

BrokerCheck Report

David Randolph Lillard

CRD# 4326754

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When communicating online or investing with any professional, make sure you know who you're dealing with. <u>Imposters</u> might link to sites like BrokerCheck from <u>phishing</u> or similar scam websites, or through <u>social media</u>, trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
 qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
 reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
 same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
 to work with them. Your state securities regulator can help you research brokers and investment adviser
 representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck
User Guidance

David R. Lillard

CRD# 4326754

Currently employed by and registered with the following Firm(s):

FDWARD JONES
7980 BROTHER BLVD SUITE 103
BARTLETT, TN 38133
CRD# 250
Registered with this firm since: 02/09/2007

B EDWARD JONES
7980 BROTHER BLVD SUITE 103
BARTLETT, TN 38133
CRD# 250
Registered with this firm since: 02/13/2001

Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 4 Self-Regulatory Organizations
- 22 U.S. states and territories

This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

No information reported.

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

The following types of disclosures have been reported:

Type Count
Customer Dispute 1

Broker Qualifications



Date

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

Status

This individual is currently registered with 4 SROs and is licensed in 22 U.S. states and territories through his or her employer.

Employment 1 of 1

Firm Name: **EDWARD JONES**

Main Office Address: 12555 MANCHESTER ROAD

ST. LOUIS, MO 63131-3710

Category

Firm CRD#: **250**

SRO

	SKU	Category	Status	Dale
B	FINRA	General Securities Representative	Approved	02/13/2001
B	NYSE American LLC	General Securities Representative	Approved	09/14/2011
B	Nasdaq Stock Market	General Securities Representative	Approved	07/12/2006
B	New York Stock Exchange	General Securities Representative	Approved	04/09/2001
	U.S. State/ Territory	Category	Status	Date
В	Alabama	Agent	Approved	06/30/2008
B	Arizona	Agent	Approved	02/26/2016
B	Arkansas	Agent	Approved	04/20/2001
B	Colorado	Agent	Approved	06/23/2006
В	Connecticut	Agent	Approved	09/28/2021
В	Florida	Agent	Approved	07/27/2005
В	Georgia	Agent	Approved	08/07/2006
B	Idaho	Agent	Approved	11/03/2008
В	Illinois	Agent	Approved	01/06/2005

Broker Qualifications



Employment 1 of 1, continued

	U.S. State/ Territory	Category	Status	Date
B	Louisiana	Agent	Approved	07/10/2006
B	Michigan	Agent	Approved	05/14/2024
B	Mississippi	Agent	Approved	04/24/2001
В	Missouri	Agent	Approved	01/10/2024
B	Nebraska	Agent	Approved	06/04/2025
В	North Carolina	Agent	Approved	01/16/2018
B	Ohio	Agent	Approved	04/29/2005
В	Oklahoma	Agent	Approved	12/17/2024
В	Oregon	Agent	Approved	01/25/2022
B	Tennessee	Agent	Approved	03/06/2001
IA	Tennessee	Investment Adviser Representative	Approved	02/09/2007
B	Texas	Agent	Approved	04/25/2003
IA	Texas	Investment Adviser Representative	Restricted Approval	01/04/2019
В	Virginia	Agent	Approved	06/04/2012
В	Washington	Agent	Approved	05/06/2014

Branch Office Locations

EDWARD JONES 7980 BROTHER BLVD SUITE 103 BARTLETT, TN 38133

Broker Qualifications



Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam		Category	Date
	No information reported.		

General Industry/Product Exams

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
В	General Securities Representative Examination	Series 7	02/12/2001

State Securities Law Exams

Exam		Category	Date
BIA	Uniform Combined State Law Examination	Series 66	01/30/2007
B	Uniform Securities Agent State Law Examination	Series 63	02/15/2001

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

Broker Qualifications

FINCA

Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.

Registration and Employment History



Registration History

The broker previously was registered with the following firms:

Registration Dates Firm Name CRD# Branch Location

No information reported.

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
12/2000 - Present	EDWARD JONES	INVESTMENT REP.	Υ	ST LOUIS, MO, United States

Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

50% OWNER IN B/L LEASING LLC.

STORAGE BUILDING LEASING FIRM.

COMPANY LEASES BACKYARD STORAGE BUILDINGS TO CUSTOMERS UNDER RENT-TO-OWN CONTRACTS, UNDER WHICH THE CUSTOMERS MAY ACQUIRE OWNERSHIP AFTER A 36-MONTH RENTAL.

CO-FOUNDED BUSINESS IN MARCH, 1998, AND DUTIES INCLUDE PICKING UP OUR MAIL, PREPARING AND MAKING BANK DEPOSITS, MAINTAINING THE ACCOUNTING RECORDS, AND PREPARING/FILING THE NECESSARY TAX RETURNS.

SPEND AN AVERAGE OF 6-12 HOURS PER MONTH ON THE ACTIVITIES OF THIS BUSINESS.

