

### **BrokerCheck Report**

# **Murray Holland Willis**

CRD# 4265045

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

#### About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

#### What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
  qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
  reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
  same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
  to work with them. Your state securities regulator can help you research brokers and investment adviser
  representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck
User Guidance

### Murray H. Willis

CRD# 4265045

# Currently employed by and registered with the following Firm(s):

IA EDWARD JONES

10 N WHITE STREET

ATHENS, TN 37303

CRD# 250

Registered with this firm since: 02/14/2007

B EDWARD JONES

10 N WHITE STREET

ATHENS, TN 37303

CRD# 250

Registered with this firm since: 10/31/2000

### **Report Summary for this Broker**



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

#### **Broker Qualifications**

#### This broker is registered with:

- 4 Self-Regulatory Organizations
- 20 U.S. states and territories

#### This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

#### **Registration History**

This broker was previously registered with the following securities firm(s):

No information reported.

#### **Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Type Count
Customer Dispute 1

#### **Broker Qualifications**



Date

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

Status

This individual is currently registered with 4 SROs and is licensed in 20 U.S. states and territories through his or her employer.

### **Employment 1 of 1**

Firm Name: **EDWARD JONES** 

Main Office Address: 12555 MANCHESTER ROAD

ST. LOUIS, MO 63131-3710

Category

Firm CRD#: **250** 

SRO

	SRU	Category	Status	Date
B	FINRA	General Securities Representative	Approved	10/31/2000
В	NYSE American LLC	General Securities Representative	Approved	09/14/2011
В	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
В	New York Stock Exchange	General Securities Representative	Approved	01/01/2001
	U.S. State/ Territory	Category	Status	Date
В	Alabama	Agent	Approved	08/08/2008
В	California	Agent	Approved	09/18/2006
B	Florida	Agent	Approved	01/10/2008
B	Georgia	Agent	Approved	04/09/2008
В	Hawaii	Agent	Approved	06/13/2002
B	Kansas	Agent	Approved	03/27/2025
B	Kentucky	Agent	Approved	01/11/2001
В	Louisiana	Agent	Approved	01/25/2018
B	Maryland	Agent	Approved	12/09/2013

### **Broker Qualifications**



### **Employment 1 of 1, continued**

	U.S. State/ Territory	Category	Status	Date
B	Massachusetts	Agent	Approved	01/10/2024
B	Mississippi	Agent	Approved	10/25/2024
B	New York	Agent	Approved	11/13/2019
B	North Carolina	Agent	Approved	11/12/2010
B	Ohio	Agent	Approved	03/28/2003
B	Pennsylvania	Agent	Approved	05/17/2017
B	Tennessee	Agent	Approved	11/20/2000
IA	Tennessee	Investment Adviser Representative	Approved	02/14/2007
B	Texas	Agent	Approved	04/15/2024
IA	Texas	Investment Adviser Representative	Restricted Approval	04/18/2024
B	Vermont	Agent	Approved	11/23/2009
B	Virginia	Agent	Approved	11/16/2004
B	West Virginia	Agent	Approved	06/21/2004

### **Branch Office Locations**

**EDWARD JONES** 10 N WHITE STREET ATHENS, TN 37303

#### **Broker Qualifications**



#### **Industry Exams this Broker has Passed**

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

### **Principal/Supervisory Exams**

Exam		Category	Date
	No information reported.		

### **General Industry/Product Exams**

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
B	General Securities Representative Examination	Series 7	10/30/2000

### **State Securities Law Exams**

Exam		Category	Date
BIA	Uniform Combined State Law Examination	Series 66	02/06/2007
В	Uniform Securities Agent State Law Examination	Series 63	11/02/2000

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

#### **Broker Qualifications**



### **Professional Designations**

This section details that the representative has reported 1 professional designation(s).

#### Certified Financial Planner

This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at http://www.nasaa.org

### **Registration and Employment History**



#### **Registration History**

The broker previously was registered with the following firms:

Registration Dates Firm Name CRD# Branch Location

No information reported.

