

BrokerCheck Report

Gregory James Hier

CRD# 4168718

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

For more information about FINRA, visit www.finra.org.



Gregory J. Hier

CRD# 4168718

Currently employed by and registered with the following Firm(s):

IA TLG ADVISORS, INC.
 Port Aransas, TX
 CRD# 111052
 Registered with this firm since: 03/23/2020

B THE LEADERS GROUP, INC.
 475 Springfield Ave
 Summit, NJ 07901
 CRD# 37157
 Registered with this firm since: 03/23/2020

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 4 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

IA NATIONWIDE SECURITIES, LLC
 CRD# 11173
 COLUMBUS, OH
 01/2013 - 03/2020

B NATIONWIDE SECURITIES, LLC
 CRD# 11173
 Dripping Springs, TX
 05/2002 - 03/2020

B 1717 CAPITAL MANAGEMENT COMPANY
 CRD# 4082
 COLUMBUS, OH
 03/2008 - 08/2008

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **No**



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 4 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **THE LEADERS GROUP, INC.**

Main Office Address: **475 SPRINGFIELD AVE
SUMMIT, NJ 07901**

Firm CRD#: **37157**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	03/23/2020
B	FINRA	General Securities Representative	Approved	03/23/2020
B	FINRA	Invest. Co and Variable Contracts	Approved	03/23/2020

	U.S. State/ Territory	Category	Status	Date
B	California	Agent	Approved	02/19/2021
B	Colorado	Agent	Approved	05/07/2020
B	Florida	Agent	Approved	03/01/2021
B	Texas	Agent	Approved	03/23/2020

Branch Office Locations

THE LEADERS GROUP, INC.

475 Springfield Ave
Summit, NJ 07901

Employment 2 of 2

Firm Name: **TLG ADVISORS, INC.**

Main Office Address: **475 SPRINGFIELD AVE**

Broker Qualifications



Employment 2 of 2, continued
SUMMIT, NJ 07901
Firm CRD#: 111052

U.S. State/ Territory	Category	Status	Date
IA Texas	Investment Adviser Representative	Approved	03/23/2020

Branch Office Locations

475 SPRINGFIELD AVE
SUMMIT, NJ 07901

Port Aransas, TX



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	11/18/2009

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	02/05/2004
B Investment Company Products/Variable Contracts Representative Examination	Series 6	06/14/2000

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	12/19/2012
B Uniform Securities Agent State Law Examination	Series 63	11/07/2002

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **1** professional designation(s).

Chartered Financial Consultant

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 01/2013 - 03/2020	NATIONWIDE SECURITIES, LLC	11173	Dripping Springs, TX
B 05/2002 - 03/2020	NATIONWIDE SECURITIES, LLC	11173	Dripping Springs, TX
B 03/2008 - 08/2008	1717 CAPITAL MANAGEMENT COMPANY	4082	COLUMBUS, OH
B 01/2001 - 05/2002	NATIONWIDE INVESTMENT SERVICES CORPORATION	7110	COLUMBUS, OH
B 06/2000 - 01/2001	NATIONWIDE ADVISORY SERVICES, INC.	11173	COLUMBUS, OH

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
03/2020 - Present	The Leaders Group, Inc.	Registered Representative	Y	Littleton, CO, United States
02/2020 - Present	Ingenium Financial, LLC	Owner	Y	Port Aransas, TX, United States
06/2016 - 03/2020	Nationwide Financial	Producer	N	Dripping Springs, TX, United States
05/2002 - 03/2020	Nationwide Securities, Inc.	Reg Rep	Y	Columbus, OH, United States
05/1999 - 12/2016	Nationwide Insurance Company	Employee	N	Columbus, OH, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1.) INGENIUM FINANCIAL, LLC - 02/13/2020 - 256 Nautilus, Port Aransas, TX 78373 - Owner/Agent/Planner/Engaging the public in the sale of insurance products and fee based financial planning, Invst Rel, Insurance Sales, 150 hrs/mo; 150 hrs/mo (during trading hours).

Registration and Employment History



Other Business Activities, continued

- 2.) ASH BROKERAGE - 04/01/2018 - 256 Nautilus, Port Aransas, TX 78373 - Agent, working with clients to place products through Ash Brokerage, Not Invt Rel, Fixed insurance sales, 5 hrs/mo; 5 hrs/mo (during trading hours).
 - 3.) MILLENNIUM BROKERAGE GROUP - 04/01/2020 - 256 Nautilus, Port Aransas, TX 78373 - Agent, Working with clients to place products through MBG, Not INvt Rel, Fixed Insurance Sales, 25 hrs/mo; 25 hrs/mo (during trading hours).
 - 4.) TLG ADVISORS, INC - 3/23/2020 - 475 Springfield Avenue, Summit, NJ 07901 - IAR Rep, Invt Rel, IAR Business, 10 hrs/mo; 10 hrs/mo (during trading hours).
 - 5.) Crossroads Insurance Agency - 3/15/2021 - 256 Nautilus, Port Aransas, TX 78373 - Referring agent, refer people to to Crossroads for their health insurance needs, insurance business, not inv't rel, 2 hrs/mo; 2 hrs/mo (during trading hours).
 - 6.) Ethos Technologies - 3/15/2021 - 256 Nautilus, Port Aransas, TX 78373 - Lead referrer, I direct prospects to the Ethos for traditional insurance products, insurance business, not inv't rel, 2 hrs/mo; 2 hrs/mo (during trading hours).
 - 7.) Howe Insurance Group - 5608 Parkcrest Dr Ste 300, Austin, TX 78731 - Strategic Referral Partner, Receive referred leads and provide financial solutions for Howe Insurance Group clientele, P&C Agency, 20 hrs/mo; 16 hrs/mo (during trading hours).
 - 8.) Peak Pro Financial - 12/2/21 - 7979 E Tufts Avenue, Suite 1050, Denver, CO 80237 - Writing Agent, Market service to prospects, Fixed Insurance Broker, not inv't rel, 2 hrs/mo; 2 hrs/mo (during trading hours).
 - 9.) Back 9 Insurance - 7/20/23 - 310N Westlake Blvd., Ste 240, Westlake Village, CA 91362 - Selling Agent, Market and sell product for placement, Insurance business, Not Invt Rel, 3 hrs/mo; 2 hrs/mo (during trading hours).
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End of Report



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