LIMITED PARTNERSHIP

FACILITY

LIMITED PARTNER

JR WESTBROOK HOLDINGS LLC

Type of business: OWN/RENT/MANAGE REAL ESTATE

LÍTTLE ROCK, AR Start date: 1/1/2018

MEMBER

Hours per week: 0

Registration and Employment History



Other Business Activities, continued

Hours during trading: 0

MEMBER OF THIS LLC. HE WILL BE MANAGING THE BUSINESS ON A DAY-TO-DAY BASIS. I WILL CONSULT WITH HIM AS NEEDED RE: VARIOUS MATTERS AND PROVIDE CAPITAL FUNDING.

JR WESTBROOK HOLDINGS LLC

Type of business: OWN/RENT/MANAGE REAL ESTATE

LITTLE ROCK, AR Start date: 1/1/2018

MEMBER

Hours per week: 0 Hours during trading: 0

MEMBER OF THIS LLC AND CONSULT AS NEEDED RE: VARIOUS MATTERS AND PROVIDE CAPITAL FUNDING.

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

 As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

Reporting Source: Broker

Employing firm when activities occurred which led

to the complaint:

EDWARD JONES

Allegations: 9/07-12/08; THE CLIENT STATES HE TOLD THE FA IN SEPTEMBER 2007 HE

WANTED TO ADJUST HIS ACCOUNTS SO HE WOULD NOT LOSE MONEY. THE CLIENT STATES THIS WAS NOT DONE IN DECEMBER 2007; HE STATES HE INFORMED THE FA HE DID NOT CARE IF HE DID NOT MAKE ANY MONEY HE JUST DID NOT WANT TO LOSE ANY MORE. THE CLIENT STATES THE FA RECOMMENDED AIG SUNAMERICA ANNUITY IN THE AMOUNT OF \$150,000 AND GE CAPITAL BOND FOR \$100,000. THE CLIENT STATES HE LOST MORE

MONEY. THE CLIENT STATES HE WAS ALSO INVESTED IN FOUR

DIFFERENT FUNDS OF THE SAME TYPE: HE INDICATES THERE SHOULD

HAVE BEEN A BREAKPOINT.

Product Type: Annuity(ies) - Variable

Other Product Type(s): DEBT-CORPORATE

Alleged Damages: \$5,000.00

Customer Complaint Information

Date Complaint Received: 01/07/2009

Complaint Pending? No

Status: Denied



Status Date: 03/27/2009

Settlement Amount:

Individual Contribution

Amount:

Broker Statement

OUR RECORDS INDICATE THERE WERE SEVERAL TRANSACTIONS IN THE JOINT ACCOUNT TO HELP REBALANCE YOUR ACCOUNT TOWARDS YOUR STATED OBJECTIVE OF GROWTH AND INCOME. THESE TRANSACTIONS INCLUDED THE LIQUIDATION OF SEVERAL STOCK HOLDINGS, PURCHASES OF A CD AND BONDS. AND AN EXCHANGE FROM TEMPLETON WORLD FUND CLASS A TO FRANKLIN INCOME FUND. THESE CHANGES REFLECTED ON THE SEPTEMBER 2007 AND OCTOBER 2007 STATEMENTS. ACCORDING TO THE FA HE RECOMMENDED INVESTING \$100.000 IN GENERAL ELECTRIC CORP. BOND TO HELP MEET THE CLIENT'S STATED OBJECTIVE OF INCOME. THE BOND PAID A MONTHLY INCOME OF \$500.00. THE FA INDICATES HE REVIEWED WITH THE CLIENT THE CALL PROVISION. AND HOW IT COULD AFFECT THE INCOME COULD CHANGE IF THE BOND WAS CALLED. IT IS OUR UNDERSTANDING AFTER REVIEWING THE INFORMATION PROVIDED ON THE BOND, THE CLIENT AGREED TO LIQUIDATE \$100,000 IN MUTUAL FUNDS TO PURCHASE THE BOND ON JANUARY 8, 2008. THE FA REVIEWED WITH THE CLIENT THE AIG SUNAMERICA POLARIS II VARIABLE ANNUITY WITH MARKETLOCK INCOME FEATURE. ACCORDING TO THE FA, HE EXPLAINED HOW THE MARKETLOCK WORKS, THE INVESTMENT OPTIONS WITHIN THE ANNUITY, DEATH BENEFIT. TAX CONSEQUENCES FOR THE HEIRS AND RISKS. THE FA STATES HE INFORMED THE CLIENT THE ANNUITY COULD FLUCTUATE, BUT THE INCOME STREAM WOULD BE PROTECTED REGARDLESS OF THE FLUCTUATION. UPON OUR REVIEW, TWO OF THE FOUR FUND FAMILIES WERE TRANSFERRED FROM A PREVIOUS FIRM. IN ADDITION, THE CLIENT RECEIVED BREAKPOINTS ON VAN KAMPEN FUNDS BEGINNING IN 2005 AND PUTNAM FUNDS IN 2007.

End of Report



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