### **Employment History**

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

<b>Employment</b>	Employer Name	Position	Investment Related	<b>Employer Location</b>
08/2000 - Present	EDWARD JONES	INVESTMENT REPRESENTATIVE	Υ	ST LOUIS, MO, United States

#### **Other Business Activities**

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

Cleveland State Community College

Type of business: Instructor

Cleveland, TN

Start date: 10/15/2014 Adjunct Professor Hours per week: 1 Hours during trading: 0

I am teaching Financial Workshop

Real Estate Rental Property

Type of business: Rental Property Athens. TN

Start date: 10/1/2010

Owner

Hours per week: 1 Hours during trading: 0 Manage property. www.finra.org/brokercheck

### **Registration and Employment History**



#### Other Business Activities, continued

Rental Property Athens, TN

Start date: 6/1/2018

Owner

Hours per week: 1 Hours during trading: 0 Maintain the property.

Industrial Development Board of County of McMinn

Athens, TN

Start date: 10/2/2017

Secretary

Hours per week: 0 Hours during trading: 0

I review and sign the board meeting minutes and checks.

#### **Disclosure Events**



#### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

#### 2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
  - A "pending" event involves allegations that have not been proven or formally adjudicated.
  - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
  - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



#### **Disclosure Event Details**

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

#### **Customer Dispute - Settled**

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source: Broker

Employing firm when activities occurred which led

to the complaint:

Allegations:

**EDWARD JONES** 

3/1/07-7/13/10; CLIENT CLAIMS THEY HAD OWNED A 5 YEAR FIXED ANNUITY WITH ANNUAL INTEREST RATE STEP UPS, WITH NO DECREASE IN THE

AMOUNT INVESTED. THE CLIENT STATES HE TOLD THE FA HE WAS

INTERESTED IN A LIKE INVESTMENT. THE CLIENT CLAIMS HE TOLD THE FA THE INVESTMENT WAS TO BE INCOME PRODUCING AND HE DID NOT WANT

THE PRINCIPAL AMOUNT TO DECREASE. THE CLIENT CLAIMS THE FA TOLD HIM THE METLIFE ANNUITY WOULD PAY 5% PER YEAR WITH NO

DECREASE IN PRINCIPAL. THE CLIENT CLAIMS THE PRINCIPAL HAS DECREASED AND THE 5% HAS NOT BEEN FORTHCOMING. THE CLIENT CLAIMS HE HAS TO DO ADDITIONAL PAPERWORK TO GET THE \$5,000.00

INTEREST AND THIS CAUSES A DELAY. THE CLIENT ALSO CLAIMS THE STATEMENTS FROM EDWARD JONES AND METLIFE DO NOT REFLECT THE ANNUAL INTEREST EARNED. THE CLIENT IS REQUESTING A COMPLETE DETAILED ACCOUNT FROM THE DATE OF THE INVESTMENT AND HE

WANTS HIS ACCOUNT TO BE RESTORED TO THE ORIGINAL AMOUNT HE INVESTED OF \$100,000.00. THE CLIENT ALSO WANTS ALL OF THE

ACCRUED INTEREST AT THE RATE OF 5% PER ANNUM AND INTEREST EARNED ON THE MONIES HE HAS NOT RECEIVED. FILING REQUIRED,

CURRENT VALUE OF THE ANNUITY IS \$73,084.78.

LITIGATION: PLAINTIFF, CLIENT OF JONES, ALLEGES THAT HE WAS

FRAUDULENTLY INDUCED BY JONES FA TO INVEST \$100,000 IN A VARIABLE ANNUITY. PLAINTIFF ALLEGES THAT FA FRAUDULENTLY AND KNOWINGLY MISREPRESENTED THAT THE ANNUITY WOULD GENERATE GUARANTEED



RETURNS.

**Product Type:** Annuity-Variable

Alleged Damages: \$5,000.00

Alleged Damages Amount Explanation (if amount not

exact):

ALLEGATIONS CLAIM DAMAGES THAT APPEAR TO BE IN EXCESS OF \$5,000 LITIGATION: DAMAGES SOUGHT: DAMAGES NO LESS THAN \$140,000 IN GENERAL AND COMPENSATORY DAMAGES FOR FIRST CAUSE OF ACTION TENNESSEE STATUTORY DECEPTIVE TRADE PRACTICES, SECOND CAUSE OF ACTION FRAUD IN THE INDUCEMENT, AND THIRD CAUSE OF ACTION BREACH OF FIDUCIARY DUTY, \$500,000 IN PUNITIVE DAMAGES, INTEREST,

COSTS AND ATTORNEY'S FEES.

