

BrokerCheck Report

WILLIAM GEORGE GRAY III

CRD# 3268915

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
 qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
 reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
 same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
 to work with them. Your state securities regulator can help you research brokers and investment adviser
 representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck
User Guidance

WILLIAM G. GRAY III

CRD# 3268915

Currently employed by and registered with the following Firm(s):

LPL FINANCIAL LLC 504 MYRTLEWOOD DR CALIMESA, CA 92320 CRD# 6413 Registered with this firm since: 11/28/2003

B LPL FINANCIAL LLC 504 MYRTLEWOOD DR CALIMESA, CA 92320 CRD# 6413 Registered with this firm since: 06/17/2003

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 40 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

B EDWARD JONES CRD# 250 ST. LOUIS, MO 10/1999 - 06/2003

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Type Count Regulatory Event 1



Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 40 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: LPL FINANCIAL LLC

Main Office Address: 1055 LPL WAY

FORT MILL, SC 29715

Firm CRD#: **6413**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	06/17/2003
B	FINRA	General Securities Principal	Approved	08/29/2003
	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	04/05/2004
B	Arkansas	Agent	Approved	03/09/2021
B	California	Agent	Approved	06/17/2003
IA	California	Investment Adviser Representative	Approved	11/28/2003
B	Colorado	Agent	Approved	06/15/2006
B	Connecticut	Agent	Approved	06/07/2005
B	Florida	Agent	Approved	08/10/2004
B	Georgia	Agent	Approved	07/17/2019
B	Hawaii	Agent	Approved	08/14/2007
B	Idaho	Agent	Approved	08/05/2005
B	Illinois	Agent	Approved	03/12/2020



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
В	Indiana	Agent	Approved	10/16/2008
В	lowa	Agent	Approved	10/24/2016
B	Kansas	Agent	Approved	09/02/2016
В	Kentucky	Agent	Approved	07/03/2013
В	Maine	Agent	Approved	08/11/2010
В	Maryland	Agent	Approved	03/05/2020
В	Michigan	Agent	Approved	09/28/2005
В	Minnesota	Agent	Approved	06/17/2003
В	Missouri	Agent	Approved	09/25/2015
B	Montana	Agent	Approved	02/09/2024
В	Nebraska	Agent	Approved	11/23/2016
B	Nevada	Agent	Approved	06/25/2003
B	New Hampshire	Agent	Approved	06/29/2022
B	New Mexico	Agent	Approved	10/26/2010
B	New York	Agent	Approved	10/25/2017
B	North Carolina	Agent	Approved	03/10/2016
B	North Dakota	Agent	Approved	01/09/2015
B	Ohio	Agent	Approved	03/21/2019
В	Oklahoma	Agent	Approved	06/10/2014
B	Oregon	Agent	Approved	05/20/2015
B	Pennsylvania	Agent	Approved	09/07/2018



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	South Carolina	Agent	Approved	04/14/2023
B	South Dakota	Agent	Approved	08/09/2021
B	Tennessee	Agent	Approved	02/08/2018
B	Texas	Agent	Approved	08/12/2005
IA	Texas	Investment Adviser Representative	Approved	08/12/2005
B	Utah	Agent	Approved	10/06/2008
B	Vermont	Agent	Approved	06/03/2024
B	Virginia	Agent	Approved	05/11/2015
B	Washington	Agent	Approved	01/03/2005
B	Wyoming	Agent	Approved	08/20/2019

Branch Office Locations

LPL FINANCIAL LLC 504 MYRTLEWOOD DR CALIMESA, CA 92320



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	1	Category	Date
В	General Securities Principal Examination	Series 24	08/28/2003

General Industry/Product Exams

Exam		Category	Date
В	Securities Industry Essentials Examination	SIE	10/01/2018
В	General Securities Representative Examination	Series 7	10/12/1999

State Securities Law Exams

Exam		Category	Date
BIA	Uniform Combined State Law Examination	Series 66	11/26/2003
В	Uniform Securities Agent State Law Examination	Series 63	10/14/1999

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

www.finra.org/brokercheck

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 10/1999 - 06/2003	EDWARD JONES	250	ST. LOUIS, MO

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
06/2003 - Present	LPL FINANCIAL, LLC	REGISTERED REPRESENTATIVE	Υ	CALIMESA, CA, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

