved	01/03/2025
B	New York Stock Exchange	General Securities Representative	Approved	10/18/2022
B	New York Stock Exchange	General Securities Principal	Approved	01/01/2025
	U.S. State/ Territory	Category	Status	Date
B	Washington	Agent	Approved	11/21/2024

Branch Office Locations

RAYMOND JAMES & ASSOCIATES, INC.

880 CARILLON PARKWAY ST. PETERSBURG, FL 33716

Broker Qualifications



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 3 principal/supervisory exams, 4 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam		Category	Date
B	General Securities Principal Examination	Series 24	12/28/2024
B	General Securities Sales Supervisor - Options Module Examination	Series 9	02/24/2010
В	General Securities Sales Supervisor - General Module Examination	Series 10	01/26/2010

General Industry/Product Exams

Exam		Category	Date
В	General Securities Representative Examination	Series 7TO	10/18/2022
В	Securities Industry Essentials Examination	SIE	01/26/2022
В	Futures Managed Funds Examination	Series 31	06/01/2000
В	General Securities Representative Examination	Series 7	03/24/1999

State Securities Law Exams

Exam		Category	Date
B	Uniform Securities Agent State Law Examination	Series 63	11/16/2024
IA	Uniform Investment Adviser Law Examination	Series 65	07/19/1999

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

Broker Qualifications

FINCA

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Reg	istration Dates	Firm Name	CRD#	Branch Location
В	01/2011 - 08/2012	AMERICAN PORTFOLIOS FINANCIAL SERVICES, INC.	18487	SARASOTA, FL
B	04/2008 - 05/2010	WELLS FARGO INVESTMENTS, LLC	10582	SEATTLE, WA
B	09/2005 - 08/2007	VALIC FINANCIAL ADVISORS, INC.	42803	HOUSTON, TX
B	07/2003 - 08/2005	WACHOVIA SECURITIES, LLC	19616	ST. LOUIS, MO
B	06/1999 - 07/2003	PRUDENTIAL SECURITIES INCORPORATED	7471	NEW YORK, NY

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
10/2025 - Present	Not Provided	Associate/Employee	N	Seattle, WA, United States
04/2022 - Present	RAYMOND JAMES & ASSOCIATES, INC.	REGISTERED REPRESENTATIVE	Υ	SAINT PETERSBURG, FL, United States
12/2021 - 04/2022	ICONMA	Compliance Manager	Υ	Troy, MI, United States
11/2020 - 12/2021	Citi	AVP Compliance testing	Υ	Tampa, FL, United States
08/2012 - 08/2020	National Investment Services, LLC.	Equity Trader / Compliance Analyst	Υ	Sarasota, FL, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

- As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
- 4. There are different statuses and dispositions for disclosure events:
 - o A disclosure event may have a status of pending, on appeal, or final.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led

to the complaint:

Allegations:

WELLS FARGO ADVISORS, LLC

SUCCESSOR TRUSTEE ALLEGED UNSAFE INVESTMENTS FOR CLIENTS

AGE. ALLEGED DAMAGES, NOT SPECIFIED, BUT BELIEVED TO EXCEED

\$5,000. (01/01/1998-07/28/2008)

Product Type: Equity Listed (Common & Preferred Stock)

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not exact):

ALLEGED DAMAGES, NOT SPECIFIED, BUT BELIEVED TO EXCEED \$5,000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received: 07/28/2008

Complaint Pending? No



Status: Denied

Status Date: 02/01/2010

Settlement Amount:

Individual Contribution

Amount:

AIIIVUIII.

Reporting Source: Broker

Employing firm when activities occurred which led

to the complaint:

WELLS FARGO ADVISORS, LLC

Allegations: SUCCESSOR TRUSTEE ALLEGES UNSAFE INVESTMENTS FOR CLIENT'S

AGE (1/1/1998-7/28/2008).

