BrokerCheck Report

BRYAN CHRISTOPHER HAKOLA

CRD# 4161289

When communicating online or investing with any professional, make sure you know who you're dealing with. Imposters might link to sites like BrokerCheck from phishing or similar scam websites, or through social media, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**
- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- **Where did this information come from?**
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- **How current is this information?**
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- **What if I want to check the background of an investment adviser firm or investment adviser representative?**
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- **Are there other resources I can use to check the background of investment professionals?**
- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.
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Thank you for using FINRA BrokerCheck.

Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org

For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

BRYAN C. HAKOLA

CRD# 4161289

Currently employed by and registered with the following Firm(s):

B **CONCORDE INVESTMENT SERVICES, LLC**
3909 Research Park Drive
Suite 200
Ann Arbor, MI 48108
CRD# 151604
Registered with this firm since: 01/02/2013

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 29 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 1 State Securities Law Exam

Registration History

This broker was previously registered with the following securities firm(s):

B **RICHFIELD ORION INTERNATIONAL, INC.**
CRD# 24433
CASTLE ROCK, CO
10/2011 - 12/2012

B **STEVEN L. FALK & ASSOCIATES INC.**
CRD# 14297
LAS VEGAS, NV
01/2005 - 10/2009

B **CULLUM & BURKS SECURITIES, INC.**
CRD# 46600
DALLAS, TX
04/2004 - 12/2004

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Customer Dispute	1

Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 29 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **CONCORDE INVESTMENT SERVICES, LLC**

Main Office Address: **3909 RESEARCH PARK DRIVE**
SUITE 200
ANN ARBOR, MI 48108

Firm CRD#: **151604**

	SRO	Category	Status	Date
B	FINRA	General Securities Representative	Approved	01/02/2013

	U.S. State/ Territory	Category	Status	Date
B	Arizona	Agent	Approved	08/08/2025
B	California	Agent	Approved	01/02/2013
B	Colorado	Agent	Approved	12/11/2015
B	District of Columbia	Agent	Approved	08/05/2022
B	Florida	Agent	Approved	09/20/2017
B	Georgia	Agent	Approved	03/10/2015
B	Hawaii	Agent	Approved	03/17/2020
B	Idaho	Agent	Approved	12/08/2015
B	Illinois	Agent	Approved	08/01/2025
B	Indiana	Agent	Approved	09/19/2017
B	Kansas	Agent	Approved	01/07/2015
B	Kentucky	Agent	Approved	12/12/2023

Broker Qualifications

Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Louisiana	Agent	Approved	11/09/2022
B	Massachusetts	Agent	Approved	08/09/2016
B	Michigan	Agent	Approved	06/16/2025
B	Mississippi	Agent	Approved	10/02/2015
B	Missouri	Agent	Approved	03/04/2020
B	Nevada	Agent	Approved	03/30/2020
B	New Jersey	Agent	Approved	05/21/2025
B	New York	Agent	Approved	10/16/2025
B	North Carolina	Agent	Approved	01/11/2023
B	Oregon	Agent	Approved	02/13/2015
B	Pennsylvania	Agent	Approved	08/03/2022
B	South Carolina	Agent	Approved	08/02/2025
B	Texas	Agent	Approved	12/16/2013
B	Utah	Agent	Approved	09/19/2024
B	Virginia	Agent	Approved	08/03/2022
B	Washington	Agent	Approved	05/05/2021
B	Wyoming	Agent	Approved	11/19/2021

Branch Office Locations

CONCORDE INVESTMENT SERVICES, LLC
3909 Research Park Drive
Suite 200
Ann Arbor, MI 48108

Broker Qualifications

Employment 1 of 1, continued

Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 1 state securities law exam.

Principal/Supervisory Exams

Exam		Category	Date
	No information reported.		

General Industry/Product Exams

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
B	General Securities Representative Examination	Series 7	10/02/2001

State Securities Law Exams

Exam		Category	Date
B	Uniform Securities Agent State Law Examination	Series 63	04/29/2002

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Only professional designations listed in Question 8 of the Form U4 will appear in this section if the appropriate box is checked and verified by the issuing organization at the time of the filing. Learn more about eligible designations at IARD and NASAA.

Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
B 10/2011 - 12/2012	RICHFIELD ORION INTERNATIONAL, INC.	24433	CASTLE ROCK, CO
B 01/2005 - 10/2009	STEVEN L. FALK & ASSOCIATES INC.	14297	LAS VEGAS, NV
B 04/2004 - 12/2004	CULLUM & BURKS SECURITIES, INC.	46600	DALLAS, TX
B 02/2002 - 04/2004	MML INVESTORS SERVICES, INC.	10409	SPRINGFIELD, MA
B 10/2001 - 10/2001	AMERICAN EXPRESS FINANCIAL ADVISORS INC.	6363	MINNEAPOLIS, MN
B 10/2001 - 10/2001	IDS LIFE INSURANCE COMPANY	6321	MINNEAPOLIS, MN

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2012 - Present	CONCORDE INVESTMENT SERVICES, LLC	REGISTERED REPRESENTATIVE	Y	ANN ARBOR, MI, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1) Diversified Real Estate Investment Advisors, Investment related, Start date 01/2019, Ladera Ranch, CA. DBA for securities and real estate related activities, 1-5 hours/month during trading hours.

2) Rental Property, 102 Sansovino, Ladera ranch, CA 92694; 11 Agave Ct., Ladera ranch, CA 9269. Investment Related. 1-5 hrs/mo during business hours, 1-5 hrs/mo outside business hours.

3) Regency RE Brokers, Investment Related. Located in Mission Viejo, California. Started January 2019. Real Estate Sales, Real Estate Agent. 6/10 hours involved outside of business hours per month; 21-40 hours involved outside of business hours per month.

Registration and Employment History

Other Business Activities, continued

4) Hakola & Associates. Investment related. Real Estate sales and activities. Start date 01/2019. Mission Viejo, CA. 6-10 hours/month during trading hours.

5) Investment property; Investment related; Start date 12/2020; 11 Harvard Court, Coto De Caza, CA. Owner - owning and managing investment property. 1-5 hours per month during trading hours.

6) 30366 Esperanza, LLC. Investment property; Investment related; Start date 06/2021; CA. Owner - owning and managing investment property. 1-5 hours per month during trading hours.

7) Diversified Companies Inc, Non Investment related, 49 Tuscany Ladera Ranch CA, President, used for tax purposes only,   Start date 11/16/2021, 1-5 hours/month during non trading hours, 1-5 hour/month during trading hours.

8) Diversified Investment Strategies. Investment related, 1031 Exchanges/DSTs. Dana Point, CA. Replacement Property Specialist, assists clients with their 1031 exchange and DSTs. Start date: 1/11/2017. Full time during trading hours, 11-20 hours/month during non-trading hours

9) Commercial Real Estate Management Family Property. Investment Related, Real Estate. Start Date 12/09/2024, Rancho Santa Margarita, CA. 1-5 hours/month during non trading hours, 1-5 hours/month during trading hours.

10) Saddleback Business Park Board Member, non-investment related. Treasurer/Assistant Secretary, start date: 1/17/2026. Costa Mesa, CA. 1-5 hours/month during non trading hours, 1-5 hours/month during trading hours.

Disclosure Events

What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. **Certain thresholds must be met before an event is reported to CRD, for example:**
   - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
   - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least $5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
   - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
   - A disclosure event may have a status of *pending, on appeal,* or *final.*
     - A "pending" event involves allegations that have not been proven or formally adjudicated.
     - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
     - A "final" event has been concluded and its resolution is not subject to change.
   - A final event generally has a disposition of *adjudicated, settled* or *otherwise resolved.*
     - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
     - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
     - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	1	0	N/A

Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Pending

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investment-related written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least $5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

Disclosure 1 of 1

Reporting Source:	Broker
Employing firm when activities occurred which led to the complaint:	CONCORDE INVESTMENT SERVICES, LLC
Allegations:	Clients are alleging failure to conduct proper due diligence, breach of fiduciary duty, failure to supervise, and unsuitability of recommendations.
Product Type:	Direct Investment-DPP & LP Interests
Alleged Damages:	$0.00
Alleged Damages Amount Explanation (if amount not exact):	Clients are seeking an amount according to proof but between $500,000.00 and $1,000,000.00
Is this an oral complaint?	No
Is this a written complaint?	No
Is this an arbitration/CFTC reparation or civil litigation?	Yes
Arbitration/Reparation forum or court name and location:	FINRA
Docket/Case #:	26-00490

Filing date of arbitration/CFTC reparation or civil litigation:	03/02/2026

Customer Complaint Information

Date Complaint Received:	03/03/2026
Complaint Pending?	Yes
Settlement Amount:	
Individual Contribution Amount:	

End of Report

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