- 1. 11/7/2003: No Business Name Non-Variable Insurance Investment Related At Reported Business Location(s).
- 2. 4/27/2009: Tri-Focus Wealth Management Group Inc. DBA for LPL Business (entity for LPL business) Investment Related At Reported Business Location(s) Time Spent 10%.
- 3. 4/28/2009: Tri-Focus Notary Not Investment Related At Reported Business Location(s) 1% Time Spent Notary exclusively for clients. No fees charged.
- 4. 5/13/2009: Tri-Focus Wealth Management Group, Inc. Non-Variable Insurance DBA At Reported Business Location(s)
- 5. 7/8/2011: Tri-Focus Wealth Management Group, Inc. Non-Variable Insurance Investment Related At Reported Business Location(s) 5% Time Spent Providing Fixed Annuities through Midland National direct.
- 6. 11/04/2011: TriFocus Wealth Management Group Tax Prep/Accounting/CPA Investment Related At Reported Business Location(s) 10% Time Spent Tax Prep
- 7. 11/14/2019 ZTAR HOLDINGS, LLC Investment Related 504 Myrtlewood Drive, Calimesa, Ca 92320 & Yucaipa, Ca 92399 Real Estate

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User Guidance

Registration and Employment History



Other Business Activities, continued

Rental - Started 09/01/1917 - 4 Hours Per Month/0 Hours During Securities Trading - Residential Rental Income received for property at Yucaipa, Ca 92399. Commercial Rental Income received for property at 504 Myrtlewood Drive, Calimesa, Ca 92320.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and
regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will
appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

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4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

Disclosure 1 of 1

Bv:

Reporting Source: Regulator

Regulatory Action Initiated

OREGON DEPARTMENT OF BUSINESS AND CONSUMER SERVICES;

DIVISION OF FINANCIAL REGULATION

Sanction(s) Sought: Cease and Desist

Civil and Administrative Penalty(ies)/Fine(s)

Date Initiated: 10/28/2015

Docket/Case Number: S-15-0110

URL for Regulatory Action:

Employing firm when activity occurred which led to the

regulatory action:

LPL Financial LLC

Product Type: No Product

Allegations: Failure to timely amend Oregon salesperson license application to disclose a

material change.

Current Status: Final

Resolution: Consent



Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date: 10/28/2015

Sanctions Ordered: Cease and Desist

Civil and Administrative Penalty(ies)/Fine(s)

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$5.000.00 **Portion Levied against**

individual:

\$1,000.00

Payment Plan: \$1,000 due at signing; \$4,000 suspended for 3 years and permanently waived if no

further violations

Is Payment Plan Current: Yes

Date Paid by individual: 10/27/2015

Was any portion of penalty

waived?

Yes

Amount Waived: \$4.000.00

Reporting Source: Broker

Regulatory Action Initiated

By:

State of Oregon

Sanction(s) Sought: Cease and Desist

Civil and Administrative Penalty(ies)/Fine(s)

Date Initiated: 10/23/2015 **Docket/Case Number:** S-15-0110

Employing firm when activity occurred which led to the

regulatory action:

LPL Financial LLC



Product Type: No Product

Allegations: On May 7, 2015, Mr. Gray applied for securities registration in the state of Oregon.

The Director of the Department of Consumer and Business Services for the state of Oregon investigated Mr. Gray's securities license application and amendments thereto. Between May and August 2011, Mr. Gray made a compromise with creditors, but did not report the occurrences on the Form U4 until March 2, 2012. The investigation concluded Mr. Gray failed to timely file an amendment to his Oregon salesperson application within 30 days of the occurrence of a material

change, in violation of ORS 59.175(6) and OAR 441-175-0105(2).

Current Status: Final

Resolution: Order

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

No

Resolution Date: 10/28/2015

Sanctions Ordered: Cease and Desist

Civil and Administrative Penalty(ies)/Fine(s)

Monetary Sanction 1 of 1

Monetary Related Sanction: Civil and Administrative Penalty(ies)/Fine(s)

Total Amount: \$5,000.00

Portion Levied against

individual:

\$1,000.00

Payment Plan:

Is Payment Plan Current:

Date Paid by individual: 10/23/2015

Was any portion of penalty

waived?

Yes

Amount Waived: \$4,000.00

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End of Report



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