

BrokerCheck Report

WILLIAM JOHN POULTER

CRD# 3248404

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**WILLIAM J. POULTER**

CRD# 3248404

Currently employed by and registered with the following Firm(s):

IA LPL FINANCIAL LLC
 11616 SOUTHFORK AVE STE 301
 BATON ROUGE, LA 70816
 CRD# 6413
 Registered with this firm since: 04/17/2008

B LPL FINANCIAL LLC
 11616 SOUTHFORK AVE STE 301
 BATON ROUGE, LA 70816-5241
 CRD# 6413
 Registered with this firm since: 12/17/2002

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications**This broker is registered with:**

- 1 Self-Regulatory Organization
- 13 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History**This broker was previously registered with the following securities firm(s):**

B CUNA BROKERAGE SERVICES, INC.
 CRD# 13941
 WAVERLY, IA
 06/2000 - 12/2002

B BANC ONE SECURITIES CORPORATION
 CRD# 16999
 CHICAGO, IL
 03/2000 - 06/2000

B ALLMERICA INVESTMENTS, INC.
 CRD# 3960
 WORCESTER, MA
 10/1999 - 02/2000

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 13 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **LPL FINANCIAL LLC**

Main Office Address: **1055 LPL WAY
FORT MILL, SC 29715**

Firm CRD#: **6413**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	12/17/2002
B	FINRA	General Securities Principal	Approved	11/16/2005

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	08/21/2025
B	Arkansas	Agent	Approved	01/22/2025
B	Florida	Agent	Approved	09/08/2016
B	Kansas	Agent	Approved	07/10/2014
B	Louisiana	Agent	Approved	12/17/2002
IA	Louisiana	Investment Adviser Representative	Approved	04/21/2008
B	Michigan	Agent	Approved	10/18/2012
B	Minnesota	Agent	Approved	03/10/2004
B	Mississippi	Agent	Approved	05/09/2003
B	New Jersey	Agent	Approved	10/22/2021
B	Oklahoma	Agent	Approved	01/27/2022

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	South Carolina	Agent	Approved	08/20/2025
B	Tennessee	Agent	Approved	01/17/2025
B	Texas	Agent	Approved	09/29/2005
IA	Texas	Investment Adviser Representative	Restricted Approval	04/17/2008

Branch Office Locations

LPL FINANCIAL LLC
11616 SOUTHFORK AVE STE 301
BATON ROUGE, LA 70816-5241



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	11/15/2005

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B Futures Managed Funds Examination	Series 31	05/09/2006
B General Securities Representative Examination	Series 7	08/13/1999

State Securities Law Exams

Exam	Category	Date
IA Uniform Investment Adviser Law Examination	Series 65	02/19/2016
B Uniform Securities Agent State Law Examination	Series 63	05/07/2003

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 06/2000 - 12/2002	CUNA BROKERAGE SERVICES, INC.	13941	WAVERLY, IA
B 03/2000 - 06/2000	BANC ONE SECURITIES CORPORATION	16999	CHICAGO, IL
B 10/1999 - 02/2000	ALLMERICA INVESTMENTS, INC.	3960	WORCESTER, MA
B 08/1999 - 10/1999	FINANCIAL NETWORK INVESTMENT CORPORATION	13572	EL SEGUNDO, CA

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
12/2002 - Present	LPL Financial, LLC (Formerly: LINSICO/PRIVATE LEDGER CORP.)	REGISTERED REPRESENTATIVE	Y	BATON ROUGE, LA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. 3/20/2014: Poulter Investment Advisors - Investment Related - At Reported Business Location(s) - DBA for LPL Business (entity for LPL business).

2. 10/12/2015: Wjp Enterprises LLC dba Poulter Investment Advisors - Investment Related - 11616 Southfork Ave, Suite 101, Baton Rouge, La, 70816 - Real Estate Rental - Start 11/01/2015 - 1 Hours Per Month/0 During Securities Trading - Rep of record and responsible for the lease payments on the building. The Cpa firm would sublease office space for \$1800 per month beginning 11/01/2015. I am responsible for the \$3250 payment per month for 4 years.

3. 10/12/2015: Wjp Enterprises LLC dba Poulter Investment Advisors - Investment Related - 11616 Southfork Ave, Suite 101, Baton Rouge, La, 70816 - Started 11/01/2014 - 1 Hours Per Month/0 Hours During Securities Trading - Attorney subleases office space in my place of business (office sharing agreement approved in Q3/Q4 of 2014).

Registration and Employment History



Other Business Activities, continued

4. 11/30/2018 - Jim Napper Estate Attorney (SouthFork Investments LLC) - investment Related - 11616 SouthFork Ave. , Suite 301, Baton Rouge , La. 70816 - Real Estate Rental - Started 12/15/2018 - 1 Hours Per Month/0 Hours During Securities Trading - Plan on purchasing new office with a CPA, sharing expenses. Will sublease on a month to month basis with an Estate attorney.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
 - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
 - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Settled

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	LPL FINANCIAL LLC
Allegations:	The client alleges misrepresentation and suitability issues concerning the advisor's advice to purchase illiquid REITs and a BDC. Client also alleges improper fees and commissions charged on his accounts. Activity period 2008-2022.
Product Type:	Real Estate Security Other: BDC
Alleged Damages:	\$0.00
Alleged Damages Amount Explanation (if amount not exact):	Amount not stated, but believed to be over \$5,000
Is this an oral complaint?	No
Is this a written complaint?	Yes
Is this an arbitration/CFTC reparation or civil litigation?	No

Customer Complaint Information

Date Complaint Received:	11/05/2021
Complaint Pending?	No
Status:	Evolved into Arbitration/CFTC reparation (the individual is a named party)



Status Date: 06/30/2022

Settlement Amount:

Individual Contribution Amount:

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA, CFTC, etc.): FINRA

Docket/Case #: [22-01471](#)

Date Notice/Process Served: 06/30/2022

Arbitration Pending? No

Disposition: Settled

Disposition Date: 08/04/2023

Monetary Compensation Amount: \$20,000.00

Individual Contribution Amount: \$0.00

Broker Statement

This client's allegations were meritless and untrue. The features, benefits, and all risks of recommended investments were fully discussed with and acknowledged by the client prior to purchase. Furthermore, the client received, read, and acknowledged suitability and his understanding of the features, benefits, and all risks of recommended investments by signing applicable disclosure forms which detailed the potential for liquidity restrictions and the potential for investment losses. Alternative investments represented a small portion of the client's initial portfolio and were allocated to well within LPL's concentration percentage guidelines. Overall, the client's portfolio performed well and it provided proper diversification, liquidity, and income. LPL and I decided to settle the case without admitting any of the allegations, and for a small fraction of the client's claimed damages, to avoid the expenses of a trial. I was not asked to, and did not, contribute any amount to the settlement payment.

End of Report



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