Is this an oral complaint?

Is this a written complaint?

Is this an arbitration/CFTC reparation or civil litigation?

No

No

Yes

#### **Customer Complaint Information**

**Date Complaint Received:** 07/14/2010

**Complaint Pending?** No

Status: Denied

**Status Date:** 07/23/2010

**Settlement Amount:** 

**Individual Contribution** 

**Amount:** 

#### **Civil Litigation Information**

Type of Court: State Court

Name of Court: TENNESSEE STATE COURT

**Location of Court:** MCMINN COUNTY, TN

**Docket/Case #:** 2012-CV-261

**Date Notice/Process Served:** 07/27/2012

**Litigation Pending?** No

**Disposition:** Settled

**Disposition Date:** 01/10/2014



**Monetary Compensation** 

Amount:

\$110.000.00

**Individual Contribution** 

Amount:

\$0.00

**Broker Statement** 

FA INDICATES HE PRESENTED A VARIABLE ANNUITY FOR A PORTION OF THE FUNDS CLIENT WAS GETTING FROM HIS FIXED CONTRACT. FA STATES HE REVIEWED THE METLIFE VARIABLE ANNUITY BROCHURE WITH THE CLIENT WHICH REFLECTED THE FLUCTUATION OF PRINCIPAL OF A VARIABLE CONTRACT. FA SATES HE ALSO EXPLAINED THE CONTRACT HAD AN INCOME RIDER. FA STATES, HE EXPLAINED THIS WOULD PROVIDE A GUARANTEE 5% INCOME WITHDRAWAL, WHICH COULD NOT BE OUTLIVED BY THE CLIENT OR THE SURVIVING SPOUSE. EVEN IF THE PRINCIPAL WERE TO GO TO ZERO. FA CLAIMS THE CLIENT WAS INTERESTED IN THE PRODUCT AND REQUESTED THE FA PROCEED WITH THE PURCHASE. THIS IS SUBSTANTIATED BY THE ACKNOWLEDGEMENT LETTER THE CLIENT SIGNED ON 3/1/07 WHICH STATES "I AM AWARE THE PERFORMANCE OF MY ANNUITY IS NOT GUARANTEED BY THE ISSUING COMPANY OR EDWARD JONES AND THE VALUE OF MY ORIGINAL INVESTMENT MAY INCREASE OR DECREASE AT ANY GIVEN TIME. I UNDERSTAND VARIABLE ANNUITIES ARE SUBJECT TO MARKET FLUCTUATION." CLIENT ALSO SIGNED THE DELIVERY RECEIPT AND RECEIVED THE PROSPECTUS. CLIENT HAS ALSO BEEN SENT QUARTERLY STATEMENTS FROM METLIFE, WHICH REFLECT THE CONTRACT IS A VARIABLE CONTRACT AND HOW THE FUNDS ARE INVESTED. WE BELIEVE THE VARIABLE ANNUITY WAS PURCHASED WITH THE CLIENT'S FULL UNDERSTANDING AND KNOWLEDGE. CLIENT DID NOT EXERCISE THE FREE LOOK. THE 5% INCOME GUARANTEE IS DIFFERENT THAN \$5,000.00 ANNUAL EARNED INTEREST. THE CONTRACT IS VARIABLE; THEREFORE IT DOES NOT GUARANTEE \$5,000.00 ANNUAL EARNED INTEREST. OUR RECORDS INDICATE THE CLIENT HAS WITHDRAWN \$10,250.00. WHEN METLIFE RECEIVED THE 2009 PAPERWORK IT WAS FILLED OUT INCORRECTLY. METLIFE AND EDWARD JONES WORKED TOGETHER AND RESOLVED THE ISSUE. IN LIGHT OF THE INFORMATION AVAILABLE WE RESPECTFULLY DENY THE CLIENT'S REQUEST TO RESTORE THE ORIGINAL AMOUNT OF THE INVESTMENT. OR ANY OTHER REIMBURSEMENT RELATED TO THIS INVESTMENT. PLAINTIFF, CLIENT OF JONES, ALLEGES THAT HE WAS FRAUDULENTLY INDUCED BY JONES FA TO INVEST \$100,000 IN A VARIABLE ANNUITY.

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# **End of Report**



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