

BrokerCheck Report

JAMES L WORKMAN

CRD# 4384208

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When communicating online or investing with any professional, make sure you know who you're dealing with. [Imposters](#) might link to sites like BrokerCheck from [phishing](#) or similar scam websites, or through [social media](#), trying to steal your personal information or your money.

Please contact FINRA with any concerns.

About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
 - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
 - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

**JAMES L. WORKMAN**

CRD# 4384208

Currently employed by and registered with the following Firm(s):

IA SB ADVISORY, LLC
 Mantua, NJ
 CRD# 154680
 Registered with this firm since: 10/31/2022

B SAN BLAS SECURITIES LLC
 233 S WACKER DR
 SUITE 4400
 CHICAGO, IL 60606
 CRD# 290605
 Registered with this firm since: 11/16/2022

Report Summary for this Broker

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

Broker Qualifications

This broker is registered with:

- 1 Self-Regulatory Organization
- 6 U.S. states and territories

This broker has passed:

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 2 State Securities Law Exams

Registration History

This broker was previously registered with the following securities firm(s):

- IA CONCOURSE FINANCIAL GROUP ADVISORS**
 CRD# 15708
 BIRMINGHAM, AL
 08/2010 - 10/2022
- B CONCOURSE FINANCIAL GROUP SECURITIES, INC.**
 CRD# 15708
 CHERRY HILL, NJ
 05/2008 - 10/2022
- B AMERITAS INVESTMENT CORP.**
 CRD# 14869
 CHERRY HILL, NJ
 01/2006 - 05/2008

Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

The following types of disclosures have been reported:

Type	Count
Termination	1



Broker Qualifications

Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This individual is currently registered with 1 SRO and is licensed in 6 U.S. states and territories through his or her employer.

Employment 1 of 2

Firm Name: **SAN BLAS SECURITIES LLC**

Main Office Address: **233 S WACKER DR
SUITE 4400
CHICAGO, IL 60606**

Firm CRD#: **290605**

	SRO	Category	Status	Date
B	FINRA	General Securities Principal	Approved	11/16/2022
B	FINRA	General Securities Representative	Approved	11/16/2022
B	FINRA	Invest. Co and Variable Contracts	Approved	11/16/2022

	U.S. State/ Territory	Category	Status	Date
B	Maryland	Agent	Approved	11/16/2022
B	Massachusetts	Agent	Approved	02/19/2025
B	New Jersey	Agent	Approved	01/31/2023
B	Pennsylvania	Agent	Approved	02/08/2023
B	South Carolina	Agent	Approved	11/16/2022
B	Virginia	Agent	Approved	02/02/2023

Branch Office Locations

SAN BLAS SECURITIES LLC
233 S WACKER DR
SUITE 4400



Broker Qualifications

Employment 1 of 2, continued

CHICAGO, IL 60606

Employment 2 of 2

Firm Name: SB ADVISORY, LLC
Main Office Address: 3424 PEACHTREE ROAD NE
SUITE 2200
ATLANTA, GA 30326-1184
Firm CRD#: 154680

U.S. State/ Territory	Category	Status	Date
IA New Jersey	Investment Adviser Representative	Approved	11/15/2022

Branch Office Locations

3424 PEACHTREE ROAD NE
SUITE 2200
ATLANTA, GA 30326-1184

Mantua, NJ



Broker Qualifications

Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below. A passed exam or exam waiver does not permit a broker to do business without an active SRO or state registration.

This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 2 state securities law exams.

Principal/Supervisory Exams

Exam	Category	Date
B General Securities Principal Examination	Series 24	06/03/2008

General Industry/Product Exams

Exam	Category	Date
B Securities Industry Essentials Examination	SIE	10/01/2018
B General Securities Representative Examination	Series 7	03/10/2008
B Investment Company Products/Variable Contracts Representative Examination	Series 6	04/17/2001

State Securities Law Exams

Exam	Category	Date
B IA Uniform Combined State Law Examination	Series 66	08/09/2010
B Uniform Securities Agent State Law Examination	Series 63	05/25/2001

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

Broker Qualifications



Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



Registration and Employment History

Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 08/2010 - 10/2022	CONCOURSE FINANCIAL GROUP ADVISORS	15708	CHERRY HILL, NJ
B 05/2008 - 10/2022	CONCOURSE FINANCIAL GROUP SECURITIES, INC.	15708	CHERRY HILL, NJ
B 01/2006 - 05/2008	AMERITAS INVESTMENT CORP.	14869	CHERRY HILL, NJ
B 01/2005 - 02/2006	ALLSTATE FINANCIAL SERVICES, LLC	18272	CHERRY HILL, NJ
B 04/2004 - 12/2004	THE O.N. EQUITY SALES COMPANY	2936	CINCINNATI, OH
B 04/2002 - 12/2002	METLIFE SECURITIES INC.	14251	SPRINGFIELD, MA
B 04/2002 - 12/2002	METROPOLITAN LIFE INSURANCE COMPANY	4095	NEW YORK, NY
B 05/2001 - 04/2002	1717 CAPITAL MANAGEMENT COMPANY	4082	NEWARK, DE

Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

Employment	Employer Name	Position	Investment Related	Employer Location
01/2006 - Present	(dba) WORKMAN FINANCIAL SERVICES	ADVISER/PARTNER/O WNER/PRODUCER	Y	CHERRY HILL, NJ, United States
08/2010 - 10/2022	CONCOURSE FINANCIAL GROUP SECURITIES (fka ProEquities, Inc.)	INVESTMENT ADVISER REPRESENTATIVE	Y	CHERRY HILL, NJ, United States
05/2008 - 10/2022	CONCOURSE FINANCIAL GROUP SECURITIES (fka ProEquities, Inc.)	REGISTERED REP	N	CHERRY HILL, NJ, United States

Registration and Employment History



Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

(dba) WORKMAN FINANCIAL SERVICES, LLP; Investment Related; 622 Kings Croft, Cherry Hill, NJ 08034; Owner/Partner/Investment Adviser/Producer; Start-05/2008; 200 HPM; General securities and insurance product sales/service, equity indexed annuity sales with varied Concourse Financial Group Securities Inc. (fka ProEquities, Inc.) approve carriers. Offer financial services through fixed insurance products and/or securities related products for prospective clients. All securities related products are through Concourse Financial Group Securities (fka ProEquities)

Disclosure Events



What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
 - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
 - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
 - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
 - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
 - o
4. **There are different statuses and dispositions for disclosure events:**
 - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
 - A "pending" event involves allegations that have not been proven or formally adjudicated.
 - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
 - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Termination	N/A	1	N/A



Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source:	Firm
Employer Name:	CONCOURSE FINANCIAL GROUP SECURITIES, INC.
Termination Type:	Permitted to Resign
Termination Date:	10/21/2022
Allegations:	Registered representative did not follow firm policies related to personal investments
Product Type:	No Product

Reporting Source:	Broker
Employer Name:	CONCOURSE FINANCIAL GROUP SECURITIES, INC.
Termination Type:	Permitted to Resign
Termination Date:	10/21/2022
Allegations:	Registered rep did not follow firm policies with regards to his own personal investments
Product Type:	No Product

Broker Statement	This issue surfaced during a routine exam of my office. I made a small \$4,000, non securities related, passive investment into a non client friends business venture. I did not work or consult for his business, I did not solicit anyone else and this was not an OBA. To be clear, this did not involve any clients and it was not securities
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related business. I was honest with the firm and I in no way tried to conceal the issue. The firm deemed that the investment required prior disclosure/approval. I will work through the proper legal channels to remove this item from my previous unblemished record.

End of Report



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