Product Type: Equity Listed (Common & Preferred Stock)

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not

exact):

ALLEGED DAMAGES NOT SPECIFIED, BUT BELIEVED TO EXCEED \$5,000.

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC

reparation or civil litigation?

No

Customer Complaint Information

Date Complaint Received: 07/28/2008

Complaint Pending? No

Status: Denied

Status Date: 02/01/2010

Settlement Amount:

Individual Contribution

Amount:

Broker Statement IN RESPONSE TO THE CRITICISMS EXPRESSED BY CLENT'S DAUGHTER IN

HER LETTER OF JULY 18, 2008, I WOULD LIKE TO PRESENT MY SIDE OF THE SITUATION. ALTHOUGH IT IS NOW 2010 AND CLIENT'S DAUGHTER IS



WRITING ABOUT SOMETHING THAT HAPPENED IN 2001, I AM QUITE CERTAIN THAT MY MEMORY IN THIS MATTER IS CLEAR.

I BELIEVE THAT I FIRST MET CLIENT AND HER DAUGHTER IN THE SPRING OF 2000. CLIENT'S ACCOUNT WAS ONE THAT I INHERITED AFTER A PARTNERSHIP AT PRUDENTIAL SECURITIES LEFT THE FIRM. FROM THE FIRST TIME THAT I CONTACTED CLIENT TO INTRODUCE MYSELF, SHE MADE IT VERY CLEAR THAT SHE WAS NOT WELL VERSED IN THE FINANCIAL ARENA, AND WOULD PREFER TO ALWAYS HAVE ME SPEAK WITH HER DAUGHTER ABOUT HER ACCOUNT AND ANY RELATED ITEMS. I WAS HAPPY TO DO THIS. I FELT AN AFFINITY FOR CLIENT, WHO WAS AN ELDERLY DUTCH WOMAN, AS MY MOTHER IS.

THROUGHOUT THE NEXT FEW YEARS, I MET OFTEN WITH CLIENT AND HER DAUGHTER, EITHER AT THEIR HOMES OR IN OUR SATELLITE OFFICE LOCATED IN VENICE, FL. I NEVER HAD THE OCCASION TO SPEAK WITH CLIENT OUTSIDE OF HER DAUGHTER'S PRESENCE, UNLESS IT WAS TO SET UP AN APPOINTMENT FOR THE THREE OF US. THE DAUGHTER'S ALLEGATIONS THAT ANY TYPE OF INVESTMENTS WERE PURCHASED IN THIS ACCOUNT WITHOUT HER KNOWLEDGE ARE UTTERLY AND COMPLETELY BASELESS. FURTHER, EACH AND EVERY INVESTMENT RECOMMENDED BY MYSELF WAS WITHIN CLIENT'S RISK TOLERANCE AND IN LINE WITH HER INVESTMENT OBJECTIVES AT THE TIME THAT THEY WERE PURCHASED. AGAIN I STRESS THAT NO PURCHASES OCCURRED WITHOUT THE EXPRESS ACKNOWLEDGEMENT AND UNDERSTANDING OF THE DAUGHTER, AT THE CLIENT'S SIDE.

I ACKNOWLEDGE THAT MY RELATIONSHIP WITH CLIENT AND HER DAUGHTER ENDED WHEN I TOOK A POSITION AS BRANCH ADMINISTRATOR IN THE WINTER OF 2004. ALL INVESTMENTS NEED TO BE MONITORED, AND I CANNOT ANSWER AS TO HOW WELL CLIENT'S INVESTMENTS WERE MONITORED BEYOND THE TIME THAT I WAS THE FINANCIAL ADVISOR ON THE ACCOUNT.

WHILE I COMPLETELY UNDERSTAND DAUGHTER'S CONCERN AS TO WHAT MAY HAVE OCCURRED WITHIN HER MOTHER'S ACCOUNT, I AM CERTAIN THAT SHOULD SHE READ THIS LETTER, SHE WILL CONCUR WITH ALL OF THE EVENTS.

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End